



AREA CHAMBER OF COMMERCE

Board of Directors Meeting

Monday, April 22, 2019

Chamber WIFI: -19visitingjacc17- (dashes are part of the code)

The Mission of the Joplin Area Chamber of Commerce is to improve the economic prosperity and quality of life in the Joplin region; and to be the principal advocate for, and provider of services to, its business community.

Our Vision: We are the value-centered destination community that progressively nurtures its business, education and overall vitality while enriching the lives of families and all who live, work and play here.

AGENDA

- 11:00 **Meet/Greet/Lunch – Jerrod Hogan**
- 11:30 **Call Order: Welcome, Jerrod Hogan**
- 11:35 **Consent Calendar – Jerrod Hogan**
Approve Agenda
Minutes – Minutes for March – Jerrod Hogan
Financials – March not available; next page for further details on replacement**
- 11:45 **New Business**
Proposed Board Agenda Reformatting – Toby Teeter
- 11:55 **Division Reports: Some division reports are included in your packet. At the Chairman's request, a brief verbal report (limit 2 minutes each).**
- a. **Membership/Community Development Services**
 - Business Development and Membership – (written report)
 - Community and Special Events – Stephanie McGrew
 - b. **Economic/Workforce Development**
 - ED/Business Retention and Attraction & Survey efforts – Kevin Welch
 - NIC and ATTC Update and Tenant Report – Loni Smith
 - Economic Development & other projects – Toby Teeter
- 12:10 **Old Business – a - c place holders; d - g verbal reports**
- a. Advanced Training and Technology Center Furniture Update; see back of agenda
 - b. COJ Prop A - Use Tax update and Missouri Prop A (possible future campaign)
 - c. Solar update; on pause
 - d. **April Ballot Initiative / Joplin's Jasper County Courthouse – voters passed – Toby Teeter**
 - e. **Strategic Plan / 2019 Board Retreat report; in packet – Toby Teeter**
 - f. **Chicago American Airlines Flights/Pledges update – Toby Teeter**
 - g. **Any matters that may properly come to the full Board.**
- 12:25 **Adjourn to Executive Session**
- a. Any other matters that may properly come to the Executive Board.
 - b. Please discuss how the board would prefer to do lunches going forward.

Next Meeting: Monday, May 28, 2019 (Please note this is a Tuesday, due to holiday)
11:00 AM for those that choose to have lunch – Full session begins at 11:30 AM

Furniture Report from John Dolence: John Dolence, Loni Smith and Tonya Sprenkle attended hearing Wednesday, January 30, at 1:30 with Judge Dankelson in Joplin. The default process moved forward with Tonya testifying, and no one for the defense present.

A judgment was made in favor of both motions.

IT IS FURTHER ORDERED, ADJUDGED, AND DECREED by the Court that on the claim for conversion, default judgment should be, and hereby is granted in favor of plaintiff and against defendants, jointly and severally, and damages are assessed as follows: the amount of \$12,409.39 plus pre-judgment interest accrued from June 15, 2017, in the amount of \$1,817.28, and \$3,990.00 plus pre-judgment interest accrued from May 21, 2018, in the amount of \$249.23, for a total judgment amount on the claim for conversion of \$18,465.90, plus costs of this action.

April 2019 update:

Statement from John Dolence: The bank submitted its answers to our garnishment interrogatories. Unfortunately, the Lauridsen's didn't keep a lot of money in their account. \$1,256.28 was seized and paid to the court. I should be getting the disbursement from the court in the near future. We'll need to discuss other collection options and how the Foundation desires to proceed on the balance of the judgment. Karen never responded to my last email on the \$20,000 offer. She had proposed to pay that out over a few months. The Foundation may want to consider whether to accept a payout now that we know how much we received in garnishment.

John, Toby and I need to meet soon to plan next steps. We need to pursue further collection efforts.

**** Financials/Open staff position - Finance Manger:**

Please note that due to multiple circumstances, financial reports are not available this month.

- Due to the resignation of Samantha Doubledee, and her last day being April 5th, as well as my already scheduled vacation, it seemed to be better use of Samantha's final days to make sure her procedures were as up to date as possible. She also spent significant time with several staff members to make sure they were prepared to handle all aspects of A/R and A/P.
- My primary focus, before heading out on vacation, was to be certain I had a solid short-term solution for financial coverage in place to begin upon my return. Peter Thomason, under the direction of Andrew Jordan of Jordan CPA firm will be doing the remainder of Samatha's work until a long-term, full-time person is hired. They will also assist in the initial training of the new person. Peter met with Samantha on April 4 and 5, and also began today, April 17, to work on March financials for all companies.
- The search for a long-term, full-time Finance Manger is well underway. I have 5 interviews set up over the next three business days, and have calls for 4 others to be scheduled. Based on resumes, I'm pleased with our pool of candidates. Toby will also interview the best candidates before a final selection is made.

