

**Membership Summary Report  
March 1st to April 30<sup>th</sup>**

							<b>TOTAL COUNT</b>
<b>2023</b>	New Member Count	New Member \$	Drop Member Count	Drop Member \$	Net Count	Net \$	<b>853</b>
Apr	8	3,261.00	9	2,146.50	-1	1,114.50	852
May	6	1,940.00	0	0	6	1,940.00	858
Jun	8	2,717.00	8	2,797.50	0	-80.50	858
Jul	10	4,176.00	17	6,697.50	-7	-2,521.50	851
Aug	7	3,067.00	9	3,315.00	-2	-248.00	849
Sep	15	6,587.50	16	7,575.00	-1	-987.50	848
Oct	10	4,195.00	6	2,045.00	4	2,150.00	852
Nov	13	5,305.00	7	3,730.00	6	1,575.00	858
Dec	6	2,592.50	5	2,485.00	1	107.50	859
Jan	18	8,000.00	7	2,887.50	11	5,112.50	870
Feb	20	8,125.00	9	3,155.00	12	5,420.00	882
Mar	12	5,030.00	7	2,810.00	5	2,220.00	887
Apr	10	3,520.00	2	735.00	8	2,785.00	888
<b>12mo</b>	<b>129</b>	<b>\$55,255</b>	<b>93</b>	<b>\$38,234</b>	<b>36</b>	<b>\$17,023</b>	

**New Members March 2024**

- Joplin Outlaws Baseball Team
- Blue Haven Investments
- Hillbilly Outlet
- Harlan and Associates LLC
- Nexus, an OCH Event Center
- Toro Construction
- American Family Care
- Wingstop
- Bricktown Brewery
- WolfRich Entertainment/Joplin Improv
- Hungry Monkey
- Modern Dentistry & Cosmetics

**Dropped Members March 2024**

- BNI of the Ozarks
- The Golf Lounge
- Goosehead Insurance - Russell & Noah Agency
- K&M Kustom Kreations
- MJ Surveying, LLC
- Purple Guys LLC, The
- Stellar Financial, LLC

**New Members April 2024**

- Boomerangs Beauty Bar
- Cheeky Fun Joplin
- Gringos
- Home Depot
- iProtect Services
- Jeremiah Rossen (individual membership)
- Security Finance Corporation
- T-Mobile for Business
- Tower Loan of Joplin
- The Vine Lutheran Church

**Dropped Members April 2024**

- Adult & Teen Challenge of the Four States
- SeneGence/Endless Kiss

**Stephanie McGrew**  
**Director of Member Engagement**

<b>Events</b>		<b>Attendees</b>		
		<u>This Yr</u>	<u>Prev Yr</u>	<u>Diff</u>
• April Morning Brew	First American Title	85	72	+13
• April Business After Hours	College View Manor	58	44	+14
• May Morning Brew	Downstream Casino	83	57	+26
• May Business After Hours	La Boussole	80	76	+4

**Upcoming Events**

- Good Morning Joplin is May 30 at College View Manor
- June Morning Brew is June 7 at Mercy Orthopedic
- Hot Links Golf is June 14 and sold out with 25 teams
- June Business After Hours is June 18 at SNC Squared
- JoMo Jubilee bus tour for the incoming KCU medical and dental students is July 17 and August 7

**Annual Banquet**

The Banquet was held at MSSU on April 25<sup>th</sup>. MSSU, FORVIS, SMB and SNC Squared were all significant sponsors. We had 434 attendees compared to 517 the previous year. The decline was due in large part to the separation of the Golden Apple Awards being given its own event. Also new this year was a VIP table option that featured logo branding, wine on the table and premium seating. We sold 8 tables this year and along with the significant sponsor support, our bottom line net profit was just above \$19,000, compared to \$12,700 the prior year. A roughly \$6,000 gain despite the fewer attendees.

	This Year	Prev Year	Difference
Net Promoter Score	7.6	8.5	- 0.9
Venue	7.5	7.8	- 0.3
Content	7.0	8.4	- 1.4
Communication	8.8	9.2	- 0.4
Food	7.6	7.3	+ 0.3
Attendees	517	434	- 83

**Golden Apple**

- The nominee reception and awards event was combined this year and took place on May 13 at MSSU's Corley Auditorium. There were 80 attendees. Liberty and MSSU were the sponsors. 67 teachers were nominated and 4 received awards:
  - Sara Meyer, Irving Elementary School
  - Clayton Carnahan, Thomas Jefferson
  - Carrie Doll, South Middle School
  - Julie McCain, Joplin High School

## **Eggs & Issues**

- The event took place at Granny Shaffer's and featured local state legislators. There were 68 attendees (54 previous year)

## **Leadership Joplin**

- **March 14: Education and Nonprofit Session**  
The class toured and reported on various nonprofit organizations and also learned about area schools.
- **March 27 and 28: Jefferson City Tour**  
The class toured the State Capitol, State Supreme Court, had dinner with Joplin area legislators and toured a correctional facility.
- **April 11: Health Care Session**  
The class toured Freeman Health System's Med Flight, pharmacy and learned CPR using the AED. They toured KCU's medical and dental schools. At Mercy Hospital, the class took a behind the scenes tour, learned how to suture and toured the emergency department. The class completed the day at the Community Clinic.
- **May 2: Economic Development Session**  
The class began the day at the Empire Market, heard from a small business and entrepreneurship panel, toured American Ramp Company and then toured Leggett and Platt.
- **May 16: City Tour with Brad Belk as the tour guide**  
The class began with a walking tour of the Fox Theatre, Spiva Park, Newman Building and the Cornell Complex, then bussed to the Scottish Rite, Schifferdecker and Zelleken homes, Joplin Museum, Crystal Cave, Radar's Farm, Mt. Hope Cemetery, MSSU Mansion, Bonnie and Clyde apartment, Wildcat Glades and concluded with the Chert Glades.
- Leadership Joplin's last session is May 30
- Leadership Joplin Graduation is June 13 at the Roxy

**Doug Hunt, Director of Entrepreneurship & Small Business  
Incubator Activity & Programming**

**Joseph Newman Innovation Center (NIC):**

- Current tenants = 19
  - Estimated # active jobs = 28
- Businesses launched in 2023 and 2024 (aka new tenants to the NIC this year) = 10
- Graduated companies 4/1/23 to date: 3
  - # of Jobs created (from graduated companies 4/1/23 to date) = 5
- Current open private spaces only = 0

**Advanced Training & Technology Center (ATTC):**

- No Trespassing Signs have been added to the south parking lot. This will allow the Joplin Police Department to remove violators who loiter onto the parking lot
- There are currently 2 tenants in addition to Crowder
  - Happy Trees Table Co & Economic Security Corp (starts June 1)

**Programming:**

- **Equity, Diversity & Inclusion Work Group: Doug, Chamber Liaison**  
The group last met on March 27 to discuss the remaining 2024 events calendar and begin planning for June Third Thursday, "You Belong Here."

**Pitch Palooza**

- A joint project between the MSSU School of Business, SBDC and the Joplin Area Chamber of Commerce. This pitch competition branded at Pitch Palooza exceeded the planning committee's expectations with the number of entrees, and attendees. Special thank you to American Ramp Company for sponsoring the event. TV News coverage of the event is at this link: <https://www.fourstateshomepage.com/video/mssu-hosts-inaugural-%e2%80%9cpitch-palooza%e2%80%9d/9559010/>

**Erin Slifka**  
**Director of Marketing & Sales**

**Social Media & Digital**

All of the platforms the team utilizes for promoting the Chamber and communicating to the membership have continued with increased engagement and growth in our followers. Direct emails did have a slight decrease in distribution but have seen improvement in the open and click rates. The Chamber continues to see a steady increase in our digital media presence. In April of 2024 our websites will have been on the new google analytics platform for one year and will begin sharing year-over-year data.

Platform	Followers	
	FY2022-23	FY2023-24
Facebook	8,769	9,689
Instagram	1,749	1,868
LinkedIn	3,341	3,800
Choose Joplin App	1,252	1,831
Months	12	11

Direct Emails	FY2022-23	FY2023-24
Distribution	2398	2356
Open Rate	36%	49%
Click Rate	13%	14%
Bounce Rate	13%	14%
Months	12	11

Website	Active Users
	FY2023-24
Joplinc.com	43,868
Choose Jopin	6,413
Joplin Business Outlook	21,032

## **Livability.com**

Livability is a company that specializes in attracting workforce and talent who are actively looking to relocate via their website [www.livability.com](http://www.livability.com) by creating content for communities that highlight the best of what they have to offer and then publish and promote articles digitally

For the past several months these written pieces have been in the creation phase and are scheduled to begin disbursement the week of May 20

Titles of articles:

- Joplin is Perfect for Families
- I came to Joplin for college and stayed for my career
- Why I moved Back to Joplin to Plant Roots
- Why I built my business in Joplin and you should too
- How I got connected to my community
- 5 Things to do after work in Joplin
- Must-attend events and festivals in and around Joplin
- Joplin: Live Like a Local
- Discover Joplin neighborhoods
- The arts are flourishing in Joplin

## **PRESIDENT'S REPORT TRAVIS STEPHENS**

### **CAPACITY BUILDING**

- Your Chamber Connection Membership Campaign
  - We had planned to host a membership campaign the week of June 3rd
  - Due to external factors (a tornado interrupting the training session) we have rescheduled this event to take place the week of Sep 30
  - Our goal would be to recruit 150 new members
- Erin Slifka and Melissa Williams have been elevated to managerial roles within the Chamber organization
  - Erin will lead the sales, membership and marketing teams (external)
  - Melissa will lead the administrative team (internal)
- Lauren, Chandler and myself attended the MAKO Conference in Branson
  - Annual Conference for Chamber professionals in MO, AR, KS & OK
  - Sessions I attended included:
    - Strategic Planning \* Trends in Economic Dev (served on panel)
    - Inter-City Visits \* Creating a Sound Financial Foundation
    - Membershift: Why Members leave and strategies to get them back

