



AREA CHAMBER OF COMMERCE
Board of Directors Meeting – In-person and Zoom Meeting
Monday, August 22, 2022

Chamber WIFI: -19visitingjacc17- (dashes are part of the code)

The Joplin Area Chamber of Commerce's Mission is to improve the economic prosperity and quality of life in the Joplin region and be the principal advocate for and provider of services to its business community.

Our Vision: We are the value-centered destination community that progressively nurtures its business, education, and overall vitality while enriching the lives of families and all who live, work, and play here.

AGENDA

12:00 Call To Order: Welcome – Betsy Kissel

12:05 Consent Calendar – Betsy Kissel

Approve Consent Agenda – Betsy Kissel

Approve June Minutes – Betsy Kissel

Approve June & July Financials – Betsy Kissel/Debby Chaligoj/Tonya Sprenkle

12:15 New Business

Reaccreditation Progress – Jordan Bolinger/Tonya Sprenkle

Chamber Bylaws Revision recommendation for approval by Governance Committee

– Betsy Kissel/Tonya Sprenkle

Strategic Plan / Retreat Discussion – Travis Stephens/Betsy Kissel

Staff Reports -

Doug Hunt – Entrepreneurship

Stephanie McGrew – Events

Reggie Powers - Membership

Erin Slifka - Marketing

Tonya Sprenkle -Employee Retention Credit (ERC).

CEO Report -Travis Stephens

12:45 Adjourn to Executive Session

Next Meeting: Monday, September 26, 2022, Chamber Office, Liberty Room, meeting begins at 12:00 pm

Employee Retention Credit Programs – Andrew Jordan, CPA

Joplin Chamber Thursday, September 8th, 1:30 pm

Carthage Chamber Tuesday, September 13th, 11:30 pm

Reminder –5th Anniversary Celebration of the ATTC, Thursday, August 25th, 1:00 P.M.

Joplin Area Chamber of Commerce
Board of Directors Meeting and
Zoom Conference Call
June 27, 2022

Minutes

Attended/Zoom: Jordan Bolinger, Todd Chenault, Kim Cox, Jeremy Drinkwitz, Alex Gandy, Chad Greer, Lori Haun, Dr. Ken Heiles, Dr. Brad Hodson, Jerrod Hogan, Mayor Doug Lawson, Betsy Kissel, Melodee Colbert-Kean, Katrina Richards, Dr. Kerry Sachetta, Melissa Smith, Matt Stewart, Dustin Storm

Absent: John Bartosh, Mattie Crossland, Jim Dalrymple, Nick Edwards, Chad Evans, Carlos Haley, Howie Nunnelly, Bill Reiboldt, Dr. Dean Van Galen, Stormy Worden

Staff: Tony Robyn, Erin Slifka, Tonya Sprenkle

Guests: Mike Siebert, Citizen Committee for the Public Safety Tax

Proposition Public Safety Tax discussion presented by Mike Siebert. Mike gave an overall summary and asked the board to financially help so they can raise enough funds for Businesses for a Better Joplin (BBJ) to start promoting and educating the community on why this is so critical for Joplin. This issue will be on the August ballot.

I. Betsy Kissel, Call to Order

- A. Kim Cox moved to approve the consent agenda as presented and seconded by Melodee Colbert-Kean. Motion passed.

II. Approval of June Minutes

- A. Dustin Storm moved to approve the May minutes and seconded by Jordan Bolinger. Motion passed.
- B. May financials presented by Tonya. May financials were in your Board packet; please see them for the details. Matt Stewart moved to approve the May financials and seconded by Todd Chenault. Motion passed.

III. Ex-Officio Reports.

- A. City of Joplin presented by Mayor Doug Lawson. Mayor Lawson stated that our first responders need to be paid well.

- B. County Commission.

- 1. Jasper County, not present.
 - 2. Newton County, not present.

- C. Education

- 1. Joplin R8 presented by Dr. Kerry Sachetta. Dr. Sachetta stated they had a retirement farewell for Dr. Moss last week. Dover Hill is moving along and will hopefully be complete by early December. The press box is almost complete, and Joplin Schools will finish summer school this week.

- 2. Higher Education

- a. Crowder College presented by Melissa Smith. Melissa stated they had three of their six upward grants renewed to a total of \$4.4 million and will find out the status of the other three grants in August. Crowder just signed an apprenticeship agreement with Cooper Greer out of McDonald County. Crowder had four All-Americans, three baseball players and one soccer player. They were selected by the NCAA. This is the most Crowder has had in one year. Melissa announced that Crowder has 595 students on the Dean's list. Melissa stated they are receiving requests from businesses for Spanish classes. These are available both online and in person. Melissa added that she is excited that the Surgical Tech Program starting at the ATTC will come online in the fall and is already half full. Melissa announced they secured a Machining Instructor. The machining class will be starting and will be a one-semester certificate.

b. KCU Joplin presented by Dr. Ken Heiles. Dr. Heiles stated the Dental School is in the process of accepting applications for students with over 700 applications so far. They are scheduled to start their first class in July 2023. The completion date is scheduled for April 2023. The medical school just graduated their second class on the 5th with 156 graduates and 99% placement. In two weeks, KCU will start their next orientation with 162 students coming in.

c. MSSU presented by Dr. Brad Hodson and Dr. Dean Van Galen. Dr. Hodson handed his report out. Lisa will email it after the meeting.

d. OCC, not present.

3. YPN presented by Alex Gandy. Alex showed a PowerPoint. Lisa will email it after the meeting.

IV. New Business

A. Heartland Forward presented by Tony Robyn. Tony stated that they have six applications in. Tony is working behind the scenes. The first kickoff meeting was held with approximately 120 individuals on the call, with 10 of them being from the Joplin region. They visited about how they felt being part of the group and what their project ideas are.

B. Reaccreditation underway presented by Tonya Sprenkle. Tonya stated this is running slowly. Part of the reason is the election campaign. Lisa sent out two sets of bylaws. One is the redline version the other is the clean version. This will then go to the Governance Committee and then to the Board for final approval in the August meeting.

C. Proposition Public Safety. Betsy encouraged the board to send in donations in support of this.

D. Roy Blunt's "thank you" reception discussion presented by Tony Robyn. This will be August 5, 12:00 – 1:00 pm at the End Zone at MSSU.

E. Legislative Impact Opportunity; August 19, 10:00 am -2:00 pm in Columbia. Please let Tonya know if you would like to attend. Speaker is Ted Abernathy and Bill White and Lane Roberts will attend. Lunch will be provided by the Missouri Federation.

VI. Adjourn to Executive Session

Submitted by Tonya Sprenkle, Vice President

Typed by Lisa Kelly

Joplin Area Chamber of Commerce

Finance Executive Summary

Period Ending: June 30, 2022

By: Tonya Sprenkle, CFO and Debby Chaligoj, Finance Manager

Chamber:

* Cash Position:	Average	
* Accounts Receivable:		\$ 17,514.73
* Deferred Income 21/22 Fiscal Year:		\$ 236,590.92
* Deferred Income 22/23 Fiscal Year:		\$ 7,285.44
* Line of Credit-US Bank:		\$ -
* Membership Dues YTD Income:		\$ 84,201.96
* Net Income YTD:		\$ (37,996.47)

Foundation / Innovation Center:

* Cash Position Foundation:	Average	
* Cash Position Innovation Center:	Average	
* Accounts Receivable:		\$ 11,841.47
* Accounts Receivable: Crowder		\$ -
* Notes Receivable-BRF Loans:		\$ -
* Deferred Income 21/22 Fiscal Year:		\$ 10,377.50
* Deferred Income 22/23 Fiscal Year:		\$ -
* Line of Credit-US Bank:		\$ -
* Net Income YTD:		\$ (102,447.27)

Economic Development:

(for City's Fiscal Year ending October 31, 2022)

General Expenses Budget:	\$ 200,000.00	\$ 200,000.00
Regional/MOKAN Budget:	\$ 52,000.00	\$ 52,000.00
Due from City:		\$ 43,552.35
Due to Chamber:		\$ 25,172.66
Due to MOKAN:		\$ 17,290.50

(ED charges paid by MOKAN)

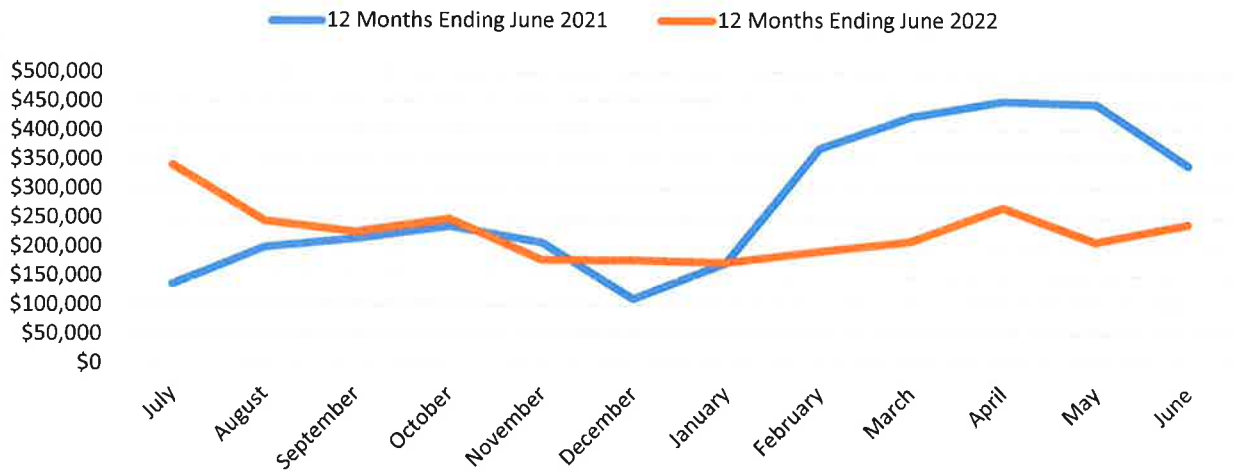
Financial Highlights:

Chamber cash was higher in 2021 due to the PPE loan received in February 2021 and paid out in August 2021.

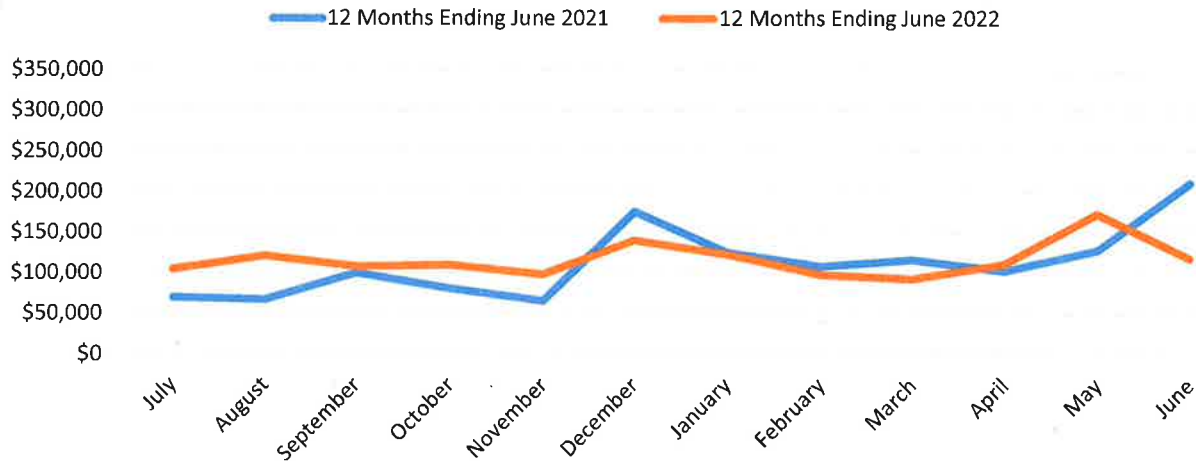
Cash Flow Comparison

July - June

Chamber Cash



Foundation Cash



Aged Open A/R

As of June 30, 2022

Chamber

	Jun-22	May-22	Apr-22	Mar-22	Feb-22	Total Open
Total Amount:	11,925.73	990.00	3,743.00	456.00	400.00	17,514.73
% of Total Amount:	68.09%	5.65%	21.37%	2.60%	2.28%	

Foundation

	Jun-22	May-22	Apr-22	Mar-22	Feb-22	Total Open
Amount:	6,361.14	-	5,000.00	-	480.33	11,841.47
Crowder Amount:	-	-	-	-	-	-
Total Amount:	6,361.14	-	5,000.00	-	480.33	11,841.47
% of Total Amount:	53.72%	0.00%	42.22%	0.00%	4.06%	