Open staff position – Digital Content Manager:

- Toby and Erin are in process of interviewing for this new position. Tonya will also screen final candidates.

Joplin Area Chamber of Commerce
Board of Directors Meeting
March 25, 2019

Minutes

Attending: Gina Atteberry, Todd Chenault, Brandon Davis, Jeremy Drinkwitz, Donovan Edwards, Chad Greer, Rick Grise, Brad Hodson, Jerrod Hogan, Mark Johnson, Betsy Kissel, Dr. Alan Marble, Dr. Melinda Moss, Dan Pekarek, Kelli Perigo, Bill Reiboldt, Louise Curchin Secker, Mayor Gary Shaw, Melissa Smith

Absent: Brent Baker, John Bartosh, Shawn Daniel, Mike Gray, Jacqueline Hackett, Julie Larson, Sergio Rizo, Clive Veri

Staff: Samantha Doubledee, Lisa Kelly, Stephanie McGrew, Reggie Powers, Erin Slifka, Loni Smith, Toby Teeter

Guest: Leadership Joplin Class, Garrett Jeffries, observing for the class requirement

I. Brandon Baker Call to Order

A. Todd Chenault moved to approve the Consent Agenda and the February minutes and was seconded by Jeremy Drinkwitz. Motion passed.

B. Financials presented by Brandon Davis and Samantha Doubledee. Brandon went page by page with a brief discussion. Jeremy Drinkwitz moved to approve the February financials and was seconded by Betsy Kissel. Motion passed.

C. The budget presented by Samantha Doubledee. Samantha went page by page with a brief description. Jeremy Drinkwitz moved to approve the 2019/2020 Budget and was seconded by Dr. Marble. Motion passed.

II. New Business

Board action on Jeremy Drinkwitz as new Treasurer for 2019/2020 presented by Brandon Davis. Jerrod Hogan moved to accept Jeremy Drinkwitz as the new Treasurer and was seconded by Betsy Kissel. Motion passed.

III. Ex-officio Verbal Reports and Submitted Division Reports

A. City of Joplin

Mayor Gary Shaw introduced the new Interim City Manager Dan Pekarek and reported Keenan Cortez was appointed to fill Jim West's seat. Mayor Shaw added the City had a retreat two weeks ago and it went well.

Dan Pekarek stated the bridges on Jackson and North Shifferdecker are progressing. The North Shifferdecker bridge at the Zora interchange is an important one; it will act as the West by-pass for Joplin. The widening project on 44th street will start this fiscal year. The 7th and Illinois Street storm water project will start. 7th Street will close for a period of time and detours will be in place.

B. Jasper County Commission-no report was given.

C. Newton County Commission presented by Bill Reiboldt. Bill stated sales tax is holding steady. Phase II of the mining cleanup in Granby will start late summer. There has been a site selected for the water reservoir and will have to be approved by the Missouri Public Service Commission before it can move forward. The bridge over Shoal Creek is coming along quickly and is scheduled to open mid to late summer. Bill added they have an old annex building just off the square that is for sale. Bill stated they are taking bids for road projects this Wednesday. The Judicial

Center previously moved across the street to give the court and county officials more room. They will soon start restoring the historic courtroom. This courtroom will be used for civil trials if they get a new judge. Bill added they had the TIFF meeting on the Menards store which could bring a lot of revenue into Newton County. Bill stated Newton County can be a Class 1 County when the County assessed valuation is \$900 million and holds that amount for five years. The additional revenue would require the County to hire a medical examiner and a petitionary for state audit. If the County could wait five to six years then Newton County could cabbage on with Jasper County to help take care of some of those extra items. Bill stated he is looking at his investment possibilities and added the quarterly office holder meetings, with the first one being this week.

