



AREA CHAMBER OF COMMERCE
Board of Directors Meeting – In-person and Zoom Meeting
Monday, March 22, 2021

Chamber WIFI: -19visitingjacc17- (dashes are part of the code)

The Joplin Area Chamber of Commerce's Mission is to improve the economic prosperity and quality of life in the Joplin region and be the principal advocate for and provider of services to its business community.

Our Vision: We are the value-centered destination community that progressively nurtures its business, education, and overall vitality while enriching the lives of families and all who live, work, and play here.

AGENDA

12:00 Call To Order: Welcome – Kelli Perigo

12:05 Consent Calendar – Kelli Perigo
Approve Agenda – Kelli Perigo
Approve February Minutes – Kelli Perigo
Approve February Financials Debby, & Tonya

12:10 Ex-officio: Verbal report by all ex-officio members in attendance
City of Joplin – City Manager Nick Edwards & Mayor Ryan Stanley
County Commission – Jasper County - John Bartosh
Newton County – Bill Reiboldt
Education: Joplin R8 – Dr. Melinda Moss
Higher Education: Crowder College – Melissa Smith
KCU-Joplin – Dr. Laura Rosch
MSSU – Dr. Brad Hodson
OCC – Jim Dalrymple
NIC – Mike Gray, Tonya Sprenkle
YPN – Kayla McCollum

12:20 New Business

- Economic Development update, including biz attraction, airport news, city proposals
- LaunchPad update, next steps
- Federal and state legislation update
- EDI work session, strategic plan, and timeline
- Membership drive
- April to June chamber programming summary, opportunities to assist
- JACC Banquet and Joplin Regional Innovation and Technology Summit timeline and location discussion
- Action on recommendations of the Nominating Committee – Betsy Kissel
- Thank you to outgoing board members

12:40 Open Forum

- Input from Board, ideas, suggestions, questions
- Needs from your business or the business segment you represent (What can the business community do for your organization or your industry members?)
- COVID update from Nick Edwards and/or Mayor Stanley and/or Jeremy Drinkwitz

12:45 Adjourn to Executive Session

- Any other matters that may properly come to the Executive Board.

Next Meeting: Monday, April 26, 2021, Chamber Office, Liberty Room, meeting begins at 12:00 pm

Joplin Area Chamber of Commerce
Board of Directors Meeting and
Zoom Conference Call
February 22, 2021

Minutes

Attended call: Jordan Bolinger, Todd Chenault, Melodee Colbert-Kean, Vickie Dudley, Nick Edwards, Chad Greer, Dr. Brad Hodson, Jerrod Hogan, Mark Johnson, Betsy Kissel, Matt McConnell, Dr. Melinda Moss, Kelli Perigo, Katrina Richards, Melissa Smith, Dustin Storm, Dr. Dean Van Galen, Stormy Worden

Absent: John Bartosh, Jim Dalrymple, Brandon Davis, Jeremy Drinkwitz, Mike Gray, Rick Grise, Jacqueline Hackett, Kayla McCollum, Bill Reiboldt, Dr. Laura Rosch, Mayor Ryan Stanley

Staff: Debby Chaligoj, Lisa Kelly, Reggie Powers, Erin Slifka, Tony Robyn, Tonya Sprengle, Toby Teeter

I. Kelli Perigo & Toby Teeter, Call to Order

A. Betsy Kissel moved to approve the Consent Agenda and seconded by Dr. Dean Van Galen. Motion passed.

B. Dustin Storm moved to approve the January minutes and seconded by Betsy Kissel. Motion passed.

C. Financials presented by Debby & Tonya. January financials were in your Board packet; please see them for the details. Melodee Colbert-Kean moved to approve the January financials and seconded by Matt McConnell. Motion passed.

II. New Business

A. Chamber summary presented by Toby.

1. Toby presented Project Launchpad, which was in your board packet. Please see it for the details. Toby will be giving the Launchpad presentation at the City Council meeting tonight.

2. Update in grants presented by Toby Teeter. Toby stated we received a \$111,334 MOBEC Grant. We are applying for a second MOBEC grant. Toby added we applied for a federal grant, the Sprint Challenge, for \$700,000. We should find out in February if we receive those funds.

3. Chamber Academy and program summary presented by Toby Teeter. Toby stated we launched several ad campaigns on social media for the Mentorship program, 1 Million Cups that will launch in April, ads for space at the NIC and ATTC, and Chamber Academy, now live at, yourchamberacademy.com. There are over 130 courses with videos, workbooks, and certifications. Members can watch them at no charge, and nonmembers will pay per view at a small cost.

4. NIC and ATTC update. Please see Doug Hunt's report in your packet for the details. Toby stated we have two different rooms for co-working space available with a month-to-month lease. Hot desk (not assigned) available to use. Contact Doug for the details.

5. March through June Chamber programming opportunities for you to assist or attend. This next Friday will be Morning Brew at Keller Williams. Please see Stephanie's report for details on all events coming up. Please try to attend some of them.

6. Need a motion to approve Stormy Worden to replace Julie Larson, who retired from Hampshire Pet Products (Red Collar Pet Products). Vickie Dudley move for Stormy Worden to replace Julie Larson and seconded by Chad Greer. Motion Passed.

7. Board Orientation scheduled for Friday 26, at 9:00 am here at the Chamber office. Please RSVP to Lisa if you plan to attend. All new board members from the last two years are encouraged to come, and in-person is preferred.

III. Open Forum

A. Betsy Kissel, Area Manager with Onin Staffing, stated they connect the workforce with manufacturing plants and have 365 open positions in Jasper, Newton, and McDonald Counties. Most openings are in Joplin, Carthage, and Neosho. If you know anyone looking for work, have them contact Onin Staffing; www.oningroup.com or call 417-454-6015.

B. Chad Evans, the President/CEO with Arvest Bank, stated applications for PPP Loans have slowed down. There are still significant funds available for the PPP loans for small businesses and entrepreneurs that are forgivable. Chad added he is reading up on the criteria because some of the guidelines have changed.

C. Vickie Dudley shared concerns about the minimum wage increasing to \$15 an hour and concerns about business professionals barely at the \$30,000 per year salary now making the same as new workers being hired. How do we attract and retain long-term employees? Toby stated in this region, we are almost at the \$15 mark or will be soon. Toby added these are concerns. Toby noted that as an organization, we do not take a political stand. The "PAC" Continuing Committee can do so on local matters at the Board's request. We do host an Eggs & Issues forum in April for the business community to interact with the State Representatives.

D. Nick Edwards, City Manager, COVID update. Nick stated the trends are positive and active cases are on the decline. The average COVID cases per day are seven, with 33 in the hospital. Hospitalization are from the surrounding counties. The mask ordinance will expire on February 28. City Council might hold a special session to tackle the mask mandate. Nick added the renewal of the parks and stormwater sales tax would be coming up again and asked if we would share with him the process we did to get it started and passed the first time around. The City will have a list of projects and enhancements to the parks and stormwater systems in late May or early June. We will need to communicate those needs the best we can. Toby stated that tax extension will be on the August ballot.

E. Dr. Melinda Moss stated tomorrow, Joplin School Board will decide at their next meeting if Joplin students will all go back to school five days a week. If they do, that will start on March 1. Dr. Moss announced the groundbreaking for the Kelsey Norman Elementary School addition. Dr. Moss asked everyone to look at and be aware of Senate Bill 55 and write to Senator Bill White if necessary.

IV. Other Business. No other business.

V. Adjourn to Executive Session

Respectfully Submitted by:
Lisa Kelly
Executive Assistant

Toby Teeter
President

Joplin Area Chamber of Commerce

Finance Executive Summary

Period Ending: February 28, 2021

By: Tonya Sprenkle, CFO and Debby Chaligoj, Finance Manager

Chamber:

- **Cash Position:** High
- **Accounts Receivable:** \$6,724.84
- **Deferred Income 20/21 Fiscal Year:** \$0
- **Deferred Income 21/22 Fiscal Year:** \$282,224.00
- **Line of Credit-US Bank:** Balance of \$0
- **Net Income YTD:** (\$40,629.90) Includes Membership Dues \$381,205.88

Foundation / Innovation Center:

- **Cash Position Foundation:** Average
- **Cash Position Innovation Center:** Average
- **Accounts Receivable:** \$14,638.80
- **Notes Receivable-BRF Loans:** MEs Place-current balance of \$2,580.15.
- **Deferred Income 20/21 Fiscal Year:** \$2,579.58
- **Deferred Income 21/22 Fiscal Year:** \$0
- **Line of Credit-US Bank:** Balance of \$0
- **Net Income YTD:** (\$442,436.76)

Economic Development:

(for City's Fiscal Year ending October 31, 2021)

- **General Expenses Budget:** \$197,000.
- **Regional/MOKAN Budget:** \$52,000.
- **Due from City:** \$23,933.90
- **Due to Chamber:** \$23369.54
- **Due to MOKAN:** \$982.16.00 for ED charges paid by MOKAN.

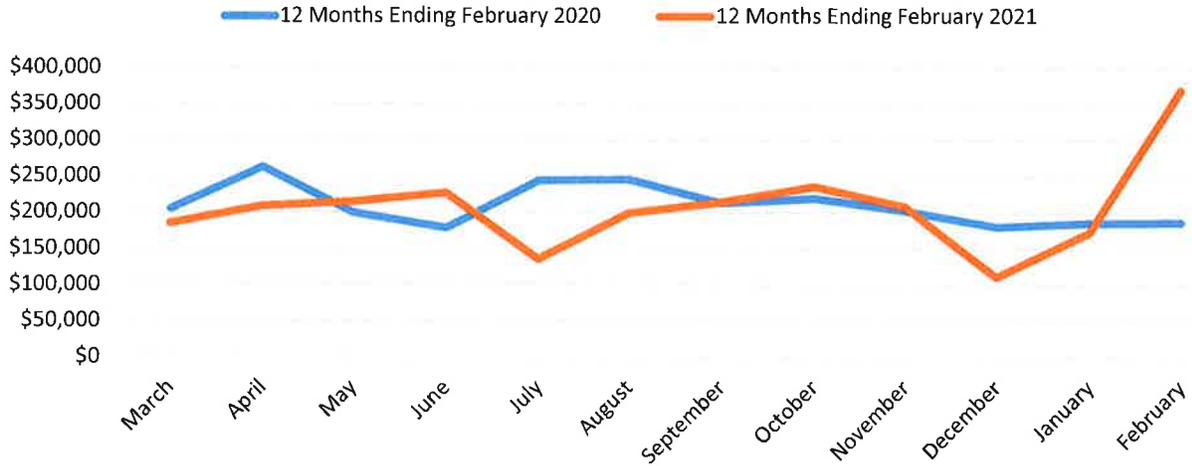
Financial Highlights:

- Our PPP Loan was received on February 9, 2021 in the amount of \$206,716.00. We have 24 weeks from the date of receipt to use funds for the loan to be forgiven. As a result, Chamber cash position is very high. If the PPE loan is fully forgiven, Chamber will retain \$150,655 and the remainder will be distributed to MOKAN, One Joplin and Connect 2 Culture for their payroll portions.