DUE FROM (TO) ACCOUNT DETAILS**June 2022**

Memo	Amount
<u>Foundation Due to Chamber</u>	
Chamber Charge on Foundation Credit Card	(9.83)
	<u>(9.83)</u>
<u>ED Due to Chamber</u>	
Due from City	19,984.32
Bills paid by Chamber	5,188.34
	<u>25,172.66</u>
<u>MOKAN Due to Chamber</u>	
MOKAN Bills Paid by Chamber	135.53
ED Salaries applied to Tony Robyn	(3,805.91)
Monthly Service Fee	18,750.00
	<u>15,079.62</u>
<u>JIDA Due to Chamber</u>	
Charge on Chamber Credit Card	192.00
Admin Fees	600.00
	<u>792.00</u>
<u>JCIDA Due to Chamber</u>	
Admin Fee	300.00
	<u>300.00</u>
<u>MOCAP Due to Chamber</u>	
MOCAP Bills Paid by Chamber	-
Admin Fee	-
	<u>-</u>
<u>JCC Due to Chamber</u>	
Admin Fee	750.00
	<u>750.00</u>
<u>One Joplin Due to Chamber</u>	
Fiscal Agent Fees	650.00
Payroll Service Fees	100.00
	<u>750.00</u>
<u>Businesses for a Better Joplin Due to Chamber</u>	
Bills paid by Chamber	22.16
	<u>22.16</u>
TOTAL DUE FROM (TO) OTHER FUNDS	42,856.61

Joplin Area Chamber of Commerce

Balance Sheet

As of June 30, 2022

	<u>Jun 30, 22</u>	<u>Jun 30, 21</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
011 · US Bank - Checking	239,436.84	340,497.51	-101,060.67
Total Checking/Savings	239,436.84	340,497.51	-101,060.67
Accounts Receivable			
012 · Accounts Receivable	17,514.73	16,839.05	675.68
Total Accounts Receivable	17,514.73	16,839.05	675.68
Other Current Assets			
010 · Petty Cash	250.00	199.90	50.10
014 · Due From (To) Staff	-266.58	-80.10	-186.48
020 · Due From (To) Other Funds			
021 · Due From (To) Foundation	-9.83	27,485.76	-27,495.59
022 · Due From (To) ED	25,172.66	23,113.45	2,059.21
023 · Due From (To) MOKAN	15,079.62	18,933.01	-3,853.39
024 · Due From (To) JIDA	792.00	1,200.00	-408.00
025 · Due From (To) JCIDA	300.00	300.00	0.00
026 · Due From (To) MOCAP	0.00	225.00	-225.00
027 · Due From (To) JCC	750.00	750.00	0.00
028 · Due From (To) One Joplin	750.00	750.00	0.00
037 · Due From (To) BBJ	22.16	0.00	22.16
Total 020 · Due From (To) Other Funds	42,856.61	72,757.22	-29,900.61
030 · Deposit - Bulk Mail	1,364.37	1,901.45	-537.08
031 · Prepaid Expenses	4,134.39	105.30	4,029.09
032 · Prepaid Insurance	9,026.43	7,216.02	1,810.41
Total Other Current Assets	57,365.22	82,099.79	-24,734.57
Total Current Assets	314,316.79	439,436.35	-125,119.56
Fixed Assets			
152.000 · Furniture & Equipment	23,975.55	31,429.95	-7,454.40
154.000 · Interior	3,853.19	8,990.87	-5,137.68
156.000 · 320 East 4th - Building	170,496.01	183,655.57	-13,159.56
158.000 · Grounds	5,232.90	6,117.30	-884.40
160.000 · Land	76,562.56	76,562.56	0.00
Total Fixed Assets	280,120.21	306,756.25	-26,636.04
TOTAL ASSETS	<u>594,437.00</u>	<u>746,192.60</u>	<u>-151,755.60</u>

Joplin Area Chamber of Commerce

Balance Sheet

As of June 30, 2022

	<u>Jun 30, 22</u>	<u>Jun 30, 21</u>	<u>\$ Change</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
200.000 · Accounts Payable	5,276.95	4,176.22	1,100.73
Total Accounts Payable	<u>5,276.95</u>	<u>4,176.22</u>	<u>1,100.73</u>
Credit Cards			
200.100 · US Bank - Credit Card	4,024.16	9,083.92	-5,059.76
Total Credit Cards	<u>4,024.16</u>	<u>9,083.92</u>	<u>-5,059.76</u>
Other Current Liabilities			
208.000 · Deferred Income - Renewal Dues	197,338.36	165,306.14	32,032.22
217.000 · Deferred Income-Other			
217.130 · Deferred Income - Citizen Yr	0.00	2,000.00	-2,000.00
217.160 · Deferred Income - Econ Growth	1,000.00	0.00	1,000.00
217.180 · Deferred Income - EXPO	21,475.00	0.00	21,475.00
217.190 · Deferred Income - SBOY	0.00	2,250.00	-2,250.00
217.300 · Deferred Income - Spec Events	3,760.00	0.00	3,760.00
217.310 · Deferred Income - Banquet	0.00	9,650.00	-9,650.00
217.320 · Deferred Income - GMJ	2,378.00	3,228.00	-850.00
217.330 · Deferred Income - Morning Brew	5,400.00	5,600.00	-200.00
217.340 · Deferred Income - BAH	3,000.00	2,800.00	200.00
217.350 · Deferred Income - Golf	6,650.00	5,108.13	1,541.87
217.460 · Deferred Income - Member Emails	1,600.00	0.00	1,600.00
217.470 · Deferred Income - Mmbr Table	400.00	0.00	400.00
270.325 · Deferred Income - Adv Mfg Expo	200.00	0.00	200.00
217.000 · Deferred Income-Other - Other	675.00	0.00	675.00
Total 217.000 · Deferred Income-Other	<u>46,538.00</u>	<u>30,636.13</u>	<u>15,901.87</u>
Total Other Current Liabilities	<u>243,876.36</u>	<u>195,942.27</u>	<u>47,934.09</u>
Total Current Liabilities	<u>253,177.47</u>	<u>209,202.41</u>	<u>43,975.06</u>
Long Term Liabilities			
250.000 · Note Payable-PPP Loan	0.00	206,716.00	-206,716.00
Total Long Term Liabilities	<u>0.00</u>	<u>206,716.00</u>	<u>-206,716.00</u>
Total Liabilities	<u>253,177.47</u>	<u>415,918.41</u>	<u>-162,740.94</u>
Equity			
32000 · Unrestricted Net Assets	379,256.00	348,092.17	31,163.83
Net Income	<u>-37,996.47</u>	<u>-17,817.98</u>	<u>-20,178.49</u>
Total Equity	<u>341,259.53</u>	<u>330,274.19</u>	<u>10,985.34</u>
TOTAL LIABILITIES & EQUITY	<u>594,437.00</u>	<u>746,192.60</u>	<u>-151,755.60</u>

Joplin Area Chamber of Commerce
Statement of Operations
April through June 2022

	<u>Apr - Jun 22</u>	<u>Apr - Jun 21</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense					
Income					
401.000 • Income - Member Investments	84,201.96	95,069.46	-10,867.50	101,172.00	-16,970.04
403.000 • Income - Foundation Service Fee	13,500.00	13,500.00	0.00	13,500.00	0.00
404.000 • Income - NIC/ATTC Admin Fee	37,500.00	43,125.00	-5,625.00	37,500.00	0.00
405.000 • Income - Economic Development	24,750.00	24,750.00	0.00	24,750.00	0.00
406.000 • Income - JIDA	2,400.00	1,800.00	600.00	1,800.00	600.00
406.500 • Income - JCIDA	300.00	300.00	0.00	300.00	0.00
407.000 • Income - MOKAN	29,888.18	56,250.00	-26,361.82	56,250.00	-26,361.82
408.000 • Income - MOCAP	225.00	225.00	0.00	225.00	0.00
409.000 • Income - One Joplin	2,250.00	2,250.00	0.00	2,250.00	0.00
411.000 • Income - Jop Cap Corp Serv Fee	750.00	750.00	0.00	750.00	0.00
416.000 • Income - C2C Servlce Fee	26,605.00	22,374.74	4,230.26	26,700.00	-95.00
430.000 • Income - Building Room Rental	300.00	208.00	92.00	0.00	300.00
492.000 • Income - Miscellaneous	4,355.10	0.00	4,355.10	31,000.00	-26,644.90
495.000 • Income - New Member Fee	390.00	285.00	105.00	900.00	-510.00
Total Income	<u>227,415.24</u>	<u>260,887.20</u>	<u>-33,471.96</u>	<u>297,097.00</u>	<u>-69,681.76</u>
Gross Profit	<u>227,415.24</u>	<u>260,887.20</u>	<u>-33,471.96</u>	<u>297,097.00</u>	<u>-69,681.76</u>
Expense					
610.000 • Salaries	192,730.71	232,897.72	-40,167.01	218,109.50	-25,378.79
612.000 • Payroll Taxes	14,365.99	15,304.06	-938.07	17,610.00	-3,244.01
615.000 • Pension Fund	15,891.23	19,967.88	-4,076.65	16,100.00	-208.77
616.000 • Employee Insurance/Benefits	2,546.62	2,704.16	-157.54	2,850.00	-303.38
617.000 • Payroll Expenses	2,354.46	2,520.28	-165.82	2,360.00	-5.54
620.000 • Automobile Expense	804.73	461.44	343.29	600.00	204.73
630.000 • Health Insurance	24,180.60	23,267.94	912.66	23,250.00	930.60
635.000 • Liability & Other Insurance	3,286.75	2,841.13	445.62	3,000.00	286.75
640.000 • Staff Dues & Development	3,749.50	176.00	3,573.50	1,500.00	2,249.50
645.000 • Staff Meetings/Retreats	90.25	283.68	-193.43	450.00	-359.75
650.000 • Meetings & Travel	82.04	270.63	-188.59	300.00	-217.96
670.000 • Occupancy Expense					
670.100 • Building Maintenance	1,411.13	496.56	914.57	2,016.00	-604.87
670.200 • Janitorial Supplies/Services	1,987.66	1,877.88	109.78	1,005.00	982.66
670.300 • Grounds Maintenance	2,553.10	675.00	1,878.10	540.00	2,013.10
670.400 • Equipment Monitoring/Inspection	60.00	0.00	60.00	60.00	0.00
670.500 • Kitchen Supplies	611.42	641.63	-30.21	390.00	221.42
670.600 • Miscellaneous	128.74	163.96	-35.22	195.00	-66.26
Total 670.000 • Occupancy Expense	<u>6,752.05</u>	<u>3,855.03</u>	<u>2,897.02</u>	<u>4,206.00</u>	<u>2,546.05</u>
673.000 • Electric Expense	1,850.45	1,678.31	172.14	1,760.00	90.45
674.000 • Trash Expense	456.23	292.48	163.75	420.00	36.23
677.000 • Water Expense	173.94	199.59	-25.65	225.00	-51.06
680.000 • Postage	-13.30	1,236.03	-1,249.33	1,245.00	-1,258.30
690.000 • Communications Expenses	2,622.86	2,934.07	-311.21	2,414.00	208.86
700.000 • Office Supplies	1,083.60	1,555.85	-472.25	900.00	183.60
710.000 • Equipment Rental	2,011.38	2,777.38	-766.00	2,844.00	-832.62
715.000 • Equipment Purchase	529.96	898.00	-368.04	0.00	529.96
720.000 • Equipment Maintenance	8,774.58	10,189.95	-1,415.37	8,850.00	-75.42
730.000 • Depreciation	6,659.01	6,696.73	-37.72	6,600.00	59.01
750.000 • Professional Fees	5,248.58	954.00	4,294.58	5,300.00	-51.42
788.000 • Other Staff Expenses	735.41	770.14	-34.73	500.00	235.41
789.000 • Bank and Credit Card Fees	3,798.00	2,673.65	1,124.35	3,375.00	423.00
790.000 • Miscellaneous Expense	1,701.22	1,944.31	-243.09	825.00	876.22
Total Expense	<u>302,466.85</u>	<u>339,350.44</u>	<u>-36,883.59</u>	<u>325,593.50</u>	<u>-23,126.65</u>
Net Ordinary Income	<u>-75,051.61</u>	<u>-78,463.24</u>	<u>3,411.63</u>	<u>-28,496.50</u>	<u>-46,555.11</u>