D. Education

1. Joplin R8 presented by Dr. Moss. Dr. Moss stated in the next budget year they will see about \$1.6 million start coming back to the district in deferred tax dollars. The board asked the district to develop a long term facilities committee to look at projects and future needs. Todd Chenault and Chad Greer are on that committee. This Thursday will be the second meeting to look at issues of safety, programming space and equity space across the district. They will take the recommendations from the committee to the School Board in May. The district has gotten approval for some apprenticeship programs in the Franklin Technology Center. These include welding, HVAC and automotive. They are also offering an advanced manufacturing program which will allow the high school graduates taking the class to receive dual credit with Crowder College to have Programming Logic Controller Certification. Dr. Moss added they are finishing a kitchen remodel at the Joplin Early Childhood Development Center. This was through a Community Development Block Grant which they matched with district funds. This center added 80 new kids this year and is in the pipeline to add an additional 80 kids next year. Dr. Moss stated graduation is May 19. Eight of the seniors will be graduating with their Associate's Degree, with about 175 industry certifications coming out of the Technology Center. Dr. Moss stated summer school will be for K-12. They doubled their attendance last year and would like to double that count again this year. The district will be taking any kids from any of the surrounding schools and includes any homeschool kids. Lunch and transportation will be provided. Saturday the JROTC program will be celebrating its 100th anniversary. They are reported to be the longest continuously running ROTC Program in the nation. There have been 800 tickets sold for the banquet and military ball. Governor Parson, Senator Blunt, several high ranked military members, and several other dignitaries will be attending.

2. Crowder College presented by Melissa Smith. Please see Melissa's report for the details. Melissa added Crowder has 25 high school students graduating with an Associate degree and HS diploma concurrently this May. In addition, they have 35 high school students graduating with a College Certificate and their HS diploma at the same time; various degrees in each.

3. MSSU presented by Brad Hodson. Please see Dr. Hodson's report for the details.

4. Business Development and Membership presented by Reggie Powers. Reggie's report was included in our packet; please see it for details.

5. Community and Special Events presented by Stephanie McGrew. Stephanie's report was included in your packet; please see it for details.

E. Economic Development Report

1. ED/Business Retention and Attraction & Survey Efforts presented by Kevin Welch. Kevin's report was included with your packet; please see it for the details. Toby highlighted project Hearthstone 2, a nationally known retailer that is looking to create a distribution hub out of Joplin. The two sites they are looking at are in Joplin and Oklahoma. They did make it clear that their preference is Joplin. They have been working with the City the last couple weeks to get some needed infrastructure to the site. This site is just outside the Crossroads Industrial Park near the interchange of I49 & I44. Toby added he put together his first incentive package for this project.

Now working on a State incentive package. There is an issue of getting a gas line to the site. This could bring to Joplin 115 jobs and an average wage of \$40,000.

Toby added another project has to do with a rail spur at Wildwood Ranch. An incentive package has been sent to that prospect through the State of Missouri.

2. NIC & ATTC Update and Tenant Report presented by Loni Smith. Loni's report was included in your packet; please see it for the details.

IV. Old Business

A. April Ballot Initiative, Jasper County Courthouse update presented by Toby Teeter. Toby stated at the last meeting this Board voted to endorse the April Ballot Initiative. Toby added we will be working with the other local Chambers on a coordinated endorsement announcement prior to the election.

B. Advanced Training and Technology Center legal judgment furniture update. Toby stated we are heading towards a settlement of a cash payout.

C. Strategic Plan for the 2019 Board Retreat presented by Toby Teeter. Toby went through the slide show that shows his actions moving forward and will continue to update this document. Lisa has this in the Board Packet folders for electronic reference.

V. Adjourn to Executive Session.

Submitted by:

Lisa Kelly
Executive Assistant

Toby Teeter
President

2019-20 JACC Board Contact List

Name	Email	Company	Phone AC	Phone
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Mr. Brent Baker	brent.baker@libertyutilities.com	Liberty Utilities	417	625-4215
Mr. John Bartosh	jbartosh@jaspercountymo.gov	Jasper County Elected Officials	417	358-0421
Mr. Todd Chenault	tschenault@cableone.net	Steve's Frame & Body Shop	417	781-4433
Mr. Brandon Davis	bdavis@daviscpajoplin.com	Davis CPA Group, LLC	417	717-1715
Mr. Jeremy Drinkwitz	jeremy.drinkwitz@mercy.net	Mercy Hospital	417	556-2177
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Dr. Brad Hodson	hodson-b@mssu.edu	Missouri Southern State University Foundation	417	625-3072
Mr. Jerrod Hogan	jhogan@aeincmo.com	Anderson Engineering, Inc.	417	782-7399
Mr. Mark Johnson	mjohnson@smbonline.com	Southwest Missouri Bank	417	624-1995
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Ms. Pat Waldo	patwaldo@joplinschools.org
Ms. Susanne Zobel	commission@swbell.net