Cash Flow Comparison

March - February

Chamber Cash



Foundation Cash



Aged Open A/R

As of 2/28/2021

	Chamber					
	Feb-21	Jan-21	Dec-20	Nov-20	Oct-20	Total Open
Amount:	6,414.84	-	-	-	310.00	6,724.84
% of Total Amount:	95.39%	0.00%	0.00%	0.00%	4.61%	

DUE FROM (TO) ACCOUNT DETAILS
February 2021

Memo	Amount
Foundation Due to Chamber	
Foundation Bills Paid by Chamber	2,872.68
Credit Card Receipts	-
Charges on Chamber Credit Card	3,466.23
Foundation Service Fee	4,500.00
NIC/ATTC Admin Fee	15,250.00
	<u>26,088.91</u>
ED Due to Chamber	
Due from City	20,001.26
Bills paid by Chamber	3,368.48
	<u>23,369.74</u>
MOKAN Due to Chamber	
MOKAN Bills Paid by Chamber	-
Credit Card Receipts	-
February 2021 Monthly Service Fee	18,750.00
	<u>18,750.00</u>
JIDA Due to Chamber	
Charges on Chamber Credit Card	-
February 2021 Admin Fee	600.00
	<u>600.00</u>
JCIDA Due to Chamber	
February 2021 Admin Fee	100.00
	<u>100.00</u>
MOCAP Due to Chamber	
Bills paid by Chamber	29.42
July 2020 - February 2021 Admin Fee	600.00
	<u>629.42</u>
JCC Due to Chamber	
March 2020 - February 2021 Admin Fee	3,000.00
	<u>3,000.00</u>
One Joplin Due to Chamber	
Payroll Service Fees	200.00
	<u>200.00</u>

Joplin Area Chamber of Commerce

Balance Sheet

As of February 28, 2021

	<u>Feb 28, 21</u>	<u>Feb 29, 20</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
011 · US Bank - Checking	370,058.48	164,173.67	205,884.81
Total Checking/Savings	<u>370,058.48</u>	<u>164,173.67</u>	<u>205,884.81</u>
Accounts Receivable			
012 · Accounts Receivable	6,724.84	11,761.65	-5,036.81
Total Accounts Receivable	<u>6,724.84</u>	<u>11,761.65</u>	<u>-5,036.81</u>
Other Current Assets			
010 · Petty Cash	223.03	250.00	-26.97
014 · Due From (To) Staff	-167.32	-232.23	64.91
020 · Due From (To) Other Funds			
021 · Due From (To) Foundation	26,088.91	12,466.13	13,622.78
022 · Due From (To) ED	23,369.54	31,544.49	-8,174.95
023 · Due From (To) MOKAN	18,750.00	23,651.60	-4,901.60
024 · Due From (To) JIDA	600.00	636.25	-36.25
025 · Due From (To) JCIDA	100.00	500.00	-400.00
026 · Due From (To) MOCAP	629.42	47.22	582.20
027 · Due From (To) JCC	3,000.00	2,571.75	428.25
028 · Due From (To) One Joplin	200.00	4,579.48	-4,379.48
020 · Due From (To) Other Funds - Other	0.00	306.48	-306.48
Total 020 · Due From (To) Other Funds	<u>72,737.87</u>	<u>76,303.40</u>	<u>-3,565.53</u>
030 · Deposit - Bulk Mail	2,376.50	3,409.72	-1,033.22
031 · Prepaid Expenses	245.70	245.70	0.00
032 · Prepaid Insurance	4,833.32	3,394.22	1,439.10
Total Other Current Assets	<u>80,249.10</u>	<u>83,370.81</u>	<u>-3,121.71</u>
Total Current Assets	<u>457,032.42</u>	<u>259,306.13</u>	<u>197,726.29</u>
Fixed Assets			
152.000 · Furniture & Equipment	36,906.65	49,687.82	-12,781.17
154.000 · Interior	10,710.14	15,847.82	-5,137.68
156.000 · 320 East 4th - Building	188,042.10	201,201.66	-13,159.56
158.000 · Grounds	0.00	0.00	0.00
160.000 · Land	76,562.56	76,562.56	0.00
Total Fixed Assets	<u>312,221.45</u>	<u>343,299.86</u>	<u>-31,078.41</u>
TOTAL ASSETS	<u><u>769,253.87</u></u>	<u><u>602,605.99</u></u>	<u><u>166,647.88</u></u>

Joplin Area Chamber of Commerce

Balance Sheet

As of February 28, 2021

	<u>Feb 28, 21</u>	<u>Feb 29, 20</u>	<u>\$ Change</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
200.000 · Accounts Payable	2,848.12	5,702.09	-2,853.97
Total Accounts Payable	<u>2,848.12</u>	<u>5,702.09</u>	<u>-2,853.97</u>
Credit Cards			
200.100 · US Bank - Credit Card	7,365.52	6,953.75	411.77
Total Credit Cards	<u>7,365.52</u>	<u>6,953.75</u>	<u>411.77</u>
Other Current Liabilities			
200.300 · Due To United Way	97.25	0.00	97.25
208.000 · Deferred Income - Renewal Dues	116,796.15	109,099.05	7,697.10
209.000 · Deferred Income - New Members	0.00	11,341.91	-11,341.91
217.000 · Deferred Income-Other			
217.130 · Deferred Income - Citizen Yr	2,000.00	0.00	2,000.00
217.150 · Deferred Income - Eggs & Issues	500.00	210.00	290.00
217.180 · Deferred Income - EXPO	46,930.00	975.00	45,955.00
217.190 · Deferred Income - SBOY	0.00	5,500.00	-5,500.00
217.310 · Deferred Income - Banquet	9,650.00	6,400.00	3,250.00
217.320 · Deferred Income - GMJ	3,228.00	3,274.00	-46.00
217.330 · Deferred Income - Morning Brew	7,000.00	4,200.00	2,800.00
217.340 · Deferred Income - BAH	5,200.00	4,200.00	1,000.00
217.350 · Deferred Income - Golf	1,000.00	1,100.00	-100.00
217.470 · Deferred Income - Mmbr Table	0.00	600.00	-600.00
217.000 · Deferred Income-Other - Other	206,716.00	0.00	206,716.00
Total 217.000 · Deferred Income-Other	<u>282,224.00</u>	<u>26,459.00</u>	<u>255,765.00</u>
Total Other Current Liabilities	<u>399,117.40</u>	<u>146,899.96</u>	<u>252,217.44</u>
Total Current Liabilities	<u>409,331.04</u>	<u>159,555.80</u>	<u>249,775.24</u>
Total Liabilities	<u>409,331.04</u>	<u>159,555.80</u>	<u>249,775.24</u>
Equity			
32000 · Unrestricted Net Assets	432,099.18	403,737.64	28,361.54
Net Income	-72,176.35	39,312.55	-111,488.90
Total Equity	<u>359,922.83</u>	<u>443,050.19</u>	<u>-83,127.36</u>
TOTAL LIABILITIES & EQUITY	<u><u>769,253.87</u></u>	<u><u>602,605.99</u></u>	<u><u>166,647.88</u></u>

Joplin Area Chamber of Commerce
Statement of Operations
 April 2020 through February 2021

	<u>Apr '20 - Feb 21</u>	<u>Apr '19 - Feb 20</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense					
Income					
401.000 · Income - Member Investments	349,769.38	346,363.56	3,405.82	357,324.00	-7,554.62
402.000 · Income - New Member Investment	420.33	32,512.67	-32,092.34	0.00	420.33
403.000 · Income - Foundation Service Fee	49,500.00	49,500.00	0.00	49,500.00	0.00
404.000 · Income - NIC/ATTC Admin Fee	182,383.24	137,500.00	44,883.24	167,750.00	14,633.24
405.000 · Income - Economic Development	90,750.00	90,750.00	0.00	90,750.00	0.00
406.000 · Income - JIDA	7,100.00	6,600.00	500.00	6,600.00	500.00
406.500 · Income - JCIDA	1,100.00	1,100.00	0.00	1,100.00	0.00
407.000 · Income - MOKAN	206,250.00	155,833.37	50,416.63	206,250.00	0.00
408.000 · Income - MOCAP	825.00	0.00	825.00	825.00	0.00
409.000 · Income - One Joplin	14,975.49	4,190.78	10,784.71	11,760.00	3,215.49
411.000 · Income - Jop Cap Corp Serv Fee	2,750.00	3,500.00	-750.00	2,750.00	0.00
416.000 · Income - C2C Service Fee	71,999.33	63,034.21	8,965.12	68,200.00	3,799.33
430.000 · Income - Building Room Rental	250.00	831.00	-581.00	0.00	250.00
450.000 · Income - Member Listings	75.00	450.00	-375.00	0.00	75.00
490.000 · Income - EIDL Grant	10,000.00	0.00	10,000.00	10,000.00	0.00
492.000 · Income - Miscellaneous	3,762.97	996.85	2,766.12	0.00	3,762.97
495.000 · Income - New Member Fee	1,830.00	1,845.00	-15.00	3,450.00	-1,620.00
Total Income	<u>993,740.74</u>	<u>895,007.44</u>	<u>98,733.30</u>	<u>976,259.00</u>	<u>17,481.74</u>
Gross Profit	993,740.74	895,007.44	98,733.30	976,259.00	17,481.74
Expense					
610.000 · Salaries	740,064.70	661,534.25	78,530.45	702,584.51	37,480.19
612.000 · Payroll Taxes	53,790.77	48,350.88	5,439.89	55,644.00	-1,853.23
615.000 · Pension Fund	58,196.85	36,697.94	21,498.91	55,893.38	2,303.47
616.000 · Employee Insurance/Benefits	10,076.50	9,820.25	256.25	10,352.00	-275.50
617.000 · Payroll Expenses	9,898.42	10,389.99	-491.57	9,744.85	153.57
619.000 · Contract Services	9,000.00	2,000.00	7,000.00	10,000.00	-1,000.00
620.000 · Automobile Expense	1,987.66	4,443.79	-2,456.13	4,400.00	-2,412.34
630.000 · Health Insurance	77,042.15	60,786.64	16,255.51	75,477.00	1,565.15
635.000 · Liability & Other Insurance	9,902.07	11,880.30	-1,978.23	11,440.00	-1,537.93
640.000 · Staff Dues & Development	4,873.00	6,104.69	-1,231.69	5,500.00	-627.00
645.000 · Staff Retreats/Meetings	2,145.76	1,370.41	775.35	1,300.00	845.76
650.000 · Meetings & Travel	289.47	2,138.25	-1,848.78	1,925.00	-1,635.53
670.000 · Occupancy Expense	15,706.97	15,675.11	31.86	15,700.00	6.97
673.000 · Electric Expense	7,037.97	9,466.32	-2,428.35	7,570.00	-532.03
677.000 · Water Expense	282.08	270.00	12.08	330.00	-47.92
680.000 · Postage	3,347.90	2,065.60	1,282.30	2,000.00	1,347.90
690.000 · Communications Expenses	8,969.89	9,752.40	-782.51	9,900.00	-930.11
700.000 · Office Supplies	2,924.00	3,182.18	-258.18	3,850.00	-926.00
710.000 · Equipment Rental	6,397.00	13,277.66	-6,880.66	10,005.00	-3,608.00
720.000 · Equipment Maintenance	25,080.80	23,621.06	1,459.74	23,100.00	1,980.80
730.000 · Depreciation	26,871.96	23,105.75	3,766.21	26,871.87	0.09
740.000 · Publications	0.00	336.70	-336.70	0.00	0.00
750.000 · Professional Fees	7,700.00	24,858.65	-17,158.65	5,300.00	2,400.00
789.000 · Bank and Credit Card Fees	11,448.79	12,197.11	-748.32	12,650.00	-1,201.21
790.000 · Miscellaneous Expense	557.22	795.01	-237.79	550.00	7.22
Total Expense	<u>1,093,591.93</u>	<u>994,120.94</u>	<u>99,470.99</u>	<u>1,062,087.61</u>	<u>31,504.32</u>
Net Ordinary Income	-99,851.19	-99,113.50	-737.69	-85,828.61	-14,022.58