Joplin Area Chamber of Commerce
Statement of Operations
April through June 2022

	<u>Apr - Jun 22</u>	<u>Apr - Jun 21</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Other Income/Expense					
Other Income					
800.000 • Committee Divisions					
800.100 • Economic Development	2,383.95	660.00	1,723.95	2,325.00	58.95
800.200 • Business Development	608.35	46,040.06	-45,431.71	5,000.00	-4,391.65
800.300 • Governance	-89.41	0.00	-89.41	0.00	-89.41
800.400 • Member Services	149.51	170.65	-21.14	7,007.00	-6,857.49
800.500 • Spec Events					
900.510 • Annual Banquet	15,556.43	0.00	15,556.43	11,979.00	3,577.43
900.515 • Good Morning Joplin	0.00	0.00	0.00	3,080.00	-3,080.00
900.520 • Morning Brew	2,350.84	2,900.00	-549.16	5,130.00	-2,779.16
900.525 • Business After Hours	4,050.84	4,400.00	-349.16	5,130.00	-1,079.16
900.530 • Golf Tournament	16,239.19	8,868.78	7,370.41	7,670.00	8,569.19
Total 800.500 • Spec Events	38,197.30	16,168.78	22,028.52	32,989.00	5,208.30
800.600 • Communications	-1,830.32	-1,764.77	-65.55	-12,241.54	10,411.22
800.800 • Chamber Work Groups	-2,364.24	-629.46	-1,734.78	440.00	-2,804.24
Total 800.000 • Committee Divisions	37,055.14	60,645.26	-23,590.12	35,519.46	1,535.68
Total Other Income	37,055.14	60,645.26	-23,590.12	35,519.46	1,535.68
Net Other Income	37,055.14	60,645.26	-23,590.12	35,519.46	1,535.68
Net Income	<u>-37,996.47</u>	<u>-17,817.98</u>	<u>-20,178.49</u>	<u>7,022.96</u>	<u>-45,019.43</u>

Joplin Area Chamber of Commerce Economic Development Fund

Balance Sheet

As of June 30, 2022

	<u>Jun 30, 22</u>	<u>Jun 30, 21</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
US Bank-Checking/Sweep Acct	10,703.78	54.66	10,649.12
Total Checking/Savings	<u>10,703.78</u>	<u>54.66</u>	<u>10,649.12</u>
Other Current Assets			
Due From (To) City	43,552.35	48,780.45	-5,228.10
Due From (To) Other Funds			
Due From (To) Chamber	-25,172.66	-23,113.45	-2,059.21
Due From (To) MOKAN	-17,290.50	-11,164.95	-6,125.55
Total Due From (To) Other Funds	<u>-42,463.16</u>	<u>-34,278.40</u>	<u>-8,184.76</u>
Total Other Current Assets	<u>1,089.19</u>	<u>14,502.05</u>	<u>-13,412.86</u>
Total Current Assets	<u>11,792.97</u>	<u>14,556.71</u>	<u>-2,763.74</u>
Fixed Assets			
Furniture and Equipment	7,026.54	12,296.58	-5,270.04
Total Fixed Assets	<u>7,026.54</u>	<u>12,296.58</u>	<u>-5,270.04</u>
TOTAL ASSETS	<u>18,819.51</u>	<u>26,853.29</u>	<u>-8,033.78</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
*Accounts Payable	2,990.00	2,130.00	860.00
Total Accounts Payable	<u>2,990.00</u>	<u>2,130.00</u>	<u>860.00</u>
Total Current Liabilities	<u>2,990.00</u>	<u>2,130.00</u>	<u>860.00</u>
Total Liabilities	<u>2,990.00</u>	<u>2,130.00</u>	<u>860.00</u>
Equity			
Retained Earnings	18,049.27	34,064.63	-16,015.36
Net Income	-2,219.76	-9,341.34	7,121.58
Total Equity	<u>15,829.51</u>	<u>24,723.29</u>	<u>-8,893.78</u>
TOTAL LIABILITIES & EQUITY	<u>18,819.51</u>	<u>26,853.29</u>	<u>-8,033.78</u>

Joplin Area Chamber of Commerce Economic Development Fund

Statement of Operations

November 2021 through June 2022

	Nov '21 - Jun 22	Nov '20 - Jun 21	\$ Change	Budget	\$ Over Budget
Ordinary Income/Expense					
Income					
Income-Funds from City	159,754.61	144,893.94	14,860.67	252,000.00	-92,245.39
Total Income	<u>159,754.61</u>	<u>144,893.94</u>	<u>14,860.67</u>	<u>252,000.00</u>	<u>-92,245.39</u>
Expense					
Administrative Expenses	16,141.60	45.00	16,096.60	24,000.00	-7,858.40
Business Attraction/Retention	11,206.69	0.00	11,206.69	64,000.00	-52,793.31
Choose Joplin Campaign	0.00	12,632.42	-12,632.42	0.00	0.00
Communications/Mobile/Internet	0.00	3,070.71	-3,070.71	0.00	0.00
Data Systems & Equip Support	0.00	22,000.78	-22,000.78	0.00	0.00
Depreciation	3,513.36	3,513.36	0.00	0.00	3,513.36
Economic Partnerships	2,074.81	6,911.55	-4,836.74	0.00	2,074.81
Marketing & Promotions	36,174.83	18,989.67	17,185.16	30,000.00	6,174.83
Memberships	985.50	0.00	985.50	13,000.00	-12,014.50
Miscellaneous Expense	1,760.00	1,342.80	417.20	0.00	1,760.00
Mtgs & Travel/ Prospect Host	0.00	4,019.02	-4,019.02	0.00	0.00
Professional Development	6,178.07	3,145.00	3,033.07	7,500.00	-1,321.93
Regional E-Marketing	0.00	1,000.00	-1,000.00	0.00	0.00
Regional Trade Shows	0.00	3,964.97	-3,964.97	0.00	0.00
Salaries	66,000.00	66,000.00	0.00	99,000.00	-33,000.00
Website Development/Hosting	0.00	7,600.00	-7,600.00	0.00	0.00
Workforce Development	17,939.51	0.00	17,939.51	14,500.00	3,439.51
Total Expense	<u>161,974.37</u>	<u>154,235.28</u>	<u>7,739.09</u>	<u>252,000.00</u>	<u>-90,025.63</u>
Net Ordinary Income	<u>-2,219.76</u>	<u>-9,341.34</u>	<u>7,121.58</u>	<u>0.00</u>	<u>-2,219.76</u>
Net Income	<u><u>-2,219.76</u></u>	<u><u>-9,341.34</u></u>	<u><u>7,121.58</u></u>	<u><u>0.00</u></u>	<u><u>-2,219.76</u></u>

Joplin Area Chamber of Commerce Foundation

Balance Sheet

As of June 30, 2022

	<u>Jun 30, 22</u>	<u>Jun 30, 21</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
002 · US Bank - Money Market	9,370.81	9,549.91	-179.10
001 · US Bank - General Fund	23,951.43	111,997.35	-88,045.92
003 · US Bank - Innovation Center	73,882.57	77,841.29	-3,958.72
005 · Restricted - Bus Recovery Fund	11,422.36	12,257.86	-835.50
Total Checking/Savings	<u>118,627.17</u>	<u>211,646.41</u>	<u>-93,019.24</u>
Accounts Receivable			
020 · Accounts Receivable	11,841.47	7,121.20	4,720.27
Total Accounts Receivable	<u>11,841.47</u>	<u>7,121.20</u>	<u>4,720.27</u>
Other Current Assets			
032 · Prepaid Insurance	4,534.40	3,494.09	1,040.31
019 · Due From (To) Other Funds			
019.100 · Due From (To) Joplin Chamber	9.83	-27,485.76	27,495.59
019.200 · Due (to) From MOKAN	0.00	-80,000.00	80,000.00
Total 019 · Due From (To) Other Funds	<u>9.83</u>	<u>-107,485.76</u>	<u>107,495.59</u>
031 · Prepaid Expenses	1,146.58	0.00	1,146.58
Total Other Current Assets	<u>5,690.81</u>	<u>-103,991.67</u>	<u>109,682.48</u>
Total Current Assets	<u>136,159.45</u>	<u>114,775.94</u>	<u>21,383.51</u>
Fixed Assets			
170 · Advanced Training & Tech Ctr	1,715,729.60	1,766,513.00	-50,783.40
179 · ATTC Building Improvements	1,544,962.40	1,588,818.44	-43,856.04
177 · ATTC Equipment	568,232.76	840,984.36	-272,751.60
175 · ATTC Furniture & Fixtures	35,996.78	53,275.22	-17,278.44
150 · Foundation Furniture & Fixtures	0.00	611.89	-611.89
166 · IC Leasehold Improvements	39,846.19	39,404.31	441.88
152 · Innovation Center F & F	9,624.17	11,573.93	-1,949.76
168 · Land	61,944.49	61,944.49	0.00
162 · Newman Innovation Center	1,153,263.28	1,201,551.40	-48,288.12
Total Fixed Assets	<u>5,129,599.67</u>	<u>5,564,677.04</u>	<u>-435,077.37</u>
TOTAL ASSETS	<u><u>5,265,759.12</u></u>	<u><u>5,679,452.98</u></u>	<u><u>-413,693.86</u></u>

Joplin Area Chamber of Commerce Foundation

Balance Sheet

As of June 30, 2022

	<u>Jun 30, 22</u>	<u>Jun 30, 21</u>	<u>\$ Change</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
200 · Accounts Payable	10,456.84	5,256.62	5,200.22
Total Accounts Payable	10,456.84	5,256.62	5,200.22
Credit Cards			
204 · US Bank Credit Card	5,089.05	603.90	4,485.15
Total Credit Cards	5,089.05	603.90	4,485.15
Other Current Liabilities			
208 · Deferred Income	10,377.50	11,821.69	-1,444.19
247.000 · Deposits Held	9,450.00	9,439.35	10.65
Total Other Current Liabilities	19,827.50	21,261.04	-1,433.54
Total Current Liabilities	35,373.39	27,121.56	8,251.83
Total Liabilities	35,373.39	27,121.56	8,251.83
Equity			
33000 · Temp. Restricted Net Assets	25,880.00	25,880.00	0.00
32000 · Unrestricted Net Assets	5,306,953.00	5,757,331.29	-450,378.29
Net Income	-102,447.27	-130,879.87	28,432.60
Total Equity	5,230,385.73	5,652,331.42	-421,945.69
TOTAL LIABILITIES & EQUITY	<u>5,265,759.12</u>	<u>5,679,452.98</u>	<u>-413,693.86</u>

Joplin Area Chamber of Commerce Foundation

Statement of Operations

April through June 2022

	<u>Apr - Jun 22</u>	<u>Apr - Jun 21</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense					
Income					
415 • MOBEC Grant Matching Funds	32,000.00	0.00	32,000.00	32,000.00	0.00
401 • Contributions	6,120.00	4,735.00	1,385.00	3,000.00	3,120.00
411 • Grants	18,774.33	0.00	18,774.33	111,022.00	-92,247.67
422 • Income - Interest	0.21	19.51	-19.30	0.00	0.21
425 • Income - Miscellaneous	-0.10	0.00	-0.10	0.00	-0.10
Total Income	<u>56,894.44</u>	<u>4,754.51</u>	<u>52,139.93</u>	<u>146,022.00</u>	<u>-89,127.56</u>
Gross Profit	<u>56,894.44</u>	<u>4,754.51</u>	<u>52,139.93</u>	<u>146,022.00</u>	<u>-89,127.56</u>
Expense					
760 • Grant Disbursement	13,492.57	7,063.56	6,429.01	111,022.00	-97,529.43
725 • Equipment Purchase	0.00	130.28	-130.28	0.00	0.00
611 • Administrative Fee	25,000.00	0.00	25,000.00	0.00	25,000.00
787 • Bank Fees	45.00	60.00	-15.00	45.00	0.00
690 • Communications	116.77	0.00	116.77	0.00	116.77
730 • Depreciation	0.00	203.97	-203.97	204.00	-204.00
720 • Equipment Maint	694.80	671.40	23.40	700.00	-5.20
650 • Meetings	0.00	28.69	-28.69	0.00	0.00
790 • Miscellaneous Expense	0.00	254.35	-254.35	600.00	-600.00
750 • Professional Fees	180.00	144.00	36.00	3,900.00	-3,720.00
610 • Program Service Fee	13,500.00	13,500.00	0.00	13,500.00	0.00
Total Expense	<u>53,029.14</u>	<u>22,056.25</u>	<u>30,972.89</u>	<u>129,971.00</u>	<u>-76,941.86</u>
Net Ordinary Income	<u>3,865.30</u>	<u>-17,301.74</u>	<u>21,167.04</u>	<u>16,051.00</u>	<u>-12,185.70</u>
Other Income/Expense					
Other Income					
800 • Committee Divisions					
800.350 • Heartland Forward	-2,500.00	0.00	-2,500.00	0.00	-2,500.00
800.500 • Cultural Affairs	0.00	-431.24	431.24	0.00	0.00
800.101 • Education					
951.130 • Technology Summit	-33.43	0.00	-33.43	0.00	-33.43
951.180 • Chamber Academy	0.00	19.00	-19.00	0.00	2,784.06
951.160 • Tomorrows Leaders Today	2,784.06	-418.82	3,202.88	0.00	0.00
951.110 • Golden Apple	7,439.86	1,094.00	6,345.86	8,870.00	-1,430.14
Total 800.101 • Education	<u>10,190.49</u>	<u>694.18</u>	<u>9,496.31</u>	<u>8,870.00</u>	<u>1,320.49</u>
800.200 • Leadership Joplin	-12,716.62	-5,397.54	-7,319.08	-1,400.00	-11,316.62
800.400 • Young Professionals Network	-140.55	-619.32	478.77	-650.00	509.45
Total 800 • Committee Divisions	<u>-5,166.68</u>	<u>-5,753.92</u>	<u>587.24</u>	<u>6,820.00</u>	<u>-11,986.68</u>
Total Other Income	<u>-5,166.68</u>	<u>-5,753.92</u>	<u>587.24</u>	<u>6,820.00</u>	<u>-11,986.68</u>
Net Other Income	<u>-5,166.68</u>	<u>-5,753.92</u>	<u>587.24</u>	<u>6,820.00</u>	<u>-11,986.68</u>
Net Income	<u><u>-1,301.38</u></u>	<u><u>-23,055.66</u></u>	<u><u>21,754.28</u></u>	<u><u>22,871.00</u></u>	<u><u>-24,172.38</u></u>