### **COLLABORATION/PARTNERSHIP BUILDING**

- Met with HUD reps and city reps to explore what's working and what's not around affordable housing
- Gave brief overview presentation of the TEconomy strategic plan during the MSSU Health & Science Summit (*audience of about 150 people*)
- Presented to MSSU Foundation Board and made ask of \$50,000/yr for 5 years as investment into Joplin Reg Health Alliance org
- 1-on-1 touch base meetings with City Council members Mark Farnham, Josh Bard and Ryan Jackson
- 1-on-1 engagement meetings with the following community stakeholders:
  - John Hipple of Sign Designs
  - Scott Clayton of Habitat for Humanity
  - David Humphreys of TAMCO
  - Kaleb Marti - local investor and business owner
  - James Richards of Stronghold Data/New Charter Technologies
  - Duane Dreiling of United Way
- Continue to meet with City Mgr Nick Edwards 1-on-1 (monthly)
- Continue to meet with Nick, city staff and Amy Kauffman to go over eco devo projects and opportunities (monthly)
- Met with Rob O'Brian to discuss various community items
- Attended DJA monthly board meeting in April

### **COMMUNITY ENGAGEMENTS**

- Presented to MSSU honors class on topic of Leadership
- Attended the following events:



- Regional Commission on Homelessness monthly meetings in April and May
- Watered Gardens informational open house (hosted at Chamber)
- Groundbreaking event at MSSU for future Health Science building
- Reception at MSSU for Summit keynote speaker Dr. Christa Martin
- Downtown Now quarterly event at the Roxy
- Faith at Work Luncheon in May (approximately 90 people in attendance)
- Participated in a MSSU Community Engagement focus group session
  - provided feedback on how MSSU can better engage with the community
  - a majority of the local chamber presidents also participated
- Attended the following Chamber events:
  - April Morning Brew at First American Title
  - April Business After Hours at College View Manor
  - May Morning Brew at Downstream Casino
  - May Business After Hours at La Boussole
  - Emceed Eggs & Issues event with the local state legislative reps (5) and state senator (1)

## **ECONOMIC DEVELOPMENT**

- BRE visits with General Mills and Owens Corning
  - this is a very low number due to Kai's onboarding as a new employee
- Kai Hamilton and I took a field trip to Fort Smith on May 7 to observe their "Signing Day" event
  - the event celebrates high school graduates who have accepted positions with local manufacturers
  - similar to when student sign their letter of intent when committing to a college athletic program
  - our intent is to replicate a similar event here in Joplin
- I participated in the CEDS (community economic dev strategy) planning event
  - takes place every 5 years and lead by the Harry S Truman Coordinating Council
  - purpose is to provide community input in order to develop an economic development plan for each county in SWMO that will aid in future strategy and funding opportunities via the EDA and other federal agencies
- **JIDA**
  - currently in talks with the city to acquire a specific land site for future industrial expansion
  - currently in negotiations to sell the 55-acre parcel in Crossroads for an industrial project (project Buffalo)
- **JRAHH (Joplin Regional Alliance for Health and Health Sciences)**
  - A board of directors has been created that will consist of the Presidents of each of the following entities; MSSU, Crowder, KCU, Mercy, Freeman and the Joplin Area Chamber of Commerce
  - Immediate next steps are to raise funds to allow for 5 years of operations and to hire a director (the 1st of two positions) to begin implementation of the strategies identified in the plan

- **MOKAN**

- **Active Projects**

- **Project Buffalo (active project)**
      - Initial phase would include the addition of approximately 80 to 90 employees with and approximate average wage of \$50,000
      - High potential for future growth and relocation of additional products to Joplin
    - **Project Atlas (expansion)**
      - Manufacturer located outside Joplin but within the region.
      - 90 new jobs with average wage of \$42,000
      - Company has said they have selected SWMO over two other locations located in other states.
      - Announcement expected in June

- **Website**

- We are currently going through the process of significantly upgrading the MOKAN website

## **MISCELLANEOUS**

- **Billboards**

- We continue to promote positive vibes and awareness of the Joplin community to passers-by on I-44 with 2 billboard ads along I-44; facing opposite directions to capture both sides of traffic
  - One ad featured The Wall Street Journal ranking as the #2 best place for remote workers
  - A second ad featured the 4 college institutions we have in Joplin
  - *These are funded through the city's economic development contract*

- **ATTC**

- At the previous quarter update it was reported that Crowder College will be vacating the ATTC after purchasing a 70-acre site across from the Menard's development
  - Due to longer than expected modifications to the existing site, Crowder has extended their lease and will occupy the ATTC through the end of June, 2025

- Kai Hamilton spent attended the Heartland Economic Development Course April 22-26

- The course offers intensive training in the basic concepts, information, methods and strategies of local economic development
  - The course is conducted through the University of Northern Iowa and is open to professionals from IA, NE, MO and KS
  - This was an excellent opportunity for Kai to jump start his knowledge and professional development in the economic development industry

- **Innovate SOMO**

- The JACC has been invited to be a partner in the Southern Missouri Innovation Network. This is a collaborative network of businesses and organizations across the 47 most southern counties of the state who work together to connect workers to training, entrepreneurs and founders to resources, and employers to talent—all to drive regional growth and prosperity. This collaboration allows us to leverage resources and expand options for new startups and entrepreneurs.

- **Joe Newman Legacy**

- In April Doug Hunt was able to coordinate with the MSSU television show, Newsmakers, to feature Ms. Sara Newman, wife of the late Joseph Newman to appear as a guest. She detailed the entrepreneurial history of the Newman family, the Joseph Newman Innovation Center, and the legacy of Joe Newman as an innovator. Here is a link to that broadcast:

<https://www.youtube.com/watch?v=sxpBDze2o4w&t=1267s>

**Joplin Area Chamber of Commerce**

**Finance Executive Summary**

**Period Ending: April 30, 2024**

**By: Travis Stevens, CEO and Debby Chaligoj, Finance Manager**

	FY 24-25	FY 23-24	FY 22-23	3 yr Average
<b>Chamber:</b>				
* Cash Position:	\$ 328,611	\$ 254,278	\$ 268,171	\$ 283,687
* Accounts Receivable:	\$ 22,461	\$ 20,164	\$ 31,903	\$ 24,843
* Deferred Income Current Fiscal Year:	\$ 172,938	\$ 222,002	\$ 170,908	\$ 188,616
* Deferred Income Next Fiscal Year:	\$ 115	\$ 792	\$ 114	\$ 340
* Membership Dues YTD Income:	\$ 29,312	\$ 33,063	\$ 32,106	\$ 31,493
* Net Income YTD:	\$ 10,097	\$ (22,590)	\$ 16,788	\$ 1,432
* Net Income Before Depreciation YTD:	\$ 11,888	\$ (20,798)	\$ 19,008	\$ 3,366
 <b>Foundation / Innovation Center:</b>				
* Cash Position Foundation:	\$ 289,396	\$ 33,808	\$ 22,237	\$ 115,147
* Cash Position Innovation Center:	\$ (24,667)	\$ 41,697	\$ 89,807	\$ 35,613
* Accounts Receivable:	\$ 31,043	\$ 11,392	\$ 19,579	\$ 20,671
* Accounts Receivable: Crowder	\$ 57,000	\$ 46,000	\$ 46,000	\$ 49,667
* Deferred Income Current Fiscal Year:	\$ 3,347	\$ 4,864	\$ 905	\$ 3,039
* Deferred Income Next Fiscal Year:	\$ -	\$ -	\$ -	\$ -
* Net Income YTD:	\$ 371,614	\$ (27,709)	\$ (9,898)	\$ 111,336
* Net Income Before Depreciation YTD:	\$ 408,530	\$ 9,207	\$ 26,953	\$ 148,230
 <b>Economic Development:</b>				
<b>(for City's Fiscal Year ending October 31, 2022)</b>				
	Annual Budget	Budget Remaining		
Local Budget:	\$ 200,000	\$ 93,633		
Regional Budget:	\$ 52,000	\$ 15,354		
Due from City:	\$ 28,346			
Due to Chamber: (ED charges paid by Chamber)	\$ 22,086			
Due to MOKAN: (ED charges paid by MOKAN)	\$ 10,067			

# Cash Flow Comparison

April - March

## Chamber Cash



## Foundation Cash



**ACCOUNTS RECEIVABLE SUMMARY**

April 2024

	Apr-24	Mar-24	Feb-24	Jan-24	Dec-23	Total
<b>Chamber</b>						
Banquet Sponsor	2,200.00	-	-	-	-	2,200.00
Banquet Attendees	3,410.00	-	-	-	-	3,410.00
Business After Hours	-	-	-	-	2,800.00	2,800.00
EXPO Sponsor	-	-	-	4,000.00	-	4,000.00
Good Morning Joplin Attendees	-	-	-	-	84.00	84.00
Good Morning Joplin Sponsor	-	-	-	2,500.00	-	2,500.00
Lunch & Learn	-	-	-	-	99.49	99.49
Member to Member Emails	-	-	400.00	-	200.00	600.00
Member Retention	-	-	750.00	-	-	750.00
Morning Brew	-	-	2,500.00	-	-	2,500.00
Room Rental	-	-	-	-	50.00	50.00
Board Retreat	-	-	-	-	253.17	253.17
Foundation Reimb to Chamber	714.00	-	-	232.00	-	946.00
MOKAN Reimb to Chamber	2,083.26	-	-	-	-	2,083.26
JCIDA Reimb to Chamber	100.00	-	-	-	-	100.00
MOCAP Reimb to Chamber	75.00	-	-	-	10.45	85.45
Total Chamber AR	<u>8,582.26</u>	<u>-</u>	<u>3,650.00</u>	<u>6,732.00</u>	<u>3,497.11</u>	<u>22,461.37</u>
<b>Foundation</b>						
ATTC Kitchen	-	-	-	-	1,066.25	1,066.25
ATTC Rent	3,000.00	3,000.00	3,000.00	2,000.00	-	11,000.00
ATTC Utilities	3,325.44	-	-	-	-	3,325.44
IC Rent	501.00	2,012.50	918.50	751.00	1,617.50	5,800.50
Tech Summit	-	-	-	-	16,500.00	16,500.00
YPN	15.00	-	500.00	-	-	515.00
Chamber Reimb to Foundation	18.00	-	-	-	-	18.00
Foundation AR	<u>6,859.44</u>	<u>5,012.50</u>	<u>4,418.50</u>	<u>2,751.00</u>	<u>19,183.75</u>	<u>38,225.19</u>

