



# Joplin Area Chamber of Commerce

## BOARD PACK

for

## JACC Board of Directors & Ex-Officio Meeting

Monday, September 25, 2023

12:00 PM (CDT)

Held at:

Joplin Chamber, Liberty Room

320 E 4th Street

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# AGENDA

## JACC BOARD OF DIRECTORS & EX-OFFICIO MEETING



<b>Name:</b>	Joplin Area Chamber of Commerce
<b>Date:</b>	Monday, September 25, 2023
<b>Time:</b>	12:00 PM to 1:30 PM (CDT)
<b>Location:</b>	Joplin Chamber, Liberty Room , 320 E 4th Street <a href="https://us02web.zoom.us/j/89842075700?pwd=NW1yVStqcjJBK1oyMzZaY1FRNmZQT09">https://us02web.zoom.us/j/89842075700?pwd=NW1yVStqcjJBK1oyMzZaY1FRNmZQT09</a>
<b>Board Members:</b>	Matt Stewart (Chair), Jordan Bolinger, Melodee Colbert-Kean, Kim Cox, Mattie Crossland, Jeremy Drinkwitz, Chad Evans, Steve Graddy, Lori Haun, Lance Hoopai, John Hunter, Betsy Kissel, Ben McNelly, Howie Nunnally, Katrina Richards, Dustin Storm, Dr. Dean Van Galen, Ex-Officio John Bartosh, Ex-Officio Jim Dalrymple, Ex-Officio Nick Edwards, Ex-Officio Tom Furrh, Ex-Officio Dr. Ken Heiles, Ex-Officio Dr. Brad Hodson, Ex-Officio Mayor Doug Lawson, Ex-Officio Dr. Kerry Sachetta, Ex-Officio Melissa Smith, Ex-Officio Daniel Swem
<b>Attendees:</b>	Debby Chaligoj, Doug Hunt, Jesse Grace, Executive Assistant Lisa Kelly , Stephanie McGrew, Reggie Powers, Erin Slifka, Travis Stephens
<b>Apologies:</b>	Tonya Sprenkle, R.Chad Greer

### 1. JACC Board of Directors Agenda

<b>1.1 Call To Order: Welcome</b>	12:00 PM (5 min)
Matt Stewart	
<b>1.2 Approval of July Minutes</b>	12:05 PM (5 min)
Matt Stewart	
Approval of July Minutes	
Supporting Documents:	
1.2.a Minutes : JACC Board of Directors Meeting - 24 Jul 2023	5
<b>1.3 Approval of July &amp; August Financials</b>	12:10 PM (5 min)
Travis Stephens	
Approval of July & August Financial Report	
Supporting Documents:	
1.3.a 2 July Financial Highlights.pdf	7
1.3.b 2 July Financials.pdf	8
1.3.c 2 August Financials.pdf	21

## 2. New Business

### 2.1 Strategic Plan Committee Reports

Travis Stephens

Chair of each group to give a summary of their meeting.

Each Committee will be responsible for sending a report to **Mattie Crossland and Lisa Kelly** after the meeting but before the next board meeting so those reports can be part of the Board packet.

Supporting Documents:

2.1.a	Improve Livability Strategic Committee August 21 2023.docx	34
2.1.b	Community Leadership September 1 2023.docx	37
2.1.c	Serve Local Businesses.docx	38
2.1.d	Talent and Industry Meeting Minutes 8.28.2023.docx	39

### 2.2 Travel Opportunity-On hold until after the first of the year.

Travis Stephens

## 3. Staff Reporting

### 3.1 Staff Reports-No verbal reports

- Reports are in your packet see them for the details.

Supporting Documents:

3.1.a	5 Staff Reports September 2023.pdf	41
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## 4. Board Member Updates

### 4.1 Ex-Officio Updates - Optional

Supporting Documents:

4.1.a	4 City Ex-Officio Update.pdf	47
4.1.b	4 Presiding Commissioner Daniel Swem Ex Officio 09-25-23.pdf	48
4.1.c	4 Joplin_Schools_Chamber Ex-Officio Report_9.25.23.pdf	49
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4.1.f	5 KCU COM - CDM Updates 092123.pdf	57

### 4.2 Board Member Updates

## 5. Adjourn to Executive Session

### 5.1 Adjourn Meeting

**Next meeting:** JACC Board of Directors Meeting - Nov 27, 2023, 12:00 PM



# MINUTES (in Review)

## JACC BOARD OF DIRECTORS MEETING



<b>Name:</b>	Joplin Area Chamber of Commerce
<b>Date:</b>	Monday, July 24, 2023
<b>Time:</b>	12:00 PM to 1:30 PM (CDT)
<b>Location:</b>	Joplin Chamber, Liberty Room , 320 E 4th Street
<b>Board Members:</b>	Matt Stewart (Chair), Melodee Colbert-Kean, Kim Cox, Mattie Crossland, Chad Evans, Steve Graddy, R.Chad Greer, Lori Haun, Lance Hoopai, John Hunter, Betsy Kissel, Ben McNelly, Katrina Richards, Dustin Storm, Dr. Dean Van Galen, Ex-Officio Mayor Doug Lawson, Ex-Officio Dr. Kerry Sachetta, Ex-Officio Nick Edwards
<b>Attendees:</b>	Debby Chaligoj, Doug Hunt, Erin Slifka, Executive Assistant Lisa Kelly , Reggie Powers, Stephanie McGrew, Tonya Sprenkle, Travis Stephens
<b>Apologies:</b>	Jordan Bolinger, Jeremy Drinkwitz, Howie Nunnelly, Ex-Officio John Bartosh, Ex-Officio Jim Dalrymple, Ex-Officio Tom Furrh, Ex-Officio Dr. Ken Heiles, Ex-Officio Dr. Brad Hodson, Ex-Officio Melissa Smith, Ex-Officio Daniel Swem

## 1. JACC Board of Directors Agenda

### 1.1 Call To Order: Welcome

### 1.2 Approval of June Minutes



#### Approval of June Minutes

Dr. Dean Van Galen moved to approve the June minutes as presented and seconded by Chad. Greer. Motion passed.

**Decision Date:** Jul 24, 2023  
**Mover:** Dr. Dean Van Galen  
**Second:** R.Chad Greer  
**Outcome:** Approved

### 1.3 Approval of June Financials



#### Approval of June Financials

Lori Haun moved to approve the June financials as presented and seconded by Dr. Dean Van Galen. Motion passed.

**Decision Date:** Jul 24, 2023  
**Mover:** Lori Haun  
**Second:** Dr. Dean Van Galen  
**Outcome:** Approved

## 2. New Business

### 2.1 Strategic Plan Committee Reports

2.2 New Treasurer for Business for Better Joplin (replace Betsy)



Nomination for a new Treasurer for Businesses for a Better Joplin

Ben McNelly volunteered to be the new Treasurer. Kim Cox moved to accept Ben McNelly as the new Treasurer, replacing Betsy Kissel for Businesses for a Better Joplin and seconded by John Hunter. Motion passed.

Decision Date: Jul 24, 2023  
Mover: Kim Cox  
Second: John Hunter  
Outcome: Approved

2.3 Travel Opportunity

2.4 Chamber Industry Benchmark Report

3. Staff Reporting

3.1 Staff Reports-No verbal reports

4. Board Member Updates

4.1 Board Member Updates - Optional

5. Adjourn to Executive Session

5.1 Adjourn Meeting

Next meeting: JACC Board of Directors & Ex-Officio Meeting - Sep 25, 2023, 12:00 PM

Signature:\_\_\_\_\_

Date:\_\_\_\_\_

## **Financial Highlights**

### **Finance Executive Summary (pg 1 of financials)**

- Due to the Employee Retention Credit (PPP 2.0) the Chamber's cash position is much stronger today compared to July of 2022 (\$349,268 vs \$259,589. This shows up on the Statement of Operations page in the Checking Account row of the Balance Sheet (pg 4) and in the Statement of Operations item 490.000 Miscellaneous Income category (pg 6).

### **Accounts Receivable Summary (pg 3)**

- We have more then \$5,000 in past due collections from events that are more than 90 days past due. Apparently it had been common practice to allow sponsors and attendees to pay after the event but given the time lapse this is no longer being allowed. There will be some exceptions for members with long standing history with the Chamber and efforts are being made to collect on outstanding income.

### **Statement of Operations (pg 6)**

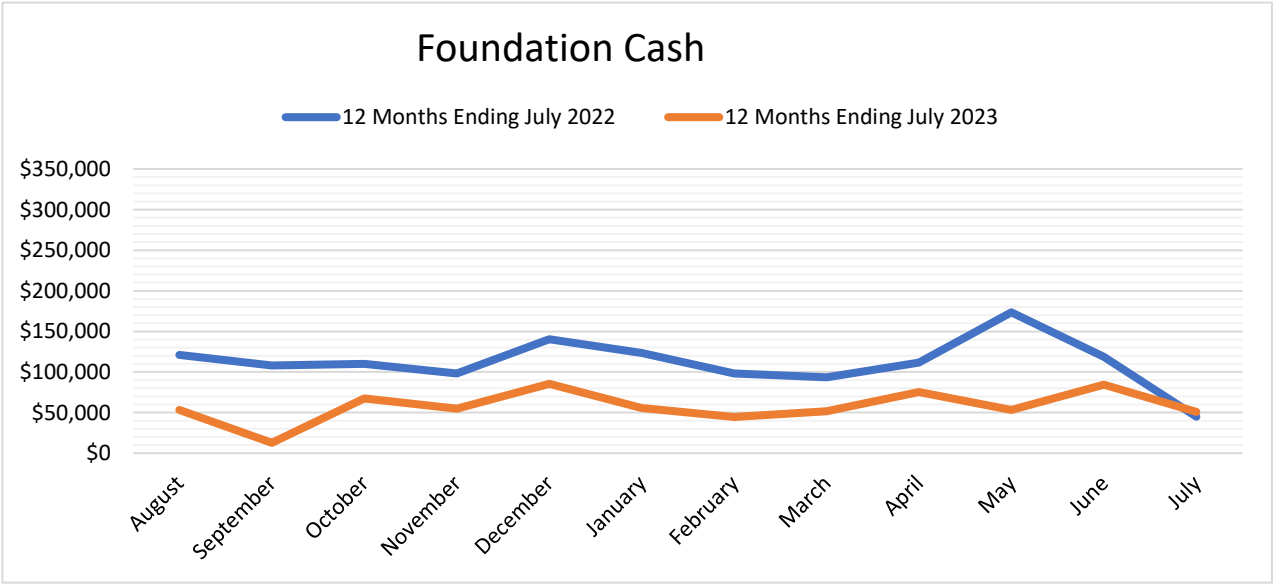
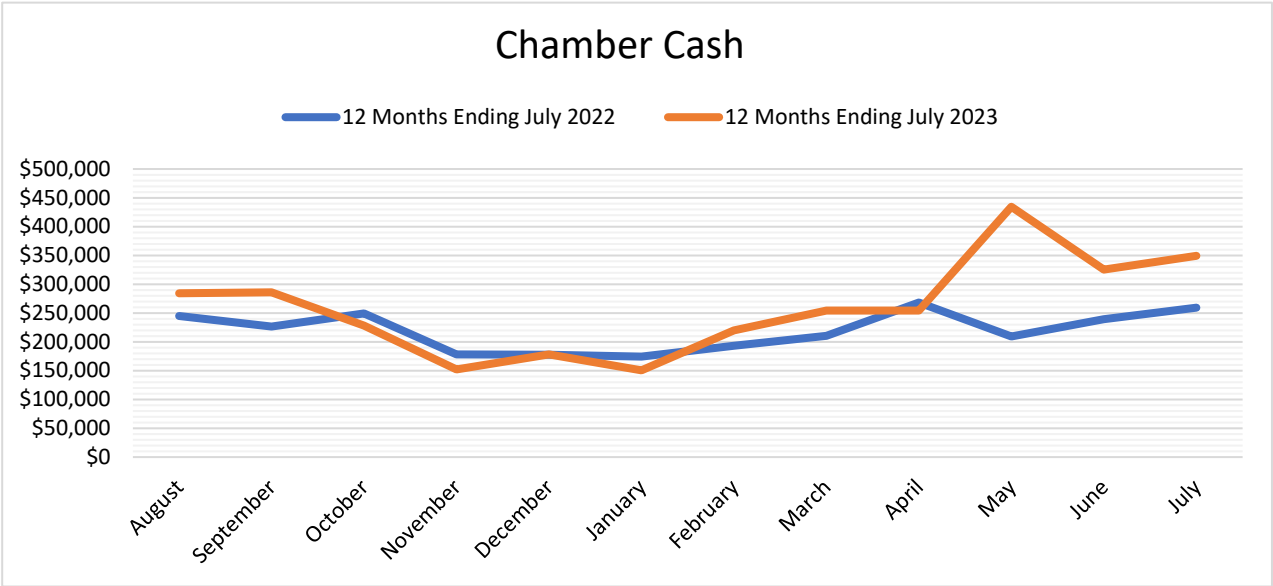
- Income from Membership Dues (410.000) is essentially identical to where it was a year ago. It should be higher however we are currently in an in-between space we are close to hiring a new membership recruitment specialist and Reggie has been focused on other duties. Additionally, the staff conducted a report after noticing a member that they knew had dropped was still showing as active. The report identified that a "drop date" had never been entered into the database for a handful of accounts so we removed them. Although accurate in the long run, this caused July's drop numbers to appear inordinately high. The dropped members are identified in the Membership Report.
- Staff Compensation (600.000) is a little more than \$50,000 less than this time last year and right at 101% of budget.
- Staff Development (600.200) is at 205% of budget. This is due to the contract with Holman Bros sales consulting that has been working with Reggie and will be implementing the new sales structure for the soon to be hired Membership Development Manager.
- Other Expenses (690.000) are 1,431% over budget. This \$20,039 is the 3<sup>rd</sup> party fee that worked with us to secure the Employee Retention Credit (close to \$200,000 total)

**Joplin Area Chamber of Commerce****Finance Executive Summary****Period Ending: July 31, 2023****By: Travis Stevens, CEO and Debby Chaligoj, Finance Manager**

	FY 23-24	FY 22-23	FY 21-22	3 yr Average
<b>Chamber:</b>				
* Cash Position:	\$ 349,268	\$ 259,589	\$ 341,481	\$ 316,780
* Accounts Receivable:	\$ 8,592	\$ 10,627	\$ 10,757	\$ 9,992
* Deferred Income Current Fiscal Year:	\$ 202,829	\$ 198,554	\$ 182,932	\$ 194,772
* Deferred Income Next Fiscal Year:	\$ 12,446	\$ 10,590	\$ 11,334	\$ 11,457
* Membership Dues YTD Income:	\$ 133,095	\$ 133,194	\$ 127,053	\$ 131,114
* Net Income YTD:	\$ 90,196	\$ (5,309)	\$ (32,454)	\$ 17,478
* Net Income Before Depreciation YTD:	\$ 97,362	\$ 3,570	\$ (23,538)	\$ 25,798
<b>Foundation / Innovation Center:</b>				
* Cash Position Foundation:	\$ 5,367	\$ (16,092)	\$ 30,434	\$ 6,570
* Cash Position Innovation Center:	\$ 45,724	\$ 61,151	\$ 73,805	\$ 60,227
* Accounts Receivable:	\$ 12,837	\$ 13,931	\$ 6,442	\$ 11,070
* Accounts Receivable: Crowder	\$ -	\$ -	\$ -	\$ -
* Deferred Income Current Fiscal Year:	\$ 6,157	\$ 12,897	\$ 15,202	\$ 11,418
* Deferred Income Next Fiscal Year:	\$ -	\$ -	\$ -	\$ -
* Net Income YTD:	\$ (170,647)	\$ (207,738)	\$ (192,733)	\$ (190,373)
* Net Income Before Depreciation YTD:	\$ (22,893)	\$ (60,268)	\$ (45,056)	\$ (42,739)
<b>Economic Development:</b>				
<b>(for City's Fiscal Year ending October 31, 2022)</b>				
	Annual Budget	Budget Remaining		
Local Budget:	\$ 200,000	\$ 72,641		
Regional Budget:	\$ 52,000	\$ 3,938		
Due from City:	\$ 32,135			
Due to Chamber: (ED charges paid by Chamber)	\$ 19,358			
Due to MOKAN: (ED charges paid by MOKAN)	\$ 2,529			

