



AREA CHAMBER OF COMMERCE
Board of Directors Meeting – In-person and Zoom Meeting
Monday, March 28, 2022

Chamber WIFI: -19visitingjacc17- (dashes are part of the code)

The Joplin Area Chamber of Commerce's Mission is to improve the economic prosperity and quality of life in the Joplin region and be the principal advocate for and provider of services to its business community.

Our Vision: We are the value-centered destination community that progressively nurtures its business, education, and overall vitality while enriching the lives of families and all who live, work, and play here.

AGENDA

12:00 Call To Order: Welcome – Jeremy Drinkwitz

12:05 Consent Calendar – Jeremy Drinkwitz

Approve Consent Agenda – Jeremy Drinkwitz

Approve February Minutes – Jeremy Drinkwitz

Approve February Financials – Jeremy Drinkwitz

12:10 Ex-officio: Verbal report by all ex-officio members in attendance

City of Joplin – City Manager Nick Edwards & Mayor Ryan Stanley

County Commission – Jasper County – John Bartosh

Newton County – Bill Reiboldt

Education: Joplin R8 – Dr. Melinda Moss

Higher Education: Crowder College – Melissa Smith

KCU-Joplin – Dr. Laura Rosch

MSSU – Dr. Brad Hodson

OCC – Jim Dalrymple

YPN – Dana Pim

12:40 New Business -

Presidential Search Update – Jeremy Drinkwitz

Heartland Forward Status – Tony Robyn/Chad Evans

Update on Heartland Forward, zeroing in on the application process and press release

Nominations Committee Report – Betsy Kissel

Kauffman Foundation Listening Tour

Tuesday, March 29, 5:00 - 6:15 pm

Joplin Area Chamber of Commerce Building

12:30 Adjourn to Executive Session

Next Meeting: Monday, April 25, 2022, Chamber Office, Liberty Room, meeting begins at 12:00 pm

Joplin Area Chamber of Commerce
Board of Directors Meeting and
Zoom Conference Call
February 28, 2022

Minutes

Attended/Zoom: Jordan Bolinger, Todd Chenault, Kim Cox, Mattie Crossland, Jeremy Drinkwitz, Nick Edwards, Chad Evans, Chad Greer, Lori Haun, Jerrod Hogan, Dr. Brad Hodson, Betsy Kissel, Dr. Melinda Moss, Howie Nunnally, Kelli Perigo, Dana Pim, Katrina Richards, Dr. Laura Rosch, Melissa Smith, Mayor Ryan Stanley, Dustin Storm, Dr. Dean Van Galen

Absent: John Bartosh, Melodee Colbert-Kean, Jim Dalrymple, Bill Reiboldt, Matt Stewart, Stormy Worden

Staff: Tony Robyn, Tonya Sprenkle

- I. Jeremy Drinkwitz, Call to Order
- II. Approval January Minutes
 - A. Dr. Dean Van Galen moved to approve the January minutes and seconded by Kelli Perigo. Motion passed.
 - B. January financials presented by Tonya. January financials were in your Board packet; please see them for the details. Jordan Bolinger moved to approve the January financials and seconded by Betsy Kissel. Motion passed.
- III. New Business
 - A. Election Committee Results presented by Chad Evans and Tonya Sprenkle. Chad stated the program used was Election Runner, which made the process seamless. Tonya added this to our reaccreditation to use for Board elections. So look for a recommendation(s) from the Governance Committee for Board approval. Everyone welcomed Carlos Haley, Freeman Health System, to the Board.
 - B. Operations update presented by Tonya Sprenkle and Tony Robyn. Tony stated that everyone is working hard, and there is a lot going on. Tony added that he might have sold 55 acres at Crossroads. The staff is in good spirits and gearing up for spring activities. Tonya stated Banquet is on April 28 at Missouri Southern Leggett & Platt Center. Social hour begins at 5:15 pm with dinner starting at 6:30 pm. RSVP early.
 - C. Presidential Search update presented by Jeremy Drinkwitz. Jeremy stated that the Committee is still sourcing a few candidates. Waverly said they will have a few more by the end of this week. The Committee hopes to have Zoom interviews with them soon. The goal is to finalize onsite visits in the next two to three weeks.
 - D. Heartland Forward Briefing presented by Tony Robyn and Chad Evans. Tony thanked those who contributed to the \$20,000 commitment. Tony stated he has a call with Heartland Forward to narrow down the press release. They are looking at a March launch for the application process and an April launch for the program.
 - E. Reaccreditation is underway, presented by Tonya Sprenkle. Tonya stated that the nine sections had been assigned to staff. Jordan Bolinger has consented to be the general chairman of the overall program. Governance has already been assembled and is ready to meet for the first time. This group will be bringing things back to the Board for approval. Most of the groups will not have something to bring to the Board. The Governance Committee will because it touches the bylaws and policies. The end date to finish will be August 31 or December 31. We can submit on either date.
 - F. Memorial Hall update presented by Nick Edwards. Nick stated that he, Tonya, Tony, and Lori are on the Committee. You will be seeing a lot of information coming out very soon. Rob Harrington and

Dustin Parker are the chairs and are doing informational speaking engagements. Lori added that the Committee is taking addresses for those who would like to sign up a yard sign to endorse this issue. They are here at the Chamber office for pickup on March 15. Shelly Kraft is collecting the names for permission to put the signs out. Tonya stated the goal was to raise a \$15,000 budget for the campaign, and the Committee raised \$20,000 to date, which enables us to expand to radio and television advertising.

- G. Dr. Brad Hodson stated Lacy Stokes led the Lions to road wins over Washburn (55-50) and Central Oklahoma (71-68) to close out the regular season and clinch the program's first-ever MIAA regular-season title. Dr. Hodson stated the Lady Lions tied with 4K State and beat them in the regular-season title with fifteen wins in a row. They are the number one seed in the MIAA Postseason Tournament in Kansas City later this week. They rank fifth in the region. The top eight will go to the NCAA Tournament.
- H. Dr. Laura Rosch announced that the Dental School received its initial accreditation and will be accepting students in 2022.

VI. Adjourn to Executive Session

Submitted by Tonya Sprenkle, Vice President

Typed by Lisa Kelly

Joplin Area Chamber of Commerce

Finance Executive Summary

Period Ending: February 28, 2022

By: Tonya Sprengle, CFO and Debby Chaligoj, Finance Manager

Chamber:

| | Average |
|--------------------------------------|---------------|
| * Cash Position: | |
| * Accounts Receivable: | \$ 11,765.76 |
| * Deferred Income 21/22 Fiscal Year: | \$ 30,761.91 |
| * Deferred Income 22/23 Fiscal Year: | \$ 130,340.02 |
| * Line of Credit-US Bank: | \$ - |
| * Membership Dues YTD Income: | \$ 346,401.70 |
| * Net Income YTD: | \$ 54,724.96 |

Foundation / Innovation Center:

| | Average |
|--------------------------------------|-----------------|
| * Cash Position Foundation: | Average |
| * Cash Position Innovation Center: | Average |
| * Accounts Receivable: | \$ 17,806.72 |
| * Accounts Receivable: Crowder | \$ 23,000.00 |
| * Notes Receivable-BRF Loans: | \$ - |
| * Deferred Income 21/22 Fiscal Year: | \$ 677.50 |
| * Deferred Income 22/23 Fiscal Year: | \$ 50.00 |
| * Line of Credit-US Bank: | \$ - |
| * Net Income YTD: | \$ (407,038.48) |

Economic Development:

(for City's Fiscal Year ending October 31, 2022)

| | |
|--------------------------|---------------|
| General Expenses Budget: | \$ 200,000.00 |
| Regional/MOKAN Budget: | \$ 52,000.00 |
| Due from City: | \$ 41,260.05 |
| Due to Chamber: | \$ 25,344.76 |
| Due to MOKAN: | \$ 3,210.72 |

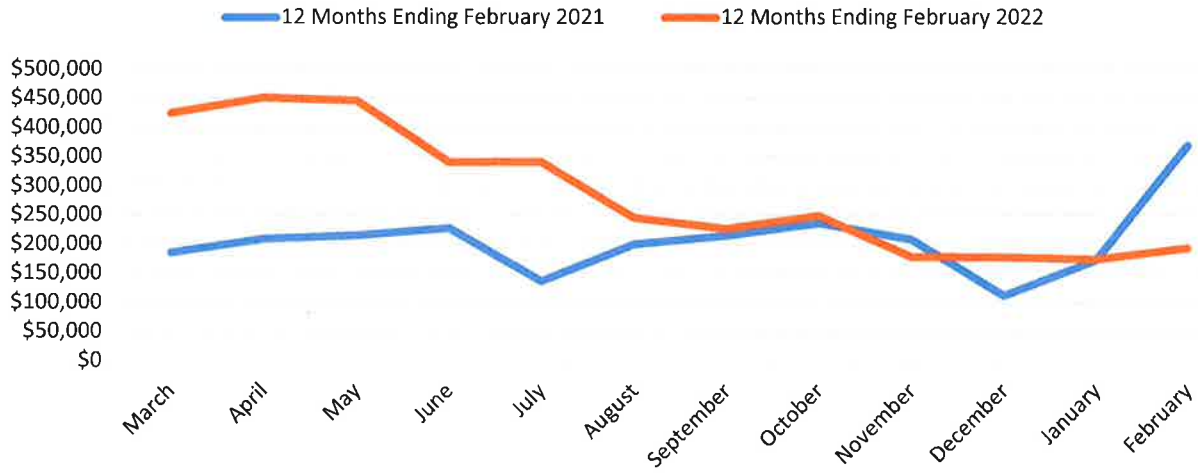
(ED charges paid by MOKAN)

Financial Highlights:

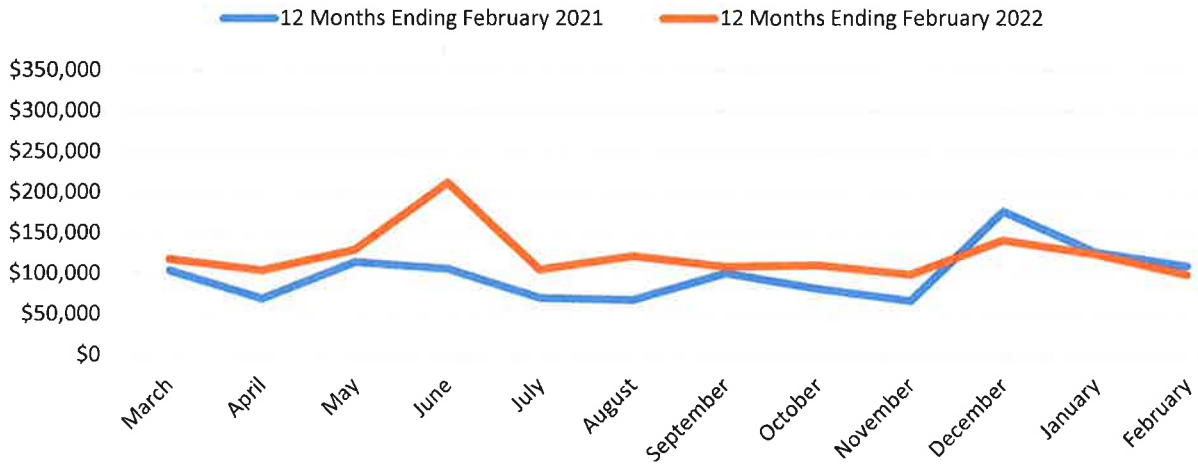
Cash Flow Comparison

March - February

Chamber Cash



Foundation Cash



Aged Open A/R

As of February 28, 2022

Chamber

| | Feb-22 | Jan-22 | Dec-21 | Nov-21 | Oct-21 | Total Open |
|--------------------|----------|----------|--------|--------|----------|------------|
| Amount: | 8,310.76 | 1,400.00 | 680.00 | - | 1,375.00 | 11,765.76 |
| % of Total Amount: | 70.64% | 11.90% | 5.78% | 0.00% | 11.69% | |

Foundation

| | Feb-22 | Jan-22 | Dec-21 | Nov-21 | Oct-21 | Total Open |
|--------------------|----------|----------|----------|--------|--------|------------|
| Amount: | 4,407.64 | 7,868.75 | 5,050.00 | - | 480.33 | 17,806.72 |
| % of Total Amount: | 24.75% | 44.19% | 28.36% | 0.00% | 2.70% | |

DUE FROM (TO) ACCOUNT DETAILS

February 2022

| Memo | Amount |
|---|------------------|
| <u>Foundation Due to Chamber</u> | |
| Foundation Bills Paid by Chamber | - |
| Charges on Chamber Credit Card | 282.51 |
| Foundation Service Fee | 4,500.00 |
| NIC/ATTC Admin Fee | 12,500.00 |
| | <u>17,282.51</u> |
| | <u>17,282.51</u> |
| <u>ED Due to Chamber</u> | |
| Due from City | 19,796.06 |
| Bills paid by Chamber | 5,548.70 |
| | <u>25,344.76</u> |
| | <u>25,344.76</u> |
| <u>MOKAN Due to Chamber</u> | |
| MOKAN Bills Paid by Chamber | - |
| Monthly Service Fee | 18,750.00 |
| | <u>18,750.00</u> |
| | <u>18,750.00</u> |
| <u>JIDA Due to Chamber</u> | |
| Admin Fees | 600.00 |
| | <u>600.00</u> |
| | <u>600.00</u> |
| <u>JCIDA Due to Chamber</u> | |
| Admin Fee-Prepaid | (100.00) |
| | <u>(100.00)</u> |
| | <u>(100.00)</u> |
| <u>MOCAP Due to Chamber</u> | |
| MOCAP Bills Paid by Chamber | 11.25 |
| Admin Fee | 825.00 |
| | <u>836.25</u> |
| | <u>836.25</u> |
| <u>JCC Due to Chamber</u> | |
| Admin Fee | 3,000.00 |
| | <u>3,000.00</u> |
| | <u>3,000.00</u> |
| <u>One Joplin Due to Chamber</u> | |
| Fiscal Agent Fees | 650.00 |
| Payroll Service Fees | 100.00 |
| | <u>750.00</u> |
| | <u>750.00</u> |

Joplin Area Chamber of Commerce

Balance Sheet

As of February 28, 2022

| | <u>Feb 28, 22</u> | <u>Feb 28, 21</u> | <u>\$ Change</u> |
|--|--------------------------|--------------------------|---------------------------|
| ASSETS | | | |
| Current Assets | | | |
| Checking/Savings | | | |
| 011 · US Bank - Checking | 193,189.91 | 369,927.58 | -176,737.67 |
| Total Checking/Savings | <u>193,189.91</u> | <u>369,927.58</u> | <u>-176,737.67</u> |
| Accounts Receivable | | | |
| 012 · Accounts Receivable | 11,765.76 | 6,724.84 | 5,040.92 |
| Total Accounts Receivable | <u>11,765.76</u> | <u>6,724.84</u> | <u>5,040.92</u> |
| Other Current Assets | | | |
| 010 · Petty Cash | 234.94 | 223.03 | 11.91 |
| 014 · Due From (To) Staff | -291.20 | -167.32 | -123.88 |
| 020 · Due From (To) Other Funds | | | |
| 021 · Due From (To) Foundation | 17,282.51 | 26,218.91 | -8,936.40 |
| 022 · Due From (To) ED | 25,344.76 | 23,369.54 | 1,975.22 |
| 023 · Due From (To) MOKAN | 18,750.00 | 18,750.00 | 0.00 |
| 024 · Due From (To) JIDA | 600.00 | 600.00 | 0.00 |
| 025 · Due From (To) JCIDA | -100.00 | 100.00 | -200.00 |
| 026 · Due From (To) MOCAP | 836.25 | 629.42 | 206.83 |
| 027 · Due From (To) JCC | 2,750.00 | 3,000.00 | -250.00 |
| 028 · Due From (To) One Joplin | 750.00 | 200.00 | 550.00 |
| Total 020 · Due From (To) Other Funds | <u>66,213.52</u> | <u>72,867.87</u> | <u>-6,654.35</u> |
| 030 · Deposit - Bulk Mail | 3,853.43 | 2,376.50 | 1,476.93 |
| 031 · Prepaid Expenses | 364.63 | 245.70 | 118.93 |
| 032 · Prepaid Insurance | 5,371.43 | 4,833.32 | 538.11 |
| Total Other Current Assets | <u>75,746.75</u> | <u>80,379.10</u> | <u>-4,632.35</u> |
| Total Current Assets | <u>280,702.42</u> | <u>457,031.52</u> | <u>-176,329.10</u> |
| Fixed Assets | | | |
| 152.000 · Furniture & Equipment | 26,460.35 | 34,382.39 | -7,922.04 |
| 154.000 · Interior | 5,565.75 | 10,710.14 | -5,144.39 |
| 156.000 · 320 East 4th - Building | 174,882.53 | 188,042.10 | -13,159.57 |
| 158.000 · Grounds | 5,527.70 | 0.00 | 5,527.70 |
| 160.000 · Land | 76,562.56 | 76,562.56 | 0.00 |
| Total Fixed Assets | <u>288,998.89</u> | <u>309,697.19</u> | <u>-20,698.30</u> |
| TOTAL ASSETS | <u><u>569,701.31</u></u> | <u><u>766,728.71</u></u> | <u><u>-197,027.40</u></u> |

Joplin Area Chamber of Commerce

Balance Sheet

As of February 28, 2022

| | <u>Feb 28, 22</u> | <u>Feb 28, 21</u> | <u>\$ Change</u> |
|--|--------------------------|--------------------------|---------------------------|
| LIABILITIES & EQUITY | | | |
| Liabilities | | | |
| Current Liabilities | | | |
| Accounts Payable | | | |
| 200.000 · Accounts Payable | 2,879.19 | 2,848.12 | 31.07 |
| Total Accounts Payable | <u>2,879.19</u> | <u>2,848.12</u> | <u>31.07</u> |
| Credit Cards | | | |
| 200.100 · US Bank - Credit Card | 2,903.06 | 7,365.52 | -4,462.46 |
| Total Credit Cards | <u>2,903.06</u> | <u>7,365.52</u> | <u>-4,462.46</u> |
| Other Current Liabilities | | | |
| 200.300 · Due To United Way | 0.00 | 97.25 | -97.25 |
| 208.000 · Deferred Income - Renewal Dues | 121,780.93 | 113,248.17 | 8,532.76 |
| 217.000 · Deferred Income-Other | | | |
| 217.130 · Deferred Income - Citizen Yr | 2,000.00 | 2,000.00 | 0.00 |
| 217.150 · Deferred Income - Eggs & Issues | 500.00 | 500.00 | 0.00 |
| 217.180 · Deferred Income - EXPO | 1,935.00 | 47,405.00 | -45,470.00 |
| 217.190 · Deferred Income - SBOY | 5,250.00 | 0.00 | 5,250.00 |
| 217.310 · Deferred Income - Banquet | 9,650.00 | 9,650.00 | 0.00 |
| 217.320 · Deferred Income - GMJ | 2,186.00 | 3,228.00 | -1,042.00 |
| 217.330 · Deferred Income - Morning Brew | 6,400.00 | 7,000.00 | -600.00 |
| 217.340 · Deferred Income - BAH | 5,000.00 | 5,200.00 | -200.00 |
| 217.350 · Deferred Income - Golf | 6,200.00 | 1,000.00 | 5,200.00 |
| 217.470 · Deferred Income - Mmbr Table | 200.00 | 0.00 | 200.00 |
| 217.000 · Deferred Income-Other - Other | 0.00 | 206,716.00 | -206,716.00 |
| Total 217.000 · Deferred Income-Other | <u>39,321.00</u> | <u>282,699.00</u> | <u>-243,378.00</u> |
| Total Other Current Liabilities | <u>161,101.93</u> | <u>396,044.42</u> | <u>-234,942.49</u> |
| Total Current Liabilities | <u>166,884.18</u> | <u>406,258.06</u> | <u>-239,373.88</u> |
| Total Liabilities | 166,884.18 | 406,258.06 | -239,373.88 |
| Equity | | | |
| 32000 · Unrestricted Net Assets | 348,092.17 | 429,208.87 | -81,116.70 |
| Net Income | 54,724.96 | -68,738.22 | 123,463.18 |
| Total Equity | <u>402,817.13</u> | <u>360,470.65</u> | <u>42,346.48</u> |
| TOTAL LIABILITIES & EQUITY | <u><u>569,701.31</u></u> | <u><u>766,728.71</u></u> | <u><u>-197,027.40</u></u> |