**Joplin Area Chamber of Commerce**

**Balance Sheet**

As of April 30, 2024

	<u>Apr 30, 24</u>	<u>Apr 30, 23</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
011 · US Bank - Checking	328,611.24	254,278.27	74,332.97
<b>Total Checking/Savings</b>	<u>328,611.24</u>	<u>254,278.27</u>	<u>74,332.97</u>
<b>Accounts Receivable</b>			
012 · Accounts Receivable	23,461.37	20,064.49	3,396.88
<b>Total Accounts Receivable</b>	<u>23,461.37</u>	<u>20,064.49</u>	<u>3,396.88</u>
<b>Other Current Assets</b>			
010 · Petty Cash	250.00	250.00	0.00
014 · Due From (To) Staff	-1.76	-403.49	401.73
020 · Due From (To) Other Funds	22,085.90	20,066.20	2,019.70
030 · Deposit - Bulk Mail	2,938.43	2,522.62	415.81
031 · Prepaid Expenses	1,200.00	0.00	1,200.00
032 · Prepaid Insurance	3,005.56	3,596.34	-590.78
<b>Total Other Current Assets</b>	<u>29,478.13</u>	<u>26,031.67</u>	<u>3,446.46</u>
<b>Total Current Assets</b>	<u>381,550.74</u>	<u>300,374.43</u>	<u>81,176.31</u>
<b>Fixed Assets</b>			
152.000 · Furniture & Equipment	21,175.99	26,420.49	-5,244.50
154.000 · Interior	0.00	0.00	0.00
156.000 · 320 East 4th - Building	146,370.15	159,529.71	-13,159.56
158.000 · Grounds	3,611.50	4,495.90	-884.40
160.000 · Land	76,562.56	76,562.56	0.00
<b>Total Fixed Assets</b>	<u>247,720.20</u>	<u>267,008.66</u>	<u>-19,288.46</u>
<b>TOTAL ASSETS</b>	<u><u>629,270.94</u></u>	<u><u>567,383.09</u></u>	<u><u>61,887.85</u></u>

Joplin Area Chamber of Commerce

Balance Sheet

As of April 30, 2024

	<u>Apr 30, 24</u>	<u>Apr 30, 23</u>	<u>\$ Change</u>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
200.000 · Accounts Payable	34,288.30	25,480.66	8,807.64
<b>Total Accounts Payable</b>	<u>34,288.30</u>	<u>25,480.66</u>	<u>8,807.64</u>
<b>Credit Cards</b>			
200.100 · US Bank - Credit Card	13,099.06	6,152.20	6,946.86
<b>Total Credit Cards</b>	<u>13,099.06</u>	<u>6,152.20</u>	<u>6,946.86</u>
<b>Other Current Liabilities</b>			
208.000 · Deferred Income - Renewal Dues	159,652.97	195,831.66	-36,178.69
217.000 · Deferred Income-Other			
217.320 · Deferred Income - GMJ	1,835.00	619.00	1,216.00
217.330 · Deferred Income - Morning Brew	3,000.00	4,000.00	-1,000.00
217.340 · Deferred Income - BAH	3,000.00	5,000.00	-2,000.00
217.350 · Deferred Income - Golf	3,590.00	11,600.00	-8,010.00
217.360 · Deferred Income - JOMO Jubilee	0.00	2,000.00	-2,000.00
217.370 · Deferred Income - Lunch & Learn	0.00	100.00	-100.00
217.430 · Deferred Income - Member Memos	1,375.00	0.00	1,375.00
217.460 · Deferred Income - M2M Emails	400.00	1,200.00	-800.00
217.470 · Deferred Income - Mmbr Table	200.00	400.00	-200.00
217.000 · Deferred Income-Other - Other	0.00	2,043.00	-2,043.00
<b>Total 217.000 · Deferred Income-Other</b>	<u>13,400.00</u>	<u>26,962.00</u>	<u>-13,562.00</u>
<b>Total Other Current Liabilities</b>	<u>173,052.97</u>	<u>222,793.66</u>	<u>-49,740.69</u>
<b>Total Current Liabilities</b>	<u>220,440.33</u>	<u>254,426.52</u>	<u>-33,986.19</u>
<b>Total Liabilities</b>	<u>220,440.33</u>	<u>254,426.52</u>	<u>-33,986.19</u>
<b>Equity</b>			
32000 · Unrestricted Net Assets	397,733.91	338,891.00	58,842.91
Net Income	11,096.70	-25,934.43	37,031.13
<b>Total Equity</b>	<u>408,830.61</u>	<u>312,956.57</u>	<u>95,874.04</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>629,270.94</u></u>	<u><u>567,383.09</u></u>	<u><u>61,887.85</u></u>



Joplin Area Chamber of Commerce

Statement of Operations

April 2024

	<u>Apr 24</u>	<u>Apr 23</u>	<u>\$ Change</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
410.000 · Member Dues	29,311.86	33,062.61	-3,750.75
420.000 · Income from Affiliate Companies	25,491.67	26,241.67	-750.00
430.000 · Income - Economic Development	8,250.00	8,250.00	0.00
440.000 · Income-Marketing	6,250.00	0.00	6,250.00
490.000 · Income - Miscellaneous	1,050.05	295.00	755.05
<b>Total Income</b>	<u>70,353.58</u>	<u>67,849.28</u>	<u>2,504.30</u>
<b>Gross Profit</b>	70,353.58	67,849.28	2,504.30
<b>Expense</b>			
600.000 · Staff Compensation	63,999.11	78,068.65	-14,069.54
600.200 · Staff Development	12,395.70	18,220.63	-5,824.93
600.900 · Other Staff Expenses	63.29	164.67	-101.38
620.000 · Utilities Expense	1,387.06	1,489.76	-102.70
630.00 · Maintenance Expenses	6,083.79	5,712.55	371.24
640.000 · Marketing	507.34	3,047.88	-2,540.54
650.000 · Operating Expenses	3,613.16	3,875.25	-262.09
680.000 · Depreciation	1,791.53	1,791.53	0.00
690.000 · Other Expenses	-5,463.74	0.00	-5,463.74
<b>Total Expense</b>	<u>84,377.24</u>	<u>112,370.92</u>	<u>-27,993.68</u>
<b>Net Ordinary Income</b>	-14,023.66	-44,521.64	30,497.98
<b>Other Income/Expense</b>			
<b>Other Income</b>			
800.000 · Program Income			
800.300 · Governance	129.61	638.00	-508.39
800.400 · Member Services	5,393.66	204.39	5,189.27
800.500 · Chamber Events			
900.215 · Expo	0.00	0.00	0.00
900.510 · Annual Banquet	17,597.09	13,431.11	4,165.98
900.515 · Good Morning Joplin	0.00	-660.48	660.48
900.520 · Morning Brew	1,000.00	3,137.09	-2,137.09
900.525 · Business After Hours	0.00	1,837.10	-1,837.10
<b>Total 800.500 · Chamber Events</b>	<u>18,597.09</u>	<u>17,744.82</u>	<u>852.27</u>
800.800 · Chamber Work Groups	0.00	0.00	0.00
<b>Total 800.000 · Program Income</b>	<u>24,120.36</u>	<u>18,587.21</u>	<u>5,533.15</u>
<b>Total Other Income</b>	<u>24,120.36</u>	<u>18,587.21</u>	<u>5,533.15</u>
<b>Net Other Income</b>	<u>24,120.36</u>	<u>18,587.21</u>	<u>5,533.15</u>
<b>Net Income</b>	<u><u>10,096.70</u></u>	<u><u>-25,934.43</u></u>	<u><u>36,031.13</u></u>

# Joplin Area Chamber of Commerce Economic Development Fund

## Balance Sheet

As of April 30, 2024

	<u>Apr 30, 24</u>	<u>Apr 30, 23</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
US Bank-Checking/Sweep Acct	22,981.08	9,197.24	13,783.84
<b>Total Checking/Savings</b>	<u>22,981.08</u>	<u>9,197.24</u>	<u>13,783.84</u>
<b>Other Current Assets</b>			
Due From (To) City	28,346.27	32,768.51	-4,422.24
Due From (To) Other Funds			
Due From (To) Chamber	-22,085.90	-20,066.20	-2,019.70
Due From (To) MOKAN	-10,066.90	32.26	-10,099.16
<b>Total Due From (To) Other Funds</b>	<u>-32,152.80</u>	<u>-20,033.94</u>	<u>-12,118.86</u>
<b>Total Other Current Assets</b>	<u>-3,806.53</u>	<u>12,734.57</u>	<u>-16,541.10</u>
<b>Total Current Assets</b>	<u>19,174.55</u>	<u>21,931.81</u>	<u>-2,757.26</u>
<b>Fixed Assets</b>			
Furniture and Equipment	0.00	2,634.96	-2,634.96
<b>Total Fixed Assets</b>	<u>0.00</u>	<u>2,634.96</u>	<u>-2,634.96</u>
<b>TOTAL ASSETS</b>	<u><u>19,174.55</u></u>	<u><u>24,566.77</u></u>	<u><u>-5,392.22</u></u>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
*Accounts Payable	1,650.00	15,496.66	-13,846.66
<b>Total Accounts Payable</b>	<u>1,650.00</u>	<u>15,496.66</u>	<u>-13,846.66</u>
<b>Total Current Liabilities</b>	<u>1,650.00</u>	<u>15,496.66</u>	<u>-13,846.66</u>
<b>Total Liabilities</b>	<u>1,650.00</u>	<u>15,496.66</u>	<u>-13,846.66</u>
<b>Equity</b>			
Retained Earnings	1,358.85	23,856.54	-22,497.69
Net Income	16,165.70	-14,786.43	30,952.13
<b>Total Equity</b>	<u>17,524.55</u>	<u>9,070.11</u>	<u>8,454.44</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>19,174.55</u></u>	<u><u>24,566.77</u></u>	<u><u>-5,392.22</u></u>