Cash Flow Comparison

August - July



**ACCOUNTS RECEIVABLE SUMMARY****July 2023**

	Jul-23	Jun-23	May-23	Apr-23	Mar-23	Total
<b>Chamber</b>						
Banquet Attendees	-	-	-	2,395.00	-	2,395.00
Business After Hours	-	200.00	200.00	200.00	220.00	820.00
Eggs & Issues Attendee	-	-	-	64.00	-	64.00
EXPO Booths	-	-	-	-	1,710.00	1,710.00
Golf Sponsor	-	450.00	-	-	-	450.00
Good Morning Joplin Attendees	-	42.00	-	-	126.00	168.00
Member Spotlight Video	-	-	-	-	1,500.00	1,500.00
Member to Member Emails	-	-	-	-	300.00	300.00
Membership Listing	-	-	-	-	150.00	150.00
Room Rental	-	-	-	-	65.00	65.00
Board Retreat	-	-	-	-	939.51	939.51
MOKAN Reimb to Chamber	-	30.16	-	-	-	30.16
Total Chamber AR	-	722.16	200.00	2,659.00	5,010.51	8,591.67
<b>Foundation</b>						
Crowder	-	-	-	-	-	-
Grants	-	-	-	-	-	-
ATTC Kitchen	2,514.00	2,406.63	1,099.00	-	-	6,019.63
ATTC Rent	-	-	-	-	-	-
ATTC Utilities	2,918.11	-	-	-	-	2,918.11
LJ Class	-	-	-	-	800.00	800.00
IC Rent	517.50	267.50	267.50	-	-	1,052.50
TEconomy	-	-	-	-	2,000.00	2,000.00
Chamber Reimb to Foundation	46.58	-	-	-	-	46.58
Total Foundation AR	5,996.19	2,674.13	1,366.50	-	2,800.00	12,836.82

**Balance Sheet****As of July 31, 2023**

	<b><u>Jul 31, 23</u></b>	<b><u>Jul 31, 22</u></b>	<b><u>\$ Change</u></b>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
011 · US Bank - Checking	349,268.49	259,589.48	89,679.01
<b>Total Checking/Savings</b>	<u>349,268.49</u>	<u>259,589.48</u>	<u>89,679.01</u>
<b>Accounts Receivable</b>			
012 · Accounts Receivable	8,591.67	10,627.06	-2,035.39
<b>Total Accounts Receivable</b>	<u>8,591.67</u>	<u>10,627.06</u>	<u>-2,035.39</u>
<b>Other Current Assets</b>			
010 · Petty Cash	250.00	200.00	50.00
014 · Due From (To) Staff	0.00	-265.27	265.27
020 · Due From (To) ED	17,928.80	41,600.36	-23,671.56
030 · Deposit - Bulk Mail	1,597.01	1,364.37	232.64
031 · Prepaid Expenses	264.78	292.80	-28.02
032 · Prepaid Insurance	7,143.22	7,285.04	-141.82
<b>Total Other Current Assets</b>	<u>27,183.81</u>	<u>50,477.30</u>	<u>-23,293.49</u>
<b>Total Current Assets</b>	<u>385,043.97</u>	<u>320,693.84</u>	<u>64,350.13</u>
<b>Fixed Assets</b>			
152.000 · Furniture & Equipment	24,556.89	23,354.35	1,202.54
154.000 · Interior	0.00	3,425.05	-3,425.05
156.000 · 320 East 4th - Building	156,239.82	169,399.38	-13,159.56
158.000 · Grounds	4,274.80	5,159.20	-884.40
160.000 · Land	76,562.56	76,562.56	0.00
<b>Total Fixed Assets</b>	<u>261,634.07</u>	<u>277,900.54</u>	<u>-16,266.47</u>
<b>TOTAL ASSETS</b>	<b><u>646,678.04</u></b>	<b><u>598,594.38</u></b>	<b><u>48,083.66</u></b>

**Balance Sheet****As of July 31, 2023**

	<b><u>Jul 31, 23</u></b>	<b><u>Jul 31, 22</u></b>	<b><u>\$ Change</u></b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
200.000 · Accounts Payable	2,463.11	8,837.56	-6,374.45
<b>Total Accounts Payable</b>	<u>2,463.11</u>	<u>8,837.56</u>	<u>-6,374.45</u>
<b>Credit Cards</b>			
200.100 · US Bank - Credit Card	1,852.55	6,713.80	-4,861.25
<b>Total Credit Cards</b>	<u>1,852.55</u>	<u>6,713.80</u>	<u>-4,861.25</u>
<b>Other Current Liabilities</b>			
208.000 · Deferred Income - Renewal Dues	173,304.15	167,102.65	6,201.50
217.000 · Deferred Income-Other			
217.160 · Deferred Income - Econ Growth	1,637.50	1,000.00	637.50
217.180 · Deferred Income - EXPO	19,900.00	23,765.00	-3,865.00
217.320 · Deferred Income - GMJ	1,296.00	2,426.00	-1,130.00
217.330 · Deferred Income - Morning Brew	3,000.00	3,400.00	-400.00
217.340 · Deferred Income - BAH	2,000.00	2,000.00	0.00
217.350 · Deferred Income - Golf	8,500.00	6,650.00	1,850.00
217.360 · Deferred Income - JOMO Jubilee	3,000.00	0.00	3,000.00
217.370 · Deferred Income - Lunch & Learn	100.00	0.00	100.00
217.460 · Deferred Income - M2M Emails	800.00	800.00	0.00
217.470 · Deferred Income - Mmbr Table	200.00	200.00	0.00
270.325 · Deferred Income - Adv Mfg Expo	0.00	400.00	-400.00
217.000 · Deferred Income-Other - Other	1,538.00	1,400.00	138.00
<b>Total 217.000 · Deferred Income-Other</b>	<u>41,971.50</u>	<u>42,041.00</u>	<u>-69.50</u>
<b>Total Other Current Liabilities</b>	<u>215,275.65</u>	<u>209,143.65</u>	<u>6,132.00</u>
<b>Total Current Liabilities</b>	<u>219,591.31</u>	<u>224,695.01</u>	<u>-5,103.70</u>
<b>Total Liabilities</b>	<u>219,591.31</u>	<u>224,695.01</u>	<u>-5,103.70</u>
<b>Equity</b>			
32000 · Unrestricted Net Assets	336,891.00	379,208.00	-42,317.00
<b>Net Income</b>	<u>90,195.73</u>	<u>-5,308.63</u>	<u>95,504.36</u>
<b>Total Equity</b>	<u>427,086.73</u>	<u>373,899.37</u>	<u>53,187.36</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>646,678.04</u></b>	<b><u>598,594.38</u></b>	<b><u>48,083.66</u></b>



**Statement of Operations**

April through July 2023

	<b>Apr - Jul 23</b>	<b>Apr - Jul 22</b>	<b>\$ Change</b>	<b>Budget</b>	<b>\$ Over Budget</b>	<b>% of Budget</b>
<b>Ordinary Income/Expense</b>						
Income						
410.000 · Member Dues	133,095.06	133,193.51	-98.45	148,013.64	-14,918.58	89.92%
420.000 · Income from Affiliate Companies	104,966.68	174,244.33	-69,277.65	105,333.36	-366.68	99.65%
430.000 · Income - Economic Development	33,000.00	33,000.00	0.00	33,000.00	0.00	100.0%
440.000 · Income-Marketing	500.00	3,170.41	-2,670.41	10,000.00	-9,500.00	5.0%
490.000 · Income - Miscellaneous	178,849.26	32,874.60	145,974.66	6,000.00	172,849.26	2,980.82%
<b>Total Income</b>	<b>450,411.00</b>	<b>376,482.85</b>	<b>73,928.15</b>	<b>302,347.00</b>	<b>148,064.00</b>	<b>148.97%</b>
<b>Gross Profit</b>	<b>450,411.00</b>	<b>376,482.85</b>	<b>73,928.15</b>	<b>302,347.00</b>	<b>148,064.00</b>	<b>148.97%</b>
Expense						
600.000 · Staff Compensation	291,462.77	343,762.57	-52,299.80	286,862.54	4,600.23	101.6%
600.200 · Staff Development	23,962.39	7,933.44	16,028.95	11,666.64	12,295.75	205.39%
600.900 · Other Staff Expenses	693.68	910.34	-216.66	750.00	-56.32	92.49%
620.000 · Utilities Expense	5,998.21	6,363.64	-365.43	4,046.64	1,951.57	148.23%
630.00 · Maintenance Expenses	24,160.06	23,167.58	992.48	20,667.36	3,492.70	116.9%
640.000 · Marketing	7,270.24	5,054.33	2,215.91	7,000.00	270.24	103.86%
650.000 · Operating Expenses	14,048.34	24,381.53	-10,333.19	17,487.00	-3,438.66	80.34%
680.000 · Depreciation	7,166.12	8,878.68	-1,712.56	7,166.00	0.12	100.0%
690.000 · Other Expenses	20,039.10	1,545.39	18,493.71	1,400.00	18,639.10	1,431.36%
<b>Total Expense</b>	<b>394,800.91</b>	<b>421,997.50</b>	<b>-27,196.59</b>	<b>357,046.18</b>	<b>37,754.73</b>	<b>110.57%</b>
<b>Net Ordinary Income</b>	<b>55,610.09</b>	<b>-45,514.65</b>	<b>101,124.74</b>	<b>-54,699.18</b>	<b>110,309.27</b>	<b>-101.67%</b>
<b>Other Income/Expense</b>						
Other Income						
800.000 · Program Income						
800.100 · Economic Development	1,007.12	444.40	562.72	2,500.00	-1,492.88	40.29%
800.300 · Governance	-2,318.18	629.35	-2,947.53	0.00	-2,318.18	100.0%
800.400 · Member Services	-108.24	2,420.80	-2,529.04	4,741.36	-4,849.60	-2.28%
800.500 · Chamber Events						
900.215 · Expo	0.00	-750.00	750.00	0.00		
900.510 · Annual Banquet	14,774.62	18,906.95	-4,132.33	18,782.00	-4,007.38	78.66%
900.515 · Good Morning Joplin	-29.43	12.00	-41.43	1,875.00	-1,904.43	-1.57%
900.520 · Morning Brew	4,817.74	4,213.70	604.04	4,116.37	701.37	117.04%
900.525 · Business After Hours	4,917.77	4,913.70	4.07	4,116.37	801.40	119.47%
900.530 · Golf Tournament	12,241.74	12,800.44	-558.70	13,000.00	-758.26	94.17%
<b>Total 800.500 · Chamber Events</b>	<b>36,722.44</b>	<b>40,096.79</b>	<b>-3,374.35</b>	<b>41,889.74</b>	<b>-5,167.30</b>	<b>87.67%</b>
800.800 · Chamber Work Groups	-717.50	-3,385.32	2,667.82	0.00	-717.50	100.0%
<b>Total 800.000 · Program Income</b>	<b>34,585.64</b>	<b>40,206.02</b>	<b>-5,620.38</b>	<b>49,131.10</b>	<b>-14,545.46</b>	<b>70.4%</b>
<b>Total Other Income</b>	<b>34,585.64</b>	<b>40,206.02</b>	<b>-5,620.38</b>	<b>49,131.10</b>	<b>-14,545.46</b>	<b>70.4%</b>
<b>Net Other Income</b>	<b>34,585.64</b>	<b>40,206.02</b>	<b>-5,620.38</b>	<b>49,131.10</b>	<b>-14,545.46</b>	<b>70.4%</b>
<b>Net Income</b>	<b>90,195.73</b>	<b>-5,308.63</b>	<b>95,504.36</b>	<b>-5,568.08</b>	<b>95,763.81</b>	<b>-1,619.87%</b>

# Balance Sheet

## As of July 31, 2023

	<u>Jul 31, 23</u>	<u>Jul 31, 22</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
US Bank-Checking/Sweep Acct	7,983.97	2,290.43	5,693.54
<b>Total Checking/Savings</b>	<u>7,983.97</u>	<u>2,290.43</u>	<u>5,693.54</u>
<b>Other Current Assets</b>			
Due From (To) City	32,134.66	51,249.98	-19,115.32
Due From (To) Other Funds			
Due From (To) Chamber	-19,357.60	-25,646.58	6,288.98
Due From (To) MOKAN	-2,528.82	-9,932.94	7,404.12
<b>Total Due From (To) Other Funds</b>	<u>-21,886.42</u>	<u>-35,579.52</u>	<u>13,693.10</u>
<b>Total Other Current Assets</b>	<u>10,248.24</u>	<u>15,670.46</u>	<u>-5,422.22</u>
<b>Total Current Assets</b>	<u>18,232.21</u>	<u>17,960.89</u>	<u>271.32</u>
<b>Fixed Assets</b>			
<b>Furniture and Equipment</b>			
Acc Depr - Furniture and Equip	-70,162.71	-64,892.67	-5,270.04
Furniture and Equipment - Other	71,480.16	71,480.16	0.00
<b>Total Furniture and Equipment</b>	<u>1,317.45</u>	<u>6,587.49</u>	<u>-5,270.04</u>
<b>Total Fixed Assets</b>	<u>1,317.45</u>	<u>6,587.49</u>	<u>-5,270.04</u>
<b>TOTAL ASSETS</b>	<u><u>19,549.66</u></u>	<u><u>24,548.38</u></u>	<u><u>-4,998.72</u></u>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
*Accounts Payable	8,410.00	620.00	7,790.00
<b>Total Accounts Payable</b>	<u>8,410.00</u>	<u>620.00</u>	<u>7,790.00</u>
<b>Total Current Liabilities</b>	<u>8,410.00</u>	<u>620.00</u>	<u>7,790.00</u>
<b>Total Liabilities</b>	<u>8,410.00</u>	<u>620.00</u>	<u>7,790.00</u>
<b>Equity</b>			
Retained Earnings	23,856.54	18,049.27	5,807.27
Net Income	-12,716.88	5,879.11	-18,595.99
<b>Total Equity</b>	<u>11,139.66</u>	<u>23,928.38</u>	<u>-12,788.72</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>19,549.66</u></u>	<u><u>24,548.38</u></u>	<u><u>-4,998.72</u></u>