Joplin Area Chamber of Commerce
Statement of Operations
 April 2020 through February 2021

	<u>Apr '20 - Feb 21</u>	<u>Apr '19 - Feb 20</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Other Income/Expense					
Other Income					
800.000 · Committee Divisions					
800.100 · Economic Development	3,981.86	6,526.67	-2,544.81	5,930.60	-1,948.74
800.200 · Business Development	4,281.85	63,400.81	-59,118.96	71,950.00	-67,668.15
800.300 · Governance	0.00	-357.58	357.58	0.00	0.00
800.400 · Member Services	9,908.10	7,142.00	2,766.10	9,775.00	133.10
800.500 · Spec Events					
900.510 · Annual Banquet	-237.77	9,532.73	-9,770.50	10,804.00	-11,041.77
900.515 · Good Morning Joplin	-1,347.00	5,307.74	-6,654.74	5,352.50	-6,699.50
900.520 · Morning Brew	3,702.42	11,364.37	-7,661.95	15,320.00	-11,617.58
900.525 · Business After Hours	3,636.00	13,725.26	-10,089.26	13,920.00	-10,284.00
900.530 · Golf Tournament	16,300.35	19,492.96	-3,192.61	16,600.00	-299.65
Total 800.500 · Spec Events	<u>22,054.00</u>	<u>59,423.06</u>	<u>-37,369.06</u>	<u>61,996.50</u>	<u>-39,942.50</u>
800.600 · Communications	-15,508.51	3,804.07	-19,312.58	-12,711.00	-2,797.51
800.800 · Chamber Work Groups	5,659.54	-277.46	5,937.00	40.00	5,619.54
Total 800.000 · Committee Divisions	<u>30,376.84</u>	<u>139,661.57</u>	<u>-109,284.73</u>	<u>136,981.10</u>	<u>-106,604.26</u>
810.100 · Staff Accounts	0.00	136.21	-136.21	0.00	0.00
820.100 · Employee Fund	-2,702.00	-1,371.73	-1,330.27	0.00	-2,702.00
Total Other Income	<u>27,674.84</u>	<u>138,426.05</u>	<u>-110,751.21</u>	<u>136,981.10</u>	<u>-109,306.26</u>
Net Other Income	<u>27,674.84</u>	<u>138,426.05</u>	<u>-110,751.21</u>	<u>136,981.10</u>	<u>-109,306.26</u>
Net Income	<u><u>-72,176.35</u></u>	<u><u>39,312.55</u></u>	<u><u>-111,488.90</u></u>	<u><u>51,152.49</u></u>	<u><u>-123,328.84</u></u>

Joplin Area Chamber of Commerce Economic Development Fund

Balance Sheet

As of February 28, 2021

	<u>Feb 28, 21</u>	<u>Feb 29, 20</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
US Bank-Checking/Sweep Acct	18,672.49	13,288.34	5,384.15
Total Checking/Savings	<u>18,672.49</u>	<u>13,288.34</u>	<u>5,384.15</u>
Other Current Assets			
Due From (To) City	23,933.90	38,798.96	-14,865.06
Due From (To) Other Funds			
Due From (To) Chamber	-23,369.54	-31,544.49	8,174.95
Due From (To) MOKAN	-982.16	-2,746.75	1,764.59
Due From (To) Other Funds - Other	0.00	900.00	-900.00
Total Due From (To) Other Funds	<u>-24,351.70</u>	<u>-33,391.24</u>	<u>9,039.54</u>
Total Other Current Assets	<u>-417.80</u>	<u>5,407.72</u>	<u>-5,825.52</u>
Total Current Assets	<u>18,254.69</u>	<u>18,696.06</u>	<u>-441.37</u>
Fixed Assets			
Furniture and Equipment	14,053.26	19,323.30	-5,270.04
Total Fixed Assets	<u>14,053.26</u>	<u>19,323.30</u>	<u>-5,270.04</u>
TOTAL ASSETS	<u><u>32,307.95</u></u>	<u><u>38,019.36</u></u>	<u><u>-5,711.41</u></u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
*Accounts Payable	7,535.00	604.00	6,931.00
Total Accounts Payable	<u>7,535.00</u>	<u>604.00</u>	<u>6,931.00</u>
Total Current Liabilities	<u>7,535.00</u>	<u>604.00</u>	<u>6,931.00</u>
Total Liabilities	<u>7,535.00</u>	<u>604.00</u>	<u>6,931.00</u>
Equity			
Retained Earnings	34,064.63	40,017.26	-5,952.63
Net Income	-9,291.68	-2,601.90	-6,689.78
Total Equity	<u>24,772.95</u>	<u>37,415.36</u>	<u>-12,642.41</u>
TOTAL LIABILITIES & EQUITY	<u><u>32,307.95</u></u>	<u><u>38,019.36</u></u>	<u><u>-5,711.41</u></u>

Joplin Area Chamber of Commerce Economic Development Fund

Statement of Operations

November 2020 through February 2021

	<u>Nov '20 - Feb 21</u>	<u>Nov '19 - Feb 20</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
Income-Funds from City	48,309.26	52,030.49	-3,721.23
Total Income	<u>48,309.26</u>	<u>52,030.49</u>	<u>-3,721.23</u>
Expense			
Administrative Expenses	0.00	301.72	-301.72
Business Retention & Expansion	0.00	494.40	-494.40
Choose Joplin Campaign	6,237.28	0.00	6,237.28
Communications/Mobile/Internet	1,678.32	2,064.57	-386.25
Data Systems & Equip Support	6,766.88	5,604.32	1,162.56
Depreciation	1,756.68	1,756.68	0.00
Economic Development	0.00	25.00	-25.00
Marketing & Advertising	4,938.96	0.00	4,938.96
Mtgs & Travel/ Prospect Host	377.82	1,558.27	-1,180.45
Office Supplies/Publications	0.00	550.00	-550.00
Postage and Packets	0.00	105.94	-105.94
Professional Dues & Development	1,595.00	3,754.00	-2,159.00
Professional Fees	0.00	4,000.00	-4,000.00
Regional E-Marketing	500.00	0.00	500.00
Regional Trade Shows	750.00	340.00	410.00
Salaries	33,000.00	33,000.00	0.00
Work Ready Talent Initiatives	0.00	1,077.49	-1,077.49
Total Expense	<u>57,600.94</u>	<u>54,632.39</u>	<u>2,968.55</u>
Net Ordinary Income	<u>-9,291.68</u>	<u>-2,601.90</u>	<u>-6,689.78</u>
Net Income	<u><u>-9,291.68</u></u>	<u><u>-2,601.90</u></u>	<u><u>-6,689.78</u></u>

Joplin Area Chamber of Commerce Foundation

Balance Sheet

As of February 28, 2021

	<u>Feb 28, 21</u>	<u>Feb 29, 20</u>
ASSETS		
Current Assets		
Checking/Savings		
002 · US Bank - Money Market	9,609.61	9,787.46
008 · Commerce - Airport Backstop	0.00	2,386.46
001 · US Bank - General Fund	36,638.54	7,129.56
003 · US Bank - Innovation Center	73,866.65	29,197.98
005 · Restricted - Bus Recovery Fund	12,257.86	22,839.86
Total Checking/Savings	<u>132,372.66</u>	<u>71,341.32</u>
Accounts Receivable		
020 · Accounts Receivable	37,638.80	31,798.56
Total Accounts Receivable	<u>37,638.80</u>	<u>31,798.56</u>
Other Current Assets		
032 · Prepaid Insurance	6,420.00	6,623.10
019 · Due From (To) Other Funds		
019.100 · Due From (To) Joplin Chamber	-26,088.91	-12,466.13
019.200 · Due (to) From MOKAN	39.98	0.00
Total 019 · Due From (To) Other Funds	<u>-26,048.93</u>	<u>-12,466.13</u>
Total Other Current Assets	<u>-19,628.93</u>	<u>-5,843.03</u>
Total Current Assets	<u>150,382.53</u>	<u>97,296.85</u>
Fixed Assets		
170 · Advanced Training & Tech Ctr	1,783,440.80	1,834,224.20
179 · ATTC Building Improvements	1,603,437.12	1,647,138.66
177 · ATTC Equipment	931,901.56	1,204,884.11
175 · ATTC Furniture & Fixtures	59,034.70	76,313.14
150 · Foundation Furniture & Fixtures	1,002.90	4,042.97
166 · IC Leasehold Improvements	41,859.76	49,923.63
152 · Innovation Center F & F	2,487.14	6,090.68
168 · Land	61,944.49	61,944.49
162 · Newman Innovation Center	1,217,647.44	1,265,935.56
Total Fixed Assets	<u>5,702,755.91</u>	<u>6,150,497.44</u>
Other Assets		
055.900 · Notes Receivable - BRF Loans	2,580.15	4,875.90
Total Other Assets	<u>2,580.15</u>	<u>4,875.90</u>
TOTAL ASSETS	<u><u>5,855,718.59</u></u>	<u><u>6,252,670.19</u></u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
200 · Accounts Payable	13,529.58	2,303.03
Total Accounts Payable	<u>13,529.58</u>	<u>2,303.03</u>
Credit Cards		
204 · US Bank Credit Card	390.82	0.00
Total Credit Cards	<u>390.82</u>	<u>0.00</u>

Joplin Area Chamber of Commerce Foundation

Balance Sheet

As of February 28, 2021

	<u>Feb 28, 21</u>	<u>Feb 29, 20</u>
Other Current Liabilities		
208 · Deferred Income		
221.110 · Deferred Income - Golden Apple	0.00	5,000.00
225.520 · Deferred Income -Arts	8,949.96	8,949.96
226.000 · Deferred Income-Lease	2,579.58	1,853.50
Total 208 · Deferred Income	<u>11,529.54</u>	<u>15,803.46</u>
247.000 · Deposits Held	8,431.01	6,002.81
Total Other Current Liabilities	<u>19,960.55</u>	<u>21,806.27</u>
Total Current Liabilities	<u>33,880.95</u>	<u>24,109.30</u>
Total Liabilities	33,880.95	24,109.30
Equity		
33000 · Temp. Restricted Net Assets	25,880.00	25,880.00
32000 · Unrestricted Net Assets	6,194,679.55	6,520,726.77
Net Income	-398,721.91	-318,045.88
Total Equity	<u>5,821,837.64</u>	<u>6,228,560.89</u>
TOTAL LIABILITIES & EQUITY	<u>5,855,718.59</u>	<u>6,252,670.19</u>