# Joplin Area Chamber of Commerce Economic Development Fund

## Statement of Operations

November 2023 through April 2024

	<u>Nov '23 - Apr 24</u>	<u>Nov '22 - Apr 23</u>	<u>\$ Change</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Income-Funds from City	106,392.94	85,068.96	21,323.98
<b>Total Income</b>	<u>106,392.94</u>	<u>85,068.96</u>	<u>21,323.98</u>
<b>Expense</b>			
Administrative Expenses	10,497.62	13,472.12	(2,974.50)
Business Attraction/Retention	6,650.00	456.83	6,193.17
Depreciation		2,635.02	(2,635.02)
Marketing & Promotions	7,430.00	12,764.32	(5,334.32)
Memberships	10,000.00	3,750.00	6,250.00
Miscellaneous Expense	181.42		181.42
Mtgs & Travel/ Prospect Host	12.19		12.19
Professional Development	5,060.94	5,112.35	(51.41)
Salaries	49,500.00	49,500.00	
Uncategorized Expense	895.07		895.07
Workforce Development		12,164.75	(12,164.75)
<b>Total Expense</b>	<u>90,227.24</u>	<u>99,855.39</u>	<u>(9,628.15)</u>
<b>Net Ordinary Income</b>	<u>16,165.70</u>	<u>(14,786.43)</u>	<u>30,952.13</u>
<b>Net Income</b>	<u><u>16,165.70</u></u>	<u><u>(14,786.43)</u></u>	<u><u>30,952.13</u></u>

**Joplin Area Chamber of Commerce Foundation**

**Balance Sheet**

As of April 30, 2024

	<u>Apr 30, 24</u>	<u>Apr 30, 23</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
011 · US Bank Checking	294,828.23	66,283.60	228,544.63
013 · US Bank - Money Market	9,045.86	9,221.51	-175.65
<b>Total Checking/Savings</b>	<u>303,874.09</u>	<u>75,505.11</u>	<u>228,368.98</u>
<b>Accounts Receivable</b>			
012 · Accounts Receivable			
012-200 · General	31,042.69	11,392.36	19,650.33
012.100 · Crowder	54,000.00	46,000.00	8,000.00
<b>Total 012 · Accounts Receivable</b>	<u>85,042.69</u>	<u>57,392.36</u>	<u>27,650.33</u>
<b>Total Accounts Receivable</b>	85,042.69	57,392.36	27,650.33
<b>Other Current Assets</b>			
032 · Prepaid Insurance	0.00	19,907.40	-19,907.40
020 · Due From (To) Other Funds	0.00	0.00	0.00
031 · Prepaid Expenses	100.00	0.00	100.00
<b>Total Other Current Assets</b>	<u>100.00</u>	<u>19,907.40</u>	<u>-19,807.40</u>
<b>Total Current Assets</b>	<u>389,016.78</u>	<u>152,804.87</u>	<u>236,211.91</u>
<b>Fixed Assets</b>			
170 · Advanced Training & Tech Ctr	1,622,626.70	1,673,410.10	-50,783.40
179 · ATTC Building Improvements	1,464,559.66	1,508,415.70	-43,856.04
177 · ATTC Equipment	68,188.16	340,939.76	-272,751.60
175 · ATTC Furniture & Fixtures	4,319.64	21,598.08	-17,278.44
150 · Foundation Furniture & Fixtures	0.00	0.00	0.00
166 · IC Leasehold Improvements	25,026.99	33,110.19	-8,083.20
152 · Innovation Center F & F	6,049.61	7,999.37	-1,949.76
168 · Land	61,944.49	61,944.49	0.00
162 · Newman Innovation Center	1,064,735.06	1,113,023.18	-48,288.12
<b>Total Fixed Assets</b>	<u>4,317,450.31</u>	<u>4,760,440.87</u>	<u>-442,990.56</u>
<b>TOTAL ASSETS</b>	<u><u>4,706,467.09</u></u>	<u><u>4,913,245.74</u></u>	<u><u>-206,778.65</u></u>

**Joplin Area Chamber of Commerce Foundation**

**Balance Sheet**

As of April 30, 2024

	<u>Apr 30, 24</u>	<u>Apr 30, 23</u>	<u>\$ Change</u>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
200.000 · Accounts Payable	14,107.34	91,795.38	-77,688.04
<b>Total Accounts Payable</b>	<u>14,107.34</u>	<u>91,795.38</u>	<u>-77,688.04</u>
<b>Credit Cards</b>			
200.100 · US Bank Credit Card	409.26	4,933.80	-4,524.54
<b>Total Credit Cards</b>	<u>409.26</u>	<u>4,933.80</u>	<u>-4,524.54</u>
<b>Other Current Liabilities</b>			
204.000 · Due to Chamber	71.88	0.00	71.88
217.000 · Deferred Income	3,347.00	4,864.00	-1,517.00
208.000 · Deposits Held	8,921.00	7,950.00	971.00
<b>Total Other Current Liabilities</b>	<u>12,339.88</u>	<u>12,814.00</u>	<u>-474.12</u>
<b>Total Current Liabilities</b>	<u>26,856.48</u>	<u>109,543.18</u>	<u>-82,686.70</u>
<b>Total Liabilities</b>	26,856.48	109,543.18	-82,686.70
<b>Equity</b>			
33000 · Temp. Restricted Net Assets	25,880.00	25,880.00	0.00
32000 · Unrestricted Net Assets	4,282,116.52	4,805,531.11	-523,414.59
Net Income	371,614.09	-27,708.55	399,322.64
<b>Total Equity</b>	<u>4,679,610.61</u>	<u>4,803,702.56</u>	<u>-124,091.95</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>4,706,467.09</u></u>	<u><u>4,913,245.74</u></u>	<u><u>-206,778.65</u></u>

**Joplin Area Chamber of Commerce Foundation**

**Statement of Operations-Consolidated**

April 2024

	<u>Apr 24</u>	<u>Apr 23</u>	<u>\$ Change</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
401 · Contributions	2,435.00	1,065.00	1,370.00
411 · Grants	5,000.00	5,000.00	0.00
422 · Income - Interest	0.37	0.07	0.30
425 · Income - Miscellaneous	400,000.00	2,000.00	398,000.00
426 · Lease Income	24,077.00	23,731.38	345.62
427 · Lease Utility Income	3,325.44	3,290.95	34.49
<b>Total Income</b>	<u>434,837.81</u>	<u>35,087.40</u>	<u>399,750.41</u>
<b>Gross Profit</b>	434,837.81	35,087.40	399,750.41
<b>Expense</b>			
660 · Utilities Expense	2,299.00	8,928.02	-6,629.02
760 · Grant Disbursement	0.00	92.42	-92.42
611 · Administrative Fee	17,000.00	12,500.00	4,500.00
787 · Bank Fees	15.00	15.00	0.00
730 · Depreciation	36,915.88	36,915.88	0.00
720 · Equipment Maint	2,645.44	4,228.03	-1,582.59
785 · Insurance Expense	6,635.79	4,534.46	2,101.33
650 · Meetings	95.14	0.00	95.14
790 · Miscellaneous Expense	0.00	720.00	-720.00
670 · Occupancy Expense	10,925.87	15,264.47	-4,338.60
750 · Professional Fees	100.00	100.00	0.00
610 · Program Service Fee	0.00	4,500.00	-4,500.00
<b>Total Expense</b>	<u>76,632.12</u>	<u>87,798.28</u>	<u>-11,166.16</u>
<b>Net Ordinary Income</b>	358,205.69	-52,710.88	410,916.57
<b>Other Income/Expense</b>			
<b>Other Income</b>			
800 · Committee Divisions			
800.370 · TEconomy	0.00	17,456.46	-17,456.46
800.101 · Education			
951.160 · Tomorrows Leaders Today	-899.00	0.00	-899.00
951.110 · Golden Apple	11,136.20	8,871.49	2,264.71
<b>Total 800.101 · Education</b>	<u>10,237.20</u>	<u>8,871.49</u>	<u>1,365.71</u>
800.200 · Leadership Joplin	2,221.20	-1,293.22	3,514.42
800.400 · Young Professionals Network	950.00	-32.40	982.40
<b>Total 800 · Committee Divisions</b>	<u>13,408.40</u>	<u>25,002.33</u>	<u>-11,593.93</u>
<b>Total Other Income</b>	<u>13,408.40</u>	<u>25,002.33</u>	<u>-11,593.93</u>
<b>Net Other Income</b>	<u>13,408.40</u>	<u>25,002.33</u>	<u>-11,593.93</u>
<b>Net Income</b>	<u><u>371,614.09</u></u>	<u><u>-27,708.55</u></u>	<u><u>399,322.64</u></u>