**Statement of Operations**  
**November 2022 through July 2023**

	Nov '22 - Jul 23	Nov '21 - Jul 22	\$ Change	Budget	Budget Remaining	% of Budget
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
Income-Funds from City	175,420.27	187,600.21	(12,179.94)	252,000.00	-76,579.73	69.61%
<b>Total Income</b>	<u>175,420.27</u>	<u>187,600.21</u>	<u>(12,179.94)</u>	<u>252,000.00</u>	<u>-76,579.73</u>	<u>69.61%</u>
<b>Expense</b>						
Administrative Expenses	18,296.60	20,135.72	(1,839.12)	24,000.00	-5,703.90	76.23%
Business Attraction/Retention	25,456.83	11,415.36	14,041.47	64,000.00	-38,543.17	39.78%
Depreciation	3,952.53	3,952.41	0.12			
Marketing & Promotions	35,182.50	41,577.39	(6,394.89)	30,000.00	5,182.50	117.28%
Memberships	3,750.00	985.50	2,764.50	13,000.00	-9,250.00	28.85%
Professional Development	12,405.63	7,605.21	4,800.42	7,500.00	4,905.63	165.41%
Salaries	74,250.00	74,250.00	0.00	99,000.00	-24,750.00	75.0%
Workforce Development	14,843.06	21,799.51	(6,956.45)	14,500.00	343.06	102.37%
<b>Total Expense</b>	<u>188,137.15</u>	<u>181,721.10</u>	<u>6,416.05</u>	<u>252,000.00</u>	<u>-67,815.88</u>	<u>73.09%</u>
<b>Net Ordinary Income</b>	<u>(12,716.88)</u>	<u>5,879.11</u>	<u>(18,595.99)</u>	<u>0.00</u>	<u>-8,763.85</u>	<u>100.0%</u>
<b>Net Income</b>	<u><u>(12,716.88)</u></u>	<u><u>5,879.11</u></u>	<u><u>(18,595.99)</u></u>	<u><u>0.00</u></u>	<u><u>-8,763.85</u></u>	<u><u>100.0%</u></u>

**Balance Sheet**

As of July 31, 2023

	<b>Jul 31, 23</b>	<b>Jul 31, 22</b>	<b>\$ Change</b>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
011 · US Bank Checking	41,899.16	35,703.82	6,195.34
013 · US Bank - Money Market	9,192.10	9,355.88	-163.78
<b>Total Checking/Savings</b>	<u>51,091.26</u>	<u>45,059.70</u>	<u>6,031.56</u>
<b>Accounts Receivable</b>			
012 · Accounts Receivable	12,836.82	13,931.47	-1,094.65
<b>Total Accounts Receivable</b>	<u>12,836.82</u>	<u>13,931.47</u>	<u>-1,094.65</u>
<b>Other Current Assets</b>			
032 · Prepaid Insurance	26,211.42	13,603.34	12,608.08
020 · Due From (To) Other Funds	0.00	506.62	-506.62
031 · Prepaid Expenses	0.00	4,346.18	-4,346.18
<b>Total Other Current Assets</b>	<u>26,211.42</u>	<u>18,456.14</u>	<u>7,755.28</u>
<b>Total Current Assets</b>	<u>90,139.50</u>	<u>77,447.31</u>	<u>12,692.19</u>
<b>Fixed Assets</b>			
170 · Advanced Training & Tech Ctr	1,660,714.25	1,711,497.65	-50,783.40
179 · ATTC Building Improvements	1,497,451.69	1,541,307.73	-43,856.04
177 · ATTC Equipment	272,751.86	545,503.46	-272,751.60
175 · ATTC Furniture & Fixtures	17,278.47	34,556.91	-17,278.44
150 · Foundation Furniture & Fixtures	0.00	0.00	0.00
166 · IC Leasehold Improvements	31,089.39	39,172.59	-8,083.20
152 · Innovation Center F & F	7,511.93	9,461.69	-1,949.76
168 · Land	61,944.49	61,944.49	0.00
162 · Newman Innovation Center	1,100,951.15	1,149,239.27	-48,288.12
<b>Total Fixed Assets</b>	<u>4,649,693.23</u>	<u>5,092,683.79</u>	<u>-442,990.56</u>
<b>TOTAL ASSETS</b>	<u><b>4,739,832.73</b></u>	<u><b>5,170,131.10</b></u>	<u><b>-430,298.37</b></u>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
200.000 · Accounts Payable	62,674.55	18,156.66	44,517.89
<b>Total Accounts Payable</b>	<u>62,674.55</u>	<u>18,156.66</u>	<u>44,517.89</u>
<b>Credit Cards</b>			
200.100 · US Bank Credit Card	1,836.92	4,132.59	-2,295.67
<b>Total Credit Cards</b>	<u>1,836.92</u>	<u>4,132.59</u>	<u>-2,295.67</u>
<b>Other Current Liabilities</b>			
217.000 · Deferred Income			
222.250 · Deferred Income - Tech Summit	0.00	9,500.00	-9,500.00
221.000 · Deferred Income - Workforce	40.00	0.00	40.00
226.000 · Deferred Income-Lease	6,117.00	3,396.50	2,720.50
<b>Total 217.000 · Deferred Income</b>	<u>6,157.00</u>	<u>12,896.50</u>	<u>-6,739.50</u>
208.000 · Deposits Held	8,400.00	9,850.00	-1,450.00
<b>Total Other Current Liabilities</b>	<u>14,557.00</u>	<u>22,746.50</u>	<u>-8,189.50</u>
<b>Total Current Liabilities</b>	<u>79,068.47</u>	<u>45,035.75</u>	<u>34,032.72</u>
<b>Total Liabilities</b>	<u>79,068.47</u>	<u>45,035.75</u>	<u>34,032.72</u>
<b>Equity</b>			
33000 · Temp. Restricted Net Assets	25,880.00	25,880.00	0.00
32000 · Unrestricted Net Assets	4,805,531.11	5,306,953.00	-501,421.89
<b>Net Income</b>	<u>-170,646.85</u>	<u>-207,737.65</u>	<u>37,090.80</u>
<b>Total Equity</b>	<u>4,660,764.26</u>	<u>5,125,095.35</u>	<u>-464,331.09</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>4,739,832.73</b></u>	<u><b>5,170,131.10</b></u>	<u><b>-430,298.37</b></u>

**Statement of Operations-Consolidated**

April through July 2023

	<b>Apr - Jul 23</b>	<b>Apr - Jul 22</b>	<b>\$ Change</b>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
415 · MOBEC Grant Matching Funds	0.00	32,000.00	-32,000.00
401 · Contributions	4,305.00	6,750.00	-2,445.00
411 · Grants	23,040.00	32,814.33	-9,774.33
422 · Income - Interest	0.66	0.28	0.38
425 · Income - Miscellaneous	64,215.54	0.00	64,215.54
426 · Lease Income	71,961.76	88,418.56	-16,456.80
427 · Lease Utility Income	13,182.45	12,201.45	981.00
<b>Total Income</b>	<b>176,705.41</b>	<b>172,184.62</b>	<b>4,520.79</b>
<b>Gross Profit</b>	<b>176,705.41</b>	<b>172,184.62</b>	<b>4,520.79</b>
<b>Expense</b>			
660 · Utilities Expense	31,305.24	41,179.46	-9,874.22
760 · Grant Disbursement	369.70	42,973.44	-42,603.74
890 · Uncategorized Expense	58.00	0.00	58.00
611 · Administrative Fee	68,000.00	50,000.00	18,000.00
787 · Bank Fees	46.00	60.00	-14.00
730 · Depreciation	147,663.52	147,469.75	193.77
720 · Equipment Maint	11,637.15	4,626.86	7,010.29
785 · Insurance Expense	18,137.84	17,097.56	1,040.28
790 · Miscellaneous Expense	1,220.00	2,000.10	-780.10
670 · Occupancy Expense	42,580.91	47,134.35	-4,553.44
750 · Professional Fees	850.00	3,680.00	-2,830.00
610 · Program Service Fee	0.00	18,000.00	-18,000.00
<b>Total Expense</b>	<b>321,868.36</b>	<b>374,221.52</b>	<b>-52,353.16</b>
<b>Net Ordinary Income</b>	<b>-145,162.95</b>	<b>-202,036.90</b>	<b>56,873.95</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
800 · Committee Divisions			
800.370 · TEconomy	-33,543.54	0.00	-33,543.54
800.350 · Heartland Forward	0.00	-2,500.00	2,500.00
800.101 · Education			
951.130 · Technology Summit	-80.42	0.00	-80.42
951.160 · Tomorrows Leaders Today	4,839.00	-1,215.94	6,054.94
951.110 · Golden Apple	8,871.49	7,439.86	1,431.63
<b>Total 800.101 · Education</b>	<b>13,630.07</b>	<b>6,223.92</b>	<b>7,406.15</b>
800.200 · Leadership Joplin	-5,391.21	-8,716.62	3,325.41
800.400 · Young Professionals Network	-179.22	-708.05	528.83
<b>Total 800 · Committee Divisions</b>	<b>-25,483.90</b>	<b>-5,700.75</b>	<b>-19,783.15</b>
<b>Total Other Income</b>	<b>-25,483.90</b>	<b>-5,700.75</b>	<b>-19,783.15</b>
<b>Net Other Income</b>	<b>-25,483.90</b>	<b>-5,700.75</b>	<b>-19,783.15</b>
<b>Net Income</b>	<b>-170,646.85</b>	<b>-207,737.65</b>	<b>37,090.80</b>

**Statement of Operations**

April through July 2023

	<b>Apr - Jul 23</b>	<b>Apr - Jul 22</b>	<b>\$ Change</b>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
415 • MOBEC Grant Matching Funds	0.00	32,000.00	-32,000.00
401 • Contributions	4,305.00	6,750.00	-2,445.00
411 • Grants	9,000.00	18,774.33	-9,774.33
422 • Income - Interest	0.66	0.28	0.38
425 • Income - Miscellaneous	34,803.88	0.00	34,803.88
<b>Total Income</b>	<b>48,109.54</b>	<b>57,524.61</b>	<b>-9,415.07</b>
<b>Gross Profit</b>	<b>48,109.54</b>	<b>57,524.61</b>	<b>-9,415.07</b>
<b>Expense</b>			
760 • Grant Disbursement	369.70	42,973.44	-42,603.74
890 • Uncategorized Expense	58.00	0.00	58.00
611 • Administrative Fee	18,000.00	0.00	18,000.00
787 • Bank Fees	46.00	60.00	-14.00
720 • Equipment Maint	0.00	694.80	-694.80
790 • Miscellaneous Expense	720.00	0.10	719.90
750 • Professional Fees	530.00	3,680.00	-3,150.00
610 • Program Service Fee	0.00	18,000.00	-18,000.00
<b>Total Expense</b>	<b>19,723.70</b>	<b>65,408.34</b>	<b>-45,684.64</b>
<b>Net Ordinary Income</b>	<b>28,385.84</b>	<b>-7,883.73</b>	<b>36,269.57</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
800 • Committee Divisions			
800.370 • TEconomy	-33,543.54	0.00	-33,543.54
800.350 • Heartland Forward	0.00	-2,500.00	2,500.00
800.101 • Education			
951.130 • Technology Summit	-80.42	0.00	-80.42
951.160 • Tomorrows Leaders Today	4,839.00	-1,215.94	6,054.94
951.110 • Golden Apple	8,871.49	7,439.86	1,431.63
<b>Total 800.101 • Education</b>	<b>13,630.07</b>	<b>6,223.92</b>	<b>7,406.15</b>
800.200 • Leadership Joplin	-5,391.21	-8,716.62	3,325.41
800.400 • Young Professionals Network	-179.22	-708.05	528.83
<b>Total 800 • Committee Divisions</b>	<b>-25,483.90</b>	<b>-5,700.75</b>	<b>-19,783.15</b>
<b>Total Other Income</b>	<b>-25,483.90</b>	<b>-5,700.75</b>	<b>-19,783.15</b>
<b>Net Other Income</b>	<b>-25,483.90</b>	<b>-5,700.75</b>	<b>-19,783.15</b>
<b>Net Income</b>	<b>2,901.94</b>	<b>-13,584.48</b>	<b>16,486.42</b>

**Statement of Operations-ATTC**

April through July 2023

	<b>Apr - Jul 23</b>	<b>Apr - Jul 22</b>	<b>\$ Change</b>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>425 • Income - Miscellaneous</b>	14,705.83	0.00	14,705.83
<b>426 • Lease Income</b>	50,918.76	61,710.00	-10,791.24
<b>427 • Lease Utility Income</b>	13,182.45	12,201.45	981.00
<b>Total Income</b>	<u>78,807.04</u>	<u>73,911.45</u>	<u>4,895.59</u>
<b>Gross Profit</b>	<u>78,807.04</u>	<u>73,911.45</u>	<u>4,895.59</u>
<b>Expense</b>			
<b>660 • Utilities Expense</b>	24,343.27	33,193.38	-8,850.11
<b>611 • Administrative Fee</b>	25,000.00	25,000.00	0.00
<b>730 • Depreciation</b>	128,223.16	128,223.16	0.00
<b>720 • Equipment Maint</b>	8,783.50	1,735.00	7,048.50
<b>785 • Insurance Expense</b>	14,147.52	13,231.26	916.26
<b>790 • Miscellaneous Expense</b>	500.00	2,000.00	-1,500.00
<b>670 • Occupancy Expense</b>	33,979.78	31,665.96	2,313.82
<b>750 • Professional Fees</b>	320.00	0.00	320.00
<b>Total Expense</b>	<u>235,297.23</u>	<u>235,048.76</u>	<u>248.47</u>
<b>Net Ordinary Income</b>	<u>-156,490.19</u>	<u>-161,137.31</u>	<u>4,647.12</u>
<b>Net Income</b>	<u><u>-156,490.19</u></u>	<u><u>-161,137.31</u></u>	<u><u>4,647.12</u></u>

**Statement of Operations-NIC**

April through July 2023

	<b><u>Apr - Jul 23</u></b>	<b><u>Apr - Jul 22</u></b>	<b><u>\$ Change</u></b>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>411 · Grants</b>	14,040.00	14,040.00	0.00
<b>425 · Income - Miscellaneous</b>	14,705.83	0.00	14,705.83
<b>426 · Lease Income</b>	21,043.00	26,708.56	-5,665.56
<b>Total Income</b>	<b><u>49,788.83</u></b>	<b><u>40,748.56</u></b>	<b><u>9,040.27</u></b>
<b>Gross Profit</b>	<b><u>49,788.83</u></b>	<b><u>40,748.56</u></b>	<b><u>9,040.27</u></b>
<b>Expense</b>			
<b>660 · Utilities Expense</b>	6,961.97	7,986.08	-1,024.11
<b>611 · Administrative Fee</b>	25,000.00	25,000.00	0.00
<b>730 · Depreciation</b>	19,440.36	19,246.59	193.77
<b>720 · Equipment Maint</b>	2,853.65	2,197.06	656.59
<b>785 · Insurance Expense</b>	3,990.32	3,866.30	124.02
<b>670 · Occupancy Expense</b>	8,601.13	15,468.39	-6,867.26
<b>Total Expense</b>	<b><u>66,847.43</u></b>	<b><u>73,764.42</u></b>	<b><u>-6,916.99</u></b>
<b>Net Ordinary Income</b>	<b><u>-17,058.60</u></b>	<b><u>-33,015.86</u></b>	<b><u>15,957.26</u></b>
<b>Net Income</b>	<b><u>-17,058.60</u></b>	<b><u>-33,015.86</u></b>	<b><u>15,957.26</u></b>