Joplin Area Chamber of Commerce Foundation

Statement of Operations-ATTC

April through June 2022

	<u>Apr - Jun 22</u>	<u>Apr - Jun 21</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense					
Income					
425 • Income - Miscellaneous	947.00	0.00	947.00		
426 • Lease Income	52,349.50	54,907.77	-2,558.27	51,183.00	1,166.50
427 • Lease Utility Income	8,650.87	6,765.73	1,885.14	6,775.00	1,875.87
Total Income	<u>61,947.37</u>	<u>61,673.50</u>	<u>273.87</u>	<u>57,958.00</u>	<u>3,989.37</u>
Gross Profit	<u>61,947.37</u>	<u>61,673.50</u>	<u>273.87</u>	<u>57,958.00</u>	<u>3,989.37</u>
Expense					
674 • Trash Expense	1,355.41	620.32	735.09	1,035.00	320.41
725 • Equipment Purchase	0.00	5,354.80	-5,354.80	0.00	0.00
611 • Administrative Fee	6,250.00	24,375.00	-18,125.00	18,750.00	-12,500.00
690 • Communications	2,866.59	3,247.03	-380.44	2,940.00	-73.41
730 • Depreciation	96,167.37	96,167.37	0.00	96,168.00	-0.63
671 • Electric Expense	12,730.41	10,162.93	2,567.48	10,675.00	2,055.41
720 • Equipment Maint	585.00	4,237.17	-3,652.17	2,205.00	-1,620.00
672 • Gas Expense	991.91	937.46	54.45	1,000.00	-8.09
785 • Insurance Expense	9,694.38	7,648.62	2,045.76	7,950.00	1,744.38
650 • Meetings	0.00	31.60	-31.60	300.00	-300.00
790 • Miscellaneous Expense	2,000.00	0.00	2,000.00	375.00	1,625.00
670 • Occupancy Expense					
670.60 • Miscellaneous	468.59	105.04	363.55	360.00	108.59
670.50 • Keys/Locks	0.00	52.00	-52.00	60.00	-60.00
670.40 • Equip Monitoring/Inspections	1,180.31	106.91	1,073.40	180.00	1,000.31
670.30 • Grounds Maintenance	2,356.44	420.00	1,936.44	360.00	1,996.44
670.20 • Janitorial Services/Supplies	7,862.23	7,882.01	-19.78	8,250.00	-387.77
670.10 • Building Maintenance	8,547.16	5,927.00	2,620.16	8,760.00	-212.84
Total 670 • Occupancy Expense	<u>20,414.73</u>	<u>14,492.96</u>	<u>5,921.77</u>	<u>17,970.00</u>	<u>2,444.73</u>
673 • Water/Sewer Expense	882.47	1,034.19	-151.72	1,065.00	-182.53
Total Expense	<u>153,938.27</u>	<u>168,309.45</u>	<u>-14,371.18</u>	<u>160,433.00</u>	<u>-6,494.73</u>
Net Ordinary Income	<u>-91,990.90</u>	<u>-106,635.95</u>	<u>14,645.05</u>	<u>-102,475.00</u>	<u>10,484.10</u>
Net Income	<u><u>-91,990.90</u></u>	<u><u>-106,635.95</u></u>	<u><u>14,645.05</u></u>	<u><u>-102,475.00</u></u>	<u><u>10,484.10</u></u>

Joplin Area Chamber of Commerce Foundation

Statement of Operations-NIC

April through June 2022

	<u>Apr - Jun 22</u>	<u>Apr - Jun 21</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense					
Income					
411 • Grants	14,040.00	28,079.75	-14,039.75	28,080.00	-14,040.00
426 • Lease Income	20,231.42	21,516.13	-1,284.71	25,350.00	-5,118.58
Total Income	<u>34,271.42</u>	<u>49,595.88</u>	<u>-15,324.46</u>	<u>53,430.00</u>	<u>-19,158.58</u>
Gross Profit	<u>34,271.42</u>	<u>49,595.88</u>	<u>-15,324.46</u>	<u>53,430.00</u>	<u>-19,158.58</u>
Expense					
674 • Trash Expense	456.22	292.46	163.76	420.00	36.22
611 • Administrative Fee	6,250.00	18,750.00	-12,500.00	18,750.00	-12,500.00
690 • Communications	1,297.17	2,256.69	-959.52	1,545.00	-247.83
730 • Depreciation	14,386.50	14,386.50	0.00	14,400.00	-13.50
671 • Electric Expense	2,133.57	1,644.69	488.88	1,750.00	383.57
720 • Equipment Maint	1,172.53	1,328.06	-155.53	1,600.00	-427.47
672 • Gas Expense	349.10	259.96	89.14	300.00	49.10
785 • Insurance Expense	2,868.72	2,549.54	319.18	2,700.00	168.72
645 • Marketing	0.00	714.90	-714.90	300.00	-300.00
790 • Miscellaneous Expense	0.00	174.22	-174.22	150.00	-150.00
670 • Occupancy Expense					
670.60 • Miscellaneous	26.66	129.99	-103.33	300.00	-273.34
670.50 • Keys/Locks	253.16	0.00	253.16	195.00	58.16
670.40 • Equip Monitoring/Inspections	1,647.22	120.00	1,527.22	120.00	1,527.22
670.30 • Grounds Maintenance	620.00	3,174.00	-2,554.00	240.00	380.00
670.20 • Janitorial Services/Supplies	3,920.06	4,093.43	-173.37	4,440.00	-519.94
670.10 • Building Maintenance	7,471.37	350.00	7,121.37	75.00	7,396.37
Total 670 • Occupancy Expense	<u>13,938.47</u>	<u>7,867.42</u>	<u>6,071.05</u>	<u>5,370.00</u>	<u>8,568.47</u>
673 • Water/Sewer Expense	574.13	559.70	14.43	675.00	-100.87
Total Expense	<u>43,426.41</u>	<u>50,784.14</u>	<u>-7,357.73</u>	<u>47,960.00</u>	<u>-4,533.59</u>
Net Ordinary Income	<u>-9,154.99</u>	<u>-1,188.26</u>	<u>-7,966.73</u>	<u>5,470.00</u>	<u>-14,624.99</u>
Net Income	<u><u>-9,154.99</u></u>	<u><u>-1,188.26</u></u>	<u><u>-7,966.73</u></u>	<u><u>5,470.00</u></u>	<u><u>-14,624.99</u></u>

Joplin Area Chamber of Commerce Foundation

Statement of Operations-Consolidated

April through June 2022

	<u>Apr - Jun 22</u>	<u>Apr - Jun 21</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense					
Income					
415 • MOBEC Grant Matching Funds	32,000.00	0.00	32,000.00	32,000.00	0.00
401 • Contributions	6,120.00	4,735.00	1,385.00	3,000.00	3,120.00
411 • Grants	32,814.33	28,079.75	4,734.58	139,102.00	-106,287.67
422 • Income - Interest	0.21	19.51	-19.30	0.00	0.21
425 • Income - Miscellaneous	946.90	0.00	946.90	0.00	946.90
426 • Lease Income	72,580.92	76,423.90	-3,842.98	76,533.00	-3,952.08
427 • Lease Utility Income	8,650.87	6,765.73	1,885.14	6,775.00	1,875.87
Total Income	<u>153,113.23</u>	<u>116,023.89</u>	<u>37,089.34</u>	<u>257,410.00</u>	<u>-104,296.77</u>
Gross Profit	153,113.23	116,023.89	37,089.34	257,410.00	-104,296.77
Expense					
674 • Trash Expense	1,811.63	912.78	898.85	1,455.00	356.63
760 • Grant Disbursement	13,492.57	7,063.56	6,429.01	111,022.00	-97,529.43
725 • Equipment Purchase	0.00	5,485.08	-5,485.08	0.00	0.00
611 • Administrative Fee	37,500.00	43,125.00	-5,625.00	37,500.00	0.00
787 • Bank Fees	45.00	60.00	-15.00	45.00	0.00
690 • Communications	4,280.53	5,503.72	-1,223.19	4,485.00	-204.47
730 • Depreciation	110,553.87	110,757.84	-203.97	110,772.00	-218.13
671 • Electric Expense	14,863.98	11,807.62	3,056.36	12,425.00	2,438.98
720 • Equipment Maint	2,452.33	6,236.63	-3,784.30	4,505.00	-2,052.67
672 • Gas Expense	1,341.01	1,197.42	143.59	1,300.00	41.01
785 • Insurance Expense	12,563.10	10,198.16	2,364.94	10,650.00	1,913.10
645 • Marketing	0.00	714.90	-714.90	600.00	-600.00
650 • Meetings	0.00	60.29	-60.29	0.00	0.00
790 • Miscellaneous Expense	2,000.00	428.57	1,571.43	1,125.00	875.00
670 • Occupancy Expense					
670.60 • Miscellaneous	495.25	235.03	260.22	660.00	-164.75
670.50 • Keys/Locks	253.16	52.00	201.16	255.00	-1.84
670.40 • Equip Monitoring/Inspections	2,827.53	226.91	2,600.62	300.00	2,527.53
670.30 • Grounds Maintenance	2,976.44	3,594.00	-617.56	600.00	2,376.44
670.20 • Janitorial Services/Supplies	11,782.29	11,975.44	-193.15	12,690.00	-907.71
670.10 • Building Maintenance	16,018.53	6,277.00	9,741.53	8,835.00	7,183.53
Total 670 • Occupancy Expense	<u>34,353.20</u>	<u>22,360.38</u>	<u>11,992.82</u>	<u>23,340.00</u>	<u>11,013.20</u>
750 • Professional Fees	180.00	144.00	36.00	3,900.00	-3,720.00
610 • Program Service Fee	13,500.00	13,500.00	0.00	13,500.00	0.00
673 • Water/Sewer Expense	1,456.60	1,593.89	-137.29	1,740.00	-283.40
Total Expense	<u>250,393.82</u>	<u>241,149.84</u>	<u>9,243.98</u>	<u>338,364.00</u>	<u>-87,970.18</u>
Net Ordinary Income	-97,280.59	-125,125.95	27,845.36	-80,954.00	-16,326.59
Other Income/Expense					
Other Income					
800 • Committee Divisions					
800.350 • Heartland Forward	-2,500.00	0.00	-2,500.00	0.00	-2,500.00
800.500 • Cultural Affairs	0.00	-431.24	431.24	0.00	0.00
800.101 • Education					
951.130 • Technology Summit	-33.43	0.00	-33.43	0.00	-33.43
951.180 • Chamber Academy	0.00	19.00	-19.00	0.00	0.00
951.160 • Tomorrows Leaders Today	2,784.06	-418.82	3,202.88	0.00	2,784.06
951.110 • Golden Apple	7,439.86	1,094.00	6,345.86	8,870.00	-1,430.14
Total 800.101 • Education	<u>10,190.49</u>	<u>694.18</u>	<u>9,496.31</u>	<u>8,870.00</u>	<u>1,320.49</u>
800.200 • Leadership Joplin	-12,716.62	-5,397.54	-7,319.08	-1,400.00	-11,316.62
800.400 • Young Professionals Network	-140.55	-619.32	478.77	-650.00	509.45
Total 800 • Committee Divisions	<u>-5,166.68</u>	<u>-5,753.92</u>	<u>587.24</u>	<u>6,820.00</u>	<u>-11,986.68</u>
Total Other Income	<u>-5,166.68</u>	<u>-5,753.92</u>	<u>587.24</u>	<u>6,820.00</u>	<u>-11,986.68</u>
Net Other Income	-5,166.68	-5,753.92	587.24	6,820.00	-11,986.68
Net Income	<u><u>-102,447.27</u></u>	<u><u>-130,879.87</u></u>	<u><u>28,432.60</u></u>	<u><u>-74,134.00</u></u>	<u><u>-28,313.27</u></u>