Joplin Area Chamber of Commerce Foundation

Balance Sheet

As of February 28, 2021

	<u>\$ Change</u>
ASSETS	
Current Assets	
Checking/Savings	
002 · US Bank - Money Market	-177.85
008 · Commerce - Airport Backstop	-2,386.46
001 · US Bank - General Fund	29,508.98
003 · US Bank - Innovation Center	44,668.67
005 · Restricted - Bus Recovery Fund	-10,582.00
Total Checking/Savings	<u>61,031.34</u>
Accounts Receivable	
020 · Accounts Receivable	5,840.24
Total Accounts Receivable	<u>5,840.24</u>
Other Current Assets	
032 · Prepaid Insurance	-203.10
019 · Due From (To) Other Funds	
019.100 · Due From (To) Joplin Chamber	-13,622.78
019.200 · Due (to) From MOKAN	39.98
Total 019 · Due From (To) Other Funds	<u>-13,582.80</u>
Total Other Current Assets	<u>-13,785.90</u>
Total Current Assets	53,085.68
Fixed Assets	
170 · Advanced Training & Tech Ctr	-50,783.40
179 · ATTC Building Improvements	-43,701.54
177 · ATTC Equipment	-272,982.55
175 · ATTC Furniture & Fixtures	-17,278.44
150 · Foundation Furniture & Fixtures	-3,040.07
166 · IC Leasehold Improvements	-8,063.87
152 · Innovation Center F & F	-3,603.54
168 · Land	0.00
162 · Newman Innovation Center	-48,288.12
Total Fixed Assets	<u>-447,741.53</u>
Other Assets	
055.900 · Notes Receivable - BRF Loans	-2,295.75
Total Other Assets	<u>-2,295.75</u>
TOTAL ASSETS	<u><u>-396,951.60</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
200 · Accounts Payable	11,226.55
Total Accounts Payable	<u>11,226.55</u>
Credit Cards	
204 · US Bank Credit Card	390.82
Total Credit Cards	<u>390.82</u>

Joplin Area Chamber of Commerce Foundation

Balance Sheet

As of February 28, 2021

	<u>\$ Change</u>
Other Current Liabilities	
208 · Deferred Income	
221.110 · Deferred Income - Golden Apple	-5,000.00
225.520 · Deferred Income -Arts	0.00
226.000 · Deferred Income-Lease	726.08
Total 208 · Deferred Income	<u>-4,273.92</u>
247.000 · Deposits Held	2,428.20
Total Other Current Liabilities	<u>-1,845.72</u>
Total Current Liabilities	<u>9,771.65</u>
Total Liabilities	9,771.65
Equity	
33000 · Temp. Restricted Net Assets	0.00
32000 · Unrestricted Net Assets	-326,047.22
Net Income	<u>-80,676.03</u>
Total Equity	<u>-406,723.25</u>
TOTAL LIABILITIES & EQUITY	<u><u>-396,951.60</u></u>

Joplin Area Chamber of Commerce Foundation
Statement of Operations
 April 2020 through February 2021

	Foundation			ATTC			NIC		
	Apr '20 - Feb 21	Apr '19 - Feb 20	\$ Change	Apr '20 - Feb 21	Apr '19 - Feb 20	\$ Change	Apr '20 - Feb 21	Apr '19 - Feb 20	\$ Change
Ordinary Income/Expense									
Income									
415 · MOBEC Grant Matching Funds	64,000.00	0.00	64,000.00	0.00	0.00	0.00	0.00	0.00	0.00
401 · Contributions	10,248.60	35,913.60	-25,665.00	0.00	0.00	0.00	10,000.00	10,063.18	-63.18
411 · Grants	46,464.38	0.00	46,464.38	0.00	0.00	0.00	63,079.75	84,239.25	-21,159.50
422 · Income - Interest	126.89	2,576.15	-2,449.26	0.00	0.00	0.00	0.00	649.44	-649.44
425 · Income - Miscellaneous	16,973.67	1,256.28	15,717.39	1,000.00	0.00	1,000.00	0.00	0.00	0.00
431 · Late Fee Income	0.00	0.00	0.00	62.60	0.00	62.60	0.00	0.00	0.00
426 · Lease Income	2,000.00	0.00	2,000.00	191,250.35	160,085.49	31,164.86	78,272.17	65,514.44	12,757.73
427 · Lease Utility Income	0.00	0.00	0.00	27,995.15	27,124.40	870.75	0.00	0.00	0.00
405 · YPN - Membership Dues	0.00	4,819.16	-4,819.16	0.00	0.00	0.00	0.00	0.00	0.00
406 · YPN Enrollment Fee	0.00	200.00	-200.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	139,813.54	44,765.19	95,048.35	220,308.10	187,209.89	33,098.21	151,351.92	160,466.31	-9,114.39
Gross Profit	139,813.54	44,765.19	95,048.35	220,308.10	187,209.89	33,098.21	151,351.92	160,466.31	-9,114.39
Expense									
760 · Grant Disbursement	24,299.57	24.90	24,274.67	0.00	0.00	0.00	38,617.18	0.00	38,617.18
725 · Equipment Purchase	0.00	0.00	0.00	0.00	0.00	0.00	9,514.16	0.00	9,514.16
611 · Administrative Fee	0.00	0.00	0.00	113,633.24	68,750.00	44,883.24	68,750.00	68,750.00	0.00
787 · Bank Fees	224.00	357.05	-133.05	1.45	0.00	1.45	0.00	11.90	-11.90
690 · Communications	720.68	288.00	432.68	17,416.00	20,773.06	-3,357.06	6,439.20	6,968.94	-529.74
730 · Depreciation	2,057.44	1,834.25	223.19	352,613.69	352,677.30	-63.61	53,809.10	48,041.76	5,767.34
671 · Electric Expense	0.00	0.00	0.00	41,370.97	38,860.71	2,510.26	10,754.71	13,310.46	-2,555.75
720 · Equipment Maint	1,290.15	0.00	1,290.15	1,488.80	142.50	1,346.30	2,590.61	139.42	2,451.19
672 · Gas Expense	0.00	0.00	0.00	6,379.96	6,180.22	199.74	2,187.84	1,895.11	292.73
785 · Insurance Expense	687.00	572.50	114.50	26,258.07	23,892.11	2,365.96	8,752.69	7,964.04	788.65
780 · Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
645 · Marketing	0.00	31.16	-31.16	0.00	0.00	0.00	0.00	225.00	-225.00
650 · Meetings	125.19	91.47	33.72	60.00	0.00	60.00	60.00	0.00	60.00
790 · Miscellaneous Expense	28,635.25	40.00	28,595.25	0.00	0.00	0.00	11.25	288.70	-277.45
670 · Occupancy Expense	0.00	79.98	-79.98	30,570.07	22,077.04	8,493.03	17,740.51	16,122.33	1,618.18
700 · Office Supplies	0.00	429.97	-429.97	59.00	362.89	-303.89	0.00	0.00	0.00
680 · Postage	0.00	55.79	-55.79	0.00	0.00	0.00	0.00	0.00	0.00
640 · Professional Development	100.00	0.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00
750 · Professional Fees	3,969.00	3,125.25	843.75	752.43	747.00	5.43	752.42	0.00	752.42
610 · Program Service Fee	49,500.00	49,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
635 · Property Tax	0.00	0.00	0.00	12,143.04	12,312.22	-169.18	6,655.62	6,519.78	135.84
740 · Publications	0.00	0.00	0.00	0.00	0.00	0.00	0.00	84.24	-84.24
673 · Water Expense	0.00	0.00	0.00	2,123.97	2,134.57	-10.60	977.67	1,074.48	-96.81
Total Expense	111,608.28	56,430.32	55,177.96	604,870.69	548,909.62	55,961.07	227,612.96	171,396.16	56,216.80
Net Ordinary Income	28,205.26	-11,665.13	39,870.39	-384,562.59	-361,699.73	-22,862.86	-76,261.04	-10,929.85	-65,331.19
Other Income/Expense									
Other Income									
800 · Committee Divisions									
1 Million Cups	0.00	-42.87	42.87	0.00	0.00	0.00	0.00	0.00	0.00
800.700 · Bike Joplin	0.00	1,200.92	-1,200.92	0.00	0.00	0.00	0.00	0.00	0.00
800.800 · All Kids Bike	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
800.900 · Business Recovery Fund	0.00	-24.00	24.00	0.00	0.00	0.00	0.00	0.00	0.00
800.101 · Education	10,073.59	10,580.46	-506.87	0.00	0.00	0.00	0.00	-540.00	540.00
800.300 · Expo	0.00	2,055.00	-2,055.00	0.00	0.00	0.00	0.00	0.00	0.00
800.200 · Leadership Joplin	22,930.53	47,184.80	-24,254.27	0.00	0.00	0.00	0.00	0.00	0.00
800.400 · Young Professionals Network	892.34	5,834.52	-4,942.18	0.00	0.00	0.00	0.00	0.00	0.00
Total 800 · Committee Divisions	33,896.46	66,788.83	-32,892.37	0.00	0.00	0.00	0.00	-540.00	540.00
Total Other Income	33,896.46	66,788.83	-32,892.37	0.00	0.00	0.00	0.00	-540.00	540.00
Net Other Income	33,896.46	66,788.83	-32,892.37	0.00	0.00	0.00	0.00	-540.00	540.00
Net Income	62,101.72	55,123.70	6,978.02	-384,562.59	-361,699.73	-22,862.86	-76,261.04	-11,469.85	-64,791.19

Incubator Activity – Doug Hunt

- Joe Newman Innovation Center (NIC): Co-working space completed.
- Audio/video recording studio for Podcasting is operational and in use.
- ATTC: More issues have taken place with the ATTC HVAC TRANE unit. All tenants along the north wall have only cold air blowing. We have met with a TRANE corporate representative to address the issue. TRANE is to present a written proposal by March 17th.
- I am converting leases to “service agreements” and including Chamber Membership in all the NIC tenant agreements moving forward.
- The NIC will host Morning Brew on 4/9/21, serving as our ribbon cutting, press conference, and grand opening for both co-working spaces.

Tenant Update:

- CASA at the ATTC is ready to expand their lease to include an empty office that will become their new private training room.
- The only open space in the NIC is the co-working space and one office on the 2nd floor.

Programming:

- 1 Million Cups will fully launch on April 14, 2021. The location will be the Commons Area inside the ATTC. The Organizing Committee is meeting weekly to ramp up.
- Chamber Academy is live and online at no charge to Chamber Members, with sign-ups taking place.
- Ideas on Tap for March was well attended. Topics ranged from e-commerce to the new LaunchPad concept for the old Joplin Library. Non-chamber members attended who have since become Chamber Members.
- E-commerce Meetup for March 2021 was held in the Liberty Room with a Zoom option. A good exchange of best practices with two new people attending in person.
- EDI Workshop was held 2/24/21, resulting in a plan moving forward with the business community to get buy-in.