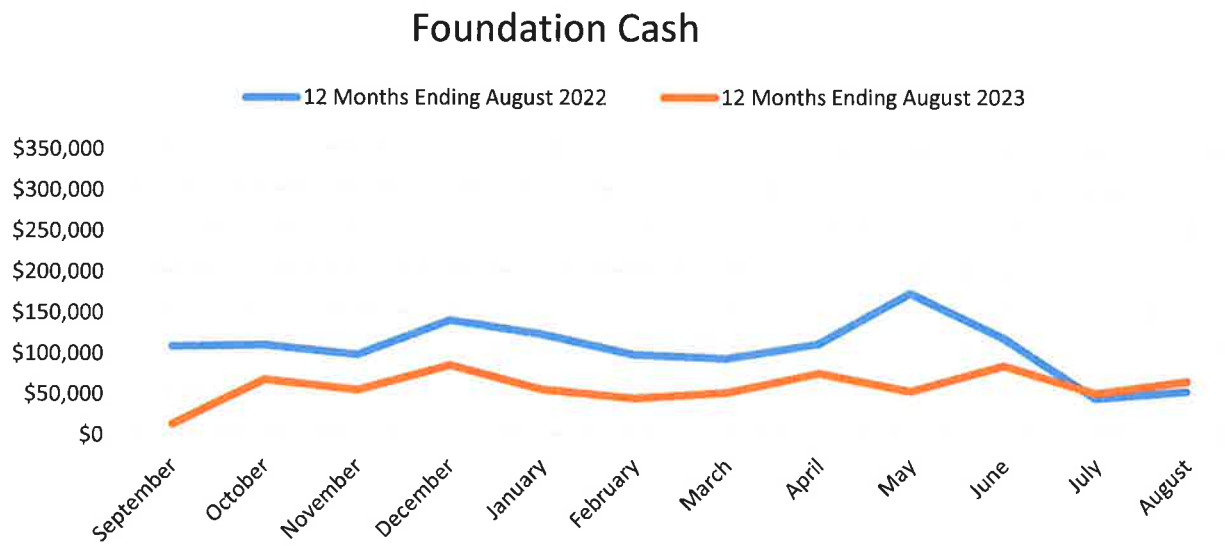
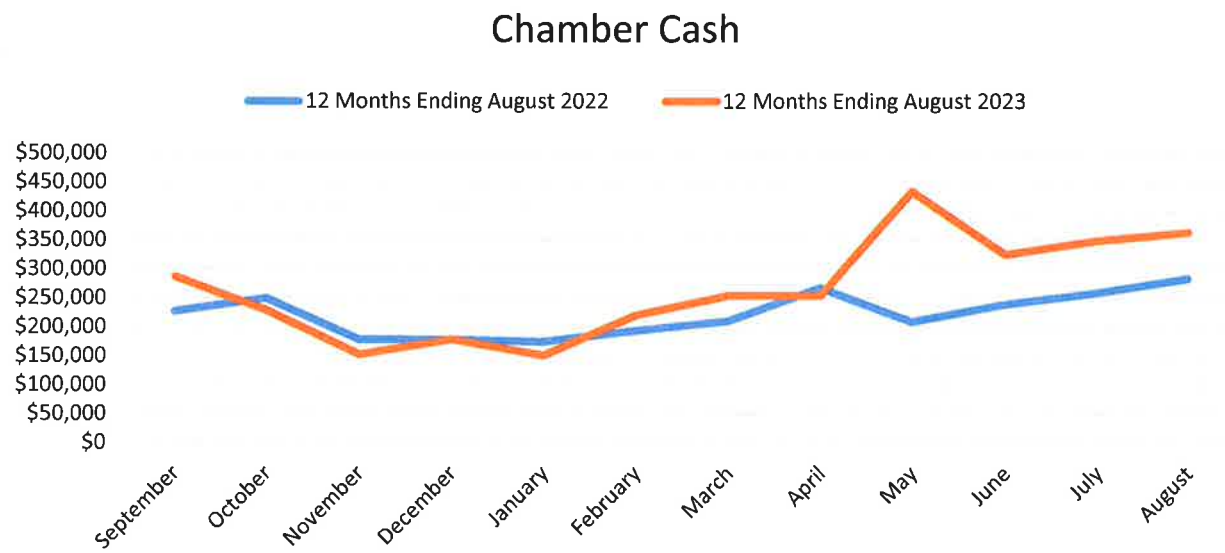


**Joplin Area Chamber of Commerce****Finance Executive Summary****Period Ending: August 31, 2023****By: Travis Stevens, CEO and Debby Chaligoj, Finance Manager**

	FY 23-24	FY 22-23	FY 21-22	3 yr Average
<b>Chamber:</b>				
* Cash Position:	\$ 363,532	\$ 284,088	\$ 244,203	\$ 297,274
* Accounts Receivable:	\$ 11,618	\$ 9,676	\$ 9,122	\$ 10,139
* Deferred Income Current Fiscal Year:	\$ 186,027	\$ 190,223	\$ 180,616	\$ 185,622
* Deferred Income Next Fiscal Year:	\$ 21,153	\$ 16,957	\$ 11,990	\$ 16,700
* Membership Dues YTD Income:	\$ 166,430	\$ 166,056	\$ 149,293	\$ 160,593
* Net Income YTD:	\$ 78,567	\$ (9,530)	\$ 76,339	\$ 48,459
* Net Income Before Depreciation YTD:	\$ 69,610	\$ 1,568	\$ 87,475	\$ 52,884
<b>Foundation / Innovation Center:</b>				
* Cash Position Foundation:	\$ 27,220	\$ (6,047)	\$ 25,241	\$ 15,471
* Cash Position Innovation Center:	\$ 38,388	\$ 58,829	\$ 95,678	\$ 64,298
* Accounts Receivable:	\$ 12,906	\$ 7,948	\$ 4,597	\$ 8,484
* Accounts Receivable: Crowder	\$ 11,500	\$ 11,500	\$ 11,500	\$ 11,500
* Deferred Income Current Fiscal Year:	\$ 3,927	\$ 24,653	\$ 3,263	\$ 10,614
* Deferred Income Next Fiscal Year:	\$ -	\$ -	\$ -	\$ -
* Net Income YTD:	\$ (142,286)	\$ (250,563)	\$ (189,394)	\$ (194,081)
* Net Income Before Depreciation YTD:	\$ 42,294	\$ (66,177)	\$ (4,798)	\$ (9,560)
<b>Economic Development:</b>				
<b>(for City's Fiscal Year ending October 31, 2022)</b>				
	Annual Budget	Budget Remaining		
Local Budget:	\$ 200,000	\$ 50,249		
Regional Budget:	\$ 52,000	\$ 2,458		
Due from City:	\$ 23,873			
Due to Chamber: (ED charges paid by Chamber)	\$ 9,913			
Due to MOKAN: (ED charges paid by MOKAN)	\$ 3,093			

Cash Flow Comparison

August - July



**ACCOUNTS RECEIVABLE SUMMARY****August 2023**

	Aug-23	Jul-23	Jun-23	May-23	Apr-23	Total
<b>Chamber</b>						
Banquet Attendees	-	-	-	-	70.00	70.00
Business After Hours	200.00	200.00	200.00	200.00	420.00	1,220.00
Eggs & Issues Attendee	-	-	-	-	64.00	64.00
EXPO Booths	-	-	-	-	475.00	475.00
Good Morning Joplin Attendees	-	-	42.00	-	98.00	140.00
Lunch & Learn	99.49	101.84	-	-	-	201.33
Member to Member Emails	-	-	-	-	300.00	300.00
Board Retreat	-	-	-	-	383.17	383.17
Foundation Reimb to Chamber	1,617.87	-	-	-	-	1,617.87
MOKAN Reimb to Chamber	7,116.67	-	30.16	-	-	7,146.83
Total Chamber AR	9,034.03	301.84	272.16	200.00	1,810.17	11,618.20
<b>Foundation</b>						
Crowder	11,500.00	-	-	-	-	11,500.00
Grants	-	-	-	-	-	-
ATTC Kitchen	2,485.25	1,130.00	1,182.25	-	-	4,797.50
ATTC Utilities	3,678.57	-	-	-	-	3,678.57
LJ Class	-	-	-	-	800.00	800.00
IC Rent	827.50	267.50	267.50	267.50	-	1,630.00
TEconomy	-	-	-	-	2,000.00	2,000.00
Total Foundation AR	18,491.32	1,397.50	1,449.75	267.50	2,800.00	24,406.07

# Balance Sheet

As of August 31, 2023

	<u>Aug 31, 23</u>	<u>Aug 31, 22</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
011 · US Bank - Checking	363,531.73	284,087.52	79,444.21
<b>Total Checking/Savings</b>	<u>363,531.73</u>	<u>284,087.52</u>	<u>79,444.21</u>
<b>Accounts Receivable</b>			
012 · Accounts Receivable	11,618.20	9,675.70	1,942.50
<b>Total Accounts Receivable</b>	<u>11,618.20</u>	<u>9,675.70</u>	<u>1,942.50</u>
<b>Other Current Assets</b>			
010 · Petty Cash	250.00	250.00	0.00
014 · Due From (To) Staff	0.00	-268.13	268.13
020 · Due From (To) Other Funds			
021 · Due From (To) Foundation	0.00	17.19	-17.19
022 · Due From (To) ED	9,912.80	12,055.90	-2,143.10
024 · Due From (To) JIDA	0.00	66.75	-66.75
025 · Due From (To) JCIDA	0.00	87.15	-87.15
028 · Due From (To) One Joplin	0.00	11.25	-11.25
037 · Due From (To) BBJ	0.00	1,854.23	-1,854.23
020 · Due From (To) Other Funds - Other	0.00	250.00	-250.00
<b>Total 020 · Due From (To) Other Funds</b>	<u>9,912.80</u>	<u>14,342.47</u>	<u>-4,429.67</u>
030 · Deposit - Bulk Mail	1,597.01	539.92	1,057.09
031 · Prepaid Expenses	550.78	376.13	174.65
032 · Prepaid Insurance	5,999.64	5,567.45	432.19
<b>Total Other Current Assets</b>	<u>18,310.23</u>	<u>20,807.84</u>	<u>-2,497.61</u>
<b>Total Current Assets</b>	<u>393,460.16</u>	<u>314,571.06</u>	<u>78,889.10</u>
<b>Fixed Assets</b>			
152.000 · Furniture & Equipment	23,935.69	22,733.15	1,202.54
154.000 · Interior	0.00	2,996.91	-2,996.91
156.000 · 320 East 4th - Building	155,143.19	168,302.75	-13,159.56
158.000 · Grounds	4,201.10	5,085.50	-884.40
160.000 · Land	76,562.56	76,562.56	0.00
<b>Total Fixed Assets</b>	<u>259,842.54</u>	<u>275,680.87</u>	<u>-15,838.33</u>
<b>TOTAL ASSETS</b>	<u><b>653,302.70</b></u>	<u><b>590,251.93</b></u>	<u><b>63,050.77</b></u>

# Balance Sheet

As of August 31, 2023

	<u>Aug 31, 23</u>	<u>Aug 31, 22</u>	<u>\$ Change</u>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
200.000 · Accounts Payable	10,710.71	6,403.61	4,307.10
Total Accounts Payable	10,710.71	6,403.61	4,307.10
<b>Credit Cards</b>			
200.100 · US Bank - Credit Card	7,174.54	6,990.42	184.12
Total Credit Cards	7,174.54	6,990.42	184.12
<b>Other Current Liabilities</b>			
208.000 · Deferred Income - Renewal Dues	168,544.56	157,084.31	11,460.25
217.000 · Deferred Income-Other			
217.160 · Deferred Income - Econ Growth	1,637.50	2,000.00	-362.50
217.180 · Deferred Income - EXPO	28,690.00	26,975.00	1,715.00
217.320 · Deferred Income - GMJ	2,874.00	2,546.00	328.00
217.330 · Deferred Income - Morning Brew	2,000.00	2,400.00	-400.00
217.340 · Deferred Income - BAH	1,000.00	1,000.00	0.00
217.350 · Deferred Income - Golf	10,350.00	8,450.00	1,900.00
217.370 · Deferred Income - Lunch & Learn	100.00	0.00	100.00
217.460 · Deferred Income - M2M Emails	1,200.00	800.00	400.00
217.470 · Deferred Income - Mmbr Table	200.00	200.00	0.00
270.325 · Deferred Income - Adv Mfg Expo	0.00	4,500.00	-4,500.00
217.000 · Deferred Income-Other - Other	1,363.00	1,225.00	138.00
Total 217.000 · Deferred Income-Other	49,414.50	50,096.00	-681.50
Total Other Current Liabilities	217,959.06	207,180.31	10,778.75
Total Current Liabilities	235,844.31	220,574.34	15,269.97
Total Liabilities	235,844.31	220,574.34	15,269.97
<b>Equity</b>			
32000 · Unrestricted Net Assets	338,891.00	379,208.00	-40,317.00
Net Income	78,567.39	-9,530.41	88,097.80
Total Equity	417,458.39	369,677.59	47,780.80
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>653,302.70</b>	<b>590,251.93</b>	<b>63,050.77</b>