Joplin Area Chamber of Commerce

Finance Executive Summary

Period Ending: July 30, 2022

By: Tonya Sprenkle, CFO and Debby Chaligoj, Finance Manager

Chamber:

* Cash Position:	Average	
* Accounts Receivable:		\$ 10,627.06
* Deferred Income 21/22 Fiscal Year:		\$ 194,997.76
* Deferred Income 22/23 Fiscal Year:		\$ 10,589.63
* Line of Credit-US Bank:		\$ -
* Membership Dues YTD Income:		\$ 136,179.27
* Net Income YTD:		\$ (2,479.03)

Foundation / Innovation Center:

* Cash Position Foundation:	Low	
* Cash Position Innovation Center:	Average	
* Accounts Receivable:		\$ 13,931.47
* Accounts Receivable: Crowder		\$ -
* Notes Receivable-BRF Loans:		\$ -
* Deferred Income 21/22 Fiscal Year:		\$ 12,896.50
* Deferred Income 22/23 Fiscal Year:		\$ -
* Line of Credit-US Bank:		\$ -
* Net Income YTD:		\$ (196,630.67)

Economic Development:

(for City's Fiscal Year ending October 31, 2022)

General Expenses Budget:	\$ 200,000.00	\$ 200,000.00
Regional/MOKAN Budget:	\$ 52,000.00	\$ 52,000.00
Due from City:		\$ 45,216.29
Due to Chamber:		\$ 25,646.58
Due to MOKAN:		\$ 9,410.30

(ED charges paid by MOKAN)

Financial Highlights:

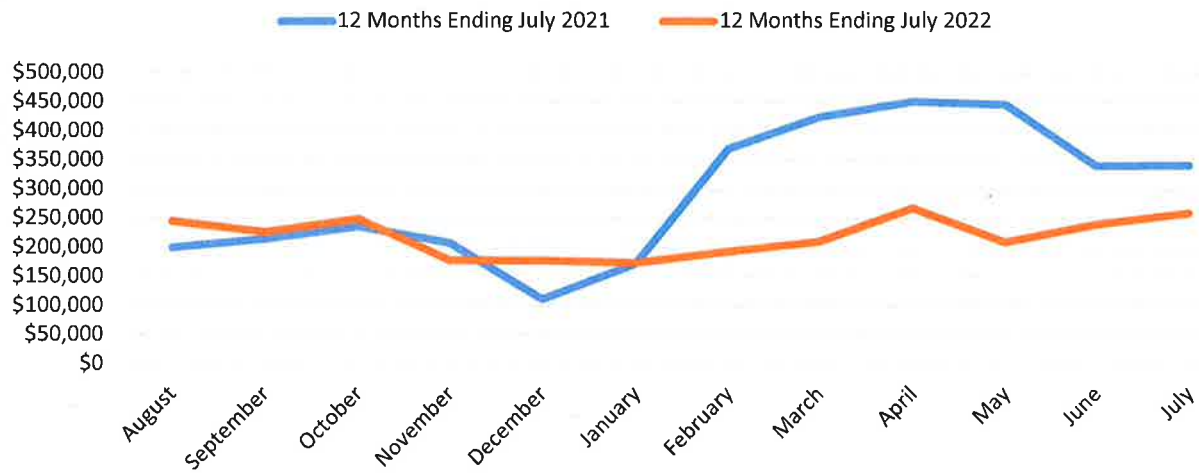
Chamber cash was higher in 2021 due to the PPE loan received in February 2021 and paid out in August 2021.

Foundation cash is low due to MOBEC disbursements we have not received payment for. Payment is expected in August 2022. There have also been multiple repairs to AC units at the ATTC.

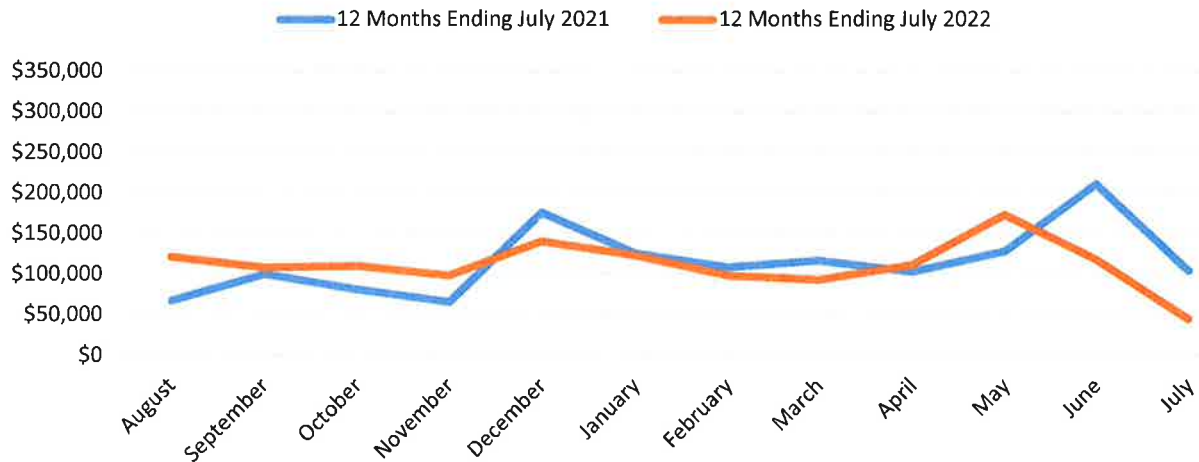
Cash Flow Comparison

August - July

Chamber Cash



Foundation Cash



Aged Open A/R

As of July 31, 2022

Chamber

	Jul-22	Jun-22	May-22	Apr-22	Mar-22	Total Open
Total Amount:	7,807.06	1,070.00	880.00	14.00	856.00	10,627.06
% of Total Amount:	73.46%	10.07%	8.28%	0.13%	8.05%	

Foundation

	Jul-22	Jun-22	May-22	Apr-22	Mar-22	Total Open
Amount:	4,820.08	4,111.39	-	5,000.00	-	13,931.47
Crowder Amount:	-	-	-	-	-	-
Total Amount:	4,820.08	4,111.39	-	5,000.00	-	13,931.47
% of Total Amount:	34.60%	29.51%	0.00%	35.89%	0.00%	

DUE FROM (TO) ACCOUNT DETAILS

July 2022

Memo	Amount
<u>Foundation Due to Chamber</u>	
Chamber Charge on Foundation Credit Card	(62.47)
	<u>(62.47)</u>
<u>ED Due to Chamber</u>	
Due from City	19,980.74
Bills paid by Chamber	5,665.84
	<u>25,646.58</u>
<u>MOKAN Due to Chamber</u>	
MOKAN Bills Paid by Chamber	-
ED Salaries applied to Tony Robyn	(3,805.91)
Monthly Service Fee	18,750.00
	<u>14,944.09</u>
<u>Businesses for a Better Joplin Due to Chamber</u>	
Bills paid by Chamber	822.16
	<u>822.16</u>
<u>Other</u>	<u>250.00</u>
TOTAL DUE FROM (TO) OTHER FUNDS	41,600.36

Joplin Area Chamber of Commerce

Balance Sheet

As of July 31, 2022

	<u>Jul 31, 22</u>	<u>Jul 31, 21</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
011 · US Bank - Checking	259,117.35	341,480.71	-82,363.36
Total Checking/Savings	<u>259,117.35</u>	<u>341,480.71</u>	<u>-82,363.36</u>
Accounts Receivable			
012 · Accounts Receivable	10,627.06	10,756.87	-129.81
Total Accounts Receivable	<u>10,627.06</u>	<u>10,756.87</u>	<u>-129.81</u>
Other Current Assets			
010 · Petty Cash	200.00	243.09	-43.09
014 · Due From (To) Staff	-454.55	-90.71	-363.84
020 · Due From (To) Other Funds			
021 · Due From (To) Foundation	-62.47	18,657.20	-18,719.67
022 · Due From (To) ED	25,646.58	23,537.34	2,109.24
023 · Due From (To) MOKAN	14,944.09	17,989.39	-3,045.30
024 · Due From (To) JIDA	0.00	1,800.00	-1,800.00
025 · Due From (To) JCIDA	0.00	400.00	-400.00
026 · Due From (To) MOCAP	0.00	300.00	-300.00
027 · Due From (To) JCC	0.00	1,000.00	-1,000.00
028 · Due From (To) One Joplin	0.00	1,500.00	-1,500.00
037 · Due From (To) BBJ	822.16	750.00	72.16
020 · Due From (To) Other Funds - Other	250.00	0.00	250.00
Total 020 · Due From (To) Other Funds	<u>41,600.36</u>	<u>65,933.93</u>	<u>-24,333.57</u>
030 · Deposit - Bulk Mail	1,364.37	1,901.45	-537.08
031 · Prepaid Expenses	292.80	70.20	222.60
032 · Prepaid Insurance	7,285.04	6,253.27	1,031.77
Total Other Current Assets	<u>50,288.02</u>	<u>74,311.23</u>	<u>-24,023.21</u>
Total Current Assets	<u>320,032.43</u>	<u>426,548.81</u>	<u>-106,516.38</u>
Fixed Assets			
152.000 · Furniture & Equipment	23,354.35	30,808.75	-7,454.40
154.000 · Interior	3,425.05	8,562.73	-5,137.68
156.000 · 320 East 4th - Building	169,399.38	182,558.94	-13,159.56
158.000 · Grounds	5,159.20	6,043.60	-884.40
160.000 · Land	76,562.56	76,562.56	0.00
Total Fixed Assets	<u>277,900.54</u>	<u>304,536.58</u>	<u>-26,636.04</u>
TOTAL ASSETS	<u><u>597,932.97</u></u>	<u><u>731,085.39</u></u>	<u><u>-133,152.42</u></u>

Joplin Area Chamber of Commerce

Balance Sheet

As of July 31, 2022

	<u>Jul 31, 22</u>	<u>Jul 31, 21</u>	<u>\$ Change</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
200.000 · Accounts Payable	8,794.81	7,943.78	851.03
Total Accounts Payable	<u>8,794.81</u>	<u>7,943.78</u>	<u>851.03</u>
Credit Cards			
200.100 · US Bank - Credit Card	6,713.80	6,570.31	143.49
Total Credit Cards	<u>6,713.80</u>	<u>6,570.31</u>	<u>143.49</u>
Other Current Liabilities			
208.000 · Deferred Income - Renewal Dues	163,654.39	163,581.49	72.90
217.000 · Deferred Income-Other			
217.130 · Deferred Income - Citizen Yr	0.00	2,000.00	-2,000.00
217.160 · Deferred Income - Econ Growth	1,000.00	0.00	1,000.00
217.180 · Deferred Income - EXPO	23,765.00	0.00	23,765.00
217.190 · Deferred Income - SBOY	0.00	2,250.00	-2,250.00
217.310 · Deferred Income - Banquet	0.00	9,650.00	-9,650.00
217.320 · Deferred Income - GMJ	2,378.00	3,228.00	-850.00
217.330 · Deferred Income - Morning Brew	3,400.00	5,600.00	-2,200.00
217.340 · Deferred Income - BAH	2,000.00	2,800.00	-800.00
217.350 · Deferred Income - Golf	6,650.00	5,108.13	1,541.87
217.460 · Deferred Income - Member Emails	800.00	0.00	800.00
217.470 · Deferred Income - Mmbr Table	200.00	0.00	200.00
270.325 · Deferred Income - Adv Mfg Expo	400.00	0.00	400.00
217.000 · Deferred Income-Other - Other	1,400.00	0.00	1,400.00
Total 217.000 · Deferred Income-Other	<u>41,993.00</u>	<u>30,636.13</u>	<u>11,356.87</u>
Total Other Current Liabilities	<u>205,647.39</u>	<u>194,217.62</u>	<u>11,429.77</u>
Total Current Liabilities	<u>221,156.00</u>	<u>208,731.71</u>	<u>12,424.29</u>
Long Term Liabilities			
250.000 · Note Payable-PPP Loan	0.00	206,716.00	-206,716.00
Total Long Term Liabilities	<u>0.00</u>	<u>206,716.00</u>	<u>-206,716.00</u>
Total Liabilities	<u>221,156.00</u>	<u>415,447.71</u>	<u>-194,291.71</u>
Equity			
32000 · Unrestricted Net Assets	379,256.00	348,092.17	31,163.83
Net Income	-2,479.03	-32,454.49	29,975.46
Total Equity	<u>376,776.97</u>	<u>315,637.68</u>	<u>61,139.29</u>
TOTAL LIABILITIES & EQUITY	<u>597,932.97</u>	<u>731,085.39</u>	<u>-133,152.42</u>