Joplin Area Chamber of Commerce Foundation

Statement of Operations

April 2024

	<u>Apr 24</u>	<u>Apr 23</u>	<u>\$ Change</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
401 · Contributions	2,435.00	1,065.00	1,370.00
411 · Grants	5,000.00	5,000.00	0.00
422 · Income - Interest	0.37	0.07	0.30
425 · Income - Miscellaneous	0.00	2,000.00	-2,000.00
<b>Total Income</b>	<u>7,435.37</u>	<u>8,065.07</u>	<u>-629.70</u>
<b>Gross Profit</b>	7,435.37	8,065.07	-629.70
<b>Expense</b>			
760 · Grant Disbursement	0.00	92.42	-92.42
611 · Administrative Fee	4,500.00	0.00	4,500.00
787 · Bank Fees	15.00	15.00	0.00
650 · Meetings	95.14	0.00	95.14
790 · Miscellaneous Expense	0.00	720.00	-720.00
610 · Program Service Fee	0.00	4,500.00	-4,500.00
<b>Total Expense</b>	<u>4,610.14</u>	<u>5,327.42</u>	<u>-717.28</u>
<b>Net Ordinary Income</b>	2,825.23	2,737.65	87.58
<b>Other Income/Expense</b>			
<b>Other Income</b>			
800 · Committee Divisions			
800.370 · TEconomy	0.00	17,456.46	-17,456.46
800.101 · Education			
951.130 · Technology Summit	0.00	0.00	0.00
951.160 · Tomorrows Leaders Today	-899.00	0.00	-899.00
951.110 · Golden Apple	11,136.20	8,871.49	2,264.71
<b>Total 800.101 · Education</b>	<u>10,237.20</u>	<u>8,871.49</u>	<u>1,365.71</u>
800.200 · Leadership Joplin	2,221.20	-1,293.22	3,514.42
800.400 · Young Professionals Network	950.00	-32.40	982.40
<b>Total 800 · Committee Divisions</b>	<u>13,408.40</u>	<u>25,002.33</u>	<u>-11,593.93</u>
<b>Total Other Income</b>	<u>13,408.40</u>	<u>25,002.33</u>	<u>-11,593.93</u>
<b>Net Other Income</b>	13,408.40	25,002.33	-11,593.93
<b>Net Income</b>	<u><u>16,233.63</u></u>	<u><u>27,739.98</u></u>	<u><u>-11,506.35</u></u>

**Joplin Area Chamber of Commerce Foundation**

**Statement of Operations-ATTC**

April 2024

	<u>Apr 24</u>	<u>Apr 23</u>	<u>\$ Change</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
425 · Lease Miscellaneous	400,000.00	0.00	400,000.00
426 · Lease Income	15,975.00	18,241.88	-2,266.88
427 · Lease Utility Income	3,325.44	3,290.95	34.49
<b>Total Income</b>	<u>419,300.44</u>	<u>21,532.83</u>	<u>397,767.61</u>
<b>Gross Profit</b>	419,300.44	21,532.83	397,767.61
<b>Expense</b>			
660 · Utilities Expense	1,365.24	7,420.74	-6,055.50
611 · Administrative Fee	6,250.00	6,250.00	0.00
730 · Depreciation	32,055.79	32,055.79	0.00
720 · Equipment Maint	1,160.04	2,966.44	-1,806.40
785 · Insurance Expense	5,175.92	3,536.88	1,639.04
670 · Occupancy Expense	6,897.32	13,172.03	-6,274.71
750 · Professional Fees	100.00	100.00	0.00
<b>Total Expense</b>	<u>53,004.31</u>	<u>65,501.88</u>	<u>-12,497.57</u>
<b>Net Ordinary Income</b>	<u>366,296.13</u>	<u>-43,969.05</u>	<u>410,265.18</u>
<b>Net Income</b>	<u><u>366,296.13</u></u>	<u><u>-43,969.05</u></u>	<u><u>410,265.18</u></u>



**Joplin Area Chamber of Commerce Foundation**

**Statement of Operations-NIC**

April 2024

	<u>Apr 24</u>	<u>Apr 23</u>	<u>\$ Change</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
426 · Lease Income	8,102.00	5,489.50	2,612.50
<b>Total Income</b>	<u>8,102.00</u>	<u>5,489.50</u>	<u>2,612.50</u>
<b>Gross Profit</b>	8,102.00	5,489.50	2,612.50
<b>Expense</b>			
660 · Utilities Expense	933.76	1,507.28	-573.52
611 · Administrative Fee	6,250.00	6,250.00	0.00
730 · Depreciation	4,860.09	4,860.09	0.00
720 · Equipment Maint	1,485.40	1,261.59	223.81
785 · Insurance Expense	1,459.87	997.58	462.29
670 · Occupancy Expense	4,028.55	2,092.44	1,936.11
<b>Total Expense</b>	<u>19,017.67</u>	<u>16,968.98</u>	<u>2,048.69</u>
<b>Net Ordinary Income</b>	<u>-10,915.67</u>	<u>-11,479.48</u>	<u>563.81</u>
<b>Net Income</b>	<u><u>-10,915.67</u></u>	<u><u>-11,479.48</u></u>	<u><u>563.81</u></u>

**Joplin Area Chamber of Commerce**

**Finance Executive Summary**

**Period Ending: March 31, 2024**

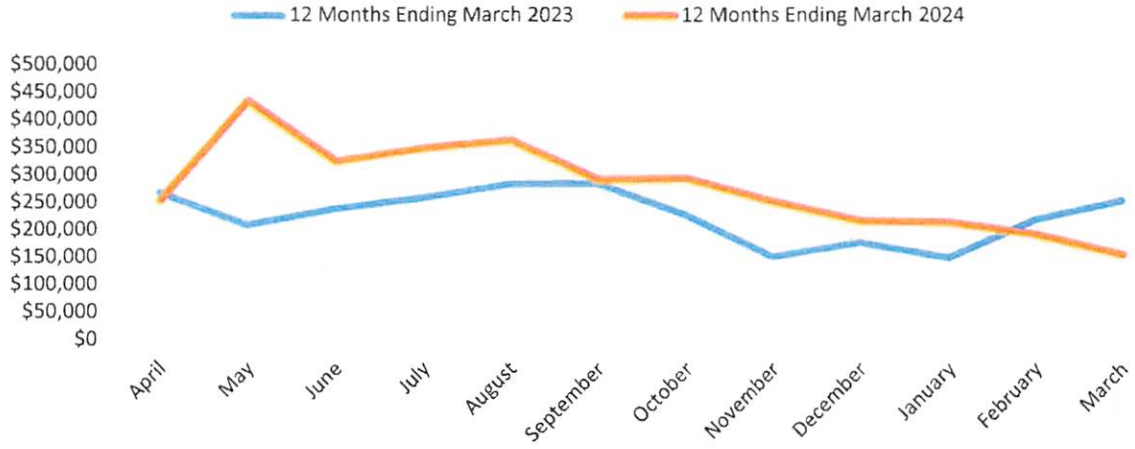
**By: Travis Stevens, CEO and Debby Chaligoj, Finance Manager**

	FY 23-24	FY 22-23	FY 21-22	3 yr Average
<b>Chamber:</b>				
* Cash Position:	\$ 155,491	\$ 254,716	\$ 210,354	\$ 206,854
* Accounts Receivable:	\$ 71,978	\$ 12,552	\$ 12,994	\$ 32,508
* Deferred Income Current Fiscal Year:	\$ -	\$ 26,567	\$ 20,949	\$ 15,838
* Deferred Income Next Fiscal Year:	\$ 146,240	\$ 196,456	\$ 146,471	\$ 163,056
* Membership Dues YTD Income:	\$ 406,764	\$ 404,024	\$ 383,086	\$ 397,958
* Net Income YTD:	\$ 58,262	\$ (42,217)	\$ 31,164	\$ 15,736
* Net Income Before Depreciation YTD:	\$ 79,760	\$ (15,434)	\$ 57,838	\$ 40,721
 <b>Foundation / Innovation Center:</b>				
* Cash Position Foundation:	\$ 13,043	\$ 3,579	\$ 2,830	\$ 6,484
* Cash Position Innovation Center:	\$ 9,461	\$ 48,750	\$ 95,323	\$ 51,178
* Accounts Receivable:	\$ 35,412	\$ 22,260	\$ 14,515	\$ 24,062
* Accounts Receivable: Crowder	\$ 42,500	\$ 34,500	\$ 34,500	\$ 37,167
* Deferred Income Current Fiscal Year:	\$ -	\$ -	\$ -	\$ -
* Deferred Income Next Fiscal Year:	\$ 23,246	\$ 51,181	\$ 4,628	\$ 26,352
* Net Income YTD:	\$ (512,986)	\$ (501,422)	\$ (450,378)	\$ (488,262)
* Net Income Before Depreciation YTD:	\$ (69,996)	\$ (58,625)	\$ (7,347)	\$ (45,323)
 <b>Economic Development:</b>				
<b>(for City's Fiscal Year ending October 31, 2024)</b>				
	Annual Budget	Budget Remaining		
Local Budget:	\$ 200,000	\$ 105,032		
Regional Budget:	\$ 52,000	\$ 17,407		
Due from City:	\$ 84,831			
Due to Chamber: (ED charges paid by Chamber)	\$ 41,336			
Due to MOKAN: (ED charges paid by MOKAN)	\$ 10,067			

# Cash Flow Comparison

April - March

## Chamber Cash



## Foundation Cash



**ACCOUNTS RECEIVABLE SUMMARY**

**March 2024**

	Mar-24	Feb-24	Jan-24	Dec-23	Nov-23	Total
<b>Chamber</b>						
Business After Hours	-	-	-	200.00	2,600.00	2,800.00
EXPO Booths	-	-	750.00	-	-	750.00
EXPO Sponsor	-	-	4,000.00	-	-	4,000.00
Good Morning Joplin Attendees	-	-	-	28.00	84.00	112.00
Good Morning Joplin Sponsor	-	-	2,500.00	-	-	2,500.00
Lunch & Learn	-	-	-	-	99.49	99.49
Member to Member Emails	-	400.00	-	-	200.00	600.00
Member Retention	-	750.00	-	-	-	750.00
Morning Brew	-	2,500.00	-	-	1,000.00	3,500.00
Room Rental	-	-	-	100.00	-	100.00
Board Retreat	-	-	-	-	253.17	253.17
Foundation Reimb to Chamber	19,230.58	18,189.44	17,000.00	-	-	54,420.02
MOCAP Reimb to Chamber	-	-	10.45	-	-	10.45
<b>Total Chamber AR</b>	<b>19,230.58</b>	<b>21,839.44</b>	<b>24,260.45</b>	<b>328.00</b>	<b>4,236.66</b>	<b>69,895.13</b>
<b>Foundation</b>						
ATTC Kitchen	-	-	-	-	1,066.25	1,066.25
ATTC Utilities	3,789.56	3,939.42	-	-	-	7,728.98
LJ Class	-	-	900.00	-	-	900.00
IC Rent	2,012.50	2,086.00	751.00	150.00	1,467.50	6,467.00
Tech Summit	-	-	-	-	16,500.00	16,500.00
YP Summit	-	2,750.00	-	-	-	2,750.00
<b>Foundation AR</b>	<b>5,802.06</b>	<b>8,775.42</b>	<b>1,651.00</b>	<b>150.00</b>	<b>19,033.75</b>	<b>35,412.23</b>