**Statement of Operations**

April through August 2023

	<b>Apr - Aug 2023</b>	<b>Apr - Aug 2022</b>	<b>\$ Change</b>	<b>Budget</b>	<b>Budget Variance</b>	<b>% of Budget</b>
<b>Ordinary Income/Expense</b>						
Income						
410.000 · Member Dues	166,430.02	166,056.22	373.80	185,017.08	-18,587.06	89.95%
420.000 · Income from Affiliate Companies	131,208.35	220,210.03	-89,001.68	131,666.67	-458.32	99.65%
430.000 · Income - Economic Development	41,250.00	41,250.00	0.00	41,250.00	0.00	100.0%
440.000 · Income-Marketing	500.00	3,170.41	-2,670.41	12,500.00	-12,000.00	4.0%
490.000 · Income - Miscellaneous	178,934.26	36,946.60	141,987.66	7,500.00	171,434.26	2,385.79%
<b>Total Income</b>	<b>518,322.63</b>	<b>467,633.26</b>	<b>50,689.37</b>	<b>377,933.75</b>	<b>140,388.88</b>	<b>137.15%</b>
<b>Gross Profit</b>	<b>518,322.63</b>	<b>467,633.26</b>	<b>50,689.37</b>	<b>377,933.75</b>	<b>140,388.88</b>	<b>137.15%</b>
Expense						
600.000 · Staff Compensation	346,929.99	420,606.57	-73,676.58	350,609.77	-3,679.78	98.95%
600.200 · Staff Development	27,609.74	11,955.10	15,654.64	14,583.33	13,026.41	189.32%
600.900 · Other Staff Expenses	1,258.15	910.34	347.81	937.50	320.65	134.2%
620.000 · Utilities Expense	7,584.42	8,319.19	-734.77	5,058.33	2,526.09	149.94%
630.00 · Maintenance Expenses	27,875.18	28,323.65	-448.47	25,834.17	2,041.01	107.9%
640.000 · Marketing	7,647.63	7,453.34	194.29	8,750.00	-1,102.37	87.4%
650.000 · Operating Expenses	24,093.50	26,890.19	-2,796.69	21,858.75	2,234.75	110.22%
680.000 · Depreciation	8,957.65	11,098.35	-2,140.70	8,957.50	0.15	100.0%
690.000 · Other Expenses	20,821.01	1,545.39	19,275.62	1,750.00	19,071.01	1,189.77%
<b>Total Expense</b>	<b>472,777.27</b>	<b>517,102.12</b>	<b>-44,324.85</b>	<b>438,339.35</b>	<b>34,437.92</b>	<b>107.86%</b>
<b>Net Ordinary Income</b>	<b>45,545.36</b>	<b>-49,468.86</b>	<b>95,014.22</b>	<b>-60,405.60</b>	<b>105,950.96</b>	<b>-75.4%</b>
<b>Other Income/Expense</b>						
Other Income						
800.000 · Program Income						
800.100 · Economic Development	2,037.32	444.40	1,592.92	0.00	2,037.32	100.0%
800.300 · Governance	-2,318.18	129.35	-2,447.53	0.00	-2,318.18	100.0%
800.400 · Member Services	-1,409.10	2,590.55	-3,999.65	5,926.67	-7,335.77	-23.78%
800.500 · Chamber Events						
900.215 · Expo	0.00	-750.00	750.00	0.00	0.00	0.0%
900.510 · Annual Banquet	12,704.62	18,906.95	-6,202.33	18,782.00	-6,077.38	67.64%
900.515 · Good Morning Joplin	-57.43	-469.32	411.89	3,750.00	-3,807.43	-1.53%
900.520 · Morning Brew	5,817.74	5,213.70	604.04	5,145.45	672.29	113.07%
900.525 · Business After Hours	6,317.77	5,913.70	404.07	5,145.45	1,172.32	122.78%
900.530 · Golf Tournament	10,646.79	12,344.44	-1,697.65	13,000.00	-2,353.21	81.9%
<b>Total 800.500 · Chamber Events</b>	<b>35,429.49</b>	<b>41,159.47</b>	<b>-5,729.98</b>	<b>45,822.91</b>	<b>-10,393.42</b>	<b>77.32%</b>
800.800 · Chamber Work Groups	-717.50	-4,385.32	3,667.82	0.00	-717.50	100.0%
<b>Total 800.000 · Program Income</b>	<b>33,022.03</b>	<b>39,938.45</b>	<b>-6,916.42</b>	<b>51,749.58</b>	<b>-18,727.55</b>	<b>63.81%</b>
<b>Total Other Income</b>	<b>33,022.03</b>	<b>39,938.45</b>	<b>-6,916.42</b>	<b>51,749.58</b>	<b>-18,727.55</b>	<b>63.81%</b>
<b>Net Other Income</b>	<b>33,022.03</b>	<b>39,938.45</b>	<b>-6,916.42</b>	<b>51,749.58</b>	<b>-18,727.55</b>	<b>63.81%</b>
<b>Net Income</b>	<b>78,567.39</b>	<b>-9,530.41</b>	<b>88,097.80</b>	<b>-8,656.03</b>	<b>87,223.42</b>	<b>-907.66%</b>

**Balance Sheet**  
**As of August 31, 2023**

	<u>Aug 31, 23</u>	<u>Aug 31, 22</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
US Bank-Checking/Sweep Acct	7,551.03	14,699.36	-7,148.33
<b>Total Checking/Savings</b>	<u>7,551.03</u>	<u>14,699.36</u>	<u>-7,148.33</u>
<b>Other Current Assets</b>			
Due From (To) City	23,873.10	28,156.94	-4,283.84
Due From (To) Other Funds			
Due From (To) Chamber	-9,912.80	-12,055.90	2,143.10
Due From (To) MOKAN	-3,093.40	-12,299.84	9,206.44
<b>Total Due From (To) Other Funds</b>	<u>-13,006.20</u>	<u>-24,355.74</u>	<u>11,349.54</u>
<b>Total Other Current Assets</b>	<u>10,866.90</u>	<u>3,801.20</u>	<u>7,065.70</u>
<b>Total Current Assets</b>	<u>18,417.93</u>	<u>18,500.56</u>	<u>-82.63</u>
<b>Fixed Assets</b>			
Furniture and Equipment	878.28	6,148.32	-5,270.04
<b>Total Fixed Assets</b>	<u>878.28</u>	<u>6,148.32</u>	<u>-5,270.04</u>
<b>TOTAL ASSETS</b>	<u><u>19,296.21</u></u>	<u><u>24,648.88</u></u>	<u><u>-5,352.67</u></u>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Accounts Payable			
*Accounts Payable	276.41	78.43	197.98
<b>Total Accounts Payable</b>	<u>276.41</u>	<u>78.43</u>	<u>197.98</u>
<b>Total Current Liabilities</b>	<u>276.41</u>	<u>78.43</u>	<u>197.98</u>
<b>Total Liabilities</b>	<u>276.41</u>	<u>78.43</u>	<u>197.98</u>
<b>Equity</b>			
Retained Earnings	23,856.54	18,049.27	5,807.27
Net Income	-4,836.74	6,521.18	-11,357.92
<b>Total Equity</b>	<u>19,019.80</u>	<u>24,570.45</u>	<u>-5,550.65</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>19,296.21</u></u>	<u><u>24,648.88</u></u>	<u><u>-5,352.67</u></u>

**Statement of Operations**  
**November 2022 through August 2023**

	<b>Nov '22 - Aug 23</b>	<b>Nov '21 - Aug 22</b>	<b>\$ Change</b>	<b>Budget</b>	<b>Budget Remaining</b>	<b>% of Budget</b>
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
Income-Funds from City	199,293.37	216,243.24	(16,949.87)	252,000.00	-52,706.63	79.09%
<b>Total Income</b>	<b>199,293.37</b>	<b>216,243.24</b>	<b>(16,949.87)</b>	<b>252,000.00</b>	<b>-52,706.63</b>	<b>79.09%</b>
<b>Expense</b>						
Administrative Expenses	20,059.40	22,178.51	(2,119.11)	24,000.00	-3,940.60	83.58%
Business Attraction/Retention	25,456.83	11,415.36	14,041.47	64,000.00	-38,543.17	39.78%
Depreciation	4,391.70	4,391.58	0.12	0.00	4,391.70	100.0%
Marketing & Promotions	39,982.50	45,427.39	(5,444.89)	30,000.00	9,982.50	133.28%
Memberships	3,750.00	11,440.50	(7,690.50)	13,000.00	-9,250.00	28.85%
Professional Development	13,146.62	8,569.21	4,577.41	7,500.00	5,646.62	175.29%
Salaries	82,500.00	82,500.00		99,000.00	-16,500.00	83.33%
Workforce Development	14,843.06	23,799.51	(8,956.45)	14,500.00	343.06	102.37%
<b>Total Expense</b>	<b>204,130.11</b>	<b>209,722.06</b>	<b>(5,591.95)</b>	<b>252,000.00</b>	<b>-47,869.89</b>	<b>81.0%</b>
<b>Net Ordinary Income</b>	<b>(4,836.74)</b>	<b>6,521.18</b>	<b>(11,357.92)</b>	<b>0.00</b>	<b>-4,836.74</b>	<b>100.0%</b>
<b>Net Income</b>	<b>(4,836.74)</b>	<b>6,521.18</b>	<b>(11,357.92)</b>	<b>0.00</b>	<b>-4,836.74</b>	<b>100.0%</b>



**Balance Sheet**

As of August 31, 2023

	<u>Aug 31, 23</u>	<u>Aug 31, 22</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
011 · US Bank Checking	56,445.40	43,440.83	13,004.57
013 · US Bank - Money Market	9,162.87	9,340.95	-178.08
<b>Total Checking/Savings</b>	<u>65,608.27</u>	<u>52,781.78</u>	<u>12,826.49</u>
<b>Accounts Receivable</b>			
012 · Accounts Receivable	24,406.07	19,448.25	4,957.82
<b>Total Accounts Receivable</b>	<u>24,406.07</u>	<u>19,448.25</u>	<u>4,957.82</u>
<b>Other Current Assets</b>			
032 · Prepaid Insurance	21,676.96	9,068.88	12,608.08
020 · Due From (To) Other Funds	0.00	426.96	-426.96
031 · Prepaid Expenses	0.00	4,421.90	-4,421.90
<b>Total Other Current Assets</b>	<u>21,676.96</u>	<u>13,917.74</u>	<u>7,759.22</u>
<b>Total Current Assets</b>	<u>111,691.30</u>	<u>86,147.77</u>	<u>25,543.53</u>
<b>Fixed Assets</b>			
170 · Advanced Training & Tech Ctr	1,656,482.30	1,707,265.70	-50,783.40
179 · ATTC Building Improvements	1,493,797.02	1,537,653.06	-43,856.04
177 · ATTC Equipment	250,022.56	522,774.16	-272,751.60
175 · ATTC Furniture & Fixtures	15,838.60	33,117.04	-17,278.44
150 · Foundation Furniture & Fixtures	0.00	0.00	0.00
166 · IC Leasehold Improvements	30,415.79	38,498.99	-8,083.20
152 · Innovation Center F & F	7,349.45	9,299.21	-1,949.76
168 · Land	61,944.49	61,944.49	0.00
162 · Newman Innovation Center	1,096,927.14	1,145,215.26	-48,288.12
<b>Total Fixed Assets</b>	<u>4,612,777.35</u>	<u>5,055,767.91</u>	<u>-442,990.56</u>
<b>TOTAL ASSETS</b>	<u><b>4,724,468.65</b></u>	<u><b>5,141,915.68</b></u>	<u><b>-417,447.03</b></u>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
200.000 · Accounts Payable	18,722.68	22,045.90	-3,323.22
<b>Total Accounts Payable</b>	<u>18,722.68</u>	<u>22,045.90</u>	<u>-3,323.22</u>
<b>Credit Cards</b>			
200.100 · US Bank Credit Card	2,393.68	1,697.06	696.62
<b>Total Credit Cards</b>	<u>2,393.68</u>	<u>1,697.06</u>	<u>696.62</u>
<b>Other Current Liabilities</b>			
217.000 · Deferred Income	3,927.00	24,652.50	-20,725.50
208.000 · Deposits Held	10,300.00	11,250.00	-950.00
<b>Total Other Current Liabilities</b>	<u>14,227.00</u>	<u>35,902.50</u>	<u>-21,675.50</u>
<b>Total Current Liabilities</b>	<u>35,343.36</u>	<u>59,645.46</u>	<u>-24,302.10</u>
<b>Total Liabilities</b>	<u>35,343.36</u>	<u>59,645.46</u>	<u>-24,302.10</u>
<b>Equity</b>			
33000 · Temp. Restricted Net Assets	25,880.00	25,880.00	0.00
32000 · Unrestricted Net Assets	4,805,531.11	5,306,953.00	-501,421.89
Net Income	-142,285.82	-250,562.78	108,276.96
<b>Total Equity</b>	<u>4,689,125.29</u>	<u>5,082,270.22</u>	<u>-393,144.93</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>4,724,468.65</b></u>	<u><b>5,141,915.68</b></u>	<u><b>-417,447.03</b></u>

**Statement of Operations-Consolidated**

April through August 2023

	<b>Apr - Aug 23</b>	<b>Apr - Aug 22</b>	<b>\$ Change</b>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
415 • MOBEC Grant Matching Funds	0.00	32,000.00	-32,000.00
401 • Contributions	5,240.00	7,420.00	-2,180.00
411 • Grants	23,040.00	51,309.64	-28,269.64
422 • Income - Interest	1.43	0.35	1.08
425 • Income - Miscellaneous	64,215.54	0.00	64,215.54
426 • Lease Income	107,428.01	112,171.45	-4,743.44
427 • Lease Utility Income	16,861.02	16,236.07	624.95
<b>Total Income</b>	<b>216,786.00</b>	<b>219,137.51</b>	<b>-2,351.51</b>
<b>Gross Profit</b>	<b>216,786.00</b>	<b>219,137.51</b>	<b>-2,351.51</b>
<b>Expense</b>			
660 • Utilities Expense	41,515.99	53,475.76	-11,959.77
760 • Grant Disbursement	2,681.12	43,099.63	-40,418.51
890 • Uncategorized Expense	58.00	0.00	58.00
611 • Administrative Fee	85,000.00	62,500.00	22,500.00
787 • Bank Fees	76.00	100.00	-24.00
730 • Depreciation	184,579.40	184,385.63	193.77
720 • Equipment Maint	11,637.15	5,588.53	6,048.62
785 • Insurance Expense	22,672.30	21,632.02	1,040.28
790 • Miscellaneous Expense	1,394.70	2,281.35	-886.65
670 • Occupancy Expense	56,323.26	64,226.98	-7,903.72
750 • Professional Fees	5,150.00	3,740.00	1,410.00
610 • Program Service Fee	0.00	22,500.00	-22,500.00
<b>Total Expense</b>	<b>411,087.92</b>	<b>463,529.90</b>	<b>-52,441.98</b>
<b>Net Ordinary Income</b>	<b>-194,301.92</b>	<b>-244,392.39</b>	<b>50,090.47</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
800 • Committee Divisions			
800.370 • TEconomy	46,456.46	0.00	46,456.46
800.350 • Heartland Forward	0.00	-2,500.00	2,500.00
800.900 • Business Recovery Fund	0.00	-360.00	360.00
800.101 • Education			
951.130 • Technology Summit	-2,580.42	0.00	-2,580.42
951.160 • Tomorrows Leaders Today	4,839.00	-1,215.94	6,054.94
951.110 • Golden Apple	8,871.49	7,439.86	1,431.63
<b>Total 800.101 • Education</b>	<b>11,130.07</b>	<b>6,223.92</b>	<b>4,906.15</b>
800.200 • Leadership Joplin	-5,391.21	-8,716.62	3,325.41
800.400 • Young Professionals Network	-179.22	-817.69	638.47
<b>Total 800 • Committee Divisions</b>	<b>52,016.10</b>	<b>-6,170.39</b>	<b>58,186.49</b>
<b>Total Other Income</b>	<b>52,016.10</b>	<b>-6,170.39</b>	<b>58,186.49</b>
<b>Net Other Income</b>	<b>52,016.10</b>	<b>-6,170.39</b>	<b>58,186.49</b>
<b>Net Income</b>	<b>-142,285.82</b>	<b>-250,562.78</b>	<b>108,276.96</b>