Joplin Area Chamber of Commerce

Statement of Operations

April through July 2022

	<u>Apr - Jul 22</u>	<u>Apr - Jul 21</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense					
Income					
401.000 · Income - Member Investments	136,179.27	126,467.83	9,711.44	134,896.00	1,283.27
403.000 · Income - Foundation Service Fee	18,000.00	18,000.00	0.00	18,000.00	0.00
404.000 · Income - NIC/ATTC Admin Fee	50,000.00	55,625.00	-5,625.00	50,000.00	0.00
405.000 · Income - Economic Development	33,000.00	33,000.00	0.00	33,000.00	0.00
406.000 · Income - JIDA	3,600.00	2,400.00	1,200.00	2,400.00	1,200.00
406.500 · Income - JCIDA	400.00	400.00	0.00	400.00	0.00
407.000 · Income - MOKAN	63,582.27	75,000.00	-11,417.73	75,000.00	-11,417.73
408.000 · Income - MOCAP	300.00	300.00	0.00	300.00	0.00
409.000 · Income - One Joplin	3,000.00	3,000.00	0.00	3,000.00	0.00
411.000 · Income - Jop Cap Corp Serv Fee	1,000.00	1,000.00	0.00	1,000.00	0.00
416.000 · Income - C2C Service Fee	34,362.06	28,784.11	5,577.95	34,500.00	-137.94
430.000 · Income - Building Room Rental	412.50	308.00	104.50	0.00	412.50
450.000 · Income - Member Listings	150.00	150.00	0.00	0.00	150.00
492.000 · Income - Miscellaneous	32,363.51	2,304.00	30,059.51	31,000.00	1,363.51
495.000 · Income - New Member Fee	495.00	585.00	-90.00	1,200.00	-705.00
Total Income	<u>376,844.61</u>	<u>347,323.94</u>	<u>29,520.67</u>	<u>384,696.00</u>	<u>-7,851.39</u>
Gross Profit	<u>376,844.61</u>	<u>347,323.94</u>	<u>29,520.67</u>	<u>384,696.00</u>	<u>-7,851.39</u>
Expense					
610.000 · Salaries	262,407.15	293,844.02	-31,436.87	280,427.00	-18,019.85
612.000 · Payroll Taxes	19,624.32	19,034.92	589.40	22,640.00	-3,015.68
615.000 · Pension Fund	22,520.14	24,902.60	-2,382.46	21,750.00	770.14
616.000 · Employee Insurance/Benefits	3,405.66	3,684.02	-278.36	3,800.00	-394.34
617.000 · Payroll Expenses	3,102.76	3,246.38	-143.62	3,080.00	22.76
620.000 · Automobile Expense	1,400.12	941.98	458.14	800.00	600.12
630.000 · Health Insurance	32,702.54	31,426.40	1,276.14	31,000.00	1,702.54
635.000 · Liability & Other Insurance	4,364.64	3,803.88	560.76	4,000.00	364.64
640.000 · Staff Dues & Development	5,448.50	1,426.00	4,022.50	2,000.00	3,448.50
645.000 · Staff Meetings/Retreats	594.82	283.68	311.14	600.00	-5.18
650.000 · Meetings & Travel	273.82	325.55	-51.73	400.00	-126.18
670.000 · Occupancy Expense	8,226.55	4,735.58	3,490.97	5,648.00	2,578.55
673.000 · Electric Expense	2,765.77	2,406.98	358.79	2,525.00	240.77
674.000 · Trash Expense	602.21	394.52	207.69	560.00	42.21
677.000 · Water/Sewer Expense	246.18	271.53	-25.35	300.00	-53.82
680.000 · Postage	980.48	1,232.27	-251.79	1,245.00	-264.52
690.000 · Communications Expenses	2,896.01	3,810.45	-914.44	3,174.00	-277.99
700.000 · Office Supplies	2,605.46	1,674.63	930.83	1,200.00	1,405.46
710.000 · Equipment Rental	2,201.97	3,631.38	-1,429.41	3,698.00	-1,496.03
715.000 · Equipment Purchase	2,291.91	898.00	1,393.91	0.00	2,291.91
720.000 · Equipment Maintenance	11,330.13	13,647.14	-2,317.01	11,800.00	-469.87
730.000 · Depreciation	8,878.68	8,916.40	-37.72	8,800.00	78.68
750.000 · Professional Fees	10,998.58	6,630.00	4,368.58	5,300.00	5,698.58
788.000 · Other Staff Expenses	1,126.52	841.26	285.26	666.66	459.86
789.000 · Bank and Credit Card Fees	4,549.39	3,578.29	971.10	4,500.00	49.39
790.000 · Miscellaneous Expense	2,050.02	2,575.68	-525.66	1,100.00	950.02
Total Expense	<u>417,594.33</u>	<u>438,163.54</u>	<u>-20,569.21</u>	<u>421,013.66</u>	<u>-3,419.33</u>
Net Ordinary Income	<u>-40,749.72</u>	<u>-90,839.60</u>	<u>50,089.88</u>	<u>-36,317.66</u>	<u>-4,432.06</u>

Joplin Area Chamber of Commerce

Statement of Operations

April through July 2022

	<u>Apr - Jul 22</u>	<u>Apr - Jul 21</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Other Income/Expense					
Other Income					
800.000 · Committee Divisions					
800.100 · Economic Development	2,828.35	660.00	2,168.35	2,325.00	503.35
800.200 · Business Development	2,053.30	46,040.06	-43,986.76	5,000.00	-2,946.70
800.300 · Governance	-15.00	-15.00	0.00	0.00	-15.00
800.400 · Member Services	95.57	149.79	-54.22	6,977.00	-6,881.43
800.500 · Spec Events					
900.510 · Annual Banquet	13,778.28	0.00	13,778.28	11,979.00	1,799.28
900.515 · Good Morning Joplin	12.00	0.00	12.00	3,080.00	-3,068.00
900.520 · Morning Brew	4,213.70	2,900.00	1,313.70	6,130.00	-1,916.30
900.525 · Business After Hours	4,913.70	4,400.00	513.70	6,130.00	-1,216.30
900.530 · Golf Tournament	12,800.44	8,862.03	3,938.41	7,670.00	5,130.44
Total 800.500 · Spec Events	<u>35,718.12</u>	<u>16,162.03</u>	<u>19,556.09</u>	<u>34,989.00</u>	<u>729.12</u>
800.600 · Communications	975.67	-2,779.17	3,754.84	-13,236.54	14,212.21
800.800 · Chamber Work Groups	-3,385.32	-1,832.60	-1,552.72	440.00	-3,825.32
Total 800.000 · Committee Divisions	<u>38,270.69</u>	<u>58,385.11</u>	<u>-20,114.42</u>	<u>36,494.46</u>	<u>1,776.23</u>
Total Other Income	<u>38,270.69</u>	<u>58,385.11</u>	<u>-20,114.42</u>	<u>36,494.46</u>	<u>1,776.23</u>
Net Other Income	<u>38,270.69</u>	<u>58,385.11</u>	<u>-20,114.42</u>	<u>36,494.46</u>	<u>1,776.23</u>
Net Income	<u><u>-2,479.03</u></u>	<u><u>-32,454.49</u></u>	<u><u>29,975.46</u></u>	<u><u>176.80</u></u>	<u><u>-2,655.83</u></u>

Joplin Area Chamber of Commerce Economic Development Fund

Balance Sheet

As of July 31, 2022

	<u>Jul 31, 22</u>	<u>Jul 31, 21</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
US Bank-Checking/Sweep Acct	2,290.43	8,543.68	-6,253.25
Total Checking/Savings	<u>2,290.43</u>	<u>8,543.68</u>	<u>-6,253.25</u>
Other Current Assets			
Due From (To) City	45,216.29	38,126.59	7,089.70
Due From (To) Other Funds			
Due From (To) Chamber	-25,646.58	-23,537.34	-2,109.24
Due From (To) MOKAN	-9,410.30	-8,592.64	-817.66
Total Due From (To) Other Funds	<u>-35,056.88</u>	<u>-32,129.98</u>	<u>-2,926.90</u>
Total Other Current Assets	<u>10,159.41</u>	<u>5,996.61</u>	<u>4,162.80</u>
Total Current Assets	<u>12,449.84</u>	<u>14,540.29</u>	<u>-2,090.45</u>
Fixed Assets			
Furniture and Equipment	6,587.49	11,857.41	-5,269.92
Total Fixed Assets	<u>6,587.49</u>	<u>11,857.41</u>	<u>-5,269.92</u>
TOTAL ASSETS	<u>19,037.33</u>	<u>26,397.70</u>	<u>-7,360.37</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
*Accounts Payable	620.00	67.76	552.24
Total Accounts Payable	<u>620.00</u>	<u>67.76</u>	<u>552.24</u>
Total Current Liabilities	<u>620.00</u>	<u>67.76</u>	<u>552.24</u>
Total Liabilities	<u>620.00</u>	<u>67.76</u>	<u>552.24</u>
Equity			
Retained Earnings	18,049.27	34,064.63	-16,015.36
Net Income	368.06	-7,734.69	8,102.75
Total Equity	<u>18,417.33</u>	<u>26,329.94</u>	<u>-7,912.61</u>
TOTAL LIABILITIES & EQUITY	<u>19,037.33</u>	<u>26,397.70</u>	<u>-7,360.37</u>

Joplin Area Chamber of Commerce Economic Development Fund

Statement of Operations

November 2021 through July 2022

	<u>Nov '21 - Jul 22</u>	<u>Nov '20 - Jul 21</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
Income-Funds from City	181,566.52	163,135.80	18,430.72
Total Income	<u>181,566.52</u>	<u>163,135.80</u>	<u>18,430.72</u>
Expense			
Administrative Expenses	20,120.72	45.00	20,075.72
Business Attraction/Retention	13,382.42	0.00	13,382.42
Choose Joplin Campaign	0.00	14,853.36	-14,853.36
Communications/Mobile/Internet	0.00	3,402.94	-3,402.94
Data Systems & Equip Support	0.00	23,590.48	-23,590.48
Depreciation	3,952.41	3,952.53	-0.12
Economic Partnerships	0.00	8,911.55	-8,911.55
Marketing & Promotions	39,960.33	18,989.67	20,970.66
Memberships	985.50	0.00	985.50
Miscellaneous Expense	0.00	1,511.80	-1,511.80
Mtgs & Travel/ Prospect Host	0.00	4,694.48	-4,694.48
Office Supplies/Publications	0.00	108.72	-108.72
Professional Development	6,847.57	3,994.99	2,852.58
Regional E-Marketing	0.00	1,000.00	-1,000.00
Regional Trade Shows	0.00	3,964.97	-3,964.97
Salaries	74,250.00	74,250.00	0.00
Website Development/Hosting	0.00	7,600.00	-7,600.00
Workforce Development	21,699.51	0.00	21,699.51
Total Expense	<u>181,198.46</u>	<u>170,870.49</u>	<u>10,327.97</u>
Net Ordinary Income	<u>368.06</u>	<u>-7,734.69</u>	<u>8,102.75</u>
Net Income	<u><u>368.06</u></u>	<u><u>-7,734.69</u></u>	<u><u>8,102.75</u></u>