**Joplin Area Chamber of Commerce**

**Balance Sheet**

As of March 31, 2024

	<u>Mar 31, 24</u>	<u>Mar 31, 23</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
011 · US Bank - Checking	155,491.26	254,716.40	-99,225.14
<b>Total Checking/Savings</b>	<u>155,491.26</u>	<u>254,716.40</u>	<u>-99,225.14</u>
<b>Accounts Receivable</b>			
012 · Accounts Receivable	71,978.39	12,452.32	59,526.07
<b>Total Accounts Receivable</b>	<u>71,978.39</u>	<u>12,452.32</u>	<u>59,526.07</u>
<b>Other Current Assets</b>			
010 · Petty Cash	250.00	250.00	0.00
014 · Due From (To) Staff	92.48	-312.33	404.81
020 · Due From (To) Other Funds			
021 · Due From (To) Foundation	50,000.00	0.00	50,000.00
022 · Due From (To) ED	41,335.97	30,162.10	11,173.87
<b>Total 020 · Due From (To) Other Funds</b>	<u>91,335.97</u>	<u>30,162.10</u>	<u>61,173.87</u>
030 · Deposit - Bulk Mail	2,938.43	3,867.11	-928.68
031 · Prepaid Expenses	2,674.72	2,807.12	-132.40
032 · Prepaid Insurance	4,019.22	4,699.26	-680.04
<b>Total Other Current Assets</b>	<u>101,310.82</u>	<u>41,473.26</u>	<u>59,837.56</u>
<b>Total Current Assets</b>	<u>328,780.47</u>	<u>308,641.98</u>	<u>20,138.49</u>
<b>Fixed Assets</b>			
152.000 · Furniture & Equipment	21,597.19	27,041.69	-5,444.50
154.000 · Interior	0.00	0.00	0.00
156.000 · 320 East 4th - Building	147,466.78	160,626.34	-13,159.56
158.000 · Grounds	3,685.20	4,569.60	-884.40
160.000 · Land	76,562.56	76,562.56	0.00
<b>Total Fixed Assets</b>	<u>249,311.73</u>	<u>268,800.19</u>	<u>-19,488.46</u>
<b>TOTAL ASSETS</b>	<u><u>578,092.20</u></u>	<u><u>577,442.17</u></u>	<u><u>650.03</u></u>

**Joplin Area Chamber of Commerce**

**Balance Sheet**

As of March 31, 2024

	<u>Mar 31, 24</u>	<u>Mar 31, 23</u>	<u>\$ Change</u>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
200.000 · Accounts Payable	24,514.97	6,366.90	18,148.07
<b>Total Accounts Payable</b>	<u>24,514.97</u>	<u>6,366.90</u>	<u>18,148.07</u>
<b>Credit Cards</b>			
200.100 · US Bank - Credit Card	10,184.10	11,161.64	-977.54
<b>Total Credit Cards</b>	<u>10,184.10</u>	<u>11,161.64</u>	<u>-977.54</u>
<b>Other Current Liabilities</b>			
208.000 · Deferred Income - Renewal Dues	112,602.22	185,323.63	-72,721.41
217.000 · Deferred Income-Other			
217.150 · Deferred Income - Eggs & Issues	348.00	872.00	-524.00
217.190 · Deferred Income - Bus of the Yr	3,000.00	3,000.00	0.00
217.310 · Deferred Income - Banquet	20,020.00	10,490.00	9,530.00
217.320 · Deferred Income - GMJ	120.00	619.00	-499.00
217.330 · Deferred Income - Morning Brew	3,000.00	5,000.00	-2,000.00
217.340 · Deferred Income - BAH	3,000.00	5,000.00	-2,000.00
217.350 · Deferred Income - Golf	1,200.00	6,500.00	-5,300.00
217.360 · Deferred Income - JOMO Jubilee	0.00	2,000.00	-2,000.00
217.370 · Deferred Income - Lunch & Learn	0.00	100.00	-100.00
217.430 · Deferred Income - Member Memos	2,750.00	0.00	2,750.00
217.460 · Deferred Income - M2M Emails	0.00	1,600.00	-1,600.00
217.470 · Deferred Income - Mmbr Table	200.00	400.00	-200.00
217.000 · Deferred Income-Other - Other	0.00	118.00	-118.00
<b>Total 217.000 · Deferred Income-Other</b>	<u>33,638.00</u>	<u>35,699.00</u>	<u>-2,061.00</u>
<b>Total Other Current Liabilities</b>	<u>146,240.22</u>	<u>221,022.63</u>	<u>-74,782.41</u>
<b>Total Current Liabilities</b>	<u>180,939.29</u>	<u>238,551.17</u>	<u>-57,611.88</u>
<b>Total Liabilities</b>	<u>180,939.29</u>	<u>238,551.17</u>	<u>-57,611.88</u>
<b>Equity</b>			
32000 · Unrestricted Net Assets	338,891.00	379,208.00	-40,317.00
Net Income	58,261.91	-40,317.00	98,578.91
<b>Total Equity</b>	<u>397,152.91</u>	<u>338,891.00</u>	<u>58,261.91</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>578,092.20</u></u>	<u><u>577,442.17</u></u>	<u><u>650.03</u></u>

Joplin Area Chamber of Commerce

Statement of Operations

April 2023 through March 2024

	Apr '23 - Mar 24	Apr '22 - Mar 23	\$ Change	Budget	\$ Over Budget	Budget Variance
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
410.000 · Member Dues	406,763.92	404,024.39	2,739.53	444,041.04	-37,277.12	91.61%
420.000 · Income from Affiliate Companies	314,900.04	417,933.29	-103,033.25	315,999.96	-1,099.92	99.65%
430.000 · Income - Economic Development	99,000.00	99,000.00	0.00	99,000.00	0.00	100.00%
440.000 · Income-Marketing	13,085.68	5,522.05	7,563.63	30,000.00	-16,914.32	43.62%
490.000 · Income - Miscellaneous	181,261.50	55,479.20	125,782.30	18,000.00	163,261.50	1,007.01%
<b>Total Income</b>	<b>1,015,011.14</b>	<b>981,958.93</b>	<b>33,052.21</b>	<b>907,041.00</b>	<b>107,970.14</b>	<b>111.9%</b>
<b>Gross Profit</b>	<b>1,015,011.14</b>	<b>981,958.93</b>	<b>33,052.21</b>	<b>907,041.00</b>	<b>107,970.14</b>	<b>111.9%</b>
<b>Expense</b>						
600.000 · Staff Compensation	812,092.46	928,808.60	-116,716.14	828,714.00	-16,621.54	97.99%
600.200 · Staff Development	55,527.98	29,638.60	25,889.38	35,000.04	20,527.94	158.65%
600.900 · Other Staff Expenses	3,363.64	2,299.90	1,063.74	2,250.00	1,113.64	149.5%
620.000 · Utilities Expense	19,812.70	21,272.13	-1,459.43	12,140.04	7,672.66	163.2%
630.00 · Maintenance Expenses	82,211.19	65,325.77	16,885.42	62,001.96	20,209.23	132.6%
640.000 · Marketing	16,230.26	21,020.28	-4,790.02	21,000.00	-4,769.74	77.29%
650.000 · Operating Expenses	48,234.56	46,760.47	1,474.09	52,461.00	-4,226.44	91.94%
680.000 · Depreciation	21,498.36	26,782.70	-5,284.34	21,498.00	0.36	100.0%
690.000 · Other Expenses	19,839.60	2,252.24	17,587.36	4,200.00	15,639.60	472.37%
<b>Total Expense</b>	<b>1,078,810.75</b>	<b>1,144,160.69</b>	<b>-65,349.94</b>	<b>1,039,265.04</b>	<b>39,545.71</b>	<b>103.81%</b>
<b>Net Ordinary Income</b>	<b>-63,799.61</b>	<b>-162,201.76</b>	<b>98,402.15</b>	<b>-132,224.04</b>	<b>68,424.43</b>	<b>48.25%</b>
<b>Other Income/Expense</b>						
<b>Other Income</b>						
800.000 · Program Income						
800.100 · Economic Development	9,900.33	4,772.16	5,128.17	5,000.04	4,900.29	198.01%
800.300 · Governance	-1,404.85	-13,714.51	12,309.66	-999.96	-404.89	140.49%
800.400 · Member Services	1,922.90	14,523.92	-12,601.02	14,223.96	-12,301.06	13.52%
800.500 · Chamber Events						
900.215 · Expo	51,833.19	48,171.05	3,662.14	50,000.00	1,833.19	103.67%
900.510 · Annual Banquet	12,704.62	20,782.48	-8,077.86	18,782.00	-6,077.38	67.64%
900.515 · Good Morning Joplin	4,127.14	8,414.21	-4,287.07	7,500.00	-3,372.86	55.03%
900.520 · Morning Brew	12,366.37	11,033.75	1,332.62	11,319.99	1,046.38	109.24%
900.525 · Business After Hours	9,166.43	11,983.73	-2,817.30	11,319.99	-2,153.56	80.98%
900.530 · Golf Tournament	22,162.89	23,258.54	-1,095.65	26,000.00	-3,837.11	85.24%
<b>Total 800.500 · Chamber Events</b>	<b>112,360.64</b>	<b>123,643.76</b>	<b>-11,283.12</b>	<b>124,921.98</b>	<b>-12,561.34</b>	<b>89.95%</b>
800.800 · Chamber Work Groups	-717.50	-7,340.57	6,623.07	0.00	-717.50	100.0%
<b>Total 800.000 · Program Income</b>	<b>122,061.52</b>	<b>121,884.76</b>	<b>176.76</b>	<b>143,146.02</b>	<b>-21,084.50</b>	<b>85.27%</b>
<b>Total Other Income</b>	<b>122,061.52</b>	<b>121,884.76</b>	<b>176.76</b>	<b>143,146.02</b>	<b>-21,084.50</b>	<b>85.27%</b>
<b>Net Other Income</b>	<b>122,061.52</b>	<b>121,884.76</b>	<b>176.76</b>	<b>143,146.02</b>	<b>-21,084.50</b>	<b>85.27%</b>
<b>Net Income</b>	<b>58,261.91</b>	<b>-40,317.00</b>	<b>98,578.91</b>	<b>10,921.98</b>	<b>47,339.93</b>	<b>533.44%</b>