**Statement of Operations**

April through August 2023

	<b>Apr - Aug 23</b>	<b>Apr - Aug 22</b>	<b>\$ Change</b>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
415 • MOBEC Grant Matching Funds	0.00	32,000.00	-32,000.00
401 • Contributions	5,240.00	7,420.00	-2,180.00
411 • Grants	9,000.00	37,269.64	-28,269.64
422 • Income - Interest	1.43	0.35	1.08
425 • Income - Miscellaneous	34,803.88	0.00	34,803.88
426 • Lease Income	1,482.50	0.00	1,482.50
427 • Lease Utility Income	2,918.11	0.00	2,918.11
<b>Total Income</b>	<u>53,445.92</u>	<u>76,689.99</u>	<u>-23,244.07</u>
<b>Gross Profit</b>	<u>53,445.92</u>	<u>76,689.99</u>	<u>-23,244.07</u>
<b>Expense</b>			
760 • Grant Disbursement	2,681.12	43,099.63	-40,418.51
890 • Uncategorized Expense	58.00	0.00	58.00
611 • Administrative Fee	22,500.00	0.00	22,500.00
787 • Bank Fees	76.00	100.00	-24.00
720 • Equipment Maint	0.00	694.80	-694.80
790 • Miscellaneous Expense	894.70	11.35	883.35
750 • Professional Fees	4,830.00	3,740.00	1,090.00
610 • Program Service Fee	0.00	22,500.00	-22,500.00
<b>Total Expense</b>	<u>31,039.82</u>	<u>70,145.78</u>	<u>-39,105.96</u>
<b>Net Ordinary Income</b>	<u>22,406.10</u>	<u>6,544.21</u>	<u>15,861.89</u>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
800 • Committee Divisions			
800.370 • TEconomy	46,456.46	0.00	46,456.46
800.350 • Heartland Forward	0.00	-2,500.00	2,500.00
800.900 • Business Recovery Fund	0.00	-360.00	360.00
800.101 • Education			
951.130 • Technology Summit	-2,580.42	0.00	-2,580.42
951.160 • Tomorrows Leaders Today	4,839.00	-1,215.94	6,054.94
951.110 • Golden Apple	8,871.49	7,439.86	1,431.63
<b>Total 800.101 • Education</b>	<u>11,130.07</u>	<u>6,223.92</u>	<u>4,906.15</u>
800.200 • Leadership Joplin	-5,391.21	-8,716.62	3,325.41
800.400 • Young Professionals Network	-179.22	-817.69	638.47
<b>Total 800 • Committee Divisions</b>	<u>52,016.10</u>	<u>-6,170.39</u>	<u>58,186.49</u>
<b>Total Other Income</b>	<u>52,016.10</u>	<u>-6,170.39</u>	<u>58,186.49</u>
<b>Net Other Income</b>	<u>52,016.10</u>	<u>-6,170.39</u>	<u>58,186.49</u>
<b>Net Income</b>	<u><u>74,422.20</u></u>	<u><u>373.82</u></u>	<u><u>74,048.38</u></u>

**Statement of Operations-ATTC**

April through August 2023

	<b>Apr - Aug 23</b>	<b>Apr - Aug 22</b>	<b>\$ Change</b>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>425 · Income - Miscellaneous</b>	14,705.83	0.00	14,705.83
<b>426 · Lease Income</b>	78,849.01	80,519.25	-1,670.24
<b>427 · Lease Utility Income</b>	13,942.91	16,236.07	-2,293.16
<b>Total Income</b>	<u>107,497.75</u>	<u>96,755.32</u>	<u>10,742.43</u>
<b>Gross Profit</b>	107,497.75	96,755.32	10,742.43
<b>Expense</b>			
<b>660 · Utilities Expense</b>	32,017.25	42,522.56	-10,505.31
<b>611 · Administrative Fee</b>	31,250.00	31,250.00	0.00
<b>730 · Depreciation</b>	160,278.95	160,278.95	0.00
<b>720 · Equipment Maint</b>	8,783.50	2,696.67	6,086.83
<b>785 · Insurance Expense</b>	17,684.40	16,768.14	916.26
<b>790 · Miscellaneous Expense</b>	500.00	2,270.00	-1,770.00
<b>670 · Occupancy Expense</b>	43,434.43	44,514.70	-1,080.27
<b>750 · Professional Fees</b>	320.00	0.00	320.00
<b>Total Expense</b>	<u>294,268.53</u>	<u>300,301.02</u>	<u>-6,032.49</u>
<b>Net Ordinary Income</b>	<u>-186,770.78</u>	<u>-203,545.70</u>	<u>16,774.92</u>
<b>Net Income</b>	<u><u>-186,770.78</u></u>	<u><u>-203,545.70</u></u>	<u><u>16,774.92</u></u>

**Statement of Operations-NIC**

April through August 2023

	<b>Apr - Aug 23</b>	<b>Apr - Aug 22</b>	<b>\$ Change</b>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>411 · Grants</b>	14,040.00	14,040.00	0.00
<b>425 · Income - Miscellaneous</b>	14,705.83	0.00	14,705.83
<b>426 · Lease Income</b>	25,762.50	31,652.20	-5,889.70
<b>Total Income</b>	<u>54,508.33</u>	<u>45,692.20</u>	<u>8,816.13</u>
<b>Gross Profit</b>	54,508.33	45,692.20	8,816.13
<b>Expense</b>			
<b>660 · Utilities Expense</b>	9,498.74	10,953.20	-1,454.46
<b>611 · Administrative Fee</b>	31,250.00	31,250.00	0.00
<b>730 · Depreciation</b>	24,300.45	24,106.68	193.77
<b>720 · Equipment Maint</b>	2,853.65	2,197.06	656.59
<b>785 · Insurance Expense</b>	4,987.90	4,863.88	124.02
<b>670 · Occupancy Expense</b>	12,888.83	19,712.28	-6,823.45
<b>Total Expense</b>	<u>85,779.57</u>	<u>93,083.10</u>	<u>-7,303.53</u>
<b>Net Ordinary Income</b>	<u>-31,271.24</u>	<u>-47,390.90</u>	<u>16,119.66</u>
<b>Net Income</b>	<u><u>-31,271.24</u></u>	<u><u>-47,390.90</u></u>	<u><u>16,119.66</u></u>

## Meeting Agenda: August 21, 2023

Attended: Melodee Colbert-Kean, Lori Haun, Katrina Richards, Erin Slifka, Travis Stephens

- I. Check on "Next Steps" from last meeting.
- II. Updates from Chamber (Travis/Erin)
- III. Go through each Livability Category and update any new items/reports from members.
- IV. Determine Next Steps to be completed before next meeting.
- V. Schedule Next Meeting. **September 25<sup>th</sup> @ 1:15ish**

## Notes from August 21, 2023 Meeting

**Chair** - Meeting Organizer - Lori Haun

**Co-Chair** - Notetaker – Katrina

**Improve Livability** - We build a valued and diverse community that enhances quality of living through prosperity and a robust economy.

**A. Community Service** – The Chamber promotes community service and encourages Accountability, Growth, Awareness, Visibility and Engagement of business and the community (AGAVE.)

- Gives Back Livability Workgroup – chaired by two YP's, Misty Covey with Guaranty Bank, and Jessica Carr with Forvis. Kim Cox, our Board incoming chair is also attending those workgroup meetings. [@Erin Slifka](#) will go back and see who else is participating in the workgroup meetings and who regularly attends the events. They sent out a survey to nonprofits to see what needs they have and select 2 events to do per month. One person usually volunteers to handle each event. Jessica usually does the nonprofit scavenger hunt in November, and the river cleanup in July.
- Leadership Joplin Program – Usually has a community service component to it where they will have a service project everyone participates in.
- Questions – Do we think business members are being asked to be part of this? Each year, the workgroup sets a goal of 300 or 320 service hours a year. It's mainly young professionals that participate. People network in different ways – this is a networking opportunity for introverts. For Martin Luther King Day of service, were looking at getting Chamber Gives Back more involved in it – last year, it was just a staff day of service. We seem to struggle with finding projects. MLK day is January, so it's kind of cold outside. Part-day volunteer stuff requires a lot of staff oversight, coordination, organization. When Gives Back does get an event setup, it's added to Chamber Calendar, sign-up genius, and social posts that go with it as well. Liberty is the sponsor for Chamber Gives Back. US Bank will show up and wear their shirts and participate. Would like to see improved engagement from Liberty as the sponsor. Look at reaching out to the high school, have to have community projects and hours. The workgroup uses TrailO to communicate.

- **Next Steps** – Erin will reach out to Melodie and share the Gives Back Plan, and Melodie will share the plan and present it to get the message out to the students.

**B. Coalitions and Collaboration** – Provide connections and support for the nonprofit community that works to improve livability.

- Making sure the Chamber doesn't create something that's already out there. Make sure the nonprofits that are in each space are collaborating appropriately.
- Potentially creating a place for nonprofits to share information between non profits
- Make sure Chamber Board members know what is going on with the not for profits in the area
- Chamber has a community calendar that anyone can post to; haven't restricted it to just Members
- [@Katrina Richards](#) can check with OneJoplin/Nicole Brown and see if she has a list of what's going on in Joplin with not for profits. She will be revamping the OneJoplin website, maybe there is an opportunity for a non profit calendar or nonprofit resource connection on their website.
- What role does the Chamber play in the nonprofit world? First step is learning what's out there. Second step is learning what connectors are already out there. Who's been left out? The City of Joplin is working with the consulting group on Homelessness. They're working with all the nonprofit groups on the Homelessness issue. We may work with what they come out of.

**C. Sustainability** – Market the strength and sustainability of our community's workforce, education, infrastructure, trails, and other resources.

- Check on overlap between the Talent and Industry workgroup. Make sure we focus on connecting people and getting the message out versus actually building/developing these items which fall under the other workgroup.
- What do we already do: Choose Joplin website and the App. Storytelling component: Doing 2 on camera videos with Members of businesses in the community. Alyssa and Erin just finished writing the tone and voice for Choose Joplin. Now that this is established, everything else will fall into place for the communication model. That is targeted to out of area businesses; recruiting talent from outside to come. Secondly, the audience is the community. There's a good mix of community engagement and outside engagement. Found an AI plug-in to show calculator and affordability
- Erin and Alyssa will talk to Lori about what they're doing for marketing downtown compared with the City. Maybe we need to get Patrick involved with the CVB. [@Travis Stephens](#) will work with Patrick to fix some of this.

- General beautification campaign – picking up trash/banning shooter bottles/wayfinder signs.
- Trails & Connectivity formed its own group and spun off the Chamber. Healthy Joplin spun off from the Chamber, as well. We need to be mindful of advocacy opportunities if we need time to assemble board members or chamber members to attend a council meeting, etc.

**D. Inform** – Provide education to the community about quality of life and the State of the Area, led by the Chamber.

**E. Update from Travis**

- Travis is getting a handle on the housing programs that are available. Housing programs have to be equal to everyone across the board. We could have a foundation program where an investor/developer can tackle some of the blighted housing and could take advantage of 2 programs at once. The City has their parameters, but the Chamber could target a 2-block area first instead of saying “anybody can apply” we could focus on certain areas. That would give someone extra incentive to fix up a house. You either can’t sell it/have to live there yourself/ or if you sell it it’s 1<sup>st</sup>-time home buyers. St. Joseph has a program. They did a presentation from a couple large employers and their HR folks. They found that a lot of their employees were generational renters, so they weren’t building that equity. They tackled the blighted areas, found some houses, so on one side they were working with contractors and developers to bring them up to par, and on the other side, they are connecting with buyers who hadn’t had an opportunity to do that before. We could theoretically connect all those pieces and focus on the downtown area. You’ve got to have an attractive downtown. If we could start a program like this, we could potentially break it off as our own non-profit. Lori Haun with DJA may be interested as well, as we are focusing on downtown. Can’t have new restaurants without new kitchens, so maybe a small grant program. In Missouri, there’s an abandoned housing act where it’s just left, you can seize it. The City’s program isn’t workable, either, how they don’t sell the lot after they demo property. Lichens neighborhood in Kansas City. Somebody there was part of the initiation of the abandoned housing act. First right of refusal would go to the company’s employees. If they didn’t want it, they would sell it on the open market. One of the gaps in the City’s program is that you can’t buy a property, rehab it, and then sell it; you have to live downtown.



Board Strategic Committee  
Community Leadership  
September 1, 2023

Attending: Matt Stewart, Lance Hoopai, John Hunter  
Staff: Stephanie McGrew

Chair: John Hunter  
Co-Chair: Lance Hoopai  
Notetaker: Stephanie McGrew

Board retreat tasked us to determine how the Chamber can improve the leadership of up-and-coming leaders.

Discussion:

- Leadership Joplin – focus more on leadership development as well as YPN
- Idea to get leaders in the same room at the same time, example Gary Duncan, Lance Beshore
- Ask local leaders, possibly bring in someone from Walton Foundation
- Q and A with leaders
- Bring a quarterly leadership talk to the membership
  - One hour
  - Possibly brown bag if during lunch
  - Free if there is no cost to us
  - Possible QR code for donations to use at later time to bring in speakers
  - Either include into a Leadership Joplin session or incentivize the class to attend
- John offered the Roxy as a venue
- We need maintain the excitement, diversify the topics

Homework:

- Identify who would be good speakers
- What topics would bring interest

**From:** Jordan Bolinger <Jordan.Bolinger@libertyutilities.com>  
**Sent:** Wednesday, September 6, 2023 9:48 AM  
**To:** Lisa Kelly <lisa@joplincc.com>  
**Cc:** kim@theogar.com; Mattie Crossland <mmcrossland@crossland.com>  
**Subject:** RE: following up with the strategic committees

I'm not certain on how exactly the information needs to be presented but here goes:

On Monday 8/28 Steve Graddy and myself met with Reggie and Doug for the first meeting of the Committee: Serve Local Businesses...

We discussed the perception that members only hear from the Chamber when dues are done which prompted a conversation surrounding the Ambassador and Diplomat programs. Steve and I learned that a few months prior to renewal a sponsored basket full of goodies and Chamber offerings is hand delivered by a diplomat. This visit includes a check-in and opportunity to ask questions, share concerns or even schedule a follow-up. We discussed that there are valuable products and programs available to Chamber members and will work on how to better spotlight them and encourage participation.

Networking – Our big question is how do we increase participation? One way we believe we can do this is by challenging a shift in mindset of what you will get out of it. For example, mingle more – make it a challenge to introduce yourself to someone new. As Chamber staff and board members we should challenge ourselves to lead and assist by making introductions during these events. Upcoming ed talks at Cornell will hopefully draw in more participation due to location.

Advocacy – we talked about the accreditation process and our take on politics and policies. We believe our role is to hear concerns and issues brought to us by our members whether this be random or through survey and act as the vessel for that information to travel to local or state leadership.

We think it would be a great idea for the City of Joplin and the Chamber to partner and provide a Chamber pamphlet as part of the business license packet the City hands out.

Thanks,

**Jordan Bolinger** | **Liberty Utilities (Missouri)** | Territory Manager, Business and Community Development  
P: 417-625-4224 | C: 417-483-2137 | E: [Jordan.Bolinger@libertyutilities.com](mailto:Jordan.Bolinger@libertyutilities.com)  
602 S Joplin Ave, Joplin, MO 64801

## **Joplin Area Chamber of Commerce Talent and Industry Committee**

### **August 28, 2023**

Attendees: Ben McNelly, Betsy Kissel, Dr. Dean Van Galen, Dustin Storm, and Travis Stephens.

Absent: Jeremy Drinkwitz

Betsy Kissel, chair and Dr. Van Galen, co-chair kicked off the Talent and Industry Committee meeting discussing the document items listed from the JACC retreat in February. The strategies, priorities and programs included inventory, educational institutions, grant funding, and economic development.

#### **1. Inventory-Conduct an audit and create a report annually of business workforce needs.**

Travis Stephens stated that he has put together quarterly surveys to highlight four areas of interest for data gathering. The group discussed the order of operations to include a survey, collecting data, and a possible mini summit that is industry specific. It was suggested that the group could host industry listening sessions as well prior to the industry mini summits. Dustin Storm suggested adding questions in the surveys to capture what's happening in the Joplin area with internships/apprenticeships. Betsy said it would be nice to hear what positions are difficult to fill and pain points the businesses are struggling with currently as well. Ben then suggested that the group create a space for resources, discovery and data analytics and stated that he could help make that happen.