Joplin Area Chamber of Commerce Foundation

Balance Sheet

As of July 31, 2022

	<u>Jul 31, 22</u>	<u>Jul 31, 21</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
002 · US Bank - Money Market	9,370.81	9,534.99	-164.18
001 · US Bank - General Fund	-36,969.82	8,894.56	-45,864.38
003 · US Bank - Innovation Center	61,151.28	73,805.06	-12,653.78
005 · Restricted - Bus Recovery Fund	11,422.36	12,004.36	-582.00
Total Checking/Savings	<u>44,974.63</u>	<u>104,238.97</u>	<u>-59,264.34</u>
Accounts Receivable			
020 · Accounts Receivable	13,931.47	6,442.35	7,489.12
Total Accounts Receivable	<u>13,931.47</u>	<u>6,442.35</u>	<u>7,489.12</u>
Other Current Assets			
032 · Prepaid Insurance	13,603.34	10,482.26	3,121.08
019 · Due From (To) Other Funds			
019.100 · Due From (To) Joplin Chamber	62.47	-18,657.20	18,719.67
019 · Due From (To) Other Funds - Other	444.15	0.00	444.15
Total 019 · Due From (To) Other Funds	<u>506.62</u>	<u>-18,657.20</u>	<u>19,163.82</u>
031 · Prepaid Expenses	8,680.79	0.00	8,680.79
Total Other Current Assets	<u>22,790.75</u>	<u>-8,174.94</u>	<u>30,965.69</u>
Total Current Assets	<u>81,696.85</u>	<u>102,506.38</u>	<u>-20,809.53</u>
Fixed Assets			
170 · Advanced Training & Tech Ctr	1,711,497.65	1,762,281.05	-50,783.40
179 · ATTC Building Improvements	1,541,307.73	1,585,163.77	-43,856.04
177 · ATTC Equipment	545,503.46	818,255.06	-272,751.60
175 · ATTC Furniture & Fixtures	34,556.91	51,835.35	-17,278.44
150 · Foundation Furniture & Fixtures	-67.99	543.90	-611.89
166 · IC Leasehold Improvements	39,237.18	38,795.30	441.88
152 · Innovation Center F & F	9,461.69	11,411.45	-1,949.76
168 · Land	61,944.49	61,944.49	0.00
162 · Newman Innovation Center	1,149,239.27	1,197,527.39	-48,288.12
Total Fixed Assets	<u>5,092,680.39</u>	<u>5,527,757.76</u>	<u>-435,077.37</u>
TOTAL ASSETS	<u><u>5,174,377.24</u></u>	<u><u>5,630,264.14</u></u>	<u><u>-455,886.90</u></u>

Joplin Area Chamber of Commerce Foundation

Balance Sheet

As of July 31, 2022

	<u>Jul 31, 22</u>	<u>Jul 31, 21</u>	<u>\$ Change</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
200 · Accounts Payable	11,295.82	14,539.82	-3,244.00
Total Accounts Payable	<u>11,295.82</u>	<u>14,539.82</u>	<u>-3,244.00</u>
Credit Cards			
204 · US Bank Credit Card	4,132.59	604.97	3,527.62
Total Credit Cards	<u>4,132.59</u>	<u>604.97</u>	<u>3,527.62</u>
Other Current Liabilities			
208 · Deferred Income	12,896.50	15,201.87	-2,305.37
247.000 · Deposits Held	9,850.00	9,439.35	410.65
Total Other Current Liabilities	<u>22,746.50</u>	<u>24,641.22</u>	<u>-1,894.72</u>
Total Current Liabilities	<u>38,174.91</u>	<u>39,786.01</u>	<u>-1,611.10</u>
Total Liabilities	<u>38,174.91</u>	<u>39,786.01</u>	<u>-1,611.10</u>
Equity			
33000 · Temp. Restricted Net Assets	25,880.00	25,880.00	0.00
32000 · Unrestricted Net Assets	5,306,953.00	5,757,331.29	-450,378.29
Net Income	-196,630.67	-192,733.16	-3,897.51
Total Equity	<u>5,136,202.33</u>	<u>5,590,478.13</u>	<u>-454,275.80</u>
TOTAL LIABILITIES & EQUITY	<u><u>5,174,377.24</u></u>	<u><u>5,630,264.14</u></u>	<u><u>-455,886.90</u></u>

Joplin Area Chamber of Commerce Foundation

Statement of Operations-Consolidated

April through July 2022

	<u>Apr - Jul 22</u>	<u>Apr - Jul 21</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense					
Income					
415 • MOBEC Grant Matching Funds	32,000.00	0.00	32,000.00	32,000.00	0.00
401 • Contributions	6,650.00	5,615.00	1,035.00	4,000.00	2,650.00
411 • Grants	32,814.33	28,079.75	4,734.58	139,102.00	-106,287.67
422 • Income - Interest	0.21	19.59	-19.38	0.00	0.21
425 • Income - Miscellaneous	946.90	0.00	946.90	0.00	946.90
426 • Lease Income	88,418.56	93,638.16	-5,219.60	94,219.00	-5,800.44
427 • Lease Utility Income	12,201.45	10,098.33	2,103.12	10,125.00	2,076.45
Total Income	<u>173,031.45</u>	<u>137,450.83</u>	<u>35,580.62</u>	<u>279,446.00</u>	<u>-106,414.55</u>
Gross Profit	173,031.45	137,450.83	35,580.62	279,446.00	-106,414.55
Expense					
674 • Trash Expense	2,438.73	1,288.28	1,150.45	1,940.00	498.73
760 • Grant Disbursement	39,172.90	3,136.83	36,036.07	111,022.00	-71,849.10
725 • Equipment Purchase	0.00	5,485.08	-5,485.08		
611 • Administrative Fee	50,000.00	55,625.00	-5,625.00	50,000.00	0.00
787 • Bank Fees	45.00	75.00	-30.00	60.00	-15.00
690 • Communications	5,836.32	6,916.54	-1,080.22	5,980.00	-143.68
730 • Depreciation	147,473.15	147,677.12	-203.97	147,696.00	-222.85
671 • Electric Expense	22,283.65	18,753.16	3,530.49	19,725.00	2,558.65
720 • Equipment Maint	4,626.86	9,976.90	-5,350.04	6,440.00	-1,813.14
672 • Gas Expense	1,574.38	1,484.54	89.84	1,600.00	-25.62
785 • Insurance Expense	17,097.56	13,692.24	3,405.32	14,200.00	2,897.56
645 • Marketing	0.00	714.90	-714.90	800.00	-800.00
650 • Meetings	0.00	60.29	-60.29	0.00	0.00
790 • Miscellaneous Expense	2,000.00	428.57	1,571.43	1,500.00	500.00
670 • Occupancy Expense	48,081.35	34,473.35	13,608.00	31,270.00	16,811.35
750 • Professional Fees	3,680.00	3,566.00	114.00	3,900.00	-220.00
610 • Program Service Fee	18,000.00	18,000.00	0.00	18,000.00	0.00
673 • Water/Sewer Expense	2,185.54	1,988.27	197.27	2,320.00	-134.46
Total Expense	<u>364,495.44</u>	<u>323,342.07</u>	<u>41,153.37</u>	<u>416,453.00</u>	<u>-51,957.56</u>
Net Ordinary Income	-191,463.99	-185,891.24	-5,572.75	-137,007.00	-54,456.99
Other Income/Expense					
Other Income					
800 • Committee Divisions					
800.350 • Heartland Forward	-2,500.00	0.00	-2,500.00	0.00	-2,500.00
800.500 • Cultural Affairs	0.00	-431.24	431.24	0.00	0.00
800.900 • Business Recovery Fund	0.00	-288.00	288.00	0.00	0.00
800.101 • Education					
951.130 • Technology Summit	-33.43	0.00	-33.43	0.00	-33.43
951.180 • Chamber Academy	0.00	19.00	-19.00	0.00	0.00
951.160 • Tomorrows Leaders Today	2,784.06	-418.82	3,202.88	0.00	2,784.06
951.110 • Golden Apple	7,439.86	1,094.00	6,345.86	8,870.00	-1,430.14
Total 800.101 • Education	<u>10,190.49</u>	<u>694.18</u>	<u>9,496.31</u>	<u>8,870.00</u>	<u>1,320.49</u>
800.200 • Leadership Joplin	-12,716.62	-6,197.54	-6,519.08	-1,400.00	-11,316.62
800.400 • Young Professionals Network	-140.55	-619.32	478.77	-650.00	509.45
Total 800 • Committee Divisions	<u>-5,166.68</u>	<u>-6,841.92</u>	<u>1,675.24</u>	<u>6,820.00</u>	<u>-11,986.68</u>
Total Other Income	<u>-5,166.68</u>	<u>-6,841.92</u>	<u>1,675.24</u>	<u>6,820.00</u>	<u>-11,986.68</u>
Net Other Income	-5,166.68	-6,841.92	1,675.24	6,820.00	-11,986.68
Net Income	<u><u>-196,630.67</u></u>	<u><u>-192,733.16</u></u>	<u><u>-3,897.51</u></u>	<u><u>-130,187.00</u></u>	<u><u>-66,443.67</u></u>

Joplin Area Chamber of Commerce Foundation

Statement of Operations

April through July 2022

	<u>Apr - Jul 22</u>	<u>Apr - Jul 21</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense					
Income					
415 • MOBEC Grant Matching Funds	32,000.00	0.00	32,000.00	32,000.00	0.00
401 • Contributions	6,650.00	5,615.00	1,035.00	4,000.00	2,650.00
411 • Grants	18,774.33	0.00	18,774.33	111,022.00	-92,247.67
422 • Income - Interest	0.21	19.59	-19.38	0.00	0.21
425 • Income - Miscellaneous	-0.10	0.00	-0.10	0.00	-0.10
Total Income	<u>57,424.44</u>	<u>5,634.59</u>	<u>51,789.85</u>	<u>147,022.00</u>	<u>-89,597.56</u>
Gross Profit	57,424.44	5,634.59	51,789.85	147,022.00	-89,597.56
Expense					
760 • Grant Disbursement	39,172.90	3,136.83	36,036.07	111,022.00	-71,849.10
725 • Equipment Purchase	0.00	130.28	-130.28		
787 • Bank Fees	45.00	75.00	-30.00	60.00	-15.00
730 • Depreciation	67.99	271.96	-203.97	272.00	-204.01
720 • Equipment Maint	694.80	671.40	23.40	700.00	-5.20
650 • Meetings	0.00	28.69	-28.69	0.00	0.00
790 • Miscellaneous Expense	0.00	254.35	-254.35	800.00	-800.00
670 • Occupancy Expense	86.99	0.00	86.99	0.00	86.99
750 • Professional Fees	3,680.00	3,566.00	114.00	3,900.00	-220.00
610 • Program Service Fee	18,000.00	18,000.00	0.00	18,000.00	0.00
Total Expense	<u>61,747.68</u>	<u>26,134.51</u>	<u>35,613.17</u>	<u>134,754.00</u>	<u>-73,006.32</u>
Net Ordinary Income	-4,323.24	-20,499.92	16,176.68	12,268.00	-16,591.24
Other Income/Expense					
Other Income					
800 • Committee Divisions					
800.350 • Heartland Forward	-2,500.00	0.00	-2,500.00	0.00	-2,500.00
800.500 • Cultural Affairs	0.00	-431.24	431.24	0.00	0.00
800.900 • Business Recovery Fund	0.00	-288.00	288.00	0.00	0.00
800.101 • Education					
951.130 • Technology Summit	-33.43	0.00	-33.43	0.00	-33.43
951.180 • Chamber Academy	0.00	19.00	-19.00	0.00	0.00
951.160 • Tomorrows Leaders Today	2,784.06	-418.82	3,202.88	0.00	2,784.06
951.110 • Golden Apple	7,439.86	1,094.00	6,345.86	8,870.00	-1,430.14
Total 800.101 • Education	<u>10,190.49</u>	<u>694.18</u>	<u>9,496.31</u>	<u>8,870.00</u>	<u>1,320.49</u>
800.200 • Leadership Joplin	-12,716.62	-6,197.54	-6,519.08	-1,400.00	-11,316.62
800.400 • Young Professionals Network	-140.55	-619.32	478.77	-650.00	509.45
Total 800 • Committee Divisions	<u>-5,166.68</u>	<u>-6,841.92</u>	<u>1,675.24</u>	<u>6,820.00</u>	<u>-11,986.68</u>
Total Other Income	<u>-5,166.68</u>	<u>-6,841.92</u>	<u>1,675.24</u>	<u>6,820.00</u>	<u>-11,986.68</u>
Net Other Income	-5,166.68	-6,841.92	1,675.24	6,820.00	-11,986.68
Net Income	<u><u>-9,489.92</u></u>	<u><u>-27,341.84</u></u>	<u><u>17,851.92</u></u>	<u><u>19,088.00</u></u>	<u><u>-28,577.92</u></u>