Networking Events

Special Events

- The Joseph Newman Innovation Center will host JACC Morning Brew on April 9 and celebrate its new co-working space with a ribbon cutting at 8 am.
- Tomorrow’s Leaders Today is well underway, the next session being March 31.
- Leadership Joplin had the Communications Session last week.
- Golden Apple will have a recognition assembly on April 6, 5:30, at East Middle School. All nominated teachers and the students and parents who nominated them are invited to attend. Winners will be announced during a press conference, and nominees and winners will receive recognition at the Annual Banquet in September.
- Expo will be on May 25 and 26 at the Downstream Pavilion. Booths are available
- Hot Links is scheduled for June 11 and October 8th at Eagle Creek.
- The Business of the Year nominations is beginning soon.
- Woman of the Year nominations is beginning soon. (new)

**Membership Summary Report
January 20, 2021 – March 16, 2021**

<u>Membership</u>	<u>Totals</u>
<u>Year to date</u>	
Membership Previous (April 1, 2020)	812
Joined (New)	102
Dropped	156
Total membership	758 (net -54)

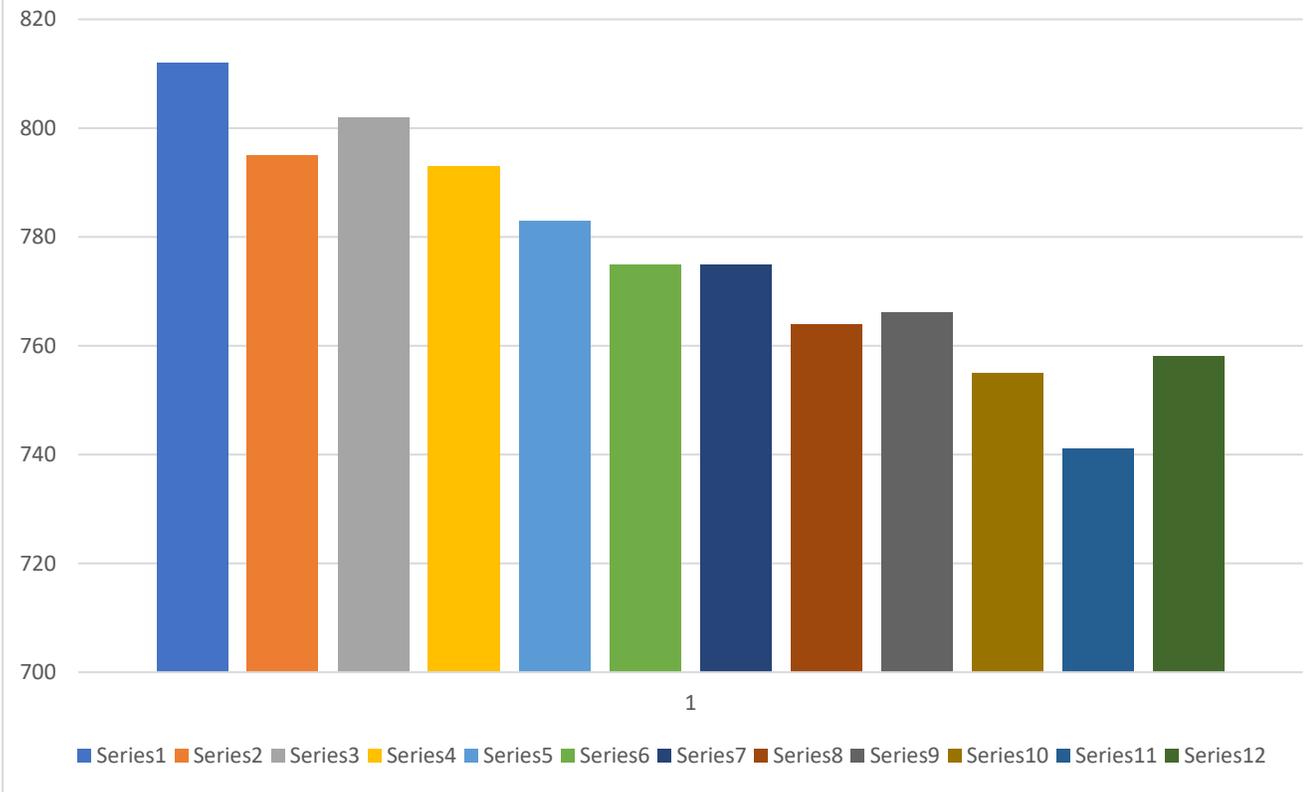
New Members January 20, 2021 – March 16, 2021

Elite Solar, LLC
Hive2Honey LLC
Trailer Perk Girls
Access to Justice MO, LLC
American Freight
Amplify Consulting
LifeWork Talent Consulting, LLC
Touchton Electric & Alarms
Crossroads Charters Inc.
Solera Energy
State Farm Insurance-Andrew Parker Agency
Integrity Machine, LLC
Makala Towner Photography
Penmac Staffing, Inc.
Roller Derby Food Trailer
Hedberg Allergy & Asthma Center
ALDI, Inc.

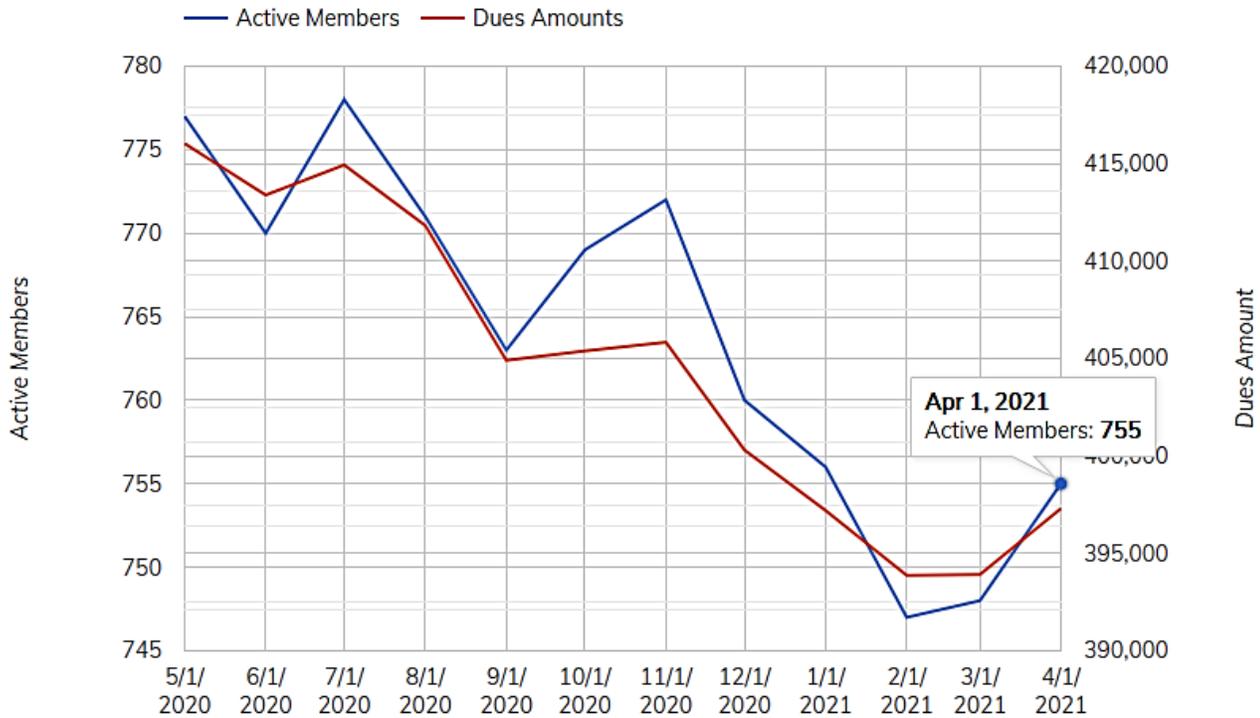
Dropped Members January 20, 2021 – March 16, 2021

Bates Building
Benefit Management, Inc.
Chuck's Towing
Meek's Building Center
Auntie Anne's
Bourne Logistics Management, Inc.
Mini-Gastric Bypass Surgery LLC
Thrive Real Estate
Primerica Financial Services
Joplin Regional Partnership - Kansas Office
Shamrock Bolt & Screw Company, Inc.
From Your Closet
Joplin Area Catholic Schools
Runaround Running & Fitness
Sleep Inn
Freddy's Frozen Custard and Steakburgers
Piglet's Southern Kitchen
Mel Walbridge

Membership Summary 4/1/2020 - 3/16/2021



Timeline Trend of Active Members



**Livability Workgroups, new enrollees, and actions month-to-date:
Chamber Gives Back: Dana Pim and Colt Atwood, Erin (Chamber Staff Liaison)
2020-2021**

- April | Cancelled
- May | Healthcare Thank You Baskets
- June 25 | Wildcat Glades
- July 19 | River Clean-up Float, sponsored by Liberty Utilities
- August 18 | Children's Haven
- August | Watered Gardens
- October 8 | Joplin Bright Futures
- October 16 | Downtown Joplin Clean Up
- November 2 | Crosslines Commodity Night
- November 12 | Joplin Bright Futures
- December 1 | Non-Profit Scavenger Hunt – postponed due to COVID
- December | Bright Future Snack Packs
- January | Bright Future Snack Packs
- February | Bright Future Snack Packs, one volunteer, 1.5 hours (ice)
- February | Habitat for Humanity Restore, five volunteers, 10 hours
- March | Dress to Impress, five volunteers, 19 hours
- March | Bright Futures Snack Packs, four volunteers, 5 hours
- YTD 264.75 hours / Goal 250 Hours

Upcoming Volunteer Opportunities:

Monthly, Bright Futures Snack Pack Program

SIGN UP for all dates: <https://www.signupgenius.com/go/10c0d4eadab2ba7f4c70-bright>

In addition to our sign up, all volunteers need to fill out the Snack Pack Assembly Application Form here: <https://www.volgistics.com/ex/portal.dll/ap?ap=1523519979>

Chamber Gives Back Downtown Joplin Cleanup | March 3, 2021, 5:30 – 6:30

Sign Up here: <https://downtownjoplin.maestrocm.com/#/landing/volunteer-signup/f951d74d-cf35-4ff4-8f90-9207146feb97/clean-team>

Joplin Garden Club Community Garden | April 1, 2021, 4:30 – 7:00

<https://www.signupgenius.com/go/30e0a4eaea922a1ff2-community>

Crosslines | May 3, 4:30 – 7:00

Sign Up here: <https://www.signupgenius.com/go/8050948abad23a3fc1-crosslines2>

Chamber Gives back is grateful for Liberty sponsoring the workgroup's efforts beginning April 2021 through March 2022. With the support of Liberty, this will allow the group to purchase supplies for volunteer activities around the community.

One Joplin & Chamber Community Health & Wellness: Michael Sanders, Erin (Chamber Staff Liaison)

- Writing monthly articles for the Joplin Business Outlook. Here are the most recent articles:
March: Nutrition Month, <https://healthyjoplin.com/fake-news-about-nutrition/>
- On behalf of the City Joplin Health Department, the workgroup identifies and confirms volunteers for the existing walking hubs, partnering with One Joplin to kick start this program. The group will be working with the Chamber marketing and communications team to produce PSA videos for the community and a video for businesses to use on how to get walking programs launched with their staff.
- The Worksite Wellness program has been updated with a re-certification application for currently certified businesses and a new platinum level. <https://extension.missouri.edu/programs/worksite-wellness>
- Chairs are tasked with educating, organizing, and deploying the business community into collaborative initiatives to permanently improve health and wellness within our business community and the Joplin community-at-large. Seventeen workgroup members, a re-occurring meeting is the third Wednesday of the month, 11:30 am.