JACC Strategic Plan

1) Service & Champion Local Businesses

- a) NETWORKING
 - i) Morning Brew and Business After Hours
 - ii) Good Morning Joplin
 - iii) Expo
 - iv) Banquet
 - v) Lead Groups
 - vi) Active Lifestyle Networking
 - vii) Manufacturing Day
 - viii) Ribbon Cuttings / Ambassador Program
 - ix) Golden Apple
 - x) Ecommerce Meet-ups

- b) EDUCATION - EDTALKS to educate, engage, and inspire
 - i) Business Fundamentals Series: lead by the SBDC
 - ii) Business Technology Series: lead by the JACC
 - iii) Professional Development Series: lead by YPN
 - iv) Sector/Problem Focused Series: P2P problem solving
 - (1) Roundtables – HR, et al
 - (2) Quarterly President's Luncheons – Per Sector
 - v) 1 Million Cups: entrepreneurs deliver powerful presentations to educate, engage, and inspire
 - (1) YPN and JACC feed the speaker queue

- c) MENTORSHIPS
 - i) Executives-in-Residence
 - ii) Entrepreneurs-in-Residence

- d) ORGANIZE AN ENTREPRENEURIAL ECOSYSTEM
 - i) Joplin Regional Innovation Hub: a structural improvement to Joplin's entrepreneurial ecosystem through collaborations, combining capacities and programs to promote and provide workspaces, educational programs, pitch competitions, mentorships, and networking opportunities where technology, innovation, and entrepreneurship can thrive.
 - (1) Workspaces (proposed)
 - (a) Newman Innovation Center
 - (b) Advanced Training and Technology Center
 - (c) Empire Market
 - (d) MSSU Downtown Campus
 - (2) Education and mentoring
 - (a) SBDC 1on1 Consulting
 - (b) EDTALKS; 1 Million Cups

- (c) Entrepreneurs-in-Residence
- (3) Programs and Events
 - (a) SBDC – Women’s Leadership Conference
 - (b) SBDC – Veterans Enterprise Forum
 - (c) SBDC – Global Entrepreneurship Week
 - (d) ECOMM Meet-ups
 - (e) FARM TO TABLE Meet-ups
 - (f) Techfest – regional showcase
 - (g) Pitch competitions, both actual and simulated
(HS/JHS levels and Crowder)
- (4) Joplin Angel Network reboot

e) **ADVOCACY**

- i) Bill tracking and communication
- ii) Liaison between business community and local state delegation
- iii) Host and produce forums, such as Eggs & Issues
- iv) Organizing our business community to advocate and run for office
- v) Activate PAC when appropriate upon board approval

f) **COMMUNICATION AND INFORMATION**

- i) An online Joplin Business Journal
- ii) WhyJoplin.com – external marketing campaign for talent and business attraction; new citizen information portal
- iii) FlyJoplin.com – express JRA’s value proposition more clearly
- iv) Crossroads Industrial Park website
- v) New JoplinCC.com website
- vi) Joplin Business Podcast
- vii) Economic Development Reports (to city council and key stakeholders)
- viii) Chamber Membership value proposition and ROI reporting

2) **Improve Livability** (business community collaborations)

- a) Champion public and private investments in “New Joplin” initiatives
- b) Organize and deploy the business community through five workgroups (co-chaired by YPs):
 - i) Chamber Gives Back
 - ii) Diversity and Inclusion
 - iii) Trails & Connectivity
 - iv) Cultural Enterprise Recruitment
 - v) Community Health & Wellness
 - vi) EDTALK organizing

3) **Develop Community Leaders**

- a) Leadership Joplin
- b) Tomorrow's Leaders Today
- c) YPN

4) Build and Market the Joplin Brand

- a) Produce and strategically deliver the narrative in multimedia formats
 - i) Spotlight businesses and innovations
 - ii) Quality of life amenities and events
 - iii) Reinforce consistently the central themes of the Joplin brand
 - iv) Message through paid social media, our web properties, various video series, and syndicate to traditional media