# Joplin Area Chamber of Commerce Economic Development Fund

## Balance Sheet

As of March 31, 2024

	<u>Mar 31, 24</u>	<u>Mar 31, 23</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
US Bank-Checking/Sweep Acct	-14,333.32	10,402.15	-24,735.47
<b>Total Checking/Savings</b>	<u>-14,333.32</u>	<u>10,402.15</u>	<u>-24,735.47</u>
<b>Other Current Assets</b>			
Due From (To) City	84,830.74	38,887.18	45,943.56
Due From (To) Other Funds			
Due From (To) Chamber	-41,335.97	-30,162.10	-11,173.87
Due From (To) MOKAN	-10,066.90	-66.44	-10,000.46
<b>Total Due From (To) Other Funds</b>	<u>-51,402.87</u>	<u>-30,228.54</u>	<u>-21,174.33</u>
<b>Total Other Current Assets</b>	<u>33,427.87</u>	<u>8,658.64</u>	<u>24,769.23</u>
<b>Total Current Assets</b>	<u>19,094.55</u>	<u>19,060.79</u>	<u>33.76</u>
<b>Fixed Assets</b>			
Furniture and Equipment	0.00	3,074.13	-3,074.13
<b>Total Fixed Assets</b>	<u>0.00</u>	<u>3,074.13</u>	<u>-3,074.13</u>
<b>TOTAL ASSETS</b>	<u><u>19,094.55</u></u>	<u><u>22,134.92</u></u>	<u><u>-3,040.37</u></u>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
*Accounts Payable	193.60	12,025.64	-11,832.04
<b>Total Accounts Payable</b>	<u>193.60</u>	<u>12,025.64</u>	<u>-11,832.04</u>
<b>Total Current Liabilities</b>	<u>193.60</u>	<u>12,025.64</u>	<u>-11,832.04</u>
<b>Total Liabilities</b>	<u>193.60</u>	<u>12,025.64</u>	<u>-11,832.04</u>
<b>Equity</b>			
Retained Earnings	1,358.85	23,856.54	-22,497.69
Net Income	17,542.10	-13,747.26	31,289.36
<b>Total Equity</b>	<u>18,900.95</u>	<u>10,109.28</u>	<u>8,791.67</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>19,094.55</u></u>	<u><u>22,134.92</u></u>	<u><u>-3,040.37</u></u>



# Joplin Area Chamber of Commerce Economic Development Fund

## Statement of Operations

November 2023 through March 2024

	<u>Nov '23 - Mar 24</u>	<u>Nov '22 - Mar 23</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
Income-Funds from City	92,942.34	66,492.00	26,450.34
Total Income	<u>92,942.34</u>	<u>66,492.00</u>	<u>26,450.34</u>
Expense			
Administrative Expenses	8,805.46	10,123.87	(1,318.41)
Business Attraction/Retention	6,000.00	456.83	5,543.17
Depreciation		2,195.85	(2,195.85)
Marketing & Promotions	4,790.00	7,971.32	(3,181.32)
Memberships	10,000.00	3,750.00	6,250.00
Miscellaneous Expense	181.42	0.00	181.42
Mtgs & Travel/ Prospect Host	12.19	0.00	12.19
Professional Development	3,466.10	4,326.64	(860.54)
Salaries	41,250.00	41,250.00	0.00
Uncategorized Expense	895.07	0.00	895.07
Workforce Development	0.00	10,164.75	(10,164.75)
Total Expense	<u>75,400.24</u>	<u>80,239.26</u>	<u>(4,839.02)</u>
Net Ordinary Income	<u>17,542.10</u>	<u>(13,747.26)</u>	<u>31,289.36</u>
Net Income	<u>17,542.10</u>	<u>(13,747.26)</u>	<u>31,289.36</u>

**Joplin Area Chamber of Commerce Foundation**

**Balance Sheet**

As of March 31, 2024

	<u>Mar 31, 24</u>	<u>Mar 31, 23</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
Checking/Savings			
011 · US Bank Checking	13,443.23	43,092.47	-29,649.24
013 · US Bank - Money Market	9,060.49	9,236.44	-175.95
<b>Total Checking/Savings</b>	<u>22,503.72</u>	<u>52,328.91</u>	<u>-29,825.19</u>
Accounts Receivable			
012 · Accounts Receivable	77,912.23	56,759.71	21,152.52
<b>Total Accounts Receivable</b>	<u>77,912.23</u>	<u>56,759.71</u>	<u>21,152.52</u>
<b>Other Current Assets</b>			
032 · Prepaid Insurance	10,838.48	4,534.46	6,304.02
020 · Due From (To) Other Funds	254.90	0.00	254.90
031 · Prepaid Expenses	743.50	1,429.80	-686.30
<b>Total Other Current Assets</b>	<u>11,836.88</u>	<u>5,964.26</u>	<u>5,872.62</u>
<b>Total Current Assets</b>	<u>112,252.83</u>	<u>115,052.88</u>	<u>-2,800.05</u>
<b>Fixed Assets</b>			
170 · Advanced Training & Tech Ctr	1,626,858.65	1,677,642.05	-50,783.40
179 · ATTC Building Improvements	1,468,214.33	1,512,070.37	-43,856.04
177 · ATTC Equipment	90,917.46	363,669.06	-272,751.60
175 · ATTC Furniture & Fixtures	5,759.51	23,037.95	-17,278.44
150 · Foundation Furniture & Fixtures	0.00	0.00	0.00
166 · IC Leasehold Improvements	25,700.59	33,783.79	-8,083.20
152 · Innovation Center F & F	6,212.09	8,161.85	-1,949.76
168 · Land	61,944.49	61,944.49	0.00
162 · Newman Innovation Center	1,068,759.07	1,117,047.19	-48,288.12
<b>Total Fixed Assets</b>	<u>4,354,366.19</u>	<u>4,797,356.75</u>	<u>-442,990.56</u>
<b>TOTAL ASSETS</b>	<u><u>4,466,619.02</u></u>	<u><u>4,912,409.63</u></u>	<u><u>-445,790.61</u></u>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Accounts Payable			
200.000 · Accounts Payable	73,641.58	21,133.93	52,507.65
<b>Total Accounts Payable</b>	<u>73,641.58</u>	<u>21,133.93</u>	<u>52,507.65</u>
Credit Cards			
200.100 · US Bank Credit Card	703.86	1,083.59	-379.73
<b>Total Credit Cards</b>	<u>703.86</u>	<u>1,083.59</u>	<u>-379.73</u>
<b>Other Current Liabilities</b>			
204.000 · Due to Chamber	50,071.88	0.00	50,071.88
217.000 · Deferred Income	23,246.00	51,181.00	-27,935.00
208.000 · Deposits Held	8,921.00	7,600.00	1,321.00
<b>Total Other Current Liabilities</b>	<u>82,238.88</u>	<u>58,781.00</u>	<u>23,457.88</u>
<b>Total Current Liabilities</b>	<u>156,584.32</u>	<u>80,998.52</u>	<u>75,585.80</u>
<b>Total Liabilities</b>	<u>156,584.32</u>	<u>80,998.52</u>	<u>75,585.80</u>
<b>Equity</b>			
33000 · Temp. Restricted Net Assets	25,880.00	25,880.00	0.00
32000 · Unrestricted Net Assets	4,805,531.11	5,306,953.00	-501,421.89
Net Income	-521,376.41	-501,421.89	-19,954.52
<b>Total Equity</b>	<u>4,310,034.70</u>	<u>4,831,411.11</u>	<u>-521,376.41</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>4,466,619.02</u></u>	<u><u>4,912,409.63</u></u>	<u><u>-445,790.61</u></u>