#### **2. Educational Institutions-Connect educational institutions with business needs through liaisons with the chamber.**

The group decided it would be best to explore existing connections and meet with MSSU, Crowder College, Franklin Tech, KCU, Ozark Christian College, and Joplin schools to discover how they are retaining talent, and if they have exit strategies and stay interviews. It was also mentioned that data should be uncovered in higher education about what the spouses and family members' interests are and what they would like to have in the Joplin area.

#### **3. Grant Funding-Support workforce development programs and opportunities by seeking grants through the Chamber's foundation.**

Travis explained to the group how grants are run through the foundation since it is a 5013C. He shared that he is meeting with a chamber out of Florida who has a person dedicated to writing grants and will update the group as he learns more. Ben made a point to the group that action items 2, 3, and 4 will come after the initial inventory task. The group concurred.

## **Joplin Area Chamber of Commerce Talent and Industry Committee August 28, 2023**

- 4. Economic Development-**Leverage economic development opportunities to support infrastructure and workforce development.

Betsy asked Dr. Van Galen if MSSU has a campaign to reach students that have left the area to get them to come back to Joplin. Dustin added that a marketing campaign would be beneficial as a targeted plan for everything to come together in the ED bucket. The group discussed various ideas to attract and retain all levels of talent.

### **Next Meetings:**

September 25, 2023-Board Meeting at JACC

October 23, 2023-Talent and Industry Committee Meeting at Storm Cloud Marketing

## Staff Reports

### Membership Summary Report August 1, 2023 – August 30, 2023

							TOTAL COUNT
2023	New Mbr Count	New Member	Drop Mbr Count	Drop Member	Net Count	Net \$	853
Apr	8	3,261.00	9	2,146.50	-1	1,114.50	852
May	6	1,940.00	0	0.00	6	1,940.00	858
Jun	8	2,717.00	8	2,797.50	0	(80.50)	858
Jul	10	4,176.00	17	\$6,697.50	-7	(2,521.50)	851
Aug	7	3,067.00	9	3,315.00	-2	(248.00)	849
Sep					0	-	
Oct						-	
Nov					0	-	
Dec					0	-	
Jan					0	-	
Feb					0	-	
Mar					0	-	
<div> <div>\$</div> <div>39</div> <div>15,161</div> <div>43</div> <div>\$ 14,957</div> <div>-4</div> <div>204.50</div> </div>							

#### New Members August 2023

Millennium Family Fitness  
 The Swanky Frank  
 American Mobile Service  
 Power Sync Solar, LLC  
 Union Station Deli  
 Four States Women's Show, LLC  
 Honey Bee Tax Solutions, LLC

#### Dropped Members August 2023

Esther Bard-Adams – NICC drop  
 Divine Kitchen – request drop  
 Federal Protection, Inc.- request drop, closed local office  
 Gloria Deo Academy Joplin Campus – dropped for non-pay  
 Integrity Home Care + Hospice – dropped for non-pay  
 JFI Enterprises, LLC – dropped for non-pay  
 Quality Clean, LLC – dropped for non-pay  
 TSAT Accounting Solutions – Request drop  
 Vintage Swing Movement Joplin – dropped for non-pay

## **Doug Hunt, Director of Entrepreneurship Incubator Activity & Programming**

### **Joseph Newman Innovation Center (NIC):**

- Current tenants = 15
  - Estimated # active jobs = 26
- Businesses launched in 2023 (aka new tenants to the NIC this year) = 7
- Graduated companies 10/1/22 to date: 2
  - # of Jobs created (from graduated companies 10/1/22 to date) = 19
- Current open private spaces only = 2
- Regular business consulting with MTM Millwright Services, and SS Cleaning.

### **Advanced Training & Technology Center (ATTC):**

- Crowder College is expanding into available office space.

### **Programming:**

- **1 Million Cups Joplin (1MC)** is actively seeking a new location for weekly meetings due to Crowder's takeover of the ATTC. Locations being considered are, MSSU, Joplin Job Center, and the new deli, Union Depot located at 7<sup>th</sup> & Illinois. The decision will be made once ATTC is no longer an option.
- **September e-Commerce Meetup** hosted by Alice CBD on Highway 43 took place on Thru Sep 14.

### **Equity, Diversity & Inclusion (EDI): Doug, Chamber Liaison**

- Doug represented the Chamber and the EDI group at JOMO Pride on 9/9/23.
- EDI's next regular meeting will be at Noon, on Wednesday, September 27.

### **Professional Development: Doug, Chamber Liaison**

- The Group is working on a YPN summit in February to be held at the Cornell Complex

### **Joplin Area Remote Workers Group**

- JACC will provide Free Day passes at the Joseph Newman Innovation Center on Friday, September 29.

### **Joplin Regional Innovation & Technology Summit**

- The planning committee continues to make progress. The confirmed keynote speaker is Steven S. Little, "The growth expert." <http://www.stevenslittle.com/mobile>
- Thursday evening event is planned to be held at Joplin High School in the Performing Arts Center. This will be a free event for the public and the speaker will discuss child safety on the Internet and social media.

**Stephanie McGrew**  
**Special Events Manager**

**Networking Events****Previous Networking Events**

- Morning Brew was on September 8 at Joplin Greenhouse and The Coffee Shop with 105 attending
- Good Morning Joplin was on September 13 at The Emerald Event Centers sponsored by US Bank with 100 in attendance
- Business After Hours was September 19 sponsored by Pro X Property Management with 65 attending

**Upcoming Networking Events**

- Morning Brew is October 6 at The Arc of the Ozarks
- Business After Hours is October 17 at Downstream Casino Resort
- Hot Links Golf Tournament is September 29 - **teams sold out**
- Business EXPO is January 24. Registration is open to all Chamber members. 67 booths sold so far
- Tomorrow's Leaders Today applications will be collected from participating schools on September 28 with interviews on October 9-13

**Economic Development Events**  
**Lisa Kelly, Executive Assistant**

**Upcoming Events**

- October 20, Economic Growth Tour
- Locations for tour stops are still being finalized

**Erin Slifka**  
**Director of Marketing & Communication**

**Choose Joplin App**

MONTH	TOTAL APP DOWNLOADS
AUGUST	<b>1,500</b>

Top Member Pages	Open Listing	Phone Click	Map Click	Website Click
El Caballo De Oro	10	0	1	0
The Driveway Diner BBQ	8	0	0	1
Main Street Axe Company	7	0	1	1
Top Home Screen Pages	Click			
All Restaurants	33			
Restaurant & Bar	17			
BBQ	16			

**Website: Joplincc.com**

Active Users In August
3,288

Top Three Pages	Views
Home Page	3,488
Event	1,019
Member Directory	687

**Website: Joplinbusinessoutlook.com**

Active Users in August
1,353

Top Three Articles	Views
MSSU Invites Community to Welcome New Students for the 2023 Fall Semester	40
Twin Hill Golf Country Club To Host American Junior Golf Association Event	37
Rock Stock: Joplin	35

**We had a total of 60 posts in August with an average of 12 posts each week.**

**Weekly Email Update (Monday Memo)**

Open Rate	August	YTD (August)
This Year	46%	48%
Last Year	35%	35%

Distribution	August
This Year	2324
Last Year	2350



## **President's Report Travis Stephens**

### **Capacity Building**

- Zoom call with Ocala FL Chamber CEO to discuss their position of Foundation Director
- Phone mtg with Overland Park Chamber CEO to discuss fundraising and strategic plan implementation
- Quarterly call with ACCE Peer Cities Chamber CEOs
- Created a new Investment Guide for sponsorship of Chamber events
  - collaborated with Erin and Reggie from the Chamber team
  - Adding new investor-level categories
- Introduced a new compensation plan with Reggie for sponsorships, new members and renewals
- Signed agreement with 3<sup>rd</sup> party business to market Chamber Academy - potential revenue for Chamber
- Hired Jesse Grace (he) as the new Membership Development Manager
  - start date Sep 18
  - former school teacher and has a Master's Degree in Education however after 7 years he decided he wanted a career change
- Attended the first Livability Committee meeting
- Attended first Talent & Industry committee meeting

### **Collaboration/Partnerships**

- Attended Downtown Joplin Alliance August board meeting
- Met with city staff to review the city's new 3 housing revitalization programs
- Lunch meeting with Michael Sanders to discuss YPN, MOKAN and other community issues
- Met with City staff leadership team for eco devo update (monthly meeting)
- Met with Chett Daniel, Crowder College Assoc VP of Workforce & Innovation
- Touch base meeting with City Council member Mark Farnham
- Touch base meeting with City Council member Christina Williams
  - walking meeting while we toured The Olivia and The Y projects by Blue Haven Investments
- Bi-weekly meeting with City Manager Nick Edwards
- 1-on-1 meeting with Jordan Bolinger w Liberty
- Touch base meeting with Dr. Pierson of Crowder College to discuss ATTC sale
  - Crowder is waiting on the results of a structural engineering study
- Meeting with Rob O'Brian to discuss support for the city EDA grant led by Alvarez & Marsai
- Planning meeting to prep for Governor's visit to announce Boyd Metals expansion
  - on call: reps from Boyd Metals, MO DED and the Governor's staff

### **Community Engagements**

- Attended Aug 21 and Sep 15 Joplin City Council meetings
- Attended Good Morning Joplin quarterly event
- Attended ribbon cuttings for
  - Coley's Cookies / Clay Cup Coffee shop
  - La-Z-Boy expansion in Neosho
  - Vita Nova Village
- Attended retirement celebration for Tonya Sprenkle
- Attended MSSU opening night football game watch party with MSSU leadership and guests
- Attended Realtors Association Lunch to meet & greet approx 75 realtors and industry partners
- Attended quarterly Downtown Now event put on by Downtown Joplin Alliance

## Economic Development

- Submitted budget request to City for 2023-24 Economic Development contract
  - Made a formal presentation and ask to City Council on Sep 20
- 1-on-1 meeting with Rudy Farber to discuss regionalism, Gro Neosho and MOKAN
- Attended Governor's Conference on Economic Development at Lake of the Ozarks
  - Session Topics included:
    - The state's Eco Devo Strategy
    - Workforce Housing
    - AI & Machine Learning Insights
    - Building A Ready Workforce for Tomorrow
    - Childcare Improvement in MO
    - Gary Pinkel on Leadership
- Planning meeting with SBDC and Univ MO Extension office to discuss potential Entrepreneurship Node grant and collaboration with Southern Missouri partners
- Met with a rep from Schuber Mitchell to discuss the potential residential development of Crossroads Industrial land
- BRE visit with Red Collar Pet Foods
- Touch base meeting with Todd Ellis - subcontractor performing BRE visits with businesses located in the Crossroads Industrial park
  - Visits to date include:
    - Amazon
    - PepsiCo
    - Total Electronics
    - Wholesale Electric Supply
    - PMI Inc
    - Component Packaging
    - Don's Cold Storage
    - Heartland Pet Food
    - Bruner Fabrication
- Intro meeting with rep from an existing company looking at 50 job expansion "Project Sugar Cane"
- Have had multiple meetings with the MOKAN Exec Committee and individual board members regarding the future focus area of MOKAN

## Business Attraction

3 RFI's received since last month's report

- 0 submitted for Joplin or Region
- **Razorback** – Data Center – 200 acres – 15MW elec available with expansion capability to 210 in 3 years
- **Regulus** – Solar Module Manufacturer – existing bldg
- **Margarita** – Data Center – 50MW elec available

## Existing Business Expansions

3 announced expansions since last month's report

- General Mills    \$48 million cap ex    47 jobs
- Boyd Metals    \$9 million cap ex    10 to 12 jobs
- Refresco    \$37 million cap ex    40 jobs

3 more currently in various stages (non-public)

- "Sauce in a Box"    100+ new jobs
- "Sugar Cane"    40-50 jobs
- "Triple A"    100+ jobs

**City Manager's Office**

602 S Main Street  
Joplin, Missouri 64801  
417-624-0820 Ext. 1200

**Ex Officio Update – September 25, 2023****Development:**

- 32<sup>nd</sup> Street Place
- General Mills
- Boyd Metals
- Housing

**Capital Improvements:**

- 32<sup>nd</sup> Street
- Connecticut
- 20<sup>th</sup> Street
- Zora Street
- 4<sup>th</sup> & Murphy
- Ewert Splash Park
- Dover Outdoor Recreation Area (DORA)

**Programs:**

- Housing Revitalization
- JHAP 2.0
- Minor Home Repair
- American Rescue Plan Act (ARPA)

Monday, September 25, 2023

12:00 pm

Chamber of Commerce, Joplin – Ex-Officio

Good day Ladies and Gentlemen,

My name is Daniel Swem, Presiding Commissioner of Newton County.

I would like to give you a brief update of the County:

We had an arborist come to the Courthouse lawn. She investigated the existing trees on health and growth and gave some suggestions for improvement. We bided out to remove 3 large trees and to replace shrubs and bushes.

Newton County Sales Tax went down. Compared to the previous year the sales tax was down in the year to date, which is quite significant.

Also, the Courthouse is undergoing renovations. We had the outside of the building tuckpointed and power washed this year. Now we are doing lead-based paint and asbestos abatement of the Courthouse starting November.



PO Box 128 | Joplin, MO 64802  
p. 417-625-5200 | f. 417-625-5210

September, 2023

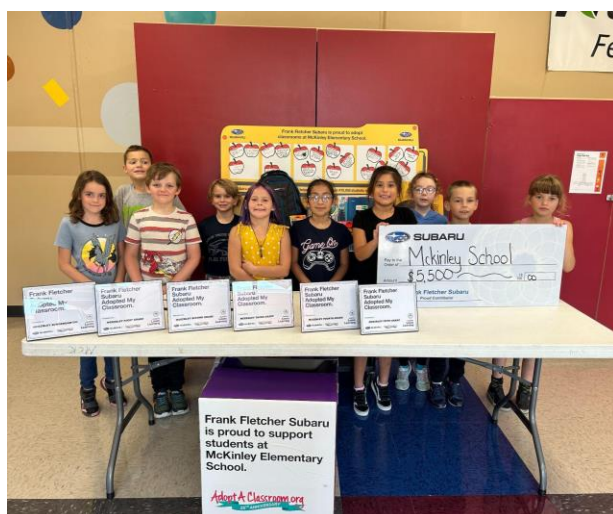
**Attendance Committee:** The district is heavily focused on improving student attendance this year, and has put together a commitment for research, public relations, data finding, and more. Schools all over the country have been challenged by lower student attendance rates since the pandemic, so we are not alone in this endeavor. We're looking for collaborative community avenues to help our families and businesses become engaged in the work of improving attendance district-wide, knowing that improved attendance boosts our whole community now and in the future.

**ParentSquare:** Teachers and principals are loving the tools available in the district's new communication app, and we're hearing good things from parents on the improved avenues for two-way communication.



**Long-Term Facility Committee:** This year's Long Term Facility Committee met last week to begin the process of evaluating the district's future needs and how to structure our facility improvement choices to best serve those needs. Committee members are community leaders, district staff, and engaged parents. The committee has agreed to what will be a two-year process with a goal of presenting recommendations to the school board in 2025.