Joplin Area Chamber of Commerce

Statement of Operations

April 2021 through February 2022

| | <u>Apr '21 - Feb 22</u> | <u>Apr '20 - Feb 21</u> | <u>\$ Change</u> | <u>Budget</u> | <u>\$ Over Budget</u> |
|---|-------------------------|-------------------------|------------------|---------------------|-----------------------|
| Ordinary Income/Expense | | | | | |
| Income | | | | | |
| 401.000 · Income - Member Investments | 346,401.70 | 353,232.69 | -6,830.99 | 357,324.00 | -10,922.30 |
| 403.000 · Income - Foundation Service Fee | 49,500.00 | 49,500.00 | 0.00 | 49,500.00 | 0.00 |
| 404.000 · Income - NIC/ATTC Admin Fee | 143,125.00 | 182,383.24 | -39,258.24 | 137,500.00 | 5,625.00 |
| 405.000 · Income - Economic Development | 90,750.00 | 90,750.00 | 0.00 | 90,750.00 | 0.00 |
| 406.000 · Income - JIDA | 6,600.00 | 7,100.00 | -500.00 | 6,600.00 | 0.00 |
| 406.500 · Income - JCIDA | 1,100.00 | 1,100.00 | 0.00 | 1,100.00 | 0.00 |
| 407.000 · Income - MOKAN | 206,250.00 | 206,250.00 | 0.00 | 206,250.00 | 0.00 |
| 408.000 · Income - MOCAP | 825.00 | 825.00 | 0.00 | 825.00 | 0.00 |
| 409.000 · Income - One Joplin | 8,250.00 | 14,975.49 | -6,725.49 | 8,250.00 | 0.00 |
| 411.000 · Income - Jop Cap Corp Serv Fee | 2,750.00 | 2,750.00 | 0.00 | 2,750.00 | 0.00 |
| 416.000 · Income - C2C Service Fee | 85,228.74 | 71,999.33 | 13,229.41 | 70,400.00 | 14,828.74 |
| 430.000 · Income - Building Room Rental | 758.00 | 250.00 | 508.00 | 0.00 | 758.00 |
| 450.000 · Income - Member Listings | 225.00 | 75.00 | 150.00 | 0.00 | 225.00 |
| 490.000 · Income - EIDL Grant | 0.00 | 10,000.00 | -10,000.00 | | |
| 492.000 · Income - Miscellaneous | 129,063.41 | 3,762.97 | 125,300.44 | 120,654.70 | 8,408.71 |
| 495.000 · Income - New Member Fee | 1,710.00 | 1,860.00 | -150.00 | 3,450.00 | -1,740.00 |
| Total Income | <u>1,072,536.85</u> | <u>996,813.72</u> | <u>75,723.13</u> | <u>1,055,353.70</u> | <u>17,183.15</u> |
| Gross Profit | 1,072,536.85 | 996,813.72 | 75,723.13 | 1,055,353.70 | 17,183.15 |
| Expense | | | | | |
| 610.000 · Salaries | 699,990.03 | 740,064.70 | -40,074.67 | 777,412.21 | -77,422.18 |
| 612.000 · Payroll Taxes | 49,458.06 | 53,790.77 | -4,332.71 | 58,352.99 | -8,894.93 |
| 615.000 · Pension Fund | 59,396.97 | 58,196.85 | 1,200.12 | 65,417.04 | -6,020.07 |
| 616.000 · Employee Insurance/Benefits | 9,548.38 | 10,076.50 | -528.12 | 12,298.30 | -2,749.92 |
| 617.000 · Payroll Expenses | 8,493.37 | 9,898.42 | -1,405.05 | 9,191.17 | -697.80 |
| 619.000 · Contract Services | 19,574.53 | 9,000.00 | 10,574.53 | 0.00 | 19,574.53 |
| 620.000 · Automobile Expense | 2,193.90 | 1,987.66 | 206.24 | 3,300.00 | -1,106.10 |
| 630.000 · Health Insurance | 86,971.05 | 77,042.15 | 9,928.90 | 86,885.37 | 85.68 |
| 635.000 · Liability & Other Insurance | 9,651.72 | 9,902.07 | -250.35 | 11,000.00 | -1,348.28 |
| 640.000 · Staff Dues & Development | 4,920.61 | 4,873.00 | 47.61 | 0.00 | 4,920.61 |
| 645.000 · Staff Retreats/Meetings | 1,946.74 | 2,145.76 | -199.02 | 0.00 | 1,946.74 |
| 650.000 · Meetings & Travel | 1,173.13 | 289.47 | 883.66 | 0.00 | 1,173.13 |
| 670.000 · Occupancy Expense | 14,357.31 | 15,706.97 | -1,349.66 | 22,000.00 | -7,642.69 |
| 673.000 · Electric Expense | 7,492.89 | 7,037.97 | 454.92 | 7,395.00 | 97.89 |
| 674.000 · Trash Expense | 1,236.01 | 0.00 | 1,236.01 | 0.00 | 1,236.01 |
| 677.000 · Water Expense | 754.92 | 282.08 | 472.84 | 330.00 | 424.92 |
| 680.000 · Postage | 2,256.73 | 3,347.90 | -1,091.17 | 3,120.00 | -863.27 |
| 690.000 · Communications Expenses | 10,321.34 | 8,969.89 | 1,351.45 | 7,450.00 | 2,871.34 |
| 700.000 · Office Supplies | 4,062.99 | 2,924.00 | 1,138.99 | 3,300.00 | 762.99 |
| 710.000 · Equipment Rental | 10,594.42 | 6,397.00 | 4,197.42 | 8,679.00 | 1,915.42 |
| 715.000 · Equipment Purchase | 1,356.07 | 0.00 | 1,356.07 | 0.00 | 1,356.07 |
| 720.000 · Equipment Maintenance | 31,794.77 | 25,174.05 | 6,620.72 | 26,400.00 | 7,148.63 |
| 730.000 · Depreciation | 24,454.09 | 26,871.96 | -2,417.87 | 26,713.39 | -2,259.30 |
| 750.000 · Professional Fees | 24,924.00 | 7,700.00 | 17,224.00 | 5,300.00 | 19,624.00 |
| 788.000 · Other Staff Expenses | 3,956.03 | 0.00 | 3,956.03 | 0.00 | 3,956.03 |
| 789.000 · Bank and Credit Card Fees | 9,412.28 | 11,449.69 | -2,037.41 | 14,520.00 | -5,107.72 |
| 790.000 · Miscellaneous Expense | 3,742.75 | 557.22 | 3,185.53 | 550.00 | 3,192.75 |
| Total Expense | <u>1,104,035.09</u> | <u>1,093,686.08</u> | <u>10,349.01</u> | <u>1,149,614.47</u> | <u>-43,825.52</u> |
| Net Ordinary Income | -31,498.24 | -96,872.36 | 65,374.12 | -94,260.77 | 61,008.67 |

Joplin Area Chamber of Commerce
Statement of Operations
 April 2021 through February 2022

| | <u>Apr '21 - Feb 22</u> | <u>Apr '20 - Feb 21</u> | <u>\$ Change</u> | <u>Budget</u> | <u>\$ Over Budget</u> |
|--|-------------------------|-------------------------|-------------------|-------------------|-----------------------|
| Other Income/Expense | | | | | |
| Other Income | | | | | |
| 800.000 · Committee Divisions | | | | | |
| 800.100 · Economic Development | 8,142.13 | 4,476.26 | 3,665.87 | 5,575.00 | 2,567.13 |
| 800.200 · Business Development | 46,040.06 | 4,281.85 | 41,758.21 | 62,920.00 | -16,879.94 |
| 800.300 · Governance | -30.00 | 0.00 | -30.00 | 0.00 | -30.00 |
| 800.400 · Member Services | 6,206.84 | 9,908.10 | -3,701.26 | 7,683.00 | -1,476.16 |
| 800.500 · Spec Events | | | | | |
| 900.510 · Annual Banquet | 0.00 | -237.77 | 237.77 | 10,859.00 | -10,859.00 |
| 900.515 · Good Morning Joplin | 39.85 | -1,347.00 | 1,386.85 | 5,240.00 | -5,200.15 |
| 900.520 · Morning Brew | 9,400.00 | 3,702.42 | 5,697.58 | 15,320.00 | -5,920.00 |
| 900.525 · Business After Hours | 10,000.00 | 3,636.00 | 6,364.00 | 13,920.00 | -3,920.00 |
| 900.530 · Golf Tournament | 18,263.94 | 16,300.35 | 1,963.59 | 11,840.00 | 6,423.94 |
| Total 800.500 · Spec Events | <u>37,703.79</u> | <u>22,054.00</u> | <u>15,649.79</u> | <u>57,179.00</u> | <u>-19,475.21</u> |
| 800.600 · Communications | -9,649.99 | -15,543.61 | 5,893.62 | -14,536.88 | 4,886.89 |
| 800.800 · Chamber Work Groups | -2,219.63 | 5,659.54 | -7,879.17 | -7,960.00 | 5,740.37 |
| 800.000 · Committee Divisions - Other | 30.00 | 0.00 | 30.00 | 0.00 | 30.00 |
| Total 800.000 · Committee Divisions | <u>86,223.20</u> | <u>30,836.14</u> | <u>55,387.06</u> | <u>110,860.12</u> | <u>-24,636.92</u> |
| 820.100 · Employee Fund | 0.00 | -2,702.00 | 2,702.00 | 0.00 | 0.00 |
| Total Other Income | <u>86,223.20</u> | <u>28,134.14</u> | <u>58,089.06</u> | <u>110,860.12</u> | <u>-24,636.92</u> |
| Net Other Income | <u>86,223.20</u> | <u>28,134.14</u> | <u>58,089.06</u> | <u>110,860.12</u> | <u>-24,636.92</u> |
| Net Income | <u>54,724.96</u> | <u>-68,738.22</u> | <u>123,463.18</u> | <u>16,599.35</u> | <u>36,371.75</u> |