Trails and Connectivity: Kayla McCollum, Jessica Carr, Toby

- **BIKE JOPLIN** – Relaunching April 2021! We can't wait. See Bike Joplin Facebook page (LIKE <https://www.facebook.com/bikejoplin>) and a Bike Joplin Instagram account (FOLLOW <https://www.instagram.com/bikejoplin>)
- Mission: Bike Joplin promotes and supports people on bikes in the Joplin area through events, advocacy, and community building. Bike Joplin, Inc. is a non-profit staffed by volunteers from the JACC Trails & Connectivity Workgroup, Downtown Joplin Alliance, and local bike advocates.
- We co-hosted the Ruby Jack Trail Ribbon Cutting on October 10th. We also co-hosted and sponsored the Ruby Jack Trail Jamboree and organized a Joplin Slow Roll that day on the Ruby Jack Trail.
- **SLOW ROLL JOPLIN** - Relaunching April 2021! Promo vid: <https://vimeo.com/358023133>
- **ALL KIDS BIKE / STRIDER BIKE FLEETS FOR ALL JOPLIN ELEMENTARY SCHOOLS** - The Joplin T&C Workgroup lead the funding drive to get all 11 elementary schools each a fleet of Strider bicycles so learning to ride a bike will be part of their Kindergarten curriculums. We are 100% funded. For more info: <https://www.allkidsbike.org/adopt/>
Media Coverage: https://www.koamnewsnow.com/news/all-kids-bike/1114867261?fbclid=IwAR07vPmmweypdJWV2wCUs1dG8ECZsy_Ve67FDdBmEnhlgBU1yAbuVgeLI0
- **BIKE JOPLIN T-SHIRTS** are now available for pre-order: <https://bikejoplin.bigcartel.com> Again, thank you, Christina and Binky Guy.
- **PEDAL IT FORWARD JOPLIN PROGRAM STUDY** - A delegation from Joplin toured Pedal It Forward in NWA. Pedal It Forward is a bike-recycling program that gives free bikes to those who cannot afford them. To learn more: <https://www.bikenwa.org/pedal-it-forward>. The Joplin version would be very strategic:
 - accept donated bikes from the public and the police dept.
 - rebuild and repair these bikes in a community bike shop by volunteers, probably housed in the ATTC building
 - lend and/or donate bikes to applicants actively seeking jobs or need a bike for primary transportation to/from a job
- Preliminary discussions with manufacturing employers, the local veteran support programs, and Watered Gardens are supportive and excited about this opportunity to bring a bike-recycling program to Joplin. There will also be an opportunity to recycle and redistribute donated children's bikes to those in need.
- **BIKE INFRASTRUCTURE EDUCATION** - We sent the City of Joplin's Transportation Director to Lane Shift's Build School last week. It is a four-day, on-site, immersive experience designed to accelerate your learning about successfully executing and implementing bicycle infrastructure and culture. To learn more: <http://laneshift.net/build-school> this is a \$2,000 program donated to us from Lane shift, the consultants that oversaw the Razorback Greenway installation.
- **PEOPLE ON BIKES CONFERENCE** - I attended a People on Bikes one-day conference in Bentonville. That org teaches communities how to leverage bikes to build and improve the community, equity, transportation, recreation, and fitness. We will be using their community scoring system to grade Joplin and track our progress as we increase T&C and increase ridership. I also had discussions with Greenway staff about getting the Greenway routed to Joplin rather than Springfield, as this bike artery is extended north.

Equity, Diversity & Inclusion: Shonte Clay-Fulgham, Doug (Chamber Liaison)

- One Joplin contracted to help lead this Work Group. The half-day workshop result was a strategic plan and the preliminary groundwork for a corporate pledge system that Commerce Bank and businesses will co-lead.
- Commerce Bank has funded an introductory course for EDI education for business, introduction to terminology and history, race, sexual orientation, and class. These workshops will be available to Chamber membership and the community on our Chamber Academy platform.

Professional Development: Alex Gandy, Doug (Chamber Liaison)

- Assessing the mentorship program's current state, checking in with mentors and mentees, working on forming expectations to provide to new mentees.

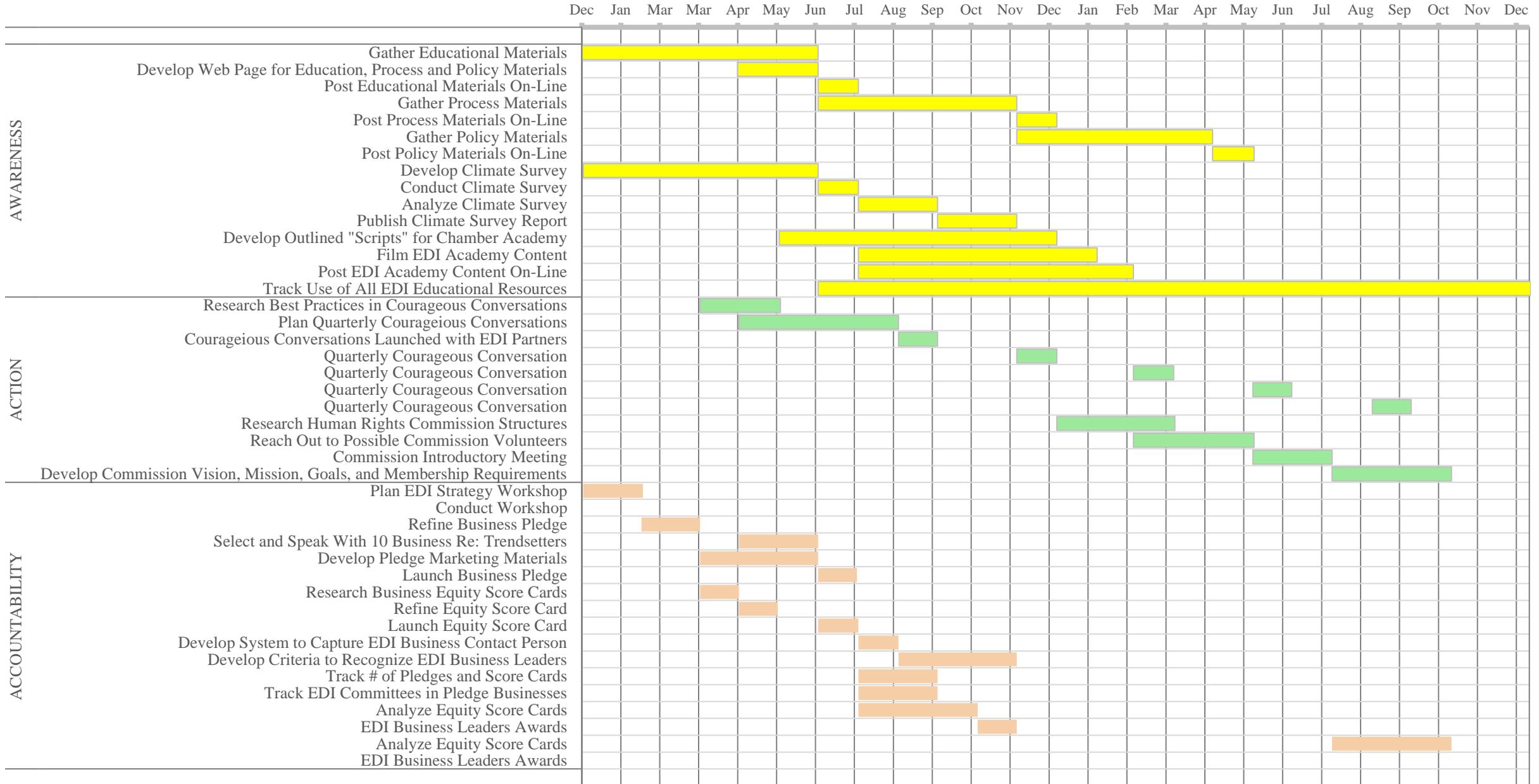
Professional Development: Alex Gandy, Doug (Chamber Liaison)

- Assessing the mentorship program's current state, checking in with mentors and mentees, working on forming expectations to provide to new mentees.

Building and Marketing the Joplin Brand-Toby and Erin

- Healthy Joplin website was officially launched at the end of February, www.healthyjoplin.com. The website has a community calendar where event organizers can upload health-related community events along with a blog section that will have house articles promoting a healthy lifestyle in Joplin. Stealth Marketing designed the site
- Storm Marketing will be assisting businesses with adding pixel tags to their job posting page on their website.
- The Joplin Chamber has a regular spot on 4-States Live Radio Show hosted by Shannon Bruffett (AMI Radio Group) every other Monday in the 8 am hour.

CHAMBER EDI WORKGROUP - STRATEGIC TIMELINE



March 2021 Economic Development Report
JACC & MOKAN
Economic Development Highlights

UPDATED ITEMS

- Starburst II – European-based beverage manufacturer had site visits in Joplin. They evaluated multiple Joplin sites for a 400,000 to 600,000 sq ft facility that would function as a new manufacturing plant and warehouse/distribution for their regional network.
- Project Elephant – A Joplin site is being evaluated for a large manufacturing facility with a 2 million sq ft, \$3 billion investment, yielding 3,000 jobs.
- Project Darwin – A Joplin site is being evaluated for an automotive manufacturing facility that would be up to 4 million sq ft, \$3.5 billion investment, yielding 5,200 jobs over the first five years of production.
- Project Badger – Out of state manufacturer seeking 30,000 sq ft facility in/near Joplin for a new plant. 20+ jobs projected.
- Surge 1 – A new Joplin site is being evaluated for a manufacturing facility expansion.
- Amazon Logistics is finishing its ramp-up to 300+ employees. Amazon trucks will start running any day now.
- Crossroads Industrial Park approved for Missouri Certification, pending tree/brush removal. Announcement imminent.
- 32nd Street Place Development (Menards et al.) – Site work has begun.
- The city of Joplin working actively on large-scale annexation planning
- Crossroads Industrial Park website to launch next month (April)
- Co-hosting large-scale job fair at the Northpark Mall for area employers, partnering with the WIB

ONGOING EFFORTS

- I-49 corridor (NWA+Joplin region) ED Summit - October 2021 – communicating with State, regional EDs, and county commissions. Commissioning a State of the Corridor analysis for regional stakeholders to utilize.
- Joplin Regional Innovation and Technology Summit – October 2021
- City of Joplin roadmap – Project Sources & Uses
- Project Launchpad update – proposed tech and innovation hub
 - Center for Advanced Professional Studies – dual credit STEM project-based studies for area HS students (possibly serving Joplin, Webb City, and Carl Junction students)
 - Code Labs – subsidized learn-to-code classes for adults
 - Entrepreneurship program venue: 1 Million Cups, Startup Weekend, Pitch Competitions, Tech, and Innovation Summit
 - Possible ED Service Hub co-office participants: Small Business Development Center, MOKAN, JEDC, DJA, and a City of Joplin Permit Ombudsman
 - Culinary incubator with an outdoor food court
- Grant/loan application pipeline:
 - City of Springfield partnership/application - declined
 - Missouri State University / Code Labs partnership/application
 - SPRINT Grant application – pending March/April announce
 - County administered CARES Act funding - declined

- MOBEC Rnd II submitted with MOKAN
- WIB/Crowder State Training Grant awarded (\$100,000)
- JACC/MOKAN PPP Loan received

Regional Industrial/Commercial Projects Advancing

ED staff continue multiple efforts across the region with partners; food and beverage expansions, warehousing buildouts, major manufacturing attraction/expansion efforts unfolding. Priority deals advancing include:

- Don's Cold Storage (Project Flycatcher) under full construction in Webb City/Joplin Industrial Park. \$12 million, 225,000 sq. ft. warehouse, with 28 employees.
- Jasper Products Storage (Project Protein) is in full construction at Crossroads Industrial Park. A new \$7.2 million, 220,000 sq. ft. warehouse, with 10 employees.
- Casey's Distribution Center is in full construction, and training/hiring has begun. We are still waiting on Governor's Office on the potential site visit and opening event in April 2021. Warehouse training underway with Crowder/WIB.
- Project Starburst/Bottle Rocket is a significant growing effort. Staff continues to advance \$60 million+/100+ employee project; been approved by the State of Missouri for incentives and City of Joplin tax abatements. Additional warehouse and production capacity are now needed, and looking at more property acquisition options for Phase II. Lease just signed on additional warehousing space in Joplin to accommodate supply chain materials.
- Expansion Industries, LCC ammunition plant - Crossroads 11-acre property acquisition is complete. The project has recently increased in scope: now \$12 million/100,000 sq. ft. building and over 100 jobs estimated. In addition, a smelter with 50 million pounds of annual metal capacity. Additional land purchased at Crossroads.
- Amazon Logistics – A operating a \$5 million/42,000 sq. ft. logistics/distribution center at Crossroads. 300 to 400 jobs estimated. Warehouse training underway with Crowder/WIB.
- Project Surge – Energy tech manufacturer is seeking to construct a 750,000 sq. ft. facility. 1,500 jobs estimated by CEO. Multiple phases being sequenced. Initial tax abatement approved at December 7th Joplin council. Construction beginning 2021.
- Stronghold Data Corporate HQ relocation pending to the Crossroads Business Park
- Project Solar/Colorado - Company finalized the purchase of a \$900,000 building in Quapaw, OK, to develop a \$12m-\$25 million/50 jobs solar/UV sterilization project. Charlotte/Miami ED is working out State of Oklahoma (NMTC) incentives and details.
- Project Fast Track/Davis Boulevard-Hammons Blvd.- 32nd Street, continue to work with the City of Joplin and MODOT/Joplin intersection upgrade to benefit multiple companies (upwards \$3 million+ need now). Signal/traffic study underway in October. We are working with local manufacturers near there on a traffic signal resolution/rail transload option for congestion issues.

Others in the forefront

- Project Firefly – a local engineering expansion company. The company just completed a state incentives application, 61 employees, and a \$3.6 million expansion by August 2021.
- Project Cookie Cutter – Food production line expansion and workforce training. Corporate leadership visit and tour are still pending post-COVID.

- Project Old School – Aggregating partners and potential investors on warehousing needs at multiple industrial parks. We have been meeting with area contractors identifying costs and issues and most recently met with a possible Wildwood investor and others pending.
- Multiple other projects in the pipeline (19+) in various stages, as discussed at December Board. Includes 5 MOPAR solicited Requests for Information attraction efforts.
- I-49 Connector effort coming into focus; mapping assets and developing promotional materials and planning documents.

Workforce Development/Retention

We are collaborating on Warehousing training efforts along with Crowder College and WIB (\$100,000 grant awarded). Jasper County Workforce Readiness re-certification approved and announced at December 7th MOKAN Board and Joplin City Council and working with area employers coming online with warehousing training for Amazon, Casey's, etc.

Marketing and Promotion

Mokanpartnership.com website revamp still underway. Updated search engine optimization to focus on industrial parks, services provided, incentives/resources with major navigation streamlining.

- Developing a promotional video with Joplin industrial properties/I49 regional connector. It can be utilized regionally with partners.
- Multiple professional trade shows currently on hold/pending. Reevaluate given restrictions in Spring 2021. Attended Private Label Manufacturing Online Trade Show in February. MEDC Insight online event pending April 28-30.
- Promoting the industrial/commercial site regional mapping completed with linked profiles. Gathering targeted aerial drone footage of regional parks.
- A major MOKAN promotional ad run in Jan/Feb Business Facilities Magazine focused on regional attributes warehousing/distribution. An ad run in Site Selector Magazine on regional transportation attributes. Working with regional EDs on other promos for Pittsburg/Columbus, Carthage, Neosho, and Miami regions.
- Multiple social media ads run November-December on industrial parks and new projects coming online in the MOKAN region. More being developed.

Campaign/Resources

MOKAN is holding nearly \$1.1 million of \$2 million in pledges and commitments and continuing conversations and meetings with supporters and board members for 100% commitment to share with partners. Multiple support requests pending/on hold. Additional discussions underway through March.

Joplin Schools Items of Interest

- Construction has begun on the new Kelsey-Norman Elementary addition.
- Site Bids will be opened March 18th for the first phase of construction at Dover Hill Elementary

Exterior Materials - Overview



- As of March 17, 2021 there are only two active Covid cases in the entire Joplin School District: one employee and one student. The district now has all Freshmen, Sophomores, and Juniors back to school full time in person. Seniors will return to full time in person following Spring Break.
- Speaking of Seniors, an in-person graduation is planned for Sunday, May 16th at 3:00.
- Joplin High School just completed their Accreditation review with Cognia/Advanced Ed. Preliminary evaluation team findings showed that Joplin excelled criteria in standards and indicators and point to the continued Accreditation of our high school through this process.
- Joplin School District Summer School is offering **SUPER SUMMER 2021** for incoming K-12 students beginning June 2 - July 2nd. Free breakfast, free lunch and free transportation will be provided. Students can enroll online at Joplinschools.org We can accept not only Joplin students but those from the surrounding area as well. Please help us get the word out!
- The USDA has announced that free breakfasts and lunches for all students will continue until September, 2021.
- The District has added Robotics course offerings for the 2020-2021 school year at all three middle schools.

MISSOURI SOUTHERN
STATE UNIVERSITY

JOPLIN AREA
**CHAMBER OF
COMMERCE**

MAR. 22, 2021 | REPORT



DR. DEAN VAN GALEN

PRESIDENT

GRATITUDE FOR OUTSTANDING FACULTY AND STAFF

There are many ways MSSU faculty and staff go “above and beyond” to support our students and connect with our community. Here are a few recent examples:



- Grant applications prepared by Becky Harshaw, a clinical instructor with the Dental Hygiene Department, have resulted in two major grants that will benefit our students and the oral health of area children and senior citizens.

The first of the two grants from the Missouri Department of Health and Senior Services is for \$84,477 to help create a telendistry program – a mobile unit with chairs and X-ray units allowing our students to conduct sealant screenings and consult with a supervising dentist who can approve the sealants. The second grant is for \$94,992, which will go toward serving nursing home residents and area children.



- Dr. Bill Fischer, assistant professor of history, has been hard at work coordinating a virtual version of Missouri Southern’s annual History Day event. He jokes that History Day 2021 has turned into History Month.

This year, we have entries from 140 students from five area school districts – including two private schools – competing in the event with a theme of “Communication in History: The Key to Understanding.” Entries are currently being judged, with winners to be announced the week of March 15.

Both of these subjects are covered in recent podcasts which can be found at mssu.edu/lions-together.

Friday, March 5, was national Employee Appreciation Day, and at Missouri Southern the President’s Cabinet personally thanked faculty and staff who stopped by the Biemdiek Recreation Center or Young Gym to pick up a MSSU-branded T-shirt (more than 360 have been distributed).

Great people are essential to building and sustaining great universities. Missouri Southern is fortunate to have so many outstanding, mission-centered faculty and staff.

LEGISLATIVE UPDATE

As previously shared with the Board of Governors, MSSU priorities for the 2021 legislative session include an increase in core funding focused on STEM and related health science programs and a request for \$2.5 million to repair and reopen the Taylor Performing Arts Center (TPAC).

Since the January board meeting, numerous discussions have taken place with legislators both in Jefferson City and in their home districts. In late January, I delivered testimony on behalf of Missouri Southern to the House Subcommittee on Appropriations – Education.

VISION FOR PROJECT LAUNCHPAD AND THE MSSU DOWNTOWN CENTER



The university has been working collaboratively with the Joplin Area Chamber of Commerce (JACC), the City of Joplin and leadership of Joplin area school districts to develop an exciting vision for an innovative reuse of the former downtown Joplin Public Library building. Project LaunchPad has several components that include three culinary venues with indoor and outdoor seating, an entrepreneurial hub and economic development hub, and a remote/coworking resource center. On February 22, I joined Toby Teeter (President of the JAAC) and Dr. Melinda Moss (Superintendent of Joplin Schools) in presenting the

concept to the Joplin City Council. As proposed to the city, there would be a major renovation of the facility, with opening no earlier than spring of 2023.

The university would establish a Missouri Southern Downtown Center within the facility. The university’s presence would include reception and welcome space that would serve as a new “front door” for Missouri Southern, providing information and access to university programs for prospective students and the community. The university would have three additional initiatives as part of Launchpad:

- The Small Business Development Center, currently located in Plaster Hall on our main campus, would be moved to the LaunchPad facility. This would increase the visibility and accessibility of the SBDC, and enable collaboration with other co-located economic and community development entities.
- Establish a Missouri Southern Downtown Internship Hub to increase the number and quality of internship opportunities for Missouri Southern students, especially with downtown Joplin businesses and non-profits. High-quality internships provide students a chance to “test drive” career options and provide employers with a pipeline of talent.

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- CAPS—the Center for Advanced Professional Studies. CAPS is a national model for connecting school districts, higher education and industry. In the CAPS program, high-school juniors and seniors would devote half of their school day to CAPS courses, working on projects at Joplin area business, industry and non-profit locations. Participating high-school students from Joplin, Webb City and Carl Junction (to begin with) would solve real-world problems and be mentored by Joplin area employers. The university would facilitate the program, and provide dual credit opportunities as appropriate.

“For our own success to be real, it must contribute to the success of others.”

Eleanor Roosevelt

DR. BRAD HODSON

EXECUTIVE VICE PRESIDENT

VIRTUAL TOURS



With the changes in travel patterns due to COVID, requests for in-person campus tours are down. Therefore, Missouri Southern has significantly enhanced its virtual tour presence online by partnering with YouVisit.

Providing a campus tour, even a highly-interactive online/virtual tour, can often be the tipping point for a prospective student to apply for admission. In fact, data shows that prospects who engage in campus tours apply at a 73% higher rate than those who do not. YouVisit allows prospective students to immerse themselves in Missouri Southern’s campus from the comfort of their tablet or mobile device.

ALUMNI NOTES

A partnership with the Office of Alumni Relations began in January that engages alumni in different geographic regions in the student recruitment process. Alumni volunteers are writing notes to students who have been admitted but have not yet enrolled, encouraging them to complete the process and become an MSSU Lion this fall.

FUNDRAISING INCOME

More than 300 “break boxes” were delivered in December to MSSU alumni who are front-line healthcare workers at five local hospitals: Cox Health-Barton County (Lamar), Cox Health-Monett, Freeman Health System, Mercy-Carthage and Mercy-Joplin. Staff in Alumni Relations heard from healthcare alumni that because of the pandemic, they sometimes don’t have time for a break. The “break boxes” included a bag of chips, holiday candy, a big cookie, package of nuts, granola bar, a bottle of water, along with a note of support and some MSSU-branded items.

LOYAL LIONS

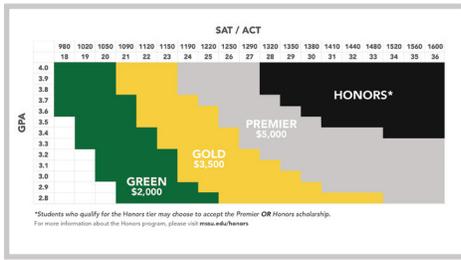


Personalized certificates were mailed to donors who have contributed to the Missouri Southern Foundation for three or more consecutive years. Five hundred and thirty-two (532) certificates were mailed in late February to Loyal Lions as a token of the Foundation’s appreciation. The average number of years of consecutive giving for 2021’s Loyal Lions was 8.28 years.