Joplin Area Chamber of Commerce Foundation

Statement of Operations-Consolidated

April 2023 through March 2024

	<u>Apr '23 - Mar 24</u>	<u>Apr '22 - Mar 23</u>	<u>\$ Change</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
415 · MOBEC Grant Matching Funds	0.00	32,000.00	-32,000.00
401 · Contributions	11,592.50	29,868.30	-18,275.80
411 · Grants	54,331.61	171,660.00	-117,328.39
422 · Income - Interest	4.05	0.84	3.21
425 · Income - Miscellaneous	64,215.54	56,927.66	7,287.88
426 · Lease Income	279,635.21	279,464.05	171.16
427 · Lease Utility Income	45,003.57	46,178.83	-1,175.26
<b>Total Income</b>	<u>454,782.48</u>	<u>616,099.68</u>	<u>-161,317.20</u>
<b>Gross Profit</b>	454,782.48	616,099.68	-161,317.20
<b>Expense</b>			
660 · Utilities Expense	125,109.05	134,897.81	-9,788.76
760 · Grant Disbursement	14,729.41	162,846.05	-148,116.64
725 · Equipment Purchase	278.20	2,349.75	-2,071.55
611 · Administrative Fee	168,000.00	150,000.00	18,000.00
787 · Bank Fees	181.00	302.00	-121.00
730 · Depreciation	442,990.56	442,796.79	193.77
720 · Equipment Maint	12,802.50	15,793.13	-2,990.63
785 · Insurance Expense	73,325.58	53,373.24	19,952.34
645 · Marketing	0.00	575.00	-575.00
790 · Miscellaneous Expense	15,898.40	3,334.75	12,563.65
670 · Occupancy Expense	134,128.16	133,099.76	1,028.40
750 · Professional Fees	10,584.00	14,357.50	-3,773.50
610 · Program Service Fee	36,000.00	54,000.00	-18,000.00
635 · Property Tax	0.00	18,650.37	-18,650.37
<b>Total Expense</b>	<u>1,034,026.86</u>	<u>1,186,376.15</u>	<u>-152,349.29</u>
<b>Net Ordinary Income</b>	-579,244.38	-570,276.47	-8,967.91
<b>Other Income/Expense</b>			
<b>Other Income</b>			
800 · Committee Divisions			
800.550 · Pitch Palooza Sponsor	4.88	0.00	4.88
800.370 · TEconomy	-11,703.54	0.00	-11,703.54
800.350 · Heartland Forward	0.00	-2,500.00	2,500.00
800.900 · Business Recovery Fund	0.00	-390.16	390.16
800.101 · Education			
951.130 · Technology Summit	35,440.63	60,100.00	-24,659.37
951.160 · Tomorrows Leaders Today	4,092.28	-2,032.45	6,124.73
951.110 · Golden Apple	8,871.49	7,439.86	1,431.63
<b>Total 800.101 · Education</b>	<u>48,404.40</u>	<u>65,507.41</u>	<u>-17,103.01</u>
800.200 · Leadership Joplin	19,421.95	7,201.60	12,220.35
800.400 · Young Professionals Network	1,740.28	-964.27	2,704.55
<b>Total 800 · Committee Divisions</b>	<u>57,867.97</u>	<u>68,854.58</u>	<u>-10,986.61</u>
<b>Total Other Income</b>	<u>57,867.97</u>	<u>68,854.58</u>	<u>-10,986.61</u>
<b>Net Other Income</b>	57,867.97	68,854.58	-10,986.61
<b>Net Income</b>	<u><u>-521,376.41</u></u>	<u><u>-501,421.89</u></u>	<u><u>-19,954.52</u></u>

Joplin Area Chamber of Commerce Foundation

Statement of Operations

April 2023 through March 2024

	<u>Apr '23 - Mar 24</u>	<u>Apr '22 - Mar 23</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
415 · MOBEC Grant Matching Funds	0.00	32,000.00
401 · Contributions	11,352.50	29,228.30
411 · Grants	9,000.00	115,500.00
422 · Income - Interest	4.05	0.84
425 · Income - Miscellaneous	34,803.88	38,129.00
<b>Total Income</b>	<u>55,160.43</u>	<u>214,858.14</u>
<b>Gross Profit</b>	<u>55,160.43</u>	<u>214,858.14</u>
<b>Expense</b>		
760 · Grant Disbursement	14,729.41	162,846.05
725 · Equipment Purchase	0.00	2,193.35
611 · Administrative Fee	18,000.00	0.00
787 · Bank Fees	181.00	302.00
720 · Equipment Maint	130.73	694.80
790 · Miscellaneous Expense	15,398.40	1,064.65
670 · Occupancy Expense	1,700.00	0.00
750 · Professional Fees	5,530.00	14,357.50
610 · Program Service Fee	36,000.00	54,000.00
635 · Property Tax	0.00	18,650.37
<b>Total Expense</b>	<u>91,669.54</u>	<u>254,108.72</u>
<b>Net Ordinary Income</b>	<u>-36,509.11</u>	<u>-39,250.58</u>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
800 · Committee Divisions		
800.550 · Pitch Palooza Sponsor	4.88	0.00
800.370 · TEconomy	-11,703.54	0.00
800.350 · Heartland Forward	0.00	-2,500.00
800.900 · Business Recovery Fund	0.00	-390.16
800.101 · Education		
951.130 · Technology Summit	35,440.63	60,100.00
951.160 · Tomorrows Leaders Today	4,092.28	-2,132.45
951.110 · Golden Apple	8,871.49	7,439.86
<b>Total 800.101 · Education</b>	<u>48,404.40</u>	<u>65,407.41</u>
800.200 · Leadership Joplin	19,421.95	7,150.02
800.400 · Young Professionals Network	1,740.28	-964.27
<b>Total 800 · Committee Divisions</b>	<u>57,867.97</u>	<u>68,703.00</u>
<b>Total Other Income</b>	<u>57,867.97</u>	<u>68,703.00</u>
<b>Net Other Income</b>	<u>57,867.97</u>	<u>68,703.00</u>
<b>Net Income</b>	<u><u>21,358.86</u></u>	<u><u>29,452.42</u></u>

**Joplin Area Chamber of Commerce Foundation**

**Statement of Operations**

April 2023 through March 2024

	<u><u>\$ Change</u></u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
415 · MOBEC Grant Matching Funds	-32,000.00
401 · Contributions	-17,875.80
411 · Grants	-106,500.00
422 · Income - Interest	3.21
425 · Income - Miscellaneous	-3,325.12
<b>Total Income</b>	<u>-159,697.71</u>
<b>Gross Profit</b>	<u>-159,697.71</u>
<b>Expense</b>	
760 · Grant Disbursement	-148,116.64
725 · Equipment Purchase	-2,193.35
611 · Administrative Fee	18,000.00
787 · Bank Fees	-121.00
720 · Equipment Maint	-564.07
790 · Miscellaneous Expense	14,333.75
670 · Occupancy Expense	1,700.00
750 · Professional Fees	-8,827.50
610 · Program Service Fee	-18,000.00
635 · Property Tax	-18,650.37
<b>Total Expense</b>	<u>-162,439.18</u>
<b>Net Ordinary Income</b>	2,741.47
<b>Other Income/Expense</b>	
<b>Other Income</b>	
800 · Committee Divisions	
800.550 · Pitch Palooza Sponsor	4.88
800.370 · TEconomy	-11,703.54
800.350 · Heartland Forward	2,500.00
800.900 · Business Recovery Fund	390.16
800.101 · Education	
951.130 · Technology Summit	-24,659.37
951.160 · Tomorrows Leaders Today	6,224.73
951.110 · Golden Apple	1,431.63
<b>Total 800.101 · Education</b>	<u>-17,003.01</u>
800.200 · Leadership Joplin	12,271.93
800.400 · Young Professionals Network	2,704.55
<b>Total 800 · Committee Divisions</b>	<u>-10,835.03</u>
<b>Total Other Income</b>	<u>-10,835.03</u>
<b>Net Other Income</b>	<u>-10,835.03</u>
<b>Net Income</b>	<u><u>-8,093.56</u></u>

**Joplin Area Chamber of Commerce Foundation**

**Statement of Operations-ATTC**

April 2023 through March 2024

	<u>Apr '23 - Mar 24</u>	<u>Apr '22 - Mar 23</u>	<u>\$ Change</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
425 · Income - Miscellaneous	14,705.83	12,143.04	2,562.79
426 · Lease Income	197,198.26	210,800.40	-13,602.14
427 · Lease Utility Income	45,003.57	46,178.83	-1,175.26
<b>Total Income</b>	<u>256,907.66</u>	<u>269,122.27</u>	<u>-12,214.61</u>
<b>Gross Profit</b>	256,907.66	269,122.27	-12,214.61
<b>Expense</b>			
660 · Utilities Expense	96,847.10	105,931.76	-9,084.66
725 · Equipment Purchase	178.20	156.40	21.80
611 · Administrative Fee	75,000.00	75,000.00	0.00
730 · Depreciation	384,669.48	384,669.48	0.00
720 · Equipment Maint	7,738.47	8,890.88	-1,152.41
785 · Insurance Expense	57,193.95	41,526.30	15,667.65
790 · Miscellaneous Expense	500.00	2,270.10	-1,770.10
670 · Occupancy Expense	95,287.11	95,245.27	41.84
750 · Professional Fees	5,054.00	0.00	5,054.00
<b>Total Expense</b>	<u>722,468.31</u>	<u>713,690.19</u>	<u>8,778.12</u>
<b>Net Ordinary Income</b>	<u>-465,560.65</u>	<u>-444,567.92</u>	<u>-20,992.73</u>
<b>Net Income</b>	<u><u>-465,560.65</u></u>	<u><u>-444,567.92</u></u>	<u><u>-20,992.73</u></u>

Joplin Area Chamber of Commerce Foundation

Statement of Operations-NIC

April 2023 through March 2024

	<u>Apr '23 - Mar 24</u>	<u>Apr '22 - Mar 23</u>	<u>\$ Change</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
411 · Grants	14,040.00	56,160.00	-42,120.00
425 · Income - Miscellaneous	14,705.83	6,655.62	8,050.21
426 · Lease Income	76,820.27	68,663.65	8,156.62
<b>Total Income</b>	<u>105,566.10</u>	<u>131,479.27</u>	<u>-25,913.17</u>
<b>Gross Profit</b>	105,566.10	131,479.27	-25,913.17
<b>Expense</b>			
660 · Utilities Expense	28,261.95	28,966.05	-704.10
725 · Equipment Purchase	100.00	0.00	100.00
611 · Administrative Fee	75,000.00	75,000.00	0.00
730 · Depreciation	58,321.08	58,127.31	193.77
720 · Equipment Maint	4,933.30	6,207.45	-1,274.15
785 · Insurance Expense	16,131.63	11,846.94	4,284.69
645 · Marketing	0.00	575.00	-575.00
670 · Occupancy Expense	37,141.05	37,854.49	-713.44
<b>Total Expense</b>	<u>219,889.01</u>	<u>218,577.24</u>	<u>1,311.77</u>
<b>Net Ordinary Income</b>	<u>-114,322.91</u>	<u>-87,097.97</u>	<u>-27,224.94</u>
<b>Net Income</b>	<u><u>-114,322.91</u></u>	<u><u>-87,097.97</u></u>	<u><u>-27,224.94</u></u>