Joplin Area Chamber of Commerce Economic Development Fund

Balance Sheet

As of February 28, 2022

| | Feb 28, 22 | Feb 28, 21 | \$ Change |
|--|------------------|------------------|------------------|
| ASSETS | | | |
| Current Assets | | | |
| Checking/Savings | | | |
| US Bank-Checking/Sweep Acct | 5,795.99 | 18,672.49 | -12,876.50 |
| Total Checking/Savings | 5,795.99 | 18,672.49 | -12,876.50 |
| Other Current Assets | | | |
| Due From (To) City | 41,260.05 | 23,935.92 | 17,324.13 |
| Due From (To) Other Funds | | | |
| Due From (To) Chamber | -25,344.76 | -23,369.54 | -1,975.22 |
| Due From (To) MOKAN | -3,210.72 | -982.16 | -2,228.56 |
| Total Due From (To) Other Funds | -28,555.48 | -24,351.70 | -4,203.78 |
| Total Other Current Assets | 12,704.57 | -415.78 | 13,120.35 |
| Total Current Assets | 18,500.56 | 18,256.71 | 243.85 |
| Fixed Assets | | | |
| Furniture and Equipment | | | |
| Acc Depr - Furniture and Equip | -62,696.94 | -57,426.90 | -5,270.04 |
| Furniture and Equipment - Other | 71,480.16 | 71,480.16 | 0.00 |
| Total Furniture and Equipment | 8,783.22 | 14,053.26 | -5,270.04 |
| Total Fixed Assets | 8,783.22 | 14,053.26 | -5,270.04 |
| TOTAL ASSETS | 27,283.78 | 32,309.97 | -5,026.19 |
| LIABILITIES & EQUITY | | | |
| Liabilities | | | |
| Current Liabilities | | | |
| Accounts Payable | | | |
| *Accounts Payable | 2,000.00 | 7,535.00 | -5,535.00 |
| Total Accounts Payable | 2,000.00 | 7,535.00 | -5,535.00 |
| Total Current Liabilities | 2,000.00 | 7,535.00 | -5,535.00 |
| Total Liabilities | 2,000.00 | 7,535.00 | -5,535.00 |
| Equity | | | |
| Retained Earnings | 18,049.27 | 34,064.63 | -16,015.36 |
| Net Income | 7,234.51 | -9,289.66 | 16,524.17 |
| Total Equity | 25,283.78 | 24,774.97 | 508.81 |
| TOTAL LIABILITIES & EQUITY | 27,283.78 | 32,309.97 | -5,026.19 |

Joplin Area Chamber of Commerce Economic Development Fund

Statement of Operations

November 2021 through February 2022

| | <u>Nov '21 - Feb 22</u> | <u>Nov '20 - Feb 21</u> | <u>\$ Change</u> |
|--------------------------------|-------------------------|-------------------------|-------------------------|
| Ordinary Income/Expense | | | |
| Income | | | |
| Income-Funds from City | 79,232.87 | 48,311.28 | 30,921.59 |
| Total Income | <u>79,232.87</u> | <u>48,311.28</u> | <u>30,921.59</u> |
| Expense | | | |
| Administrative Expenses | 6,238.72 | 0.00 | 6,238.72 |
| Business Attraction/Retention | 65.96 | 0.00 | 65.96 |
| Choose Joplin Campaign | 2,100.00 | 6,237.28 | -4,137.28 |
| Communications/Mobile/Internet | 95.97 | 1,678.32 | -1,582.35 |
| Data Systems & Equip Support | 0.00 | 6,766.88 | -6,766.88 |
| Depreciation | 1,756.68 | 1,756.68 | 0.00 |
| Economic Partnerships | 11,029.23 | 0.00 | 11,029.23 |
| Marketing & Promotions | 14,047.67 | 4,938.96 | 9,108.71 |
| Mtgs & Travel/ Prospect Host | 619.33 | 377.82 | 241.51 |
| Professional Development | 919.80 | 1,595.00 | -675.20 |
| Regional E-Marketing | 0.00 | 500.00 | -500.00 |
| Regional Trade Shows | 0.00 | 750.00 | -750.00 |
| Salaries | 33,000.00 | 33,000.00 | 0.00 |
| Workforce Development | 125.00 | 0.00 | 125.00 |
| Total Expense | <u>69,998.36</u> | <u>57,600.94</u> | <u>12,397.42</u> |
| Net Ordinary Income | <u>9,234.51</u> | <u>-9,289.66</u> | <u>18,524.17</u> |
| Net Income | <u><u>9,234.51</u></u> | <u><u>-9,289.66</u></u> | <u><u>18,524.17</u></u> |

Joplin Area Chamber of Commerce Foundation

Balance Sheet

As of February 28, 2022

| | <u>Feb 28, 22</u> | <u>Feb 28, 21</u> | <u>\$ Change</u> |
|--|----------------------------|----------------------------|---------------------------|
| ASSETS | | | |
| Current Assets | | | |
| Checking/Savings | | | |
| 002 · US Bank - Money Market | 9,430.52 | 9,609.61 | -179.09 |
| 001 · US Bank - General Fund | -8,590.42 | 36,618.54 | -45,208.96 |
| 003 · US Bank - Innovation Center | 86,002.34 | 73,866.65 | 12,135.69 |
| 005 · Restricted - Bus Recovery Fund | 11,422.36 | 12,257.86 | -835.50 |
| Total Checking/Savings | <u>98,264.80</u> | <u>132,352.66</u> | <u>-34,087.86</u> |
| Accounts Receivable | | | |
| 020 · Accounts Receivable | | | |
| 022 · Accounts Receivable-ATTC Lease | 23,000.00 | 23,000.00 | 0.00 |
| 020 · Accounts Receivable - Other | 17,806.72 | 14,638.80 | 3,167.92 |
| Total 020 · Accounts Receivable | <u>40,806.72</u> | <u>37,638.80</u> | <u>3,167.92</u> |
| Total Accounts Receivable | <u>40,806.72</u> | <u>37,638.80</u> | <u>3,167.92</u> |
| Other Current Assets | | | |
| 032 · Prepaid Insurance | 6,988.18 | 6,420.00 | 568.18 |
| 019 · Due From (To) Other Funds | | | |
| 019.100 · Due From (To) Joplin Chamber | -17,282.51 | -26,068.91 | 8,786.40 |
| 019.200 · Due (to) From MOKAN | 0.00 | 39.98 | -39.98 |
| 019 · Due From (To) Other Funds - Other | 843.85 | 0.00 | 843.85 |
| Total 019 · Due From (To) Other Funds | <u>-16,438.66</u> | <u>-26,028.93</u> | <u>9,590.27</u> |
| 031 · Prepaid Expenses | 1,121.62 | 0.00 | 1,121.62 |
| Total Other Current Assets | <u>-8,328.86</u> | <u>-19,608.93</u> | <u>11,280.07</u> |
| Total Current Assets | <u>130,742.66</u> | <u>150,382.53</u> | <u>-19,639.87</u> |
| Fixed Assets | | | |
| 170 · Advanced Training & Tech Ctr | 1,732,657.40 | 1,783,440.80 | -50,783.40 |
| 179 · ATTC Building Improvements | 1,559,581.08 | 1,603,437.12 | -43,856.04 |
| 177 · ATTC Equipment | 659,149.96 | 931,901.56 | -272,751.60 |
| 175 · ATTC Furniture & Fixtures | 41,756.26 | 59,034.70 | -17,278.44 |
| 150 · Foundation Furniture & Fixtures | 67.97 | 1,002.90 | -934.93 |
| 166 · IC Leasehold Improvements | 34,532.23 | 41,840.35 | -7,308.12 |
| 152 · Innovation Center F & F | 10,274.09 | 3,276.01 | 6,998.08 |
| 168 · Land | 61,944.49 | 61,944.49 | 0.00 |
| 162 · Newman Innovation Center | 1,169,359.32 | 1,217,647.44 | -48,288.12 |
| Total Fixed Assets | <u>5,269,322.80</u> | <u>5,703,525.37</u> | <u>-434,202.57</u> |
| Other Assets | | | |
| 055.900 · Notes Receivable - BRF Loans | 0.00 | 2,580.15 | -2,580.15 |
| Total Other Assets | <u>0.00</u> | <u>2,580.15</u> | <u>-2,580.15</u> |
| TOTAL ASSETS | <u><u>5,400,065.46</u></u> | <u><u>5,856,488.05</u></u> | <u><u>-456,422.59</u></u> |