HANOVER STUDY

Missouri Southern recently completed a study with Hanover Research, a national firm focused on helping universities analyze business problems and find best practice solutions. Launched in September, the Hanover study surveyed students who applied to Missouri Southern over the last three years, both those who ended up enrolling at MSSU and those who enrolled elsewhere. Based on their analysis of the data, Hanover had three recommendations. They were:

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1. Extend more competitive financial aid packages – Many students enrolled elsewhere because of better financial aid offerings. This issue has been addressed when Missouri Southern recently expanded its institutional aid, known as MOSO Merit.



2. Highlight program specific information to prospective students – Both students who eventually enrolled and those who did not expressed an interest in hearing more about Southern’s faculty, facilities, academic programs and campus life.

3. Expand social media outreach – While we knew today’s prospective students had an insatiable appetite for social media, we heard it loud and clear from Hanover. Students want to hear more digitally about our great faculty, facilities, academic programs and campus life.

While the creation of MOSO Merit in November, addressed recommendation #1, staff in University Relations & Marketing have already begun to expand the information pushed out to prospective students, across both traditional and digital platforms, regarding the institution’s programs and campus life.

DR. PAULA CARSON

VICE PRESIDENT OF ACADEMIC AFFAIRS

EARTH DAY

In celebration of 2021 Earth Day, the Environmental Health and Safety Program/Biology and EH&S Club are planning to host a Reduce, Reuse, Recycle-themed art/poster/product competition for area middle- and high-school students on April 15th. Additionally, we are organizing a campus trash pick-up on April 22nd (Earth Day). We are targeting the following locations on campus: the prairie, the cross-country course, and the riparian area of Turkey Creek. There will be the possibility of prizes (cash, gift cards, shirts, etc.) for participants in both events. We are really looking forward to being able to host these events as outreach to our community.

20-21 DUAL CREDIT UPDATES

During the 2020-21 academic year, Dual Credit partnered with 5 new schools and have 2 new schools that we have begun working with that will join us in the 21-22 academic year. We welcomed 6 new high-school instructors during the 20-21 and have 3 new high-school instructors set to join us in the new year. Spring 2021 students enrolled in 1.2% more credit hours than in 2020. The On the Move initiative, waiving up to 6 hours of concurrent enrollment tuition for students who are eligible for free/reduced lunch, has been available to students for 5 semesters, including summer. A total of 182 students have taken advantage of this initiative. Our newest program set to launch this summer, Get Ahead Together, will provide an accelerated concurrent enrollment summer experience to students. We will be creating a cohort of concurrent enrollment students who will take a designated group of courses together over the next 3 summers.

RUN WITH THE PRIDE



The seventh annual “Run with the Pride 5k” will be held at 5 p.m. Sunday, April 25, on the Missouri Southern campus. This run provides first-hand experience in coordinating an event for the KINE 395 practicum class. The goal of the event is to promote a healthy and active lifestyle by providing an opportunity for the MSSU community to participate in a race designed for all levels of runners and walkers. We honor Lori Pflug with this event. Lori majored in physical education and minored in athletic training at MSSU. After completing graduate studies, she became a nationally certified athletic trainer and had a successful athletic training career. She was hired by St. John’s Hospital (which is now Mercy Hospital) and was the first athletic trainer employed by St. John’s to develop their high-school outreach program. While working at St. John’s, she was suddenly diagnosed with cancer and passed away unexpectedly a year after she was hired. Missouri Southern has set up the Lori Pflug Memorial Endowed Scholarship fund in her honor in partnership with Mercy Sports Medicine and each year a worthy student is chosen to receive that scholarship. The race helps to raise funds to help support students within the Kinesiology Department.



CAREER OPPORTUNITIES

Tremendous Job Growth
Employment of firefighters is projected to grow 5% from 2018 to 2028



The Fire Service profession is ever changing. As the field advances through research and technology, practitioners must reexamine practices and redefine new ways to administer emergency services.

State of the art Fire Training Center located at Joplin Fire Department's Public Safety Training Facility.



CERTIFICATES

FIRE I/II
Escaping Violent Encounters
Emergency Medical Technician
Fire Fighter I
Fire Fighter II

AEMT
Advanced Emergency Medical Technician
Essential Anatomy & Physiology

PARAMEDIC
3 Semesters (Fall, Spring, Summer)



START YOUR CAREER TODAY!

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Master Instructor
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Christi Norvell
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MISSOURI SOUTHERN
STATE UNIVERSITY.

3950 E. Newman Road
Joplin, MO 64801

DR. JULIE WENGERT

INTERIM VICE PRESIDENT OF STUDENT AFFAIRS

HEERF II – STUDENT GRANT FUNDS

MSSU received \$2,378,137 in HEERF II student grant funds. This is the second installment of student grants provided by the federal government during the global pandemic. In order to qualify for these funds, students must be a U.S citizen or national, permanent resident, or other eligible non-citizen; have a 2020-21 FAFSA on file with valid EFC (Expected Family Contribution) before June 30th; be enrolled during Spring 2021 semester as of March 2nd; and be a degree-seeking student enrolled in a certificate, associates, bachelor's or master's program.

MSSU is awarding “block grants” to students, with \$800 going to students with an EFC of 0-12000 and \$450 to students with an EFC >12000. We are prioritizing students with exceptional need by awarding them in the first distribution round. Students may use the HEERF II grant funds for any component of their cost of attendance or for emergency costs that arise due to coronavirus such as tuition, food, housing, health care (including mental health care), or childcare.

DRESS TO IMPRESS, CAREER SERVICES



Career Services hosted their 7th annual Dress to Impress event in the Billingsly Student Center on March 3 – 5th. More than 320 individual students were served and 114 individual volunteers between the community and campus helped facilitate the event effectively. We are thankful for the strong partnership between the Joplin Area Chamber of Commerce and Missouri Southern State University in equipping MSSU students with professional clothing.

GLOBAL LEADERS



We are both proud and excited to welcome Mr. Ryan Orcutt as the Director of the newly established Global Leaders program. Mr. Orcutt joins us from Northeastern Oklahoma A&M College, where he has a multitude of responsibilities

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including the oversight of academic advising, testing services, transfer guidance, adult degree completion, student discipline and more. In 2019, he also served as the Centennial Chair and Director of Fundraising. He has earned an Associate of Arts in Music, a Bachelor of Arts in Music/Multicultural Studies, TESOL Certification, and a Master of Education. He is also very involved in the Miami, Okla., community. He will begin employment with us on April 1st.

Student applications for the Global Leaders program are due by April 1, 2021. Prospective students have been asked to submit a 2-3 minute video on the topic: What do you believe are the five most important characteristics of an effective leader during times of uncertainty, such as a global pandemic? At least 50 students will be selected for the program, which begins Fall 2021.

STUDENT SUCCESS CENTER TUTORING CERTIFICATION

The Student Success Center has been approved for Stage Three, Level I certification of the International Tutor Training Program Certification (ITTPC) through the College Reading & Learning Association (CRLA). Certification is valid through Feb. 8, 2026. Five years is the maximum time a program can go without review. Reviewers found no concerns and noted that the “program exceeds the minimum number of topics for level 1.” CRLA’s website states that “CRLA’s International Tutor Training Program Certification is proud to serve as a benchmark and standard for excellent tutor training programs around the globe. With over 1,200 certified programs, and a long history of recognizing learning assistance programs who improve the quality of tutoring as a profession, we welcome any program who meets our criteria to apply for certification and recognition.”

ROB YUST

VICE PRESIDENT OF BUSINESS AFFAIRS

RESIDENCE HALL

The roof is complete on all sections. The HVAC and main water line connections are complete. Section C has all the walls complete up to the fourth floor. The glass storefronts have been installed on section B. The sheetrock is being installed on sections A and B. The residence hall will be an approximate 92,000-square-foot, four-story facility which will house approximately 300 students and is scheduled to be complete in summer 2021 with occupancy that fall.

TRAIL PROJECT WITH CITY OF JOPLIN

We are waiting on the conveyance of property from the city to MSSU. We will install a piece of fitness equipment, purchased from wellness funds, when we are comfortable that driving a cement truck in the field would not create large ruts in the ground next to the trail. We are still planning a formal ribbon cutting in the upcoming months.

HEERF II

- The Financial Aid office, in collaboration with the President's Cabinet, landed on an allocation method for distribution of the \$2.4M HEERF II funds allocated for students.
- The Department of Education has yet to provide guidance on what the Institutional portion of the HEERF II funds can be used for. We are still hopeful that we can offset lost revenue.

CORI REID

INTERIM ATHLETIC DIRECTOR

MISSOURI SOUTHERN IN FIRST AFTER WINTER SPORTS MIAA COMMISSIONER'S CUP

The 2021 MIAA Commissioners Cup has had a standings update following the 2021 winter sports competitions and the Missouri Southern Athletic Department is in the lead.

The Commissioner's Cup is an all-sports award presented at the end of each academic year to the league's top performing school in conference play and is based on a point system, reflecting the finish of each team in conference play. The number of points awarded per sport is based on the number of schools that participate in that particular sport. Each institution's grand point total is then divided by the athletic programs it sponsors, giving an overall average finish for the school.

Southern finished fifth in the final standings last year and after a strong winter season that included the indoor track and field teams finishing in second place at the MIAA Championships, the Lions are atop the standings after the winter sports seasons.

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The complete standings are below.

2021 Standings

- | | | |
|------------------------------|---------------------------|------------------------------|
| 1. Missouri Southern – 11.1 | 5. Fort Hays State – 10.0 | 9. Lincoln – 7.1 |
| 2. Northwest Missouri – 10.8 | 6. Nebraska Kearney – 7.9 | 10. Emporia State – 6.5 |
| T3. Central Missouri – 10.4 | 7. Washburn – 7.8 | 11. Missouri Western – 5.9 |
| T3. Pittsburg State – 10.4 | 8. Central Oklahoma – 7.7 | 12. Northeastern State – 3.0 |

WINTER SPORTS CONCLUDING

The track and field program sent 13 student-athletes to the NCAA Division II Indoor National Championships over March 11-13. The men are ranked 10th nationally and the women are ranked 11th. In addition, Ryan Riddle was named the Central Region Track Athlete of the Year.

The men's and women's basketball team completed their season by competing in the MIAA Tournament. Cam Martin was a unanimous first-team All-MIAA pick. Stan Scott also earned All-MIAA honors.

Carly Turnbull and Madi Stokes were also named All-MIAA.



SPRING SEASON BEGINS

Baseball is up to No. 4 in the National Poll with 11-1 overall and 5-1 in the MIAA, leading the league standings. Will Bausinger became the MSSU All-Time Strikeout Leader last week. MSSU will host the 2021 MIAA Baseball Tournament at Warren Turner Field on May 20-23, 2021.

Football has opened up spring practice and will play at 3 p.m. Thursday, March 18, at Southern Nazarene.

Softball is 6-6 overall and 1-3 in MIAA play. The Lions sit in fifth place in the MIAA standings.

Both golf programs have opened up the spring season. The men will host the 2021 MIAA Championships at Shangri-La Country Club in April.