5) Attract BOTH Talent and New Businesses

- a) Install retargeting pixels on stakeholder websites and aggregate prospect databases for retargeting and launch a coordinated paid remarketing ad campaign
- b) Targets:
 - i) Stakeholders' online job and student application process visitors
 - ii) Our site selector database (600-800 individuals)
 - iii) New Crossroads Industrial Park website and key commercial MLS listing page visitors
 - iv) Key state and federal decision makers
 - v) Custom audience databases from Realtor submissions
 - vi) Additional economic development targets
 - vii) Veterans Work Group
- c) Update economic development strategy
 - i) FROM: reactive and passive, business attraction/retention only - Singular inbound funnel of Missouri Partnership → Joplin Regional Partnership → regional communities → Site Owners
 - ii) TO: Strategic and Proactive; expand to both talent and business attraction
 - (1) Retargeting ad campaign
 - (2) Database marketing
 - (3) Supply chain lead gen
 - (4) Regional biz dev
 - (5) New media properties: whyjoplin.com; crossroads industrial park website, et al.

Membership Summary Report
April 1, 2019 - April 18, 2019

<u>Membership</u>	<u>Totals</u>	<u>Values</u>
Membership Previous Month	916	\$412,245.00
Joined (New)	7	\$ 2,785.00
Dropped	0	\$ 0.00
Total membership	923	\$415,030.00

Seeking sponsorship for:

JACC Interior Display project	\$ 3,500.00
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This report is for the Current Fiscal Year. Moving forward, this report will reflect the following:

Current Month report
Year to Date report
Monthly Renewals
New Sponsorships and Values

Diplomat Retention Process:

Advanced Training and Technology Center Update: April, 2019

- **Phase 2 Equipment, round three:** Security Equipment and Furniture & Fixtures
 - Default case presented in court. Details on Board Agenda.
- **Compliance Reporting:**
 - Our compliance % has increased due to efforts by Crowder College to provide services for CDBG-DR auto-qualified participants. They are bringing in migrant students and providing training/information days to encourage them to enroll in courses at Joplin's campus.
 - Meeting in April with the City regarding loosening of regulations went well. We have been able to shorten the income qualification form for income auto-qualified individuals from three pages to half page and the City has also agreed to let recipients of SNAP benefits auto-qualify if they are able to provide documentation of receiving benefits. This should allow the WIB to provide more services within the facility and help boost our LMI numbers significantly.
- **City Monitoring:**
 - Next QPR was due 4/15/19. Financials will be sent after approval.
- **Federal and DOL Monitoring:**
 - HUD will be auditing the City of Joplin and most likely the ATTC project near the end of June. No concerns have been brought up by the City to-date.
- **Vision:**
 - We continue to add to our schedule of small business education seminars in partnership with SBDC. We anticipate a new set of quarterly events presented by others to be developed in the coming weeks.
 - April 29th is the date of our Entrepreneurial Summit, a call out to all entrepreneurial minded individuals, in business or not yet started. We will perform a basic needs assessment and use this opportunity to shape our base-line services to better serve the community and build culture around start-ups.
 - This year's Manufacturing Day (first Friday in October) will be held at ATTC rather than Joplin High School. We already have several people offer to help in the planning. We are working closely with Crowder and are in the very early stages of prep for the event. We have secured the budgeted sponsorship from an alternate source than the last two years but will continue to seek resources as our plans for the event are on a larger scale than previous years. Planning sessions have begun with key partners. We are planning a lunch and learn prior to the main Manufacturing Day event and hope to host the event mid June.
- **Tenants:**
 - There are now 4 tenants in the kitchen incubator and inquiries for spaces have spiked over the last few weeks. The latest tenant is going to be able to help shape the entrepreneurial culture and assist us in generating buzz around the facility.
 - There are now 4 tenants in the small business incubator section of the building with 2 more prospects scheduled to tour the facility. There are four vacant private offices. We are in the planning stages of how to best utilize the co-working space in the center of the incubator.