Joplin Area Chamber of Commerce Foundation

Balance Sheet

As of February 28, 2022

| | <u>Feb 28, 22</u> | <u>Feb 28, 21</u> | <u>\$ Change</u> |
|--|----------------------------|----------------------------|---------------------------|
| LIABILITIES & EQUITY | | | |
| Liabilities | | | |
| Current Liabilities | | | |
| Accounts Payable | | | |
| 200 · Accounts Payable | 10,104.95 | 13,877.97 | -3,773.02 |
| Total Accounts Payable | <u>10,104.95</u> | <u>13,877.97</u> | <u>-3,773.02</u> |
| Credit Cards | | | |
| 204 · US Bank Credit Card | 2,580.20 | 390.82 | 2,189.38 |
| Total Credit Cards | <u>2,580.20</u> | <u>390.82</u> | <u>2,189.38</u> |
| Other Current Liabilities | | | |
| 208 · Deferred Income | | | |
| 225.520 · Deferred Income -Arts | 0.00 | 8,949.96 | -8,949.96 |
| 226.000 · Deferred Income-Lease | | | |
| 226.100 · Deferred Income-Lease-NIC | 577.50 | 2,629.58 | -2,052.08 |
| 226.200 · Deferred Income-Lease-ATTC | 150.00 | 0.00 | 150.00 |
| Total 226.000 · Deferred Income-Lease | <u>727.50</u> | <u>2,629.58</u> | <u>-1,902.08</u> |
| Total 208 · Deferred Income | <u>727.50</u> | <u>11,579.54</u> | <u>-10,852.04</u> |
| 247.000 · Deposits Held | 10,480.00 | 8,431.01 | 2,048.99 |
| Total Other Current Liabilities | <u>11,207.50</u> | <u>20,010.55</u> | <u>-8,803.05</u> |
| Total Current Liabilities | <u>23,892.65</u> | <u>34,279.34</u> | <u>-10,386.69</u> |
| Total Liabilities | <u>23,892.65</u> | <u>34,279.34</u> | <u>-10,386.69</u> |
| Equity | | | |
| 33000 · Temp. Restricted Net Assets | 25,880.00 | 25,880.00 | 0.00 |
| 32000 · Unrestricted Net Assets | 5,757,331.29 | 6,194,679.55 | -437,348.26 |
| Net Income | -407,038.48 | -398,350.84 | -8,687.64 |
| Total Equity | <u>5,376,172.81</u> | <u>5,822,208.71</u> | <u>-446,035.90</u> |
| TOTAL LIABILITIES & EQUITY | <u><u>5,400,065.46</u></u> | <u><u>5,856,488.05</u></u> | <u><u>-456,422.59</u></u> |

Joplin Area Chamber of Commerce Foundation

Statement of Operations

April 2021 through February 2022

| | Foundation | | | ATTC | | | NIC | | |
|--|-------------------|-------------------|-------------------|--------------------|--------------------|------------------|-------------------|-------------------|-------------------|
| | Apr '21 - Feb 22 | Apr '20 - Feb 21 | \$ Change | Apr '21 - Feb 22 | Apr '20 - Feb 21 | \$ Change | Apr '21 - Feb 22 | Apr '20 - Feb 21 | \$ Change |
| Ordinary Income/Expense | | | | | | | | | |
| Income | | | | | | | | | |
| 424 · Income-Tech Summit | 8,635.28 | 0.00 | 8,635.28 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 415 · MOBEC Grant Matching Funds | 0.00 | 64,000.00 | -64,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 401 · Contributions | 11,685.00 | 10,248.60 | 1,436.40 | 0.00 | 0.00 | 0.00 | 0.00 | 10,000.00 | -10,000.00 |
| 411 · Grants | 49,928.69 | 46,464.38 | 3,464.31 | 0.00 | 0.00 | 0.00 | 56,159.75 | 63,079.75 | -6,920.00 |
| 422 · Income - Interest | 20.12 | 126.89 | -106.77 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 425 · Income - Miscellaneous | 11,546.28 | 16,973.67 | -5,427.39 | 11,100.00 | 1,000.00 | 10,100.00 | 11,160.00 | 0.00 | 11,160.00 |
| 431 · Late Fee Income | 0.00 | 0.00 | 0.00 | 0.00 | 62.60 | -62.60 | 0.00 | 0.00 | 0.00 |
| 426 · Lease Income | 0.00 | 0.00 | 0.00 | 213,517.21 | 193,250.35 | 20,266.86 | 80,111.15 | 78,222.17 | 1,888.98 |
| 427 · Lease Utility Income | 0.00 | 0.00 | 0.00 | 32,009.61 | 27,995.15 | 4,014.46 | 0.00 | 0.00 | 0.00 |
| 406 · YPN Enrollment Fee | -5.61 | 0.00 | -5.61 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Income | 81,809.76 | 137,813.54 | -56,003.78 | 256,626.82 | 222,308.10 | 34,318.72 | 147,430.90 | 151,301.92 | -3,871.02 |
| Gross Profit | 81,809.76 | 137,813.54 | -56,003.78 | 256,626.82 | 222,308.10 | 34,318.72 | 147,430.90 | 151,301.92 | -3,871.02 |
| Expense | | | | | | | | | |
| 674 · Trash Expense | 0.00 | 0.00 | 0.00 | 3,224.40 | 0.00 | 3,224.40 | 1,110.54 | 0.00 | 1,110.54 |
| 760 · Grant Disbursement | 40,102.79 | 25,433.59 | 14,669.20 | 0.00 | 0.00 | 0.00 | 0.00 | 37,483.16 | -37,483.16 |
| 725 · Equipment Purchase | 130.28 | 0.00 | 130.28 | 5,354.80 | 0.00 | 5,354.80 | 0.00 | 9,514.16 | -9,514.16 |
| 611 · Administrative Fee | 0.00 | 0.00 | 0.00 | 74,375.00 | 113,633.24 | -39,258.24 | 68,750.00 | 68,750.00 | 0.00 |
| 787 · Bank Fees | 180.00 | 224.00 | -44.00 | 0.00 | 1.45 | -1.45 | 0.00 | 0.00 | 0.00 |
| 690 · Communications | 205.02 | 720.68 | -515.66 | 10,922.44 | 17,416.00 | -6,493.56 | 12,646.70 | 6,589.20 | 6,057.50 |
| 730 · Depreciation | 747.89 | 2,057.44 | -1,309.55 | 352,613.69 | 352,613.69 | 0.00 | 52,750.50 | 53,039.64 | -289.14 |
| 671 · Electric Expense | 0.00 | 0.00 | 0.00 | 47,688.97 | 41,370.97 | 6,318.00 | 11,136.29 | 10,776.17 | 360.12 |
| 720 · Equipment Maint | 671.40 | 1,290.15 | -618.75 | 16,555.35 | 1,488.80 | 15,066.55 | 6,465.68 | 5,353.55 | 1,112.13 |
| 672 · Gas Expense | 0.00 | 0.00 | 0.00 | 8,271.62 | 6,379.96 | 1,891.66 | 2,505.87 | 2,187.84 | 318.03 |
| 785 · Insurance Expense | 0.00 | 687.00 | -687.00 | 28,613.12 | 26,258.07 | 2,355.05 | 9,537.70 | 8,752.69 | 785.01 |
| 645 · Marketing | 372.19 | 0.00 | 372.19 | 0.00 | 0.00 | 0.00 | 714.90 | 0.00 | 714.90 |
| 650 · Meetings | 885.70 | 125.19 | 760.51 | 31.60 | 60.00 | -28.40 | 0.00 | 60.00 | -60.00 |
| 790 · Miscellaneous Expense | 302.63 | 28,635.25 | -28,332.62 | 0.00 | 0.00 | 0.00 | 174.22 | 11.25 | 162.97 |
| 670 · Occupancy Expense | 0.00 | 0.00 | 0.00 | 66,091.60 | 30,570.07 | 35,521.53 | 24,910.65 | 14,827.57 | 10,083.08 |
| 700 · Office Supplies | 211.04 | 0.00 | 211.04 | 0.00 | 59.00 | -59.00 | 125.00 | 0.00 | 125.00 |
| 640 · Professional Development | 0.00 | 100.00 | -100.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 750 · Professional Fees | 5,804.40 | 3,969.00 | 1,835.40 | 0.00 | 752.43 | -752.43 | 0.00 | 752.42 | -752.42 |
| 610 · Program Service Fee | 49,500.00 | 49,500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 635 · Property Tax | 18,552.78 | 0.00 | 18,552.78 | 0.00 | 12,143.04 | -12,143.04 | 0.00 | 6,655.62 | -6,655.62 |
| 840 · Seminars | 99.00 | 0.00 | 99.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 770 · Sponsorship Program | 500.00 | 0.00 | 500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 673 · Water/Sewer Expense | 0.00 | 0.00 | 0.00 | 3,595.61 | 2,123.97 | 1,471.64 | 2,181.24 | 977.67 | 1,203.57 |
| Total Expense | 118,265.12 | 112,742.30 | 5,522.82 | 617,338.20 | 604,870.69 | 12,467.51 | 193,009.29 | 225,730.94 | -32,721.65 |
| Net Ordinary Income | -36,455.36 | 25,071.24 | -61,526.60 | -360,711.38 | -382,562.59 | 21,851.21 | -45,578.39 | -74,429.02 | 28,850.63 |
| Other Income/Expense | | | | | | | | | |
| Other Income | | | | | | | | | |
| 800 · Committee Divisions | | | | | | | | | |
| 1 Million Cups | -249.23 | 0.00 | -249.23 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 800.500 · Cultural Affairs | 8.57 | 0.00 | 8.57 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 800.800 · All Kids Bike | -1,170.97 | 0.00 | -1,170.97 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 800.900 · Business Recovery Fund | -582.00 | 0.00 | -582.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 800.101 · Education | | | | | | | | | |
| 951.180 · Chamber Academy | 19.00 | 36.30 | -17.30 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 951.160 · Tomorrows Leaders Today | 8,144.55 | -526.11 | 8,670.66 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 951.110 · Golden Apple | 396.10 | 10,563.40 | -10,167.30 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total 800.101 · Education | 8,559.65 | 10,073.59 | -1,513.94 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 800.200 · Leadership Joplin | 29,980.16 | 22,603.60 | 7,376.56 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 800.400 · Young Professionals Network | -1,079.53 | 892.34 | -1,971.87 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total 800 · Committee Divisions | 35,466.65 | 33,569.53 | 1,897.12 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Other Income | 35,466.65 | 33,569.53 | 1,897.12 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Other Income | 35,466.65 | 33,569.53 | 1,897.12 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Income | -988.71 | 58,640.77 | -59,629.48 | -360,711.38 | -382,562.59 | 21,851.21 | -45,578.39 | -74,429.02 | 28,850.63 |

Incubator Activity March 2022

Doug Hunt, Director of Entrepreneurship

Joseph Newman Innovation Center (NIC):

- NIC has only two private spaces available.
- Coworking space has a total of three hot desk members and seven dedicated memberships.
- The southwest exit door is now scheduled to be replaced the week of March 21.
- Due to the existing exterior green light fixtures rusting and falling from the building, we have approved replacing them with new fixtures on the building.