Joplin Area Chamber of Commerce Foundation

Statement of Operations-ATTC

April through July 2022

	<u>Apr - Jul 22</u>	<u>Apr - Jul 21</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense					
Income					
425 • Income - Miscellaneous	947.00	0.00	947.00		
426 • Lease Income	61,710.00	65,369.86	-3,659.86	60,419.00	1,291.00
427 • Lease Utility Income	12,201.45	10,098.33	2,103.12	10,125.00	2,076.45
Total Income	<u>74,858.45</u>	<u>75,468.19</u>	<u>-609.74</u>	<u>70,544.00</u>	<u>4,314.45</u>
Gross Profit	<u>74,858.45</u>	<u>75,468.19</u>	<u>-609.74</u>	<u>70,544.00</u>	<u>4,314.45</u>
Expense					
674 • Trash Expense	1,836.55	893.78	942.77	1,380.00	456.55
725 • Equipment Purchase	0.00	5,354.80	-5,354.80	0.00	0.00
611 • Administrative Fee	25,000.00	30,625.00	-5,625.00	25,000.00	0.00
690 • Communications	3,830.94	4,206.67	-375.73	3,920.00	-89.06
730 • Depreciation	128,223.16	128,223.16	0.00	128,224.00	-0.84
671 • Electric Expense	18,458.63	15,501.26	2,957.37	16,275.00	2,183.63
720 • Equipment Maint	1,735.00	6,985.46	-5,250.46	2,940.00	-1,205.00
672 • Gas Expense	1,179.78	1,183.77	-3.99	1,250.00	-70.22
785 • Insurance Expense	13,231.26	10,269.18	2,962.08	10,600.00	2,631.26
650 • Meetings	0.00	31.60	-31.60	400.00	-400.00
790 • Miscellaneous Expense	2,000.00	0.00	2,000.00	500.00	1,500.00
670 • Occupancy Expense	31,578.97	25,155.89	6,423.08	24,080.00	7,498.97
673 • Water/Sewer Expense	1,201.60	1,240.02	-38.42	1,420.00	-218.40
Total Expense	<u>228,275.89</u>	<u>229,670.59</u>	<u>-1,394.70</u>	<u>215,989.00</u>	<u>12,286.89</u>
Net Ordinary Income	<u>-153,417.44</u>	<u>-154,202.40</u>	<u>784.96</u>	<u>-145,445.00</u>	<u>-7,972.44</u>
Net Income	<u><u>-153,417.44</u></u>	<u><u>-154,202.40</u></u>	<u><u>784.96</u></u>	<u><u>-145,445.00</u></u>	<u><u>-7,972.44</u></u>

Joplin Area Chamber of Commerce Foundation

Statement of Operations-NIC

April through July 2022

	<u>Apr - Jul 22</u>	<u>Apr - Jul 21</u>	<u>\$ Change</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense					
Income					
411 · Grants	14,040.00	28,079.75	-14,039.75	28,080.00	-14,040.00
426 · Lease Income	26,708.56	28,268.30	-1,559.74	33,800.00	-7,091.44
Total Income	<u>40,748.56</u>	<u>56,348.05</u>	<u>-15,599.49</u>	<u>61,880.00</u>	<u>-21,131.44</u>
Gross Profit	<u>40,748.56</u>	<u>56,348.05</u>	<u>-15,599.49</u>	<u>61,880.00</u>	<u>-21,131.44</u>
Expense					
674 · Trash Expense	602.18	394.50	207.68	560.00	42.18
611 · Administrative Fee	25,000.00	25,000.00	0.00	25,000.00	0.00
690 · Communications	2,005.38	2,709.87	-704.49	2,060.00	-54.62
730 · Depreciation	19,182.00	19,182.00	0.00	19,200.00	-18.00
671 · Electric Expense	3,825.02	3,251.90	573.12	3,450.00	375.02
720 · Equipment Maint	2,197.06	2,320.04	-122.98	2,800.00	-602.94
672 · Gas Expense	394.60	300.77	93.83	350.00	44.60
785 · Insurance Expense	3,866.30	3,423.06	443.24	3,600.00	266.30
645 · Marketing	0.00	714.90	-714.90	400.00	-400.00
790 · Miscellaneous Expense	0.00	174.22	-174.22	200.00	-200.00
670 · Occupancy Expense	16,415.39	9,317.46	7,097.93	7,190.00	9,225.39
673 · Water/Sewer Expense	983.94	748.25	235.69	900.00	83.94
Total Expense	<u>74,471.87</u>	<u>67,536.97</u>	<u>6,934.90</u>	<u>65,710.00</u>	<u>8,761.87</u>
Net Ordinary Income	<u>-33,723.31</u>	<u>-11,188.92</u>	<u>-22,534.39</u>	<u>-3,830.00</u>	<u>-29,893.31</u>
Net Income	<u><u>-33,723.31</u></u>	<u><u>-11,188.92</u></u>	<u><u>-22,534.39</u></u>	<u><u>-3,830.00</u></u>	<u><u>-29,893.31</u></u>

President's Report for August

Travis Stephens

Capacity Building

- Researched several options for the Board Strategic Planning review session
 - Life Work Talent / Higher Vision / ACCE / Bob Harris
- Attended Assoc Chamber of Com Executives (ACCE) annual convention
 - took place in Indianapolis (out of office for 4-days)
 - *met former Joplin Chamber rep, Tracey Osborne – now CEO at Overland Park*
- Participated in 1st meeting of Joplin Area Health Care Alliance
 - brainstorming session on how we make health care grow and thrive in the area
 - participants: MSSU/KCU/Crowder/Mercy/Freeman/Chamber
 - had a follow-up 1-on-1 meeting with Dr. Van Galen to discuss next steps
- Met with Tonya to better understand Eco Devo city contract
- Attended New Board Member Orientation led by Tonya with 4 new board members
- Guided tutorial of Co-Star - online commercial real estate research tool
- Hosted MO Dept Eco Devo rep at Chamber to learn about ARPA opportunities
- Attended 2 1-hr coaching sessions with Dan Chiodo
 - We have ceased team sessions with Mr. Chiodo
 - Some team members have continued individual sessions and some have stopped
- Conducted "Find Our Why" exercise with staff

Collaboration/Partnership Building

- Met with CEO of the Pittsburg Chamber, Blake Benson
- Met with Exec Director of the Downtown Joplin Alliance, Lori Haun
- Have had 1-on-1's with the following Chamber Board members:
 - Brad Hodson, Melodee Colbert, Matt Stewart, Kim Cox, Melissa Smith & Chad Evans
 - Yet to meet with Howie Nunnally, Jim Dalrymple, John Bartosh & Bill Reiboldt
- Have had 1-on-1's with the following City Council members:
 - Gary Shaw, Phil Stinnett, Christina Williams, Mark Harnham, Doug Lawson and Charles Copple
 - Yet to meet with Kate Spencer, Keenan Cortez & Josh Detar
- Attended City Council meeting Mon Aug 1st and Mon Aug 15th
- Submitted letter to the editor in support of Prop Public Safety
- Participated in monthly meeting with area Chamber Presidents
 - Joplin/Neosho/Nixa/Ozark/Hollister
- Met with YPN President, Alex Gandy
- Met with 2 area union groups: Mid-America Carpenters Council & Heavy Construction Laborers
- Had initial meeting with MOKAN Exec Dir Matthew Cox to discuss next steps for MOKAN

Community Engagements

- Attended Bus After Hrs at Fletcher Subaru (Jul) & Fletcher Ford (Aug)
- Attended Aug Morning Brew at Forvis

- 2 member engagements: Jefferson's restaurant and Bluebird Marketing
- Attended Prop Action Implementation Committee
 - purpose of the committee is to review the city's usage of the added sales tax
- Met with all Joplin city dept heads (17 total) as part of get-to-know-you meeting
- Attended my first e-Commerce Meet Up event
- Provided radio interview to 4-States Live Radio show
- Attended Joplin Schools back to school kick-off event for teachers and staff

Economic Development

- Met with CEO of the Missouri Partnership, Subash Alias
- Met with Economic Development professionals from the region (Lamar, Carthage, Neosho)
- Met with Luke Gibson of The Glenn Group who is the broker for several area commercial/industrial properties of interest
- Intro meeting with investor interested in 2-acre parcel at Crossroads for potential small warehouse/distribution location
- Intro meeting with interested party in 22 acres at Crossroads
- Meeting with the city (Troy Bolander & Tony Robyn) to discuss tax abatement incentives for 22-acre land purchase at Crossroads
- Toured Wildwood Ranch and met with owner/developer
- Submitted 1 RFI for a certified site at Crossroads Ind Park
- Conducted 5 interviews with MOKAN Director prospects
 - 4 selected to advance to next round of interviewing with several MOKAN Board members
- Zoom update with Builders & Backers entrepreneurship/start up program

August 2022
Economic Development Highlights
JACC & MOKAN

Business & Industry Takeaways:

- Jobs in Joplin are expected to increase by 3% in the next 3 years.
- More Joplin residents work in 64801 and more choose to live in 64804 zip codes.
- Business and Financial Operations have seen tremendous growth in the past 5 years, with a 27% increase in jobs.

2.2% Joplin Metro Unemployment Rate

Missouri Unemployment 2.8%

Joplin ranked **#8** city with costs of living 17.4% below the US average by Kiplinger

Joplin was listed in the **Top 10** Small Metros for Best Business Climate in Business Facilities magazine's 18th Annual Rankings Report

Joplin ranked **#2** for most minority-owned businesses by city size (smartestdollar.com)

MARKETING AND PROMOTIONS

- Rail Freight Analysis Request for Qualifications posting on hold until City of Joplin fills planner position. The intent is to quantify commodities in and out of the region and identify opportunities and locations for distribution investments like warehousing and transload.
- Missouri industrial mega-sites (100 ac+) analysis underway. Our region has a few.
- Completed drone aerial footage for Neosho's Ozark Terminal industrial property to build promo. Seeking regional partnerships for future promotional videos.
- Angel Investment Fund has been created with the initial seed contribution of \$90,000 from the Joplin Capital Corporation. MOKAN board fund oversight committee created.

WORKFORCE and TRAINING

- Initiating a regional employer workforce development study; gathering proposals now.
- Providing in-kind support for MSSU's Environmental Health & Safety department grant application and will partner with workforce development initiatives for recipients.
- Assembled a childcare task force of community leaders in the region to tackle local/regional childcare needs and its impact on workforce availability for businesses.
- Working with area manufacturer to develop talent pipelines for specialized positions, talent attraction avenues for welders and production positions as part of planned expansion.
- Registration is open for AME (Advanced Manufacturing Expo) in which hundreds of area high school students are invited to learn more about the products made right here and the technology used to create them.

BUSINESS ATTRACTION AND RETENTION

MOKAN continues to visit large area employers to seek out additional expansion opportunities, workforce development and company retention issues. This helps to foster working relationships that build successful partnerships now and in the future.

JIDA & Industrial Parks

- The Joplin Industrial Authority closed this month on 30-acre for the new Road Ranger Travel Plaza Another 80 acres are still pending.
- JIDA continues investigating an acquisition of large properties as a phase two

industrial/commercial park buildout, accommodating future growth. **New ARPA grants to soon be released targeting industrial site development.**

- Wildwood Industrial Park promotions continue with BNSF rail certification and 32nd Street improvements are improving position, but 20th Street continues to be an impediment.

PROJECT UPDATES

MOKAN continues to see a need for existing manufacturing/warehousing facilities and large sites.

Attraction Projects

- *New – Project Singularity* – Site project for a clean precision machining company to include onsite employee daycare.
- *New – Project Green* – Specialty materials manufacturer seeking 100 contiguous acres to produce polymers and intermediates.
- *New – Project Connect 2* – Mega site project for an automotive manufacturing facility
- *New – Project Beige* – Industrial Manufacturing equipment production
- *Project Gateway 2* – Mega site project for heavy industry manufacturer. Online site visit complete. On-site visit to be scheduled.
- *Project Park Place* – Major brand suburban hotel chain holds local property and looking at new construction.
- *Project Firebird* – Food and Beverage manufacturer looking for food-grade real estate
- *Project Trinity* – Real estate request for advanced manufacturing
- *Project Baker's Dozen* – Manufacturing operation only looking at SWMO
- *Project Spoonman* – Large Food Manufacturer looking for a site
- *Project Paper Mache* – Local Manufacturer is building a 150,000 sq ft warehouse
- *Project Treasure Chest* – Data mining center site just purchased 20 ac at Wildwood
- *Project Spaghetti* – International site selector team has visited Joplin twice this spring, looking at a 30,000 sq ft warehousing and light manufacturing location. The lack of adequate buildings has them looking regionally again for 50,000-60,000 sq ft.
- Several other projects in the pipeline in various stages of inquiry and qualification

Expansion Projects

- *Advancing -- Project Bookworm* – Local technology company continues to expand high-quality positions and looking for an additional building acquisition for expansion. *Paperwork for Missouri Works program has been completed and sent to the state department.*
- *Advancing – Project Heat* (retention) – Local heat transfer equipment company expanded in 2020 and is adding more square footage and employees again in 2022. *Assisting company with talent attraction, talent pipeline creation and growth plans.*
- *Project Crayon* – Local manufacturer seeking 100,000 sq ft expansion for production and warehousing to support the EV bus vehicle industry.
- *Project Walkie Talkie* – Local manufacturer seeking 100,000 sq ft expansion to support the handheld communication industry. Working on state training grants now.
- *Project Locomotion*– Local manufacturing expansion and relocation discovery are underway.
- *Project Starburst* (retention) -- added 90 new production positions in 2021 and an expansion (\$10 million); Phase II expands major warehousing and land sale pending.
- *Project Popeye* – Technology company corporate office construction is nearly underway at Crossroads. **(Almost finished and will be a part of the 2022 Economic Growth Tour in October!)**