Chicago route for airport pledge tracking

Company	Pledge	Biling	Billed	Collected	by	less cc fees	Date Collected	Interest earned to date	1st qtr pay out	2nd qtr pay out	3rd qtr pay out	final pay out	Scheduled to return to donar	Date return to donar	Interest earning period 1	Interest earning period 2	Interest earning period 3
Joplin Industrial Development Authority	25,000.00	Ron Gatz - Hold for now											\$0.00				
Liberty Utilities	20,000.00	Brent Baker	√										\$0.00				
Freeman Health System	15,000.00	Paula Baker	√	15,000.00			3/12/2019						\$15,000.00				
Jasper County Industrial Development Autho	15,000.00	Brad Baker; Hold for now											\$0.00				
Mercy Hospital - Joplin	15,000.00	Gary Pulsipher	√	15,000.00			3/29/2018						\$15,000.00				
CFI	10,000.00	Greg Orr	√	10,000.00			4/2/2019						\$10,000.00				
Downstream Casino Resort	10,000.00	John Berrey	√	10,000.00			4/2/2019						\$10,000.00				
EaglePicher Technologies, LLC	10,000.00	Ron Nowlin	√	10,000.00			4/8/2019						\$10,000.00				
The Farber Foundation	10,000.00	Rudy Farber	√	10,000.00	ck		1/23/2019						\$10,000.00				
General Mills	10,000.00	Isabel Quepons	√					to issue check (req 8/1/19 for 2nd half)					#VALUE!				
Kansas City University - Joplin	10,000.00	Laura Rosch	√	5,000.00	ck		1/23/2019						#VALUE!				
Owens Corning Mineral Wool LLC	10,000.00	Debra Probert	√	10,250.00	cc	\$250.00	1/9/2019	\$0.00					\$10,000.00				
Missouri Southern State University	8,000.00	Linda Eis	√	8,000.00	ck		2/15/2019						\$8,000.00				
Ajinomoto Foods North America, Inc.	5,000.00	Paul Taylor	√	5,000.00			3/12/2019						\$5,000.00				
Jasper Products, LLC	5,000.00	Ken Haubein	√	5,000.00			4/9/2018						\$5,000.00				
Pittsburg State University	5,000.00	Steve Scott	√	5,000.00			2/28/2019						\$5,000.00				
Watco Companies	5,000.00	Rick Webb	√										\$0.00				
Able Manufacturing & Assembly, LLC	2,500.00	Richard Grise	√	2,500.00			3/4/2019						\$2,500.00				
American Ramp Company	2,500.00	Jim Moss	√	2,500.00			2/28/2019						\$2,500.00				
Anderson Engineering, Inc.	2,500.00	Jerrod Hogan	√	2,500.00			3/18/2019						\$2,500.00				
Arvest Bank	2,500.00	Chad Evans	√	2,500.00			3/12/2019						\$2,500.00				
Commerce Bank	2,500.00	Clive Veri	√	2,500.00			3/15/2019						\$2,500.00				
Community Bank & Trust	2,500.00	Oleg Tyurikov	√	2,500.00			3/18/2019						\$2,500.00				
Crowder College	2,500.00	Jim Cullumber	√	2,500.00			3/8/2019						\$2,500.00				
Davis CPA Group, LLC	2,500.00	Brandon Davis	√	2,500.00			3/18/2019						\$2,500.00				
Employer Advantage	2,500.00	Jared Young	√	2,500.00			3/15/2019						\$2,500.00				
Guaranty Bank	2,500.00	Jefferey Williams	√	2,500.00			3/12/2019						\$2,500.00				
People's Bank of Seneca	2,500.00	Deron Burr	√	2,500.00			3/8/2019						\$2,500.00				
Pinnacle Bank	2,500.00	John Lopes	√	2,500.00			3/4/2019						\$2,500.00				
Sidecars, Inc.	2,500.00	Les Olson	√										\$0.00				
Southwest Missouri Bank	2,500.00	Steve Koelkebed	√	2,500.00			3/15/2019						\$2,500.00				
Vowels Stovern Wealth Management	2,500.00	Bryan Vowels	√	2,500.00			3/15/2019						\$2,500.00				
Wildwood Ranch Development	2,500.00	Jimmer Pinjuv	√	2,500.00			2/28/2019						\$2,500.00				
Wildwood Ranch	2,500.00	Jimmer Pinjuv	√	2,500.00			2/28/2019						\$2,500.00				
Corner Greer Architects	1,000.00	Chad Greer	√	1,000.00			3/18/2019						\$1,000.00				
Mid-Missouri Bank	1,000.00	Andrew Perigo	√	1,000.00			3/12/2019						\$1,000.00				
Total	232,500.00			150,250.00		250.00		0.00	0.00	0.00	0.00	0.00	#VALUE!		0.00	0.00	0.00

collected

collected + due w/o J comp's

192,750.00

7,250.00 Amount needed from JIDA and/or JCIDA to meet goal (from amounts they pledged \$40K)

We agreed to use their money last if needed