Advanced Training & Technology Center (ATTC):

- ATTC has only one office space available.
- Crowder College has signed a new lease on the old CASA office space for their new surgery technology class starting this fall.
- Ozark LED has bid to repair and upgrade exterior security lighting. The bid is being reviewed and costs will be split equally between Crowder College and the JACCF.
- New boulevard banners are now on the parking lot light polls featuring both Crowder and JACC logos. This cost was split equally between Crowder and JACCF.

Programming:

- 1 Million Cups (1MC) will celebrate its one-year anniversary on April 6. The group is reviewing current sponsorships and making long-term plans for a possible new location. New organizers are currently being recruited.
- Chamber Academy has more than 108 registered members.
- Ideas on Tap now averages less than five attendees and has been canceled in March due to scheduling conflicts. April's event will be canceled as well due to being on the same day as Chamber Banquet.
- March e-Commerce Meetup was a huge success. It was co-hosted with the Barton County Chamber of Commerce at The Tea-Shirt Shoppe. Twelve people attended.
- The timeline and framework for the 2022 Joplin Regional Innovation & Technology Summit are making great progress. Sponsorship opportunities have been finalized. Reggie is currently securing sponsorships. The second planning meeting took place on March 21.

Networking Events

Special Events

- Leadership Joplin will tour Jefferson City on March 30 and 31.
- Tomorrow's Leaders Today will have its last session on April 6.
- Golden Apple is in the judging process. Winners announced at banquet.
- Business of the Year is in the judging process. Winners announced at banquet.
- JACC Morning Brew is April 1, at Hedberg Allergy and Asthma Center.
- Business After Hours is April 19, at College View Manor.
- Annual Banquet is April 28, at MSSU. Please get your RSVP card in.
- Business EXPO is January 24 and 25 at Downstream. 2021 exhibitors have the first right of refusal for their same booth space until April 1.

Membership Summary Report February 24, 2022 – March 23, 2022

Year to date

| | |
|--|---------------|
| Membership Previous (April 1, 2021) | 755 |
| Joined (New) | 133 |
| Dropped | 83 |
| Total membership | 805 (net 50) |

New Members February 24, 2022 – March 23, 2022

AgapeH2O
Ali Internal Medicine Associates
Charlie's Chicken
Consumer Credit Counseling Service
Hembal, Inc.
Hayden Hickam
Incredible Curbz and Junk Removalz
Integrity Hauling, LLC
Integrity Home Care + Hospice
Julie's Jump to Health
Carole King
Living Springs Counseling Center
Morgan Coaching & Consulting, LLC
Ridgeline Roofing and Construction, LLC.
Trackside Burgers & BBQ
Transformed Salon, LLC
WestCobb Alliance

Dropped Members February 24, 2022 – March 23, 2022

Angel Clean
Banks Engineering & Machine
C.L. King Communication
Sam's Club #6415
The Yarco Company, Inc.

Livability Workgroups, new enrollees, and actions month-to-date:

Chamber Gives Back: Jessica Carr and Dana Pim, Erin (Chamber Staff Liaison) 2021-2022

- April | Community Garden Crosslines, 5 volunteers, 8.75 hours
 - April | Bright Futures Snack Packs, 2 volunteers, 3 hours
 - April | Wildcat Glades Cleanup, 21 volunteers, 40.25 hours
 - April | Guns & Hoses, 2 volunteers, 3 hours
 - May | Crosslines, 7 volunteers, 10.5 hours
 - May | Bright Futures, 7 volunteers, 5.5 hours
 - June | Non-Profit Scavenger Hunt, 11 volunteers, 44 hours
 - July | Elk River Clean Up, 10 volunteers, 50 hours
 - August | Joplin Parks, 4 volunteers, 4.5 hours
 - August | Children's Haven, 5 volunteers, 3.5 hours
 - September | Building Bridges, 5 volunteers, 7.25 hours
 - September | Brush With Kindness, 2 volunteers, 7 hours
 - September | Big Brothers Big Sisters, 3 volunteers, 11 hours
 - October | Ronald McDonald House, 7 volunteers, 8.75 hours
 - November | Bright Futures, 6 volunteers, 4.5 hours
 - November | Giving Tuesday Scavenger Hunt, 8 volunteers, 23.5 hours, 18 hunters, 9 hours, total 32.5 hours.
 - January | Bright Futures, 10 volunteers, 10 hours
 - January | Ronald McDonald House, 1 volunteer, 0.5 hours
 - February | Levi Englert Basketball Tournament, 3 volunteers, 6.5 hours
 - February | Bright Futures, 1 volunteer, 0.75 hours
 - February | Bright Futures, 1 volunteer, 1 hour
 - March | Dress To Impress, 6 volunteers, 16.5 hours
 - March | DJA Clean Team, 1 volunteer, 1 hour
- YTD 280.25 hours / Goal 275 Hours (increased 25 hours from 2020-2021)

Upcoming Volunteer Opportunities:

- Community Garden At Crosslines | April 12 | [Sign Up](#)

- Bright Futures Snack Packing | April 21 | [Sign Up](#)
- Crosslines | May 2 | [Sign Up](#)
- Chamber Gives back is grateful to Liberty for continuing to sponsor the work group's efforts beginning April 2022 through March 2023. With the support of Liberty, this will allow the group to hold the annual river clean-up and purchase supplies for volunteer activities around the community.

Healthy Joplin: Michael Sanders and Kayla Carter, Erin (Chamber Staff Liaison)

- **Walking Initiative:** April 2nd will be the kickoff event for the Walking Groups. This will take place on Saturday, April 2nd at 9:00 AM in Mercy Park at shelter 1. We have several walking groups and you can sign up [here](#).
- **Healthy Kids:** Lots of exciting meetings and behind-the-scenes activities going on. Had a zoom call with the Patterson Family Foundation and they are interested in health and wellness with children. Discussed the “No Kids Hungry” program in more detail. The New Joplin CASA building will have a garden. Water Safety is moving forward, they will have an event in May.
- **Stencil Project:** Received a \$5,000 grant for the stencil project. Talking about what parks we’re going to put the stencils at (how many, which parks/locations, etc.) Determining the size of the logo with the City right now. Will be utilizing the Gives Back group to spray paint the stencils around town and whoever else would like to attend. Would also like to reach out to the Joplin Roadrunners to see where they think that the stencils would get a lot of visibility.
- **Worksite work group:** Wellness for Business series is starting April 27, from 12:00 – 1:30. Sign up and learn more [here](#).
- Chairs are tasked with educating, organizing, and deploying the business community into collaborative initiatives to permanently improve health and wellness within our business community and the Joplin community at large. Seventeen workgroup members, a re-occurring meeting is the third Wednesday of the month, 11:30 am.

Trails and Connectivity: No Work Group Leader From YPN - Erin, Chamber Staff Liaison

- The work has had very low participation. We will be looking at opportunities for a new meeting time and location and splitting the group into two subcommittees. One subcommittee would focus on advocacy and education. The second subcommittee will be event-based.
- YPN Exec committee has two new individuals who have agreed to lead the trails and connectivity work group starting in April. Luke Gibson and Anthony Monteleone.
- Mission: Bike Joplin promotes and supports people on bikes in the Joplin area through events, advocacy, and community building. Bike Joplin, Inc. is a non-profit staffed by volunteers from the JACC Trails & Connectivity Workgroup, Downtown Joplin Alliance, and local bike advocates.

Equity, Diversity & Inclusion: Doug, Chamber Liaison

- Meetings continue to run smoothly with the group following their 2022 plan and agenda. The March Courageous Conversation event was canceled due to schedule conflicts with visitation and funerals scheduled for our Joplin police officers. The event will be rescheduled soon with a date TBD.

Professional Development: Alex Gandy, Doug Chamber Liaison

- The Professional Development work group is meeting at various locations each month to recruit participants in a casual setting rather than a “meeting at the Chamber.” A list of prospects has been produced with group members calling on each one. The EdTalk topic for April 28 is “Define Culture Before It’s Defined For You.”

Building and Marketing the Joplin Brand: Tony, Erin, Alyssa, and Michelle

- The Choose Joplin app development is progressing and on schedule to be in the App Store and Google Play. We will officially announce the app at the Chamber banquet in April.
- The team has a goal of 4 blog posts this year for Choose Joplin, highlighting individuals who are doing amazing things in the community.

February 2022
 Economic Development Highlights
 JACC & MOKAN

Latest Takeaways:

59%

The labor force participation rate decreased from 62.2% largely attributed to lack of re-entry, retirees, and COVID-19 impacts.

2.3% (holding and considered full employment)
 Unemployment Rate

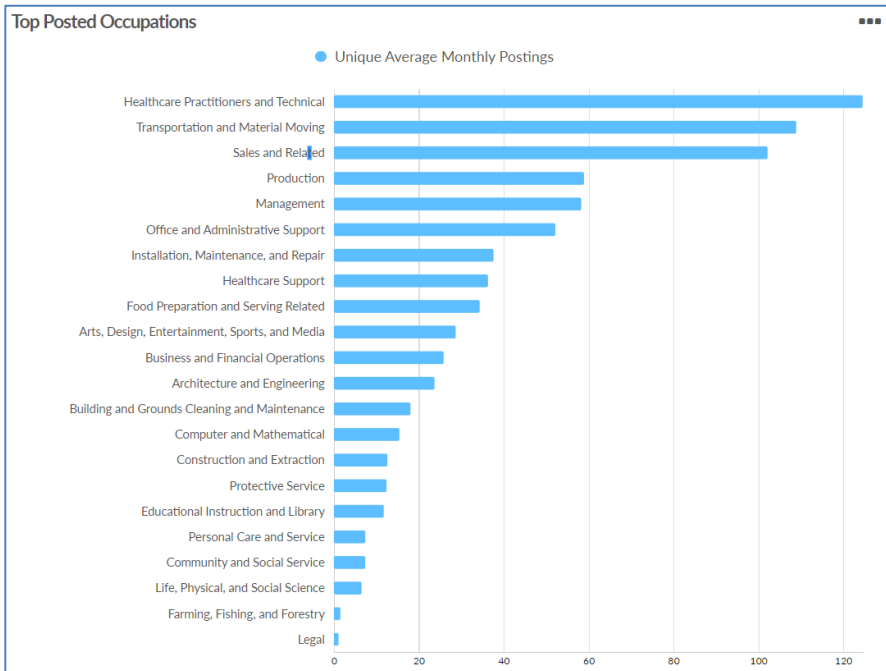
2nd - New

Joplin is now second in comparative small metros with most minority business owners.
[Analysis Here](#)

2,363

Full and part-time jobs available in the Joplin metropolitan area (bi-county).