**Transportation update:** We are always looking for bus drivers and bus aides! If you know of someone who'd be a great fit for this flexible, valuable work, please have them apply today at <https://joplin.tedk12.com/hire/index.aspx>



**McKinley Elementary** last week received a \$5,500 donation from Frank Fletcher Subaru. Part of that was to supplement the school's KidAccount system, which streamlines dismissal processes to be sure each student's whereabouts are accounted for. It helps them keep their kids safe and eases congestion around end of school pickup times. The other half of the donation was from Subaru Loves Learning, and will be divided among each grade level. Classroom teachers will be able to spend about \$500 each on special project supplies or classroom tools to help improve

their lessons. We're very thankful for those community partnerships, and proud to say donations like this are shared at many of our schools each year.

**Two of our seniors this year at JHS** were recognized with awards from the College Board earlier this month. Parker Williamson received the National Indigenous Recognition award, and Alissa Kean received the National African American Recognition award. College Board recognition programs celebrate students' hard work in high school and showcase their strong academic performance. The academic honors are reserved for rural area, Black, Indigenous, and/or Latino students, and are an opportunity for students to share their strong academic achievements with colleges and scholarship programs that are seeking to recruit diverse talent.

Also at JHS, our **Science Research teacher Karisa Boyer** was just named to one of three national ambassadorship positions through Science News Learning, which is a resource program of Science News magazine. Program partnering schools and classrooms use the magazine, educator guides, and learning resources to offer current, real-world research examples and overviews to middle and high school science research students. Boyer noted that she's benefited from Science News Learning in the past, so she's glad for the opportunity to play a larger role in the organization this year.



We are looking forward to several great **community engagement events** this year, including

- Coffee talks starting later this month
- Focus Groups, which have already begun, and will be held twice more this year
- Eagles Lunch & Learn, which are a small group of community leaders we are inviting to dig into the behind-the-scenes action at Joplin Schools, and to learn in-depth about the district.
- Staff, student, and parent surveys to help us gauge and create our strategic goals will be happening this spring.

As of September 18, 2023 our **JHS Varsity Football team** is 3-1 on the season. We lost a hard fought battle with Webb City last Friday after starting the year with three straight wins over Branson, Willard and Ozark. On offense we feature 3 Seniors committed to division 1 programs including tight end Whit Hafer-Mizzou, left tackle Dontrell Holt-Iowa St, and running back Quin Renfro-South Dakota State. Injuries have hit the offense side of the ball hard this season. We are starting to get some of the starters healthy again and hope to put it all together as we play at Webb City this Friday night.

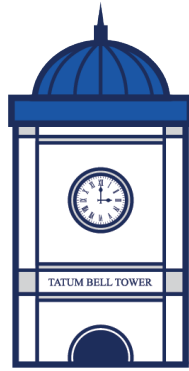
Our **JHS Varsity Softball team** is 9-8 (2-2 in the COC) currently against a very tough schedule. We have a strong junior class with several girls who will go on to play at the college level. We also have a nice mix of Seniors and Sophomores on the team as well. They are also battling injuries as we are missing 2 starting infielders right now. We hope to have everyone back soon

and make a push for a conference championship. We have also been selected to host the district softball tournament on October 12-17.

Our **JHS Boys Cross Country** team is looking to once again compete for a conference and district title. Senior Ian Horton finished in 4th place last Saturday at the tough Ray-Pec Invitational. Chance Tindle (11th) and Gray Edwards (14th) also finished as medalists. The boys finished in 5th place as a team and will look to improve each race as we move through the season.

**JHS Boys Swimming** got off to a fast start by winning 9 of 11 events at last week's Nevada Invitational. Overall, our Joplin boy's had a great first meet. Nathan Wardlow and Parker Hinman both set PR's in all of their events. These two guys, along with our seniors Ian Vermillion and Jackson Mordica have a chance to make it to the state meet in several events.





# CROWDER COLLEGE



## CROWDER COLLEGE JOPLIN ATTC





## ADVANCED TRAINING & TECHNOLOGY CENTER

### Joplin ATTC Celebrates Increase in Enrollment

Fall 2023 showed continued growth at the Joplin Advanced Training and Technology Center with enrollment of nearly 140 students taking 1889 credit hours.

“This continued growth shows the importance of workforce training that is needed in our area,” stated Melissa Smith, Director of Joplin ATTC. “The success of our students as they enter a career is testament to the skilled training being provided. I am proud of our instructors and their efforts as we continue to train qualified employees to enter the workforce.”

Crowder College began operations in Joplin at the ATTC in Fall 2017, with programs in Welding, Advanced Manufacturing, Computer Networking and Drafting. This past year, the addition of Surgical Technology the Center boasts and enrollment of nearly 130 students.

The ATTC also offers non-credit training in community healthcare and business development customized to meet company needs.

### Surgical Technology Receives CAAHEP Approval

Crowder College received initial accreditation from the Commission on Accreditation of Allied Health Education Programs for its Surgical Technology Associate degree program.

“We are excited to receive this news. This accreditation allows our students to be eligible to sit for the board examination and upon successful completion become nationally certified,” state Melissa Smith, Director of Joplin Advanced Training and Technology Center. “This distinction also recognizes Crowder College’s commitment to providing our students a high-quality education.”

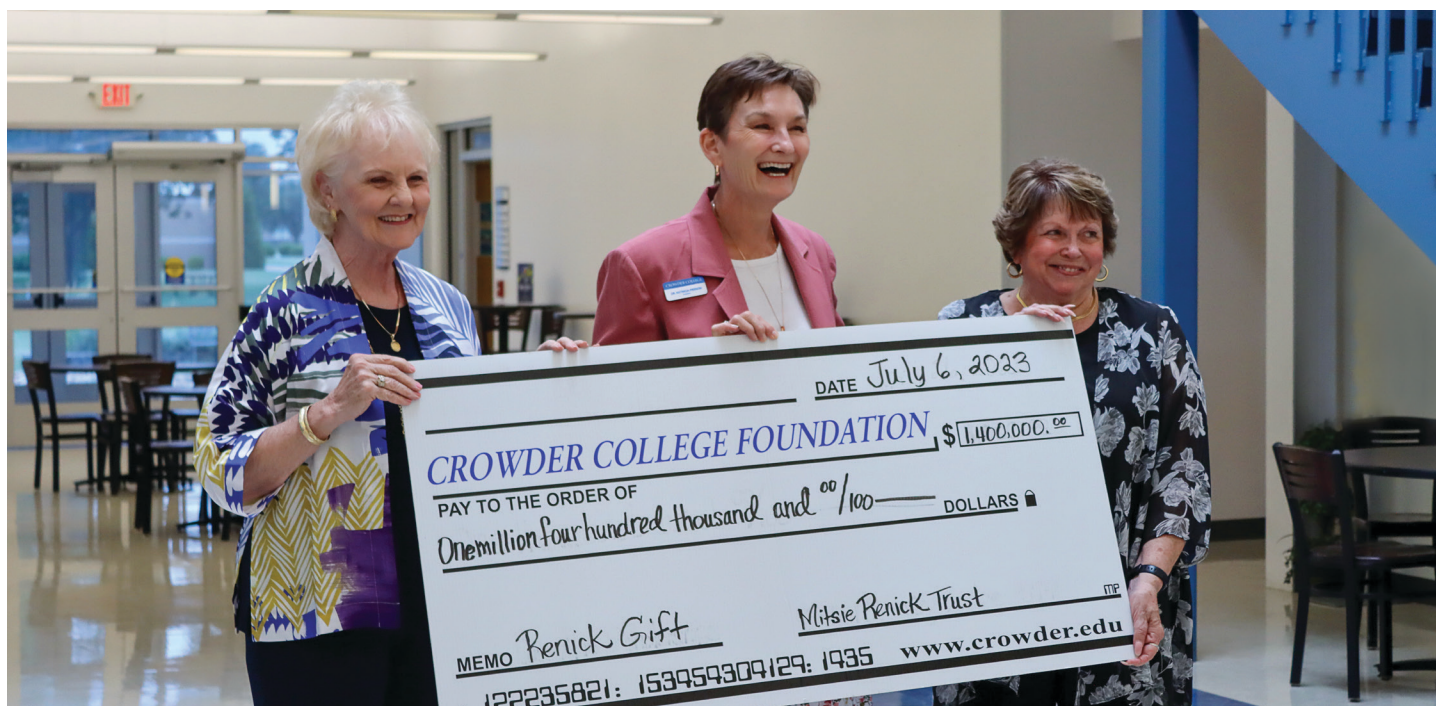
The program is directed by Crystal Meadowcroft and operates at the Joplin Advanced Training and Technology Center, 420 Grand, Joplin. The two-year, highly competitive program provides opportunities for 20 students each fall to enter the program. For additional information about this program, checkout our website at [www.crowder.edu](http://www.crowder.edu). The next evaluation is scheduled to occur by 2028. CAAHEP publishes accreditation on its website: [www.caahep.org](http://www.caahep.org)



Crystal Meadowcroft instructing Surgical Technology students.



Stephen Hyatt, 2023 Outstanding Surgical Technology Graduate.



## CROWDER FOUNDATION Crowder Receives \$1.4M Trust Gift

Neosho, MO – Crowder College is receiving a \$1.4 million gift that, among many things, will fund the school's first endowed faculty position. A check presentation was held in the Arnold Farber building lobby, Thursday, July 6, 2:30pm.

Dr. Katricia Pierson, college president, said the estate gift from Gretta "Mitsie" Renick is among the largest individual gifts in the college's 60-year history.

"Mitsie's gift will allow Crowder to endow a new faculty position in engineering technology, further leadership development of our students and help in several other areas," Dr. Pierson said. She recalled meeting Mrs. Renick last fall.

"She was a vibrant woman, and was intent on keeping abreast of what not only was happening at the college, but on the national scene," Dr. Pierson added.

Mrs. Renick, who died in March at age 94, was a retired General Dynamics employee who had a special place in her heart for students and those interested in engineering. She created the trust after the 2009 death of her husband. They were married 46 years.

With the gift not being designated it provided the college the opportunity to be creative to meet educational needs. Dr. Pierson said the college wants to expand the available engineering technology training to meet community needs, and naming the lead faculty person the Renick Endowed Faculty in Engineering Technology made sense. The position will be funded by part of the earnings.

Earnings from the fund also will support the Richard & Mitsie Renick President's Leadership Academy, a special learning opportunity for up to 20 Crowder students each year. Participants interact with many influential and creative community leaders during the two-year program. They will participate in extracurricular activities that focus on leadership knowledge and skills.

"This is another way Mitsie is providing for students, not only today, but in the future as they grow to be leaders of our communities and our state," Dr. Pierson added.

Additional parts of the gift will go toward construction of the Renick Press Box and other enhancements at the Roughrider Softball Field and to support the Crowder College Foundation efforts to encourage more philanthropic giving to benefit the college.

## FESTIVAL OF WREATHS

The Crowder Foundation will hold the 21st Annual Festival of Wreaths, November 14, 5pm, in the Elsie Plaster Community Center on the Neosho campus. This event is the single largest fundraising event for scholarships. This year is the 21st year and will provide both silent and live auctions as well as raffles. Items will be online for bidding in the near future.

For more information go to: [one.bidpal.net/FOW2023](https://one.bidpal.net/FOW2023)



# HONORING OUR CROWDER COMMUNITY

## Crowder College Paramedic Instructor Honored for Service

Crowder College is proud to announce Paramedic Instructor & Allied Health Division Chair Ike Isenhower was recently recognized by the National Registry of Emergency Medical Technicians for achieving 30 consecutive years of National EMS Certification. This distinction is an honor held by few EMS professionals.

To maintain his status as a Nationally Registered Paramedic, Isenhower completed, on a biennial basis, the most comprehensive recertification program for EMS professionals in America.

By maintaining his National EMS Certification and completing regular continuing education courses, Isenhower has demonstrated his commitment to providing exceptional prehospital emergency medical care.

Isenhower was Nationally Registered as a paramedic in 1992 and has been serving Southwest Missouri community since 2004. Prior to 2004, Isenhower worked in Hot Springs, AR.

The National Registry of Emergency Medical Technicians serves as the National EMS Certification organization by providing a valid, uniform process to assess the knowledge and skills required for competent practice by EMS professionals throughout their careers and by maintaining a registry of certification status.

## Crowder Student-Athletes Earn National All-Academic Honor

The National Junior College Athletic Associate announced 2022-23 All-Academic awards with 50 Crowder College Roughrider-student athletes on the list. Team academic honors were also announced with Crowder's baseball, softball, women's basketball, men's cross country, women's cross country, and men's golf teams making the list.

"What an honor to work in an athletic department whose coaches stress the importance of classroom performance as much as athletic performance," Crowder College Athletic Director Brandi Arthur said. "Many thanks to the multiple individuals in various departments on campus that make this academic success possible. Thank you, athletes, for getting it done in the classroom! You won't all have the opportunity to extend your playing career beyond Crowder College, but every one of you will take with you the discipline and work ethic it takes to achieve at such a high academic level."

To see a complete list of our honored athletes, please visit [www.crowderathletics.com](http://www.crowderathletics.com)

## HAVE QUESTIONS OR WANT TO LEARN MORE?

### Melissa Smith

Director, Joplin Advanced Training & Technology Center  
417.680.3202 | [MelissaSmith@Crowder.edu](mailto:MelissaSmith@Crowder.edu)

### Cindy Brown

Director, Public Information Office  
417.455.5540 | [CindyBrown@Crowder.edu](mailto:CindyBrown@Crowder.edu)

### Dr. Katricia Pierson

Crowder College President  
417.455.5533 | [President@Crowder.edu](mailto:President@Crowder.edu)



Young Professionals has had a busy summer with Gives Back Workgroup having a very successful clean-up float, and several opportunities with Bright Futures, FosterAdopt Connect, NALA Read, Souls Harbor, and other organizations. Our Connections Workgroup has become much more efficient in connecting with new and newly interested YPs across Joplin Businesses and has hosted speed networking and connections events including Axe Throwing at Main Street Axe and our upcoming 9/21 event at Hackett's followed by a rooftop mixer with Just A Taste. We're thankful to have been able to highlight Bring A YP to Business After Hours on 9/19; thank you for that!

**Tom Furrh***Branch Director*

He/Him/His

1802 W. 32<sup>nd</sup> St. Suite F&G, Joplin MO. 64804

Office: 417.744.9728

Direct: 417.208.9222

Mobile: 417.793.7444

Input | Learner | Strategic | Analytical | Activator

# Kansas City University

*UPDATES –*

*COLLEGE OF MEDICINE*

*COLLEGE OF DENTAL MEDICINE*



# KCU-COM UPDATE

1. Graduated our third class in May and placed 99.5% of graduates into residencies or research positions
2. Began our 8th class in July, with 162 students
3. Working with Score 1, students have had their second interaction with health care screenings of the area elementary students
4. Working with the VP of the KCU-Joplin campus to increase the KCU exposure in the community, as well as area academic institutions.

# KCU-COLLEGE OF DENTAL MEDICINE UPDATE

1. CDM enrolled its first class of 80 dental students in July.
  1. *Almost half of the dental students are from the 4-state area, including graduates of Missouri Southern State University, Pittsburg State University, Crowder College, Missouri State and University of Missouri.*
2. CDM continues to hire dentists, dental assistants and dental hygienists. If you are interested, contact [KCUjobs.com](https://www.kcujobs.com).
3. The Oral Health Center is open on a limited basis (Monday-Thursday) with CDM faculty providing dental care to individuals with urgent dental problems. The dental students will provide comprehensive dental care when they begin their clinical education at the end of their first year (May 2024.)