Top Posted Openings and Top Employers Tables



| Top Companies | Profiles |
|------------------------------------|----------|
| Freeman Health System | 773 |
| Leggett & Platt | 641 |
| Walmart | 527 |
| Missouri Southern State Univers... | 450 |
| Mercy | 445 |
| Crowder College | 260 |
| Schreiber Foods | 234 |
| Liberty Utilities | 201 |
| Om Intl Group | 193 |
| Tamko | 187 |

MARKETING AND PROMOTION

New - With added MOKAN capacity, we have launched a [Business Retention and Expansion Program \(BRE\)](#) and increasing area regional community and company retention visits, and workforce development program promotions. Also, now adding a regional communications contract position in 1st Quarter 2022.

JIDA & Industrial and Commercial Properties

- *New* - Crossroads additional 80 acres now under contract for two major warehouse buildouts to support existing industry.
- *New* - Contracting for drone aerial footage for industrial properties promotions in the region targeting Neosho, Pittsburg, and Columbus. Have captured Joplin's Crossroads and Wildwood, and Lamar. Ozark Terminal next.
- Working on a livability promotional campaign, Choose Right Here. The idea is 1 hour, 1 day, 1 weekend- showcasing local and regional quality of life community activities vs. more infrequent regional big metro attractions and visits. Ties to housing and workforce needs.

Joplin and Regional

- *New* - Joplin Globe Guide, May 2022, will in part focus on housing and livability and be used as a business tool for economic development efforts. Articles submitted by JACC, MOKAN, and Newman Innovation Center.
- *New* - Site Selector Conference in Kansas City, June 2022
- Missouri Economic Development Council to be held in June in Springfield alongside Missouri Partnership and Missouri Governor Conference.
- Private Label Manufacturing Trade Show rescheduled in Chicago to November 13, 2022.
- Rail Freight Analysis underway with Request for Qualifications posting 2nd Qtr. The intent is to quantify commodities in and out of the region and identify opportunities.
- [Foreign Direct Investment International trade magazine promos](#) ran December/January. Current promo running showcases in North America and Canada to foreign investment site selectors and CEOs from Europe and the UK.

Eco Dev Events Latest Planning Underway

- July 14th - KCU Student JOMO Tour
- October 6th - Manufacturing Day Innovation & Opportunities, Neosho Fairgrounds
- October 21st - Joplin Economic Growth Tour. Will include solar farm visit this round.
- November 3-4 - Joplin Regional Innovation & Technology Summit, James River Church

BUSINESS ATTRACTION AND RETENTION

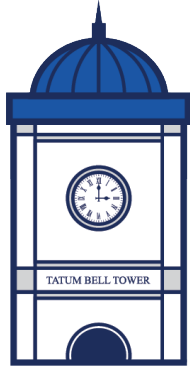
New - Joplin Airport put on notice of Skywest Air termination. Flights being rebid, more to follow. Flights will temporarily continue under a Missouri Department of Transportation stay order.

We continue to see a need for major requested existing warehousing facilities in the 150,000 sq ft or larger range.

- New Project Crayon (expansion) – Local manufacturer seeking 100,000 sq ft expansion for production and warehousing to support the EV vehicle industry.
- New Project Walkie Talkie (expansion) – Local manufacturer seeking 100,000 expansion to support the handheld communication industry.
- New Project Locomotion (expansion)– Local manufacturing expansion and relocation discovery underway.
- New Project Popeye (expansion) – Local technology company expanding and adding staff capacity.
- New Project Cannon (relocation) – large regional production and retail facility interested in consolidating to bigger Joplin market.
- New - Project Bluestem – Major warehouse buildout contact signed for Crossroads.
- Project Rolex (attraction) – 30-acre property acquisition finalizing at Crossroads. Industrial Park for major transportation and distribution support facility. Annexation underway.
- Project Starburst (retention/expansion) added 90 new production positions in 2021 and an expansion (\$10 million); New - Phase II expands major warehousing
- Project Clover is a regional Lamar production expansion and equipment add; \$5 million, 20 new jobs.
- Over thirty other projects in the pipeline in various stages of inquiry and qualification.

Small Business an Entrepreneurial Development

- Currently developing the Joseph Newman Innovation Center Entrepreneurial Award as part of Business of the Year complement of awards.
- *New* - Heartland Forward Kauffman Foundation planning meeting scheduled Tuesday, March 29, 5:00 - 6:15 pm, Joplin Area Chamber of Commerce Building, 320 E 4th St, Joplin, MO
- The Joplin Chamber of Commerce and MOKAN contracting with Heartland Forward. \$20,000 match raised to launch 10 applicants in May. Intended to identify and jump start strategic small business.
 - Feeder programs include existing efforts in high school STEM/STEAM and pitch competitions, 1 Million Cups, E-commerce meetups, and Ideas on Tap



CROWDER COLLEGE



CROWDER COLLEGE JOPLIN ATTC



NEW PROGRAMS

Crowder College has received approval to offer Surgical Technology and Digital Media Marketing certificates for fall 2022.

Students pursuing the Surgical Technology Associate of Applied Science will be able to provide quality patient care during the perioperative experience. This certification will prepare the graduate to work in several roles in the medical field including Scrub Tech, Circulator, Second Assistance, and Instrumentation Specialist. A certificate may be completed in two semesters with the AAS requiring only 27 more credit hours.

The Digital Media Marketing certificate is a cross-curricular certificate providing students with the training and experience in a wide variety of career options including social media manager, content generator, e-commerce manager, email marketing manager and more. This certificate may be completed in two semesters and includes an internship option as an elective.

Programs that Benefit the Working Adult

Our Spanish instructor has created a Spanish certificate that will provide an opportunity for current students, and those already in the workforce to demonstrate a level of Spanish proficiency that could appeal to potential employers in any field. Upon successful completion a student will be prepared to take the globally recognized Oral Proficiency Interview (OPI). This program is provided online and in-person, so it is flexible for an employed person to participate.

Certified Medication Technician

We are offering CMT certification at the Joplin ATTC during the 2nd 8-weeks of the spring semester. Classes are on Tuesday, 9am-4pm, beginning March 22. Anyone who currently holds their Certified Nurse Assistant credential may opt to take this course for a higher paying opportunity. CMT is an expanded role of a CNA. This course prepares a CNA for employment in an intermediate care or skilled facility. Administration of non-parenteral medication skills are taught to qualified students for assistance in medication therapy. This includes Insulin Tech. Certification. All you need to participate is a high school diploma, been a CNA for at least six months and a letter of recommendation from a director of nursing.



Surgical Technology



Digital Media Marketing



Spanish



Certified Medication Technician



ATHLETIC UPDATE

With the addition of our new sports: Men's and Women's Cross Country, Golf, and Women's Soccer the athletic department is full speed ahead. Recruiting for fall 2022 is underway and the new coaches have hit the ground running.

Crowder Baseball and Softball are in full swing with a combined winning record of 40-9 as of March 17. Last season, the teams had the winningest record in the country in NJCAA Division I programs. Co-ed eSports continues to grow in popularity. Crowder had its first national champion, Tyler Clement.



CAREER FAIR APRIL 6 - NEOSHO QUAD

Crowder College will host a Career Fair April 6, Bob Sneller gymnasium on the Neosho campus. The fair provides area employers a chance to solicit students with openings and opportunities at their organization. If you are interested in participating, please contact: CareerServices@Crowder.edu or call 417.455.5618

AGGIE DAY FOR AREA HIGH SCHOOL FFA TEAMS

March 24, 2022 marked the return of our annual Aggie Day competition. Over 1500 high school FFA students competed in 15 contests. This contest prepares the students for their upcoming district competition. Crowder College continues to thrive in agriculture with programs that transfer to a university and others that put students on a career path to enter the workforce. Aggie Day is a great opportunity for area students to see what Crowder College has to offer.

CROWDER FOUNDATION

The Crowder Foundation has Suspects and Sleuths, a dinner party to die for, sponsored by R.E. Smith, scheduled for April 22 & 23. This event raises funds for Foundation scholarships and grants to college faculty and staff. The partnership with Crowder College Theatre provides an entertaining evening with audience participation. For more information or to purchase tickets go to: one.bidpal.net/suspects22

SUSPECTS & SLEUTHS // BOARDING PASS

FIRST CLASS //



Come Aboard!

A Dinner Party to Die For
Proceeds Benefit Crowder College Scholarships

PERFORMANCES: Your Choice! 6 pm Friday, April 22, or Saturday, April 23

DESTINATION: Hidden Grace Venue, 11936 Hammer Road, Neosho

AMENITIES: Cruise-style Buffet Dinner | Wine Pull | Audience Participation

*Cruise attire encouraged but not required.
Prizes awarded for best male & female costume.*



PURCHASE TICKETS!
bidpal.net/suspects22

\$50 per guest

\$300 per reserved
table of 6

Limited Seating Available!

PRESENTING SPONSOR:

RE Smith
Construction Company

HAVE QUESTIONS OR WANT TO LEARN MORE?

Melissa Smith

Director, Joplin Advanced Training & Technology Center
417.680.3202 | MelissaSmith@Crowder.edu

Cindy Brown

Director, Public Information Office
417.455.5540 | CindyBrown@Crowder.edu

Dr. Katricia Pierson

Crowder College President
417.455.5533 | President@Crowder.edu





Contact: Haley Reardon
Manager of Marketing & Communications
417.208.0664 (office)
417.592.2223 (cell)
hreardon@kansascity.edu

Kansas City University One Step Closer to Impacting the Oral Health of the Region

(Joplin, MO. – March 1, 2022) Kansas City University’s (KCU) College of Dental Medicine (CDM) located on their campus in Joplin, Missouri, announced today it has received initial accreditation status from the Commission on Dental Accreditation (CODA). With initial accreditation granted, the College of Dental Medicine is approved to accept applications for the first dental school class of 80 students to start in July 2023.

The journey to bring a dental school to the KCU Farber-McIntire campus began in early 2018 following a regional needs assessment and feasibility study. This assessment identified both a significant shortage of dentists, combined with a population of dentists nearing retirement in the region. Those findings can best be addressed long-term by developing a pipeline of new dentists from the community, for the community.

KCU’s College of Dental Medicine will fill a serious health-care gap in the four-state region of Missouri, Kansas, Arkansas and Oklahoma. All counties within a 100-mile radius of Joplin qualify as a Dental Health Professional Shortage Area (DHPSA) by the U.S. Health Resources and Services Administration (HRSA). In Missouri alone, 376 additional dentists are needed to remove the DHPSA designation. While Oklahoma requires 166, both Arkansas and Kansas need more than 100 to address these shortages. With only three dental schools in the four-state area, there is a need to train more dentists to address these shortages, especially in rural counties.

Oral health is closely tied to many general health issues and as America’s population ages, the need for additional dentists has never been greater. At full enrollment, KCU’s College of Dental Medicine will have 320 dental students total in the four-year program. Additionally, the program will be both a significant economic development engine in Southwest Missouri, as well as a means to improve access to oral health services for thousands of residents in the four-state region.

“The College of Dental Medicine will have a unique community-based curriculum that will engage regional health systems, community health centers and local dentists,” said Linda C. Niessen, DMD, MPH, MPP, founding dean of the college. “In addition, close work with the medical school and other university programs will add a strong population health component to the course work.”

The University will invest \$80-100 million in the development of the dental school and construction of the facilities. Regional and local Joplin community fundraising efforts have helped KCU raise more than

half of the cost for the project. When the academic and clinical facilities are completed in 2023, it will make Joplin among the smallest communities with both a medical and dental school.

“With this initial accreditation status, our new College of Dental Medicine stands ready to impact the oral health for our four-state region,” said Marc B. Hahn, DO, KCU president and chief executive officer. “This will further KCU’s mission of *improving the well-being of the communities we serve*. Receiving initial accreditation exemplifies years of exceptionally hard work and effort from our outstanding faculty, staff and administrative teams, along with community leaders, donors and charitable foundations whose support will bring the College of Dental Medicine to fruition.”

###

About Kansas City University

Kansas City University, founded in 1916, is a fully accredited, private not-for-profit health sciences university with Colleges of Osteopathic Medicine, Biosciences and a developing College of Dental Medicine. The College of Osteopathic Medicine is the eighth largest medical school in the nation, the ninth most impactful medical school in primary care for the nation, the tenth most affordable of private medical colleges, and the leading producer of physicians for the State of Missouri. The College of Osteopathic Medicine has two sites strategically located on the University’s campuses in Kansas City and Joplin, Missouri, to address the growing needs of both urban and rural populations. The University offers multiple graduate degrees: a doctor of osteopathic medicine; a doctor of clinical psychology; a master of arts in bioethics; a master of science in the biomedical sciences; a master of business administration in partnership with Rockhurst University; a new master of public health in partnership with the University of Nebraska Medical Center; and plans to seat the first doctor of dental medicine students in 2023.

KANSAS CITY UNIVERSITY

Kansas City and Joplin, Missouri



ABOUT KCU

Kansas City University, founded in 1916, is a private, not-for-profit health sciences university, with a College of Osteopathic Medicine and a College of Biosciences. The College of Osteopathic Medicine is the eighth largest medical school in the nation, the tenth most affordable of private medical colleges, and the leading producer of physicians for the state of Missouri. KCU has two campuses strategically located in Kansas City and Joplin, Missouri to address the growing needs of rural and urban populations. The University offers multiple graduate degrees including a Doctor of Osteopathic Medicine (DO), Doctor of Clinical Psychology (PsyD), Master of Arts in Bioethics (MA) and Master of Science in Biomedical Sciences (MS). KCU will soon offer a Doctor of Medicine in Dentistry (DMD) from the new College of Dental Medicine in Joplin, Missouri and is scheduled to enroll its first class in August of 2023.

KCU MISSION

*Improving the well-being
of the communities we serve.*

KCU VISION

To be the most student-focused health sciences university in the nation by: delivering value; cultivating team spirit; and becoming a trusted partner.



DEGREE PROGRAMS

- Doctor of Osteopathic Medicine (DO)
- Doctor of Clinical Psychology (PsyD)
- Master of Science in Biomedical Sciences (MS)

DUAL-DEGREE PROGRAMS

- DO/MBA in Healthcare Leadership: Offered through a partnership with Rockhurst University.
- DO/MA in Bioethics: Offered through KCU Department of Bioethics.
- DO/MPH: Masters in Public Health offered in partnership with the University of Nebraska Medical Center.

FUTURE DEGREE PROGRAMS

- DMD: Doctor of Dental Medicine - *Coming 2023*

KCU BY THE NUMBERS

8th LARGEST MEDICAL SCHOOL IN THE NATION

30 percent OF ALUMNI PRACTICE IN UNDERSERVED AREAS

10th MOST AFFORDABLE PRIVATE MEDICAL SCHOOL IN THE NATION

9th MOST IMPACTFUL MEDICAL SCHOOL IN PRIMARY CARE

2 Campus Locations KANSAS CITY & JOPLIN, MO

10,000+ PHYSICIAN AND SCIENTIST ALUMNI

50 percent OF ALUMNI PRACTICE IN A PRIMARY CARE SPECIALTY

1,980 STUDENTS ENROLLED

*Leading producer of
physicians for Missouri*

180,000 JOBS SUPPORTED BY ALUMNI PRACTICES



CENTER FOR MEDICAL EDUCATION INNOVATION

In 2020, Kansas City University (KCU) unveiled the new Center for Medical Education Innovation (CMEI), a 54,000-square-foot facility, where medical education transitions imagination to reality.

In this one-of-a-kind teaching facility, classroom walls disappear by removing the barrier of geography through the use of the virtual learning environment. Students “learn by doing” through the use of virtual reality (VR) and augmented reality (AR) technologies to deliver training that mirrors everyday clinical challenges faced by physicians.

In as early as their first year at KCU, medical students learn how to evaluate, diagnose and treat patients in repetition with real-world simulation. This advanced technology expands the number of simulations from two during each of the first two years of training to 30-40 curriculum-based simulations by the time they reach third-year clinical clerkships. Providing students the opportunity of repeated practice lowers the risk of medical errors and patient harm.

“No other medical school in the country has this...”

In addition to the VR and AR technology, the CMEI houses ICU simulation sites, medical robots, 22 standardized patient rooms, and a 70-bay lab for physical diagnosis and osteopathic manipulative medicine (OMM). No other medical school in the country has this extent of application-based technology under a single roof.

COLLEGE OF DENTAL MEDICINE

KCU recently broke ground for a new College of Dental Medicine on the KCU-Joplin Farber-McIntire Campus, which will open in Fall 2023, enrolling 80 students each year. The college will utilize a general practice, community-based model.

KCU’s dental curriculum will focus on early clinical training and issues related to community and population health. Working under the supervision of adjunct faculty preceptors, fourth-year dental students will provide comprehensive oral health care in clinical partner sites to underserved patients throughout Oklahoma, Arkansas, Missouri and Kansas. It is anticipated that these student externs will provide an additional 40,000 to 50,000 patient visits annually, helping to increase access to oral health care for individuals and families in need. Recruiting students from rural areas and increasing their awareness of and exposure to rural oral health disparities improves the likelihood that KCU graduates will establish practices in underserved areas.

Southwest Missouri, southeast Kansas, northwest Arkansas and northeast Oklahoma have fewer dentists per capita than most areas in the United States. This multi-state region within a 125-mile radius of Joplin, Missouri has an immediate and critical need for more dentists, specifically in rural and underserved communities. While dental schools cannot solve all the issues related to lack of access, the proposed KCU College of Dental Medicine is positioned to play a significant role in helping deliver oral health care in this area.



DOCTOR OF DENTAL MEDICINE

Coming
in 2023

Kansas City University / COLLEGE OF DENTAL MEDICINE



- Student dentists will provide comprehensive dental care using a team-based, general dentistry model in the College of Dental Medicine's Oral Health Center.
- Student dentists will participate in community-based outreach programs throughout the 4-year curriculum.
- The curriculum will include interprofessional education and practice opportunities with medical students and doctor of psychology students.
- With community partners such as federal qualified health centers (FOHCs), community health centers (CHCs) and outpatient facilities, 4th-year student dentists will gain valuable clinical experiences providing dental care in rural communities.

The Kansas City University College of Dental Medicine will welcome its first class of 80 students in 2023 – educating future dentists to serve communities-in-need through a team-based, comprehensive care general practice model.

Student dentists in the Doctor of Dental Medicine (DMD) program will address the oral health needs of the Joplin regional community directly by providing clinical dental care in the College's planned Oral Health Center. Dental students will have interprofessional education and practice experiences with medical and doctor of psychology students. During their fourth year, student dentists will work under the supervision of faculty preceptors to provide comprehensive oral health care in clinical partner sites to patients throughout the four-corner region. The College of Dental Medicine expects to provide an additional 40,000 to 50,000 patient visits annually when all four classes are enrolled.

Northwest Arkansas, Southwest Missouri, Southeast Kansas and Northeast Oklahoma have fewer dentists per capita than most areas in the United States. This multi-state region has an immediate and critical need for more dentists, specifically in rural and underserved communities, as nearly all counties within a 125-mile radius of Joplin qualify as Dental Health Professional Shortage Areas (DHPSAs) by the U.S. Health Resources and Services Administration (HRSA).

Visit kansascity.edu/programs/college-of-dental-medicine for more information about how to prepare for admission to KCU's Doctor of Dental Medicine program.



FARBER-MCINTIRE CAMPUS / 2901 St. Johns Blvd., Joplin, Missouri